## Everything you need to know about your Real Estate Market Today!

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# Snapstats 

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Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission


## SnapStats surrey

FEBRUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 6 | 4 | 67\% |
| 700,001-800,000 | 23 | 8 | 35\% |
| 800,001-900,000 | 65 | 26 | 40\% |
| 900,001-1,000,000 | 75 | 31 | 41\% |
| 1,000,001-1,250,000 | 115 | 37 | 32\% |
| 1,250,001-1,500,000 | 152 | 18 | 12\% |
| 1,500,001-1,750,000 | 62 | 6 | 10\% |
| 1,750,001-2,000,000 | 35 | 2 | 6\% |
| 2,000,001-2,250,000 | 6 | 0 | NA |
| 2,250,001-2,500,000 | 14 | 1 | 7\% |
| 2,500,001-2,750,000 | 9 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 3 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 569 | 133 | 23\% |
| 2 Bedrooms \& Less | 29 | 5 | 17\% |
| 3 to 4 Bedrooms | 179 | 55 | 31\% |
| 5 to 6 Bedrooms | 172 | 43 | 25\% |
| 7 Bedrooms \& More | 189 | 30 | 16\% |
| TOTAL* | 569 | 133 | 23\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 558 | 569 | 2\% |
| Solds | 150 | 133 | -11\% |
| Sale Price | \$977,500 | \$995,000 | 2\% |
| Sale Price SQFT | \$374 | \$393 | 5\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 35 | 17 | -51\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 34 | 7 | $21 \%$ |
| Bolivar Heights | 37 | 11 | $30 \%$ |
| Bridgeview | 10 | 1 | $10 \%$ |
| Cedar Hills | 35 | 12 | $34 \%$ |
| East Newton | 62 | 20 | $32 \%$ |
| Fleetwood Tynehead | 81 | 20 | $25 \%$ |
| Fraser Heights | 33 | 6 | $18 \%$ |
| Guildford | 16 | 5 | $31 \%$ |
| Panorama Ridge | 71 | 17 | $24 \%$ |
| Port Kells | 3 | 0 | NA |
| Queen Mary Park | 41 | 11 | $27 \%$ |
| Royal Heights | 16 | 1 | $6 \%$ |
| Sullivan Station | 50 | 10 | $20 \%$ |
| West Newton | 40 | 9 | $23 \%$ |
| Whalley | 40 | 3 | $8 \%$ |
| TOTAL | 569 | 133 | $23 \%$ |



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*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY DETACHED: Sellers market at $23 \%$ Sales Ratio average (2.3 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 800,000$ to $\$ 1$ mil with average $41 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2$ mil, Bridgeview, Royal Heights, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bolivar Heights, Cedar Hills, East Newton, Guildford and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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## Price Band \& Bedroom CONDOS \& TOWNHOMES

| Smaptats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 22 | 7 | 32\% |
| 300,001-400,000 | 104 | 84 | 81\% |
| 400,001-500,000 | 71 | 65 | 92\% |
| 500,001-600,000 | 55 | 41 | 75\% |
| 600,001-700,000 | 68 | 42 | 62\% |
| 700,001-800,000 | 21 | 10 | 48\% |
| 800,001-900,000 | 7 | 3 | 43\% |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 351 | 252 | 72\% |
| 0 to 1 Bedroom | 98 | 68 | 69\% |
| 2 Bedrooms | 113 | 99 | 88\% |
| 3 Bedrooms | 100 | 71 | 71\% |
| 4 Bedrooms \& Greater | 40 | 14 | 35\% |
| TOTAL* | 351 | 252 | 72\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 299 | 351 | 17\% |
| Solds | 256 | 252 | -2\% |
| Sale Price | \$425,000 | \$446,500 | 5\% |
| Sale Price SQFT | \$434 | \$439 | 1\% |
| Sale to List Price Ratio | 106\% | 104\% | -2\% |
| Days on Market | 10 | 7 | -30\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 5 | 1 | $20 \%$ |
| Bolivar Heights | 3 | 5 | $167 \%^{*}$ |
| Bridgeview | 0 | 1 | NA* $^{*}$ |
| Cedar Hills | 0 | 1 | NA $^{*}$ |
| East Newton | 26 | 23 | $88 \%$ |
| Fleetwood Tynehead | 26 | 33 | $127 \%^{*}$ |
| Fraser Heights | 1 | 1 | $100 \%$ |
| Guildford | 41 | 35 | $85 \%$ |
| Panorama Ridge | 5 | 3 | $60 \%$ |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 23 | 13 | $57 \%$ |
| Royal Heights | 0 | 1 | NA* |
| Sullivan Station | 36 | 25 | $69 \%$ |
| West Newton | 32 | 19 | $59 \%$ |
| Whalley | 153 | 91 | $59 \%$ |
| TOTAL* | 351 | 252 | $72 \%$ |


|  |  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY ATTACHED: Sellers market at $72 \%$ Sales Ratio average ( 7.2 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average 92\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 200,000$ to $\$ 300,000$, Queen Mary Park, West Newton, Whalley and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in East Newton, Fleetwood Tynehead, Guildford and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs south surrey/white rock 

## Price Band \& Bedroom DETACHED HOUSES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 1 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 2 | 1 | 50\% |
| 900,001-1,000,000 | 12 | 3 | 25\% |
| 1,000,001-1,250,000 | 59 | 21 | 36\% |
| 1,250,001-1,500,000 | 87 | 27 | 31\% |
| 1,500,001-1,750,000 | 61 | 13 | 21\% |
| 1,750,001-2,000,000 | 59 | 7 | 12\% |
| 2,000,001-2,250,000 | 28 | 2 | 7\% |
| 2,250,001-2,500,000 | 44 | 2 | 5\% |
| 2,500,001-2,750,000 | 29 | 2 | 7\% |
| 2,750,001-3,000,000 | 47 | 0 | NA |
| 3,000,001-3,500,000 | 27 | 1 | 4\% |
| 3,500,001-4,000,000 | 28 | 0 | NA |
| 4,000,001 \& Greater | 28 | 1 | 4\% |
| TOTAL* | 513 | 80 | 16\% |
| 2 Bedrooms \& Less | 38 | 6 | 16\% |
| 3 to 4 Bedrooms | 257 | 48 | 19\% |
| 5 to 6 Bedrooms | 180 | 25 | 14\% |
| 7 Bedrooms \& More | 38 | 1 | 3\% |
| TOTAL* | 513 | 80 | 16\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 457 | 513 | 12\% |
| Solds | 61 | 80 | 31\% |
| Sale Price | \$1,245,000 | \$1,349,000 | 8\% |
| Sale Price SQFT | \$471 | \$495 | 5\% |
| Sale to List Price Ratio | 98\% | 97\% | -1\% |
| Days on Market | 57 | 23 | -60\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 96 | 10 | $10 \%$ |
| Elgin Chantrell | 89 | 6 | $7 \%$ |
| Grandview | 46 | 7 | $15 \%$ |
| Hazelmere | 0 | 1 | NA $^{*}$ |
| King George Corridor | 47 | 16 | $34 \%$ |
| Morgan Creek | 35 | 14 | $40 \%$ |
| Pacific Douglas | 17 | 5 | $29 \%$ |
| Sunnyside Park | 46 | 4 | $9 \%$ |
| White Rock | 137 | 17 | $12 \%$ |
| TOTAL* | 513 | 80 | $16 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator SOUTH SURREY DETACHED: Balanced market at $16 \%$ Sales Ratio average ( 1.6 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** (+/- $\$ 1.5 \mathrm{mil})$ : $\$ 1$ mil to $\$ 1.25 \mathrm{mil}(36 \%$ Sales Ratio) / $\$ 1.5$ mil to $\$ 1.75 \mathrm{mil}$ ( $21 \%$ Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5$ mil): Homes between $\$ 900,000$ to $\$ 1$ mil / $\$ 3$ mil plus, Elgin Chantrell and Sunnyside Park
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs south surrey/white rock 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | NA* |
| 200,001-300,000 | 0 | 1 | NA* |
| 300,001-400,000 | 12 | 11 | 92\% |
| 400,001-500,000 | 32 | 20 | 63\% |
| 500,001-600,000 | 32 | 21 | 66\% |
| 600,001-700,000 | 29 | 19 | 66\% |
| 700,001-800,000 | 27 | 23 | 85\% |
| 800,001-900,000 | 31 | 12 | 39\% |
| 900,001-1,000,000 | 33 | 3 | 9\% |
| 1,000,001-1,250,000 | 19 | 4 | 21\% |
| 1,250,001-1,500,000 | 4 | 0 | NA |
| 1,500,001-1,750,000 | 2 | 1 | 50\% |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 1 | NA* |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 3 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 230 | 117 | 51\% |
| 0 to 1 Bedroom | 11 | 15 | 136\%* |
| 2 Bedrooms | 117 | 45 | 38\% |
| 3 Bedrooms | 61 | 35 | 57\% |
| 4 Bedrooms \& Greater | 41 | 22 | 54\% |
| TOTAL* | 230 | 117 | 51\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 199 | 230 | 16\% |
| Solds | 95 | 117 | 23\% |
| Sale Price | \$579,000 | \$631,750 | 9\% |
| Sale Price SQFT | \$475 | \$477 | NA |
| Sale to List Price Ratio | 100\% | 102\% | 2\% |
| Days on Market | 13 | 11 | -15\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 2 | 1 | $50 \%$ |
| Elgin Chantrell | 1 | 1 | $100 \%$ |
| Grandview | 82 | 50 | $61 \%$ |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 23 | 18 | $78 \%$ |
| Morgan Creek | 12 | 12 | $100 \%$ |
| Pacific Douglas | 8 | 4 | $50 \%$ |
| Sunnyside Park | 10 | 10 | $100 \%$ |
| White Rock | 92 | 21 | $23 \%$ |
| TOTAL* | 230 | 117 | $51 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator SOUTH SURREY ATTACHED: Sellers market at $51 \%$ Sales Ratio average ( 5.1 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average 92\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Pacific Douglas, White Rock and 2 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek, Sunnyside Park and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ NORTH delta

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 1 | 100\% |
| 800,001-900,000 | 11 | 7 | 64\% |
| 900,001-1,000,000 | 27 | 15 | 56\% |
| 1,000,001-1,250,000 | 28 | 14 | 50\% |
| 1,250,001-1,500,000 | 13 | 1 | 8\% |
| 1,500,001-1,750,000 | 6 | 0 | NA |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 1 | 100\% |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 96 | 39 | 41\% |
| 2 Bedrooms \& Less | 1 | 2 | 200\%* |
| 3 to 4 Bedrooms | 60 | 22 | 37\% |
| 5 to 6 Bedrooms | 22 | 15 | 68\% |
| 7 Bedrooms \& More | 13 | 0 | NA |
| TOTAL* | 96 | 39 | 41\% |
| SnapStats ${ }^{\text {a }}$ Median Data | January | February | Variance |
| Inventory | 102 | 96 | -6\% |
| Solds | 20 | 39 | 95\% |
| Sale Price | \$929,950 | \$975,000 | 5\% |
| Sale Price SQFT | \$418 | \$406 | -3\% |
| Sale to List Price Ratio | 96\% | 100\% | 4\% |
| Days on Market | 32 | 6 | -81\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales |
| :--- | :--- | :--- | Sales Ratio

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA DETACHED: Sellers market at $41 \%$ Sales Ratio average ( 4.1 in 10 homes selling rate))

- Homes are selling on average at list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $64 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Annieville and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats ${ }^{\circ}$ NORTH DELTA 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | $N A^{*}$ |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 2 | 1 | 50\% |
| 400,001-500,000 | 3 | 3 | 100\% |
| 500,001-600,000 | 2 | 3 | 150\%* |
| 600,001-700,000 | 5 | 1 | 20\% |
| 700,001-800,000 | 6 | 2 | 33\% |
| 800,001-900,000 | 1 | 2 | 200\%* |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 20 | 13 | 65\% |
| 0 to 1 Bedroom | 4 | 2 | 50\% |
| 2 Bedrooms | 7 | 4 | 57\% |
| 3 Bedrooms | 5 | 6 | 120\%* |
| 4 Bedrooms \& Greater | 4 | 1 | 25\% |
| TOTAL* | 20 | 13 | 65\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 24 | 20 | -17\% |
| Solds | 14 | 13 | -7\% |
| Sale Price | \$544,450 | \$533,000 | -2\% |
| Sale Price SQFT | \$456 | \$414 | -9\% |
| Sale to List Price Ratio | 100\% | 101\% | 1\% |
| Days on Market | 15 | 11 | -27\% |

Community CONDOS \& TOWNHOMES

| SnapStati® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Annieville | 0 | 2 | NA $^{*}$ |
| Nordel | 9 | 4 | $44 \%$ |
| Scottsdale | 10 | 5 | $50 \%$ |
| Sunshine Hills Woods | 1 | 2 | $200 \%^{*}$ |
| TOTAL* | 20 | 13 | $65 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA ATTACHED: Sellers market at $65 \%$ Sales Ratio average ( 6.5 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** Insufficient data but with 6 sales \$400,000 to \$600,000
- Buyers Best Bet** Homes in Nordel
- Sellers Best Bet** Selling homes in Scottsdale
** With a minimum inventory of 10 in most instances


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## SnapStats cloverdale

FEBRUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 2 | 0 | NA |
| 700,001-800,000 | 4 | 1 | 25\% |
| 800,001-900,000 | 11 | 11 | 100\% |
| 900,001-1,000,000 | 21 | 8 | 38\% |
| 1,000,001-1,250,000 | 22 | 11 | 50\% |
| 1,250,001-1,500,000 | 16 | 2 | 13\% |
| 1,500,001-1,750,000 | 8 | 0 | NA |
| 1,750,001-2,000,000 | 5 | 2 | 40\% |
| 2,000,001-2,250,000 | 1 | 1 | 100\% |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 94 | 36 | 38\% |
| 2 Bedrooms \& Less | 6 | 1 | 17\% |
| 3 to 4 Bedrooms | 30 | 20 | 67\% |
| 5 to 6 Bedrooms | 40 | 13 | 33\% |
| 7 Bedrooms \& More | 18 | 2 | 11\% |
| TOTAL* | 94 | 36 | 38\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 87 | 94 | 8\% |
| Solds | 26 | 36 | 38\% |
| Sale Price | \$1,034,444 | \$978,000 | -5\% |
| Sale Price SQFT | \$329 | \$356 | 8\% |
| Sale to List Price Ratio | 99\% | 101\% | 2\% |
| Days on Market | 17 | 11 | -35\% |

Community DETACHED HOUSES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Snapstats@ | 18 | 5 |
| Clayton | 75 | 31 |
| Cloverdale | 1 | 0 |
| Serpentine | 94 | 36 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE DETACHED: Sellers market at $38 \%$ Sales Ratio average ( 3.8 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 100\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Clayton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 2 | 0 | NA |
| 200,001-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 6 | 10 | 167\%* |
| 400,001-500,000 | 7 | 12 | 171\%* |
| 500,001-600,000 | 26 | 20 | 77\% |
| 600,001-700,000 | 22 | 22 | 100\% |
| 700,001-800,000 | 14 | 5 | 36\% |
| 800,001-900,000 | 3 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 82 | 69 | 84\% |
| 0 to 1 Bedroom | 6 | 10 | 167\%* |
| 2 Bedrooms | 24 | 29 | 121\%* |
| 3 Bedrooms | 35 | 23 | 66\% |
| 4 Bedrooms \& Greater | 17 | 7 | 41\% |
| TOTAL* | 82 | 69 | 84\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 63 | 82 | 30\% |
| Solds | 57 | 69 | 21\% |
| Sale Price | \$550,000 | \$555,000 | 1\% |
| Sale Price SQFT | \$389 | \$446 | 15\% |
| Sale to List Price Ratio | 103\% | 103\% | NA |
| Days on Market | 12 | 6 | -50\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Clayton | 52 | 43 |
| Cloverdale | 30 | 26 |
| Serpentine | 0 | 0 |
| TOTAL* | 82 | 69 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator CLOVERDALE ATTACHED: Sellers market at $84 \%$ Sales Ratio average ( 8.4 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$ and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats LANGLEY 

FEBRUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 1 | 1 | 100\% |
| 600,001-700,000 | 2 | 2 | 100\% |
| 700,001-800,000 | 12 | 9 | 75\% |
| 800,001-900,000 | 19 | 16 | 84\% |
| 900,001-1,000,000 | 24 | 13 | 54\% |
| 1,000,001-1,250,000 | 51 | 23 | 45\% |
| 1,250,001-1,500,000 | 39 | 9 | 23\% |
| 1,500,001-1,750,000 | 16 | 2 | 13\% |
| 1,750,001-2,000,000 | 10 | 3 | 30\% |
| 2,000,001-2,250,000 | 2 | 2 | 100\% |
| 2,250,001-2,500,000 | 4 | 2 | 50\% |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 3 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 7 | 0 | NA |
| TOTAL* | 195 | 82 | 42\% |
| 2 Bedrooms \& Less | 5 | 2 | 40\% |
| 3 to 4 Bedrooms | 88 | 52 | 59\% |
| 5 to 6 Bedrooms | 89 | 26 | 29\% |
| 7 Bedrooms \& More | 13 | 2 | 15\% |
| TOTAL* | 195 | 82 | 42\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 178 | 195 | 10\% |
| Solds | 79 | 82 | 4\% |
| Sale Price | \$980,000 | \$1,010,000 | 3\% |
| Sale Price SQFT | \$426 | \$421 | -1\% |
| Sale to List Price Ratio | 99\% | 103\% | 4\% |
| Days on Market | 35 | 14 | -60\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Aldergrove | 27 | 11 |
| Brookswood | 29 | 14 |
| Campbell Valley | 12 | 3 |
| County Line Glen Valley | 0 | 0 |
| Fort Langley | 8 | 3 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY DETACHED: Sellers market at $42 \%$ Sales Ratio average ( 4.2 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band ${ }^{\star *} \$ 800,000$ to $\$ 900,000$ with average $84 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Brookswood, Murrayville, Willoughby Heights and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 10 | 9 | 90\% |
| 300,001-400,000 | 20 | 33 | 165\%* |
| 400,001-500,000 | 33 | 32 | 97\% |
| 500,001-600,000 | 43 | 34 | 79\% |
| 600,001-700,000 | 40 | 20 | 50\% |
| 700,001-800,000 | 10 | 11 | 110\%* |
| 800,001-900,000 | 3 | 4 | 133\%* |
| 900,001-1,000,000 | 2 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 162 | 143 | 88\% |
| 0 to 1 Bedroom | 17 | 30 | 176\%* |
| 2 Bedrooms | 68 | 61 | 90\% |
| 3 Bedrooms | 59 | 43 | 73\% |
| 4 Bedrooms \& Greater | 18 | 9 | 50\% |
| TOTAL* | 162 | 143 | 88\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 132 | 162 | 23\% |
| Solds | 107 | 143 | 34\% |
| Sale Price | \$450,000 | \$470,000 | 4\% |
| Sale Price SQFT | \$391 | \$411 | 5\% |
| Sale to List Price Ratio | 100\% | 100\% | NA |
| Days on Market | 10 | 7 | -30\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Aldergrove | 5 | 3 | $60 \%$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 1 | 0 | NA |
| Langley City | 55 | 52 | $95 \%$ |
| Murrayville | 5 | 4 | $80 \%$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 1 | 1 | $100 \%$ |
| Walnut Grove | 18 | 17 | $94 \%$ |
| Willoughby Heights | 77 | 66 | $86 \%$ |
| TOTAL* | 162 | 143 | $\mathbf{8 8 \%}$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY ATTACHED: Sellers market at $88 \%$ Sales Ratio average ( 8.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Willoughby Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Walnut Grove and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## Snapstats ABBOTSFORD

## FEBRUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| Smanstats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 2 | 1 | 50\% |
| 500,001-600,000 | 5 | 4 | 80\% |
| 600,001-700,000 | 30 | 24 | 80\% |
| 700,001-800,000 | 69 | 31 | 45\% |
| 800,001-900,000 | 39 | 20 | 51\% |
| 900,001-1,000,000 | 33 | 11 | 33\% |
| 1,000,001-1,250,000 | 44 | 11 | 25\% |
| 1,250,001-1,500,000 | 22 | 2 | 9\% |
| 1,500,001-1,750,000 | 8 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 3 | 300\%* |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 263 | 107 | 41\% |
| 2 Bedrooms \& Less | 7 | 6 | 86\% |
| 3 to 4 Bedrooms | 118 | 55 | 47\% |
| 5 to 6 Bedrooms | 109 | 39 | 36\% |
| 7 Bedrooms \& More | 29 | 7 | 24\% |
| TOTAL* | 263 | 107 | 41\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 257 | 263 | 2\% |
| Solds | 65 | 107 | 65\% |
| Sale Price | \$720,000 | \$770,000 | 7\% |
| Sale Price SQFT | \$300 | \$298 | -1\% |
| Sale to List Price Ratio | 97\% | 99\% | 2\% |
| Days on Market | 32 | 17 | -47\% |

Community DETACHED HOUSES

| Snanstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 94 | 45 | $48 \%$ |
| Abbotsford West | 94 | 28 | $30 \%$ |
| Aberdeen | 23 | 8 | $35 \%$ |
| Bradner | 1 | 0 | NA |
| Central Abbotsford | 31 | 15 | $48 \%$ |
| Matsqui | 5 | 1 | $20 \%$ |
| Poplar | 8 | 9 | $113 \%^{*}$ |
| Sumas Mountain | 5 | 1 | $20 \%$ |
| Sumas Prairie | 2 | 0 | NA |
| TOTAL $^{*}$ | 263 | 107 | $41 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD DETACHED: Sellers market at $41 \%$ Sales Ratio average ( 4.1 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 80\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Abbotsford West, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats ABBOTSFORD 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 3 | 3 | 100\% |
| 200,001-300,000 | 27 | 31 | 115\%* |
| 300,001-400,000 | 40 | 37 | 93\% |
| 400,001-500,000 | 28 | 20 | 71\% |
| 500,001-600,000 | 23 | 19 | 83\% |
| 600,001-700,000 | 12 | 4 | 33\% |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 135 | 114 | 84\% |
| 0 to 1 Bedroom | 13 | 17 | 131\%* |
| 2 Bedrooms | 90 | 72 | 80\% |
| 3 Bedrooms | 22 | 23 | 105\%* |
| 4 Bedrooms \& Greater | 10 | 2 | 20\% |
| TOTAL* | 135 | 114 | 84\% |
| SnapStats ${ }^{\text {a }}$ Median Data | January | February | Variance |
| Inventory | 113 | 135 | 19\% |
| Solds | 84 | 114 | 36\% |
| Sale Price | \$300,500 | \$347,950 | 16\% |
| Sale Price SQFT | \$288 | \$311 | 8\% |
| Sale to List Price Ratio | 103\% | 106\% | 3\% |
| Days on Market | 6 | 7 | 17\% |

Community CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 19 | 10 | $53 \%$ |
| Abbotsford West | 52 | 51 | $98 \%$ |
| Aberdeen | 0 | 0 | NA |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 55 | 47 | $85 \%$ |
| Matsqui | 0 | 0 | NA |
| Poplar | 9 | 6 | $67 \%$ |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 135 | 114 | $\mathbf{8 4 \%}$ |

(
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD ATTACHED: Sellers market at $84 \%$ Sales Ratio average ( 8.4 in 10 homes selling rate)

- Homes are selling on average 6\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 300,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Abbotsford East and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West, Central Abbotsford and up to 3 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs MISSION

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 8 | 1 | 13\% |
| 500,001-600,000 | 12 | 9 | 75\% |
| 600,001-700,000 | 19 | 17 | 89\% |
| 700,001-800,000 | 22 | 8 | 36\% |
| 800,001-900,000 | 18 | 7 | 39\% |
| 900,001-1,000,000 | 10 | 1 | 10\% |
| 1,000,001-1,250,000 | 6 | 1 | 17\% |
| 1,250,001-1,500,000 | 4 | 1 | 25\% |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 105 | 45 | 43\% |
| 2 Bedrooms \& Less | 9 | 1 | 11\% |
| 3 to 4 Bedrooms | 55 | 27 | 49\% |
| 5 to 6 Bedrooms | 41 | 16 | 39\% |
| 7 Bedrooms \& More | 0 | 1 | NA* |
| TOTAL* | 105 | 45 | 43\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 92 | 105 | 14\% |
| Solds | 45 | 45 | NA |
| Sale Price | \$685,000 | \$685,000 | NA |
| Sale Price SQFT | \$290 | \$291 | NA |
| Sale to List Price Ratio | 100\% | 99\% | -1\% |
| Days on Market | 23 | 9 | -61\% |

Community DETACHED HOUSES

| SnapStats(a) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Dewdney Deroche | 1 | 1 | 100\% |
| Durieu | 1 | 0 | NA |
| Hatzic | 11 | 8 | 73\% |
| Hemlock | 3 | 0 | NA |
| Lake Errock | 7 | 1 | 14\% |
| Mission | 82 | 35 | 43\% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 105 | 45 | 43\% |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION DETACHED: Sellers market at $43 \%$ Sales Ratio average ( 4.3 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 89\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Mission and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Hatzic and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats MISSION 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 1 | 0 | NA |
| 100,001-200,000 | 2 | 0 | NA |
| 200,001-300,000 | 5 | 2 | 40\% |
| 300,001-400,000 | 3 | 2 | 67\% |
| 400,001-500,000 | 0 | 2 | NA* |
| 500,001-600,000 | 9 | 1 | 11\% |
| 600,001-700,000 | 1 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 21 | 7 | 33\% |
| 0 to 1 Bedroom | 1 | 0 | NA |
| 2 Bedrooms | 7 | 6 | 86\% |
| 3 Bedrooms | 6 | 1 | 17\% |
| 4 Bedrooms \& Greater | 7 | 0 | NA |
| TOTAL* | 21 | 7 | 33\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 18 | 21 | 17\% |
| Solds | 6 | 7 | 17\% |
| Sale Price | \$433,000 | \$380,000 | -12\% |
| Sale Price SQFT | \$259 | \$353 | 36\% |
| Sale to List Price Ratio | 104\% | 109\% | 5\% |
| Days on Market | 10 | 8 | -20\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Dewdney Deroche | 0 | 0 |
| Durieu | 0 | 0 |
| Hatzic | 0 | 0 |
| Hemlock | 5 | 0 |
| Lake Errock | 0 | 0 |
| Mission | 16 | 7 |
| Mission West | 0 | 0 |
| Stave Falls | 0 | 0 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION ATTACHED: Sellers market at $33 \%$ Sales Ratio average ( 3.3 in 10 homes selling rate)

- Homes are selling on average 9\% above list price
- Most Active Price Band** Insufficient data but based on number of sales \$200,000 to \$500,000 (6)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 (Buyers market speed at 11\% Sales Ratio)
- Sellers Best Bet** Selling homes in Mission
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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