## Everything you need to know about your Real Estate Market Today!

Comoliments of:
SnapStats Publishing
604.229.0521
snapstatsinfo@gmail.com
snap-stats.com
SnapStats Publishing Company
2512 Yukon Street
Vancouver, BC V5Y OH2

# SnapStats 

February 2018
Produced and Published by SnapStats® Publishing Co info@snap-stats.com | www.snap-stats.com


Downtown
Westside
Eastside
North Vancouver West Vancouver
Richmond
Tsamwassen
Ladner


# SnapStałs ${ }^{\circ}$ Vancouver downtown 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 3 | 0 | NA |
| 400,001-500,000 | 3 | 4 | 133\%* |
| 500,001-600,000 | 11 | 19 | 173\%* |
| 600,001-700,000 | 47 | 23 | 49\% |
| 700,001-800,000 | 37 | 24 | 65\% |
| 800,001-900,000 | 25 | 20 | 80\% |
| 900,001-1,000,000 | 30 | 19 | 63\% |
| 1,000,001-1,250,000 | 34 | 26 | 76\% |
| 1,250,001-1,500,000 | 33 | 18 | 55\% |
| 1,500,001-1,750,000 | 26 | 10 | 38\% |
| 1,750,001-2,000,000 | 17 | 6 | 35\% |
| 2,000,001-2,250,000 | 5 | 2 | 40\% |
| 2,250,001-2,500,000 | 10 | 2 | 20\% |
| 2,500,001-2,750,000 | 11 | 3 | 27\% |
| 2,750,001-3,000,000 | 6 | 1 | 17\% |
| 3,000,001-3,500,000 | 15 | 3 | 20\% |
| 3,500,001-4,000,000 | 19 | 2 | 11\% |
| 4,000,001-4,500,000 | 6 | 1 | 17\% |
| 4,500,001-5,000,000 | 2 | 0 | NA |
| 5,000,001 \& Greater | 31 | 2 | 6\% |
| TOTAL* | 373 | 185 | 50\% |
| 0 to 1 Bedroom | 135 | 87 | 64\% |
| 2 Bedrooms | 172 | 86 | 50\% |
| 3 Bedrooms | 57 | 11 | 19\% |
| 4 Bedrooms \& Greater | 9 | 1 | 11\% |
| TOTAL* | 373 | 185 | 50\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 327 | 373 | 14\% |
| Solds | 135 | 185 | 37\% |
| Sale Price | \$950,000 | \$922,500 | -3\% |
| Sale Price SQFT | \$1,145 | \$1,105 | -3\% |
| Sale to List Price Ratio | 100\% | 103\% | 3\% |
| Days on Market | 11 | 9 | -18\% |

Community ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Coal Harbour | 58 | 11 | $19 \%$ |
| Downtown | 154 | 85 | $55 \%$ |
| Westend | 57 | 43 | $75 \%$ |
| Yaletown | 104 | 46 | $44 \%$ |
| TOTAL* | 373 | 185 | $50 \%$ |


|  |  |  |
| :--- | :--- | :--- | :--- |






|  |  |  |
| :--- | :--- | :--- |








## Market Summary - Market Type Indicator DOWNTOWN: Sellers market at 50\% Sales Ratio average (1 in 2 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $+/-\$ 1$ mil: $\$ 500 \mathrm{k}$ to $\$ 600 \mathrm{k}$ ( $>100 \%$ Sales Ratio) / $\$ 1$ mil to $\$ 1.25$ mil ( $76 \%$ Sales Ratio)
- Buyers Best Bet** $+/-\$ 1$ mil: Homes between $\$ 600 \mathrm{k}$ to $\$ 700 \mathrm{k} / \$ 5$ mil plus, Coal Harbour and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Westend and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...
SnapStats Publishing
SnapStats Publishing Company
snap-stats.com
604.229.0521
snapstatsinfo@gmail.com


 stats.com.

# SnapStałs ${ }^{\circ}$ VANcouver westside 

Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 2 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 1 | NA* |
| 1,750,001-2,000,000 | 6 | 1 | 17\% |
| 2,000,001-2,250,000 | 8 | 2 | 25\% |
| 2,250,001-2,500,000 | 29 | 5 | 17\% |
| 2,500,001-2,750,000 | 18 | 3 | 17\% |
| 2,750,001-3,000,000 | 57 | 4 | 7\% |
| 3,000,001-3,500,000 | 73 | 13 | 18\% |
| 3,500,001-4,000,000 | 87 | 8 | 9\% |
| 4,000,001-4,500,000 | 52 | 4 | 8\% |
| 4,500,001-5,000,000 | 74 | 2 | 3\% |
| 5,000,001 \& Greater | 275 | 9 | 3\% |
| TOTAL* | 686 | 52 | 8\% |
| 2 Bedrooms \& Less | 25 | 1 | 4\% |
| 3 to 4 Bedrooms | 227 | 24 | 11\% |
| 5 to 6 Bedrooms | 353 | 22 | 6\% |
| 7 Bedrooms \& More | 81 | 5 | 6\% |
| TOTAL* | 686 | 52 | 8\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 597 | 686 | 15\% |
| Solds | 45 | 52 | 16\% |
| Sale Price | \$3,600,000 | \$3,459,166 | -4\% |
| Sale Price SQFT | \$1,238 | \$1,211 | -2\% |
| Sale to List Price Ratio | 93\% | 94\% | 1\% |
| Days on Market | 47 | 22 | -53\% |

Community DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Arbutus | 37 | 5 | 14\% |
| Cambie | 32 | 6 | 19\% |
| Dunbar | 93 | 8 | 9\% |
| Fairview | 0 | 0 | NA |
| Falsecreek | 0 | 0 | NA |
| Kerrisdale | 42 | 1 | 2\% |
| Kitsilano | 39 | 4 | 10\% |
| Mackenzie Heights | 20 | 3 | 15\% |
| Marpole | 50 | 4 | 8\% |
| Mount Pleasant | 3 | 0 | NA |
| Oakridge | 15 | 3 | 20\% |
| Point Grey | 70 | 5 | 7\% |
| Quilchena | 33 | 0 | NA |
| SW Marine | 31 | 1 | 3\% |
| Shaughnessy | 85 | 6 | 7\% |
| South Cambie | 11 | 1 | 9\% |
| South Granville | 73 | 3 | 4\% |
| Southlands | 31 | 1 | 3\% |
| University | 21 | 1 | 5\% |
| TOTAL* | 686 | 52 | 8\% |



*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary • Market Type Indicator WESTSIDE DETACHED: Buyers market at 8\% Sales Ratio average (8 in 100 homes selling rate)

- Homes are selling on average 6\% below list price
- Most Active Price Band** +/-\$3 mil: $\$ 2$ mil to $\$ 2.25$ mil ( $25 \%$ Sales Ratio) / $\$ 3$ mil to $\$ 3.5$ mil ( $18 \%$ Sales Ratio)
- Buyers Best Bet** +/-\$3 mil: Homes between $\$ 2.75$ to $\$ 3$ mil / $\$ 4.5$ mil plus, Kerrisdale, SW Marine, S Granville, Southlands, Univ.
- Sellers Best Bet** Selling homes in Cambie, Oakridge and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...
SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

# SnapStałs ${ }^{\circ}$ VANCOUVER WESTSIDE 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 3 | 4 | 133\%* |
| 500,001-600,000 | 24 | 20 | 83\% |
| 600,001-700,000 | 29 | 30 | 103\%* |
| 700,001-800,000 | 37 | 17 | 46\% |
| 800,001-900,000 | 28 | 20 | 71\% |
| 900,001-1,000,000 | 30 | 10 | 33\% |
| 1,000,001-1,250,000 | 46 | 31 | 67\% |
| 1,250,001-1,500,000 | 51 | 26 | 51\% |
| 1,500,001-1,750,000 | 36 | 9 | 25\% |
| 1,750,001-2,000,000 | 43 | 5 | 12\% |
| 2,000,001-2,250,000 | 18 | 0 | NA |
| 2,250,001-2,500,000 | 17 | 3 | 18\% |
| 2,500,001-2,750,000 | 9 | 3 | 33\% |
| 2,750,001-3,000,000 | 8 | 2 | 25\% |
| 3,000,001-3,500,000 | 6 | 0 | NA |
| 3,500,001-4,000,000 | 4 | 0 | NA |
| 4,000,001-4,500,000 | 1 | 0 | NA |
| 4,500,001-5,000,000 | 2 | 0 | NA |
| 5,000,001 \& Greater | 6 | 0 | NA |
| TOTAL* | 398 | 180 | 45\% |
| 0 to 1 Bedroom | 90 | 69 | 77\% |
| 2 Bedrooms | 191 | 84 | 44\% |
| 3 Bedrooms | 101 | 22 | 22\% |
| 4 Bedrooms \& Greater | 16 | 5 | 31\% |
| TOTAL* | 398 | 180 | 45\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 331 | 398 | 20\% |
| Solds | 128 | 180 | 41\% |
| Sale Price | \$909,400 | \$890,000 | -2\% |
| Sale Price SQFT | \$986 | \$975 | -1\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 11 | 8 | -27\% |

Community ATTACHED CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Arbutus | 1 | 1 | $100 \%$ |
| Cambie | 28 | 17 | $61 \%$ |
| Dunbar | 5 | 0 | NA |
| Fairview | 44 | 35 | $80 \%$ |
| Falsecreek | 61 | 31 | $51 \%$ |
| Kerrisdale | 21 | 4 | $19 \%$ |
| Kitsilano | 43 | 34 | $79 \%$ |
| Mackenzie Heights | 0 | 0 | NA |
| Marpole | 40 | 9 | $23 \%$ |
| Mount Pleasant | 7 | 5 | $71 \%$ |
| Oakridge | 15 | 4 | $27 \%$ |
| Point Grey | 8 | 1 | $13 \%$ |
| Quilchena | 8 | 2 | $25 \%$ |
| SW Marine | 7 | 2 | $29 \%$ |
| Shaughnessy | 9 | 0 | NA |
| South Cambie | 13 | 2 | $15 \%$ |
| South Granville | 19 | 2 | $11 \%$ |
| Southlands | 1 | 0 | NA |
| University | 68 | 31 | $46 \%$ |
| TOTAL* | 398 | 180 | $45 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator WESTSIDE ATTACHED: Sellers market at 45\% Sales Ratio average ( 4.5 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2$ mil, Point Grey, South Cambie, South Granville and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cambie, Fairview, Kitsilano and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...
SnapStats Publishing
SnapStats Publishing Company
snap-stats.com
604.229.0521
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

## SnapStats Vancouver eastside

## Price Band \& Bedroom DETACHED HOUSES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 4 | 1 | 25\% |
| 1,000,001-1,250,000 | 13 | 9 | 69\% |
| 1,250,001-1,500,000 | 73 | 19 | 26\% |
| 1,500,001-1,750,000 | 108 | 22 | 20\% |
| 1,750,001-2,000,000 | 125 | 8 | 6\% |
| 2,000,001-2,250,000 | 42 | 6 | 14\% |
| 2,250,001-2,500,000 | 82 | 5 | 6\% |
| 2,500,001-2,750,000 | 43 | 2 | 5\% |
| 2,750,001-3,000,000 | 54 | 3 | 6\% |
| 3,000,001-3,500,000 | 45 | 1 | 2\% |
| 3,500,001-4,000,000 | 10 | 0 | NA |
| 4,000,001-4,500,000 | 1 | 0 | NA |
| 4,500,001-5,000,000 | 3 | 0 | NA |
| 5,000,001 \& Greater | 2 | 0 | NA |
| TOTAL* | 605 | 76 | 13\% |
| 2 Bedrooms \& Less | 40 | 5 | 13\% |
| 3 to 4 Bedrooms | 206 | 28 | 14\% |
| 5 to 6 Bedrooms | 267 | 31 | 12\% |
| 7 Bedrooms \& More | 92 | 12 | 13\% |
| TOTAL* | 605 | 76 | 13\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 570 | 605 | 6\% |
| Solds | 44 | 76 | 73\% |
| Sale Price | \$1,597,444 | \$1,604,000 | NA |
| Sale Price SQFT | \$681 | \$702 | 3\% |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 33 | 20 | -39\% |

## Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Champlain Heights | 2 | 0 | NA |
| Collingwood | 86 | 3 | $3 \%$ |
| Downtown | 0 | 0 | NA |
| Fraser | 29 | 10 | $34 \%$ |
| Fraserview | 45 | 5 | $11 \%$ |
| Grandview | 47 | 7 | $15 \%$ |
| Hastings | 17 | 1 | $6 \%$ |
| Hastings East | 23 | 3 | $13 \%$ |
| Killarney | 53 | 5 | $9 \%$ |
| Knight | 40 | 3 | $8 \%$ |
| Main | 29 | 5 | $17 \%$ |
| Mount Pleasant | 20 | 4 | $20 \%$ |
| Renfrew Heights | 31 | 11 | $35 \%$ |
| Renfrew | 87 | 11 | $13 \%$ |
| South Vancouver | 66 | 5 | $8 \%$ |
| Victoria | 30 | 3 | $10 \%$ |
| TOTAL* | 605 | 76 | $13 \%$ |
|  |  |  |  |






Market Summary - Market Type Indicator EASTSIDE DETACHED: Balanced market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $69 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 3$ mil to $\$ 3.5$, Collingwood, Hastings, Killarney, Knight and South Vancouver
- Sellers Best Bet** Selling homes in Fraser, Renfrew Heights and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE
........ INVENTORY
$\longrightarrow$ SOLDS


## 13 Month <br> Market Trend



Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

# SnapStats VANCOUVER EASTSIDE 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 7 | 1 | 14\% |
| 400,001-500,000 | 32 | 15 | 47\% |
| 500,001-600,000 | 33 | 38 | 115\%* |
| 600,001-700,000 | 33 | 28 | 85\% |
| 700,001-800,000 | 35 | 23 | 66\% |
| 800,001-900,000 | 23 | 15 | 65\% |
| 900,001-1,000,000 | 15 | 6 | 40\% |
| 1,000,001-1,250,000 | 40 | 19 | 48\% |
| 1,250,001-1,500,000 | 17 | 2 | 12\% |
| 1,500,001-1,750,000 | 1 | 6 | 600\%* |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 4 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 245 | 153 | 62\% |
| 0 to 1 Bedroom | 78 | 62 | 79\% |
| 2 Bedrooms | 103 | 75 | 73\% |
| 3 Bedrooms | 59 | 14 | 24\% |
| 4 Bedrooms \& Greater | 5 | 2 | 40\% |
| TOTAL* | 245 | 153 | 62\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 211 | 245 | 16\% |
| Solds | 88 | 153 | 74\% |
| Sale Price | \$657,400 | \$678,000 | 3\% |
| Sale Price SQFT | \$863 | \$848 | -2\% |
| Sale to List Price Ratio | 102\% | 100\% | -2\% |
| Days on Market | 10 | 8 | -20\% |

Community ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Champlain Heights | 34 | 26 | $76 \%$ |
| Collingwood | 38 | 21 | $55 \%$ |
| Downtown | 4 | 6 | $150 \%^{*}$ |
| Fraser | 16 | 2 | $13 \%$ |
| Fraserview | 7 | 4 | $57 \%$ |
| Grandview | 11 | 6 | $55 \%$ |
| Hastings | 16 | 9 | $56 \%$ |
| Hastings East | 2 | 2 | $100 \%$ |
| Killarney | 12 | 2 | $17 \%$ |
| Knight | 6 | 7 | $117 \%^{*}$ |
| Main | 5 | 9 | $180 \%^{*}$ |
| Mt Pleasant | 50 | 45 | $90 \%$ |
| Renfrew Heights | 0 | 0 | NA |
| Renfrew | 5 | 4 | $80 \%$ |
| South Vancouver | 0 | 0 | NA |
| Victoria | 39 | 10 | $26 \%$ |
| TOTAL* | 245 | 153 | $62 \%$ |

$\square$





## Market Summary - Market Type Indicator EASTSIDE ATTACHED: Sellers market at $62 \%$ Sales Ratio average ( 6.2 in 10 homes selling rate) <br> - Homes are selling on average at list price

- Most Active Price Band ${ }^{\star *} \$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Fraser, Killarney, Victoria and 3 bedroom properties
- Sellers Best Bet** Selling homes in Champlain Heights, Main, Mt Pleasant and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...
SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

# Snapstats NORTH VANCOUVER 

Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 1 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 1 | 50\% |
| 1,250,001-1,500,000 | 22 | 12 | 55\% |
| 1,500,001-1,750,000 | 29 | 16 | 55\% |
| 1,750,001-2,000,000 | 49 | 12 | 24\% |
| 2,000,001-2,250,000 | 18 | 11 | 61\% |
| 2,250,001-2,500,000 | 31 | 1 | 3\% |
| 2,500,001-2,750,000 | 28 | 1 | 4\% |
| 2,750,001-3,000,000 | 23 | 1 | 4\% |
| 3,000,001-3,500,000 | 29 | 1 | 3\% |
| 3,500,001-4,000,000 | 24 | 0 | NA |
| 4,000,001-4,500,000 | 15 | 1 | 7\% |
| 4,500,001-5,000,000 | 7 | 0 | NA |
| 5,000,001 \& Greater | 4 | 0 | NA |
| TOTAL* | 282 | 57 | 20\% |
| 2 Bedrooms \& Less | 13 | 3 | 23\% |
| 3 to 4 Bedrooms | 122 | 31 | 25\% |
| 5 to 6 Bedrooms | 124 | 21 | 17\% |
| 7 Bedrooms \& More | 23 | 2 | 9\% |
| TOTAL* | 282 | 57 | 20\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 234 | 282 | 21\% |
| Solds | 30 | 57 | 90\% |
| Sale Price | \$1,637,500 | \$1,740,000 | 6\% |
| Sale Price SQFT | \$732 | \$672 | -8\% |
| Sale to List Price Ratio | 100\% | 97\% | -3\% |
| Days on Market | 26 | 16 | -38\% |

## Community DETACHED HOUSES

| ® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Blueridge | 7 | 2 | 29\% |
| Boulevard | 14 | 3 | 21\% |
| Braemar | 2 | 0 | NA |
| Calverhall | 1 | 4 | 400\%* |
| Canyon Heights | 34 | 3 | 9\% |
| Capilano | 6 | 1 | 17\% |
| Central Lonsdale | 10 | 2 | 20\% |
| Deep Cove | 8 | 2 | 25\% |
| Delbrook | 4 | 0 | NA |
| Dollarton | 11 | 1 | 9\% |
| Edgemont | 24 | 4 | 17\% |
| Forest Hills | 17 | 2 | 12\% |
| Grouse Woods | 2 | 1 | 50\% |
| Hamilton | 3 | 0 | NA |
| Hamilton Heights | 1 | 0 | NA |
| Indian Arm | 1 | 0 | NA |
| Indian River | 0 | 0 | NA |
| Lower Lonsdale | 8 | 0 | NA |
| Lynn Valley | 25 | 6 | 24\% |
| Lynnmour | 4 | 0 | NA |
| Norgate | 4 | 0 | NA |
| Northlands | 1 | 0 | NA |
| Pemberton Heights | 11 | 1 | 9\% |
| Pemberton | 7 | 5 | 71\% |
| Princess Park | 6 | 0 | NA |
| Queensbury | 3 | 0 | NA |
| Roche Point | 0 | 2 | NA* |
| Seymour | 5 | 2 | 40\% |
| Tempe | 2 | 1 | 50\% |
| Upper Delbrook | 13 | 3 | 23\% |
| Upper Lonsdale | 37 | 6 | 16\% |
| Westlynn | 4 | 2 | 50\% |
| Westlynn Terrace | 1 | 0 | NA |
| Windsor Park | 2 | 4 | 200\%* |
| Woodlands-Sunshine Cascade | 4 | 0 | NA |
| TOTAL* | 282 | 57 | 20\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary • Market Type Indicator NORTH VANCOUVER DETACHED: Balanced market at $20 \%$ Sales Ratio average ( $21 \%$ is a Sellers market)

- Homes are selling on average 3\% below list price
- Most Active Price Band** $\$ 1.25$ mil to $\$ 1.7$ mil with average 55\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes $\$ 2.25$ mil plus, Canyon Heights, Dollarton, Pemberton Heights and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Boulevard, Central Lonsdale, Deep Cove, Lynn Valley, Upper Delbrook and up to 4 bedrooms
** With a minimum inventory of 10 in most instances


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

# SnapStats NORTH VANCOUVER 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

| Smaplats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 13 | 9 | 69\% |
| 500,001-600,000 | 22 | 19 | 86\% |
| 600,001-700,000 | 14 | 15 | 107\%* |
| 700,001-800,000 | 26 | 11 | 42\% |
| 800,001-900,000 | 18 | 18 | 100\% |
| 900,001-1,000,000 | 20 | 7 | 35\% |
| 1,000,001-1,250,000 | 27 | 15 | 56\% |
| 1,250,001-1,500,000 | 25 | 8 | 32\% |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 6 | 1 | 17\% |
| 2,000,001-2,250,000 | 1 | 1 | 100\% |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 1 | 100\% |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 176 | 106 | 60\% |
| 2 Bedrooms \& Less | 37 | 27 | 73\% |
| 3 to 4 Bedrooms | 92 | 63 | 68\% |
| 5 to 6 Bedrooms | 40 | 15 | 38\% |
| 7 Bedrooms \& More | 7 | 1 | 14\% |
| TOTAL* | 176 | 106 | 60\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 149 | 176 | 18\% |
| Solds | 101 | 106 | 5\% |
| Sale Price | \$729,900 | \$770,000 | 5\% |
| Sale Price SQFT | \$746 | \$814 | 9\% |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 19 | 9 | -53\% |

Community ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Snapstats® | 0 | 0 | NA |
| Boulevard | 0 | 0 | NA |
| Braemar | 0 | 0 | NA |
| Calverhall | 0 | 0 | NA |
| Canyon Heights | 0 | 0 | NA |
| Capilano | 1 | 1 | $100 \%$ |
| Central Lonsdale | 38 | 17 | $45 \%$ |
| Deep Cove | 2 | 0 | NA |
| Delbrook | 0 | 1 | NA* |
| Dollarton | 2 | 2 | $100 \%$ |
| Edgemont | 1 | 2 | $200 \%{ }^{*}$ |
| Forest Hills | 0 | 0 | NA |
| Grouse Woods | 0 | 0 | NA |
| Hamilton | 10 | 9 | $90 \%$ |
| Hamilton Heights | 0 | 0 | NA |
| Indian Arm | 0 | 0 | NA |
| Indian River | 2 | 0 | NA |
| Lower Lonsdale | 36 | 40 | $111 \%{ }^{*}$ |
| Lynn Valley | 19 | 11 | $58 \%$ |
| Lynnmour | 18 | 5 | $28 \%$ |
| Norgate | 6 | 1 | $17 \%$ |
| Northlands | 6 | 0 | NA |
| Pemberton Heights | 0 | 0 | NA |
| Pemberton | 10 | 4 | $40 \%$ |
| Princess Park | 0 | 0 | NA |
| Queensbury | 2 | 1 | $50 \%$ |
| Roche Point | 12 | 7 | $58 \%$ |
| Seymour | 0 | 2 | NA* |
| Tempe | 0 | 0 | NA |
| Upper Delbrook | 1 | 0 | NA |
| Upper Lonsdale | 9 | 2 | $22 \%$ |
| Westlynn | 1 | 1 | $100 \%$ |
| Westlynn Terrace | 0 | 0 | NA |
| Windsor Park | 0 | 0 | NA |
| Woodlands-Sunshine Cascade | 0 | 0 | NA |
| TOTAL* | 176 | 106 | $60 \%$ |
|  |  |  |  |



## Market Summary <br> - Market Type Indicator NORTH VANCOUVER ATTACHED: Sellers market at 60\% Sales Ratio average (6 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band ${ }^{\star \star} \$ 600,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Lynnmour, Upper Lonsdale and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Hamilton, Lower Lonsdale and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances

©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.


# SnapStałs ${ }^{\circ}$ WEST vancouver 

Price Band \& Bedroom DETACHED HOUSES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 1 | 0 | NA |
| 1,500,001-1,750,000 | 4 | 0 | NA |
| 1,750,001-2,000,000 | 11 | 0 | NA |
| 2,000,001-2,250,000 | 14 | 7 | 50\% |
| 2,250,001-2,500,000 | 23 | 3 | 13\% |
| 2,500,001-2,750,000 | 18 | 1 | 6\% |
| 2,750,001-3,000,000 | 36 | 4 | 11\% |
| 3,000,001-3,500,000 | 43 | 3 | 7\% |
| 3,500,001-4,000,000 | 63 | 0 | NA |
| 4,000,001-4,500,000 | 25 | 2 | 8\% |
| 4,500,001-5,000,000 | 39 | 1 | 3\% |
| 5,000,001 \& Greater | 160 | 3 | 2\% |
| TOTAL* | 437 | 24 | 5\% |
| 2 Bedrooms \& Less | 16 | 0 | NA |
| 3 to 4 Bedrooms | 200 | 13 | 7\% |
| 5 to 6 Bedrooms | 195 | 10 | 5\% |
| 7 Bedrooms \& More | 26 | 1 | 4\% |
| TOTAL* | 437 | 24 | 5\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 378 | 437 | 16\% |
| Solds | 15 | 24 | 60\% |
| Sale Price | \$3,052,000 | \$2,855,000 | -6\% |
| Sale Price SQFT | \$826 | \$814 | -1\% |
| Sale to List Price Ratio | 94\% | 95\% | 1\% |
| Days on Market | 56 | 20 | -64\% |

Community DETACHED HOUSES

| s® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Altamont | 20 | 0 | NA |
| Ambleside | 52 | 3 | 6\% |
| Bayridge | 10 | 0 | NA |
| British Properties | 73 | 1 | 1\% |
| Canterbury | 7 | 0 | NA |
| Caulfield | 23 | 3 | 13\% |
| Cedardale | 6 | 3 | 50\% |
| Chartwell | 23 | 3 | 13\% |
| Chelsea Park | 4 | 1 | 25\% |
| Cypress | 6 | 0 | NA |
| Cypress Park Estates | 15 | 2 | 13\% |
| Deer Ridge | 0 | 0 | NA |
| Dundarave | 28 | 2 | 7\% |
| Eagle Harbour | 14 | 2 | 14\% |
| Eagleridge | 6 | 0 | NA |
| Fury Creek | 1 | 0 | NA |
| Gleneagles | 8 | 1 | 13\% |
| Glenmore | 13 | 0 | NA |
| Horseshoe Bay | 6 | 1 | 17\% |
| Howe Sound | 4 | 0 | NA |
| Lions Bay | 14 | 0 | NA |
| Old Caulfield | 6 | 0 | NA |
| Panorama Village | 0 | 0 | NA |
| Park Royal | 2 | 0 | NA |
| Porteau Cove | 0 | 0 | NA |
| Queens | 12 | 0 | NA |
| Rockridge | 5 | 1 | 20\% |
| Sandy Cove | 3 | 0 | NA |
| Sentinel Hill | 18 | 0 | NA |
| Upper Caulfield | 7 | 1 | 14\% |
| West Bay | 14 | 0 | NA |
| Westhill | 7 | 0 | NA |
| Westmount | 16 | 0 | NA |
| Whitby Estates | 10 | 0 | NA |
| Whytecliff | 4 | 0 | NA |
| TOTAL* | 437 | 24 | 5\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator WEST VANCOUVER DETACHED: Buyers market at $5 \%$ Sales Ratio average ( 5 in 100 homes selling rate)

- Homes are selling on average 5\% below list price
- Most Active Price Band** $\$ 2$ mil to $\$ 2.25$ mil with average 50\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes $\$ 4.5$ mil plus, British Properties and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Caulfield, Chartwell, Cypress Park Estates, Eagle Harbour and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE $\cdots \cdots$ INVENTORY $\longrightarrow$ SOLDS
13 Month Market Trend

Compliments of...


SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

# Snapstaks wEST VANCOUVER 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 2 | 0 | NA |
| 500,001-600,000 | 2 | 0 | NA |
| 600,001-700,000 | 3 | 0 | NA |
| 700,001-800,000 | 4 | 2 | 50\% |
| 800,001-900,000 | 4 | 0 | NA |
| 900,001-1,000,000 | 2 | 0 | NA |
| 1,000,001-1,250,000 | 7 | 3 | 43\% |
| 1,250,001-1,500,000 | 10 | 3 | 30\% |
| 1,500,001-1,750,000 | 16 | 2 | 13\% |
| 1,750,001-2,000,000 | 5 | 2 | 40\% |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 6 | 1 | 17\% |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 3 | 1 | 33\% |
| 3,000,001-3,500,000 | 3 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001-4,500,000 | 4 | 0 | NA |
| 4,500,001-5,000,000 | 5 | 0 | NA |
| 5,000,001 \& Greater | 2 | 0 | NA |
| TOTAL* | 82 | 14 | 17\% |
| 0 to 1 Bedroom | 15 | 2 | 13\% |
| 2 Bedrooms | 48 | 10 | 21\% |
| 3 Bedrooms | 16 | 2 | 13\% |
| 4 Bedrooms \& Greater | 3 | 0 | NA |
| TOTAL* | 82 | 14 | 17\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 63 | 82 | 30\% |
| Solds | 24 | 14 | -42\% |
| Sale Price | \$1,492,000 | \$1,395,500 | -6\% |
| Sale Price SQFT | \$1,134 | \$1,076 | -5\% |
| Sale to List Price Ratio | 93\% | 98\% | 5\% |
| Days on Market | 45 | 9 | -80\% |

Community ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Snapstats | 0 | 0 |
| Altamont | 17 | 2 |
| Ambleside | 0 | 0 |
| Bayridge | 1 | NA |
| British Properties | 0 | 0 |
| Canterbury | 0 | 0 |
| Caulfield | 4 | 0 |
| Cedardale | 0 | 0 |
| Chartwell | 1 | 0 |
| Chelsea Park | 0 | 0 |
| Cypress | 1 | 0 |
| Cypress Park Estates | 1 | 1 |
| Deer Ridge | 11 | 5 |
| Dundarave | 0 | 0 |
| Eagle Harbour | 0 | 0 |
| Eagleridge | 4 | 0 |
| Furry Creek | 0 | 0 |
| Gleneagles | 0 | 0 |
| Glenmore | 9 | 0 |
| Horseshoe Bay | 1 | NA |
| Howe Sound | 0 | 0 |
| Lions Bay | 2 | 0 |
| Old Caulfield | 6 | 5 |
| Panorama Village | 17 | 1 |
| Park Royal | 0 | 0 |
| Porteau Cove | 0 | NA |
| Queens | 0 | NA |
| Rockridge | 0 | 0 |
| Sandy Cove | 0 | NA |
| Sentinel Hill | 0 | 0 |
| Upper Caulfield | 1 | 0 |
| West Bay | 0 | 0 |
| Westhill | 0 | 0 |
| Westmount | 0 | 0 |
| Whitby Estates | 6 | 0 |
| Whytecliff | 0 | 0 |
| TOTAL* | 82 | 14 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator WEST VANCOUVER ATTACHED: Balanced market at $17 \%$ Sales Ratio average ( 1.7 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 1.25$ mil to $\$ 1.5$ mil with average $30 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes $\$ 1.5$ mil to $\$ 1.75$ mil, Park Royal, up to 1 bedroom and 3 bedroom properties
- Sellers Best Bet** Selling homes in Dundarave and 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats $®$ or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

## SnapStats RICHMOND

FEBRUARY 2018

Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 1 | $N A^{*}$ |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 3 | 0 | NA |
| 1,000,001-1,250,000 | 10 | 3 | 30\% |
| 1,250,001-1,500,000 | 45 | 13 | 29\% |
| 1,500,001-1,750,000 | 106 | 14 | 13\% |
| 1,750,001-2,000,000 | 109 | 9 | 8\% |
| 2,000,001-2,250,000 | 60 | 4 | 7\% |
| 2,250,001-2,500,000 | 66 | 7 | 11\% |
| 2,500,001-2,750,000 | 46 | 2 | 4\% |
| 2,750,001-3,000,000 | 73 | 0 | NA |
| 3,000,001-3,500,000 | 38 | 0 | NA |
| 3,500,001-4,000,000 | 51 | 0 | NA |
| 4,000,001-4,500,000 | 17 | 0 | NA |
| 4,500,001-5,000,000 | 14 | 0 | NA |
| 5,000,001 \& Greater | 14 | 0 | NA |
| TOTAL* | 654 | 53 | 8\% |
| 2 Bedrooms \& Less | 30 | 3 | 10\% |
| 3 to 4 Bedrooms | 254 | 30 | 12\% |
| 5 to 6 Bedrooms | 338 | 20 | 6\% |
| 7 Bedrooms \& More | 32 | 0 | NA |
| TOTAL* | 654 | 53 | 8\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 530 | 654 | 23\% |
| Solds | 65 | 53 | -18\% |
| Sale Price | \$1,760,000 | \$1,700,000 | -3\% |
| Sale Price SQFT | \$677 | \$746 | 10\% |
| Sale to List Price Ratio | 98\% | 98\% | NA |
| Days on Market | 38 | 28 | -26\% |

Community DETACHED HOUSES

| SnapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Boyd Park | 21 | 1 | 5\% |
| Bridgeport | 10 | 1 | 10\% |
| Brighouse | 19 | 0 | NA |
| Brighouse South | 0 | 0 | NA |
| Broadmoor | 66 | 1 | 2\% |
| East Cambie | 16 | 1 | 6\% |
| East Richmond | 5 | 0 | NA |
| Garden City | 36 | 3 | 8\% |
| Gilmore | 2 | 0 | NA |
| Granville | 62 | 2 | 3\% |
| Hamilton | 13 | 0 | NA |
| Ironwood | 13 | 3 | 23\% |
| Lackner | 28 | 5 | 18\% |
| McLennan | 13 | 0 | NA |
| McLennan North | 6 | 1 | 17\% |
| McNair | 31 | 7 | 23\% |
| Quilchena | 30 | 2 | 7\% |
| Riverdale | 38 | 2 | 5\% |
| Saunders | 36 | 1 | 3\% |
| Sea Island | 5 | 0 | NA |
| Seafair | 44 | 4 | 9\% |
| South Arm | 11 | 3 | 27\% |
| Steveston North | 42 | 3 | 7\% |
| Steveston South | 17 | 0 | NA |
| Steveston Village | 8 | 4 | 50\% |
| Terra Nova | 14 | 3 | 21\% |
| West Cambie | 25 | 3 | 12\% |
| Westwind | 11 | 0 | NA |
| Woodwards | 32 | 3 | 9\% |
| TOTAL* | 654 | 53 | 8\% |


Market Summary - Market Type Indicator RICHMOND DETACHED: Buyers market at $8 \%$ Sales Ratio average ( 8 in 100 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.5$ mil with average $30 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 2.5$ mil to $\$ 2.75$ mil, Broadmoor, Granville, Saunders and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Steveston Village and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

# SnapStats RICHMOND 

Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 2 | 3 | 150\%* |
| 300,001-400,000 | 12 | 17 | 142\%* |
| 400,001-500,000 | 36 | 36 | 100\% |
| 500,001-600,000 | 42 | 36 | 86\% |
| 600,001-700,000 | 78 | 35 | 45\% |
| 700,001-800,000 | 68 | 24 | 35\% |
| 800,001-900,000 | 82 | 17 | 21\% |
| 900,001-1,000,000 | 72 | 17 | 24\% |
| 1,000,001-1,250,000 | 72 | 9 | 13\% |
| 1,250,001-1,500,000 | 37 | 8 | 22\% |
| 1,500,001-1,750,000 | 17 | 1 | 6\% |
| 1,750,001-2,000,000 | 7 | 1 | 14\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 3 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 1 | NA* |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 530 | 205 | 39\% |
| 0 to 1 Bedroom | 53 | 52 | 98\% |
| 2 Bedrooms | 230 | 86 | 37\% |
| 3 Bedrooms | 177 | 51 | 29\% |
| 4 Bedrooms \& Greater | 70 | 16 | 23\% |
| TOTAL* | 530 | 205 | 39\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 470 | 530 | 13\% |
| Solds | 201 | 205 | 2\% |
| Sale Price | \$663,500 | \$648,000 | -2\% |
| Sale Price SQFT | \$698 | \$679 | -3\% |
| Sale to List Price Ratio | 99\% | 104\% | 5\% |
| Days on Market | 23 | 10 | -57\% |

Community ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Boyd Park | 8 | 7 | $88 \%$ |
| Bridgeport | 16 | 3 | $19 \%$ |
| Brighouse | 175 | 67 | $38 \%$ |
| Brighouse South | 57 | 26 | $46 \%$ |
| Broadmoor | 7 | 5 | $71 \%$ |
| East Cambie | 9 | 3 | $33 \%$ |
| East Richmond | 2 | 1 | $50 \%$ |
| Garden City | 3 | 5 | $167 \%^{*}$ |
| Gilmore | 0 | 0 | NA |
| Granville | 10 | 4 | $40 \%$ |
| Hamilton | 3 | 2 | $67 \%$ |
| Ironwood | 4 | 1 | $25 \%$ |
| Lackner | 3 | 1 | $33 \%$ |
| McLennan | 0 | 0 | NA |
| McLennan North | 54 | 17 | $31 \%$ |
| McNair | 1 | 1 | $100 \%$ |
| Quilchena | 9 | 1 | $11 \%$ |
| Riverdale | 8 | 6 | $75 \%$ |
| Saunders | 8 | 4 | $50 \%$ |
| Sea Island | 0 | 0 | NA |
| Seafair | 3 | 0 | NA |
| South Arm | 4 | 5 | $125 \%{ }^{*}$ |
| Steveston North | 4 | 0 | NA |
| Steveston South | 31 | 10 | $32 \%$ |
| Steveston Village | 9 | 1 | $11 \%$ |
| Terra Nova | 9 | 3 | $33 \%$ |
| West Cambie | 77 | 30 | $39 \%$ |
| Westwind | 3 | 0 | NA |
| Woodwards | 13 | 2 | $15 \%$ |
| TOTAL* | 530 | 205 | $39 \%$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |


Market Summary - Market Type Indicator RICHMOND ATTACHED: Sellers market at $39 \%$ Sales Ratio average ( 3.9 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Quilchena, Steveston Village and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Boyd Park, Riverdale and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com


 stats.com.

## SnapStats TSAWWASSEN

## Price Band \& Bedroom DETACHED HOUSES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 1 | NA* |
| 900,001-1,000,000 | 1 | 4 | 400\%* |
| 1,000,001-1,250,000 | 28 | 7 | 25\% |
| 1,250,001-1,500,000 | 37 | 5 | 14\% |
| 1,500,001-1,750,000 | 16 | 1 | 6\% |
| 1,750,001-2,000,000 | 16 | 1 | 6\% |
| 2,000,001-2,250,000 | 7 | 0 | NA |
| 2,250,001-2,500,000 | 5 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 7 | 1 | 14\% |
| 3,000,001-3,500,000 | 4 | 0 | NA |
| 3,500,001-4,000,000 | 6 | 0 | NA |
| 4,000,001-4,500,000 | 2 | 0 | NA |
| 4,500,001-5,000,000 | 1 | 0 | NA |
| 5,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 130 | 20 | 15\% |
| 2 Bedrooms \& Less | 3 | 3 | 100\% |
| 3 to 4 Bedrooms | 90 | 12 | 13\% |
| 5 to 6 Bedrooms | 36 | 5 | 14\% |
| 7 Bedrooms \& More | 1 | 0 | NA |
| TOTAL* | 130 | 20 | 15\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 117 | 130 | 11\% |
| Solds | 9 | 20 | 122\% |
| Sale Price | \$1,080,000 | \$1,112,500 | 3\% |
| Sale Price SQFT | \$474 | \$451 | -5\% |
| Sale to List Price Ratio | 98\% | 93\% | -5\% |
| Days on Market | 84 | 16 | -81\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Beach Grove | 12 | 5 | $42 \%$ |
| Boundary Beach | 15 | 0 | NA |
| Cliff Drive | 13 | 4 | $31 \%$ |
| English Bluff | 18 | 3 | $17 \%$ |
| Pebble Hill | 32 | 1 | $3 \%$ |
| Tsawwassen Central | 28 | 6 | $21 \%$ |
| Tsawwassen East | 12 | 1 | $8 \%$ |
| TOTAL* | 130 | 20 | $15 \%$ |



*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator TSAWWASSEN DETACHED: Balanced market at $15 \%$ Sales Ratio average ( 1.5 in 10 homes selling rate)

- Homes are selling on average 7\% below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average 25\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 2$ mil, Pebble Hill and Tsawwassen East
- Sellers Best Bet** Selling homes in Beach Grove and Cliff Drive
** With a minimum inventory of 10 in most instances
——SALE PRICE
....e... INVENTORY
$\longrightarrow$ SOLDS
13 Month
Market Trend

Compliments of...


## SnapStats Publishing

SnapStats Publishing Company 604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

# SnapStałs TSAWWASSEN 

## Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 3 | 2 | 67\% |
| 500,001-600,000 | 11 | 2 | 18\% |
| 600,001-700,000 | 4 | 1 | 25\% |
| 700,001-800,000 | 1 | 1 | 100\% |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 2 | 1 | 50\% |
| 1,000,001-1,250,000 | 2 | 1 | 50\% |
| 1,250,001-1,500,000 | 1 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 28 | 9 | 32\% |
| 0 to 1 Bedroom | 2 | 2 | 100\% |
| 2 Bedrooms | 21 | 6 | 29\% |
| 3 Bedrooms | 4 | 1 | 25\% |
| 4 Bedrooms \& Greater | 1 | 0 | NA |
| TOTAL* | 28 | 9 | 32\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 28 | 28 | NA |
| Solds | 7 | 9 | 29\% |
| Sale Price | \$560,000 | \$585,000 | 4\% |
| Sale Price SQFT | \$456 | \$506 | 11\% |
| Sale to List Price Ratio | 95\% | 98\% | 3\% |
| Days on Market | 26 | 28 | 8\% |

Community ATTACHED CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales |
| :--- | :--- | :--- | Sales Ratio


|  | $\square$ |  |
| :--- | :--- | :--- |

$\square$










Market Summary • Market Type Indicator TSAWWASSEN ATTACHED: Sellers market at $32 \%$ Sales Ratio average ( 3.2 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** Insufficient data but with 4 sales \$400,000 to \$600,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Homes in Cliff Drive and 2 bedroom properties
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE
........ INVENTORY $\longrightarrow$ SOLDS
13 Month
Market Trend


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

# SnapStats LADNER 

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 2 | 2 | 100\% |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 2 | 1 | 50\% |
| 900,001-1,000,000 | 10 | 2 | 20\% |
| 1,000,001-1,250,000 | 24 | 3 | 13\% |
| 1,250,001-1,500,000 | 16 | 2 | 13\% |
| 1,500,001-1,750,000 | 5 | 0 | NA |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 3 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 2 | 0 | NA |
| TOTAL* | 75 | 10 | 13\% |
| 2 Bedrooms \& Less | 8 | 2 | 25\% |
| 3 to 4 Bedrooms | 51 | 6 | 12\% |
| 5 to 6 Bedrooms | 14 | 2 | 14\% |
| 7 Bedrooms \& More | 2 | 0 | NA |
| TOTAL* | 75 | 10 | 13\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 66 | 75 | 14\% |
| Solds | 5 | 10 | 100\% |
| Sale Price | \$1,138,000 | \$1,016,000 | -11\% |
| Sale Price SQFT | \$482 | \$510 | 6\% |
| Sale to List Price Ratio | 99\% | 97\% | -2\% |
| Days on Market | 6 | 15 | 150\% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales |
| :--- | :--- | :--- |
| Delta Manor | 3 | 3 |
| East Delta | 1 | 0 |
| Hawthorne | 24 | 2 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LADNER DETACHED: Balanced market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** $\$ 900,000$ to $\$ 1$ mil with average $20 \%$ Sales Ratio ( $21 \%$ is a Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.5$ mil, Hawthorne, Ladner Elementary and 3 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Neilsen Grove and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
©2010-2018 SnapStats®Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on March 1, 2018 from the Real Estate Board of Greater Vancouver MLS®. Market types / Sales Ratio \% are best defined over several months. Refer to our YTD reports for sustained periods of the Sales Ratio \%. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing and SnapStats Publishing Company do not assume any responsibility or liability. For more information visit www.snapstats.com.

Price Band \& Bedroom ATTACHED CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 4 | 2 | 50\% |
| 500,001-600,000 | 5 | 3 | 60\% |
| 600,001-700,000 | 3 | 0 | NA |
| 700,001-800,000 | 4 | 2 | 50\% |
| 800,001-900,000 | 0 | 1 | NA* |
| 900,001-1,000,000 | 2 | 1 | 50\% |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001-4,500,000 | 0 | 0 | NA |
| 4,500,001-5,000,000 | 0 | 0 | NA |
| 5,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 19 | 9 | 47\% |
| 0 to 1 Bedroom | 2 | 0 | NA |
| 2 Bedrooms | 8 | 5 | 63\% |
| 3 Bedrooms | 7 | 3 | 43\% |
| 4 Bedrooms \& Greater | 2 | 1 | 50\% |
| TOTAL* | 19 | 9 | 47\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 17 | 19 | 12\% |
| Solds | 14 | 9 | -36\% |
| Sale Price | \$555,500 | \$551,000 | -1\% |
| Sale Price SQFT | \$452 | \$471 | 4\% |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 6 | 39 | 550\% |

Community ATTACHED CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales |
| :--- | :--- | :--- |
| Delta Manor | 2 | 1 |
| East Delta | 1 | 0 |
| Hawthorne | 3 | 6 |
| Holly | 0 | 0 |
| Ladner Elementary | 5 | 0 |
| Ladner Rural | 3 | 0 |
| Neilsen Grove | 5 | 2 |











*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator LADNER ATTACHED: Sellers market at $47 \%$ Sales Ratio average (4.7 in 10 homes selling rate)

- Homes are selling on average 2\% below list price
- Most Active Price Band** Insufficient data but with 3 sales \$500,000 to \$600,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data but with 6 sales Hawthorne and 2 bedroom properties
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE
$\cdots \cdot$ INVENTORY $\quad \longrightarrow$ SOLDS
13 Month
Market Trend

Compliments of...


SnapStats Publishing
SnapStats Publishing Company
604.229.0521
snap-stats.com
snapstatsinfo@gmail.com

