

Everything you need to know about your Real Estate Market Today!

*Compliments of:*  
**SnapStats**

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**GREATER**

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge

**VANCOUVER**

**EDITION**



## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	10	8	80%
1,250,001 – 1,500,000	45	14	31%
1,500,001 – 1,750,000	59	12	20%
1,750,001 – 2,000,000	69	9	13%
2,000,001 – 2,250,000	49	5	10%
2,250,001 – 2,500,000	43	2	5%
2,500,001 – 2,750,000	30	2	7%
2,750,001 – 3,000,000	36	3	8%
3,000,001 – 3,500,000	22	1	5%
3,500,001 – 4,000,000	10	0	NA
4,000,001 & Greater	4	1	25%
<b>TOTAL*</b>	<b>377</b>	<b>57</b>	<b>15%</b>

2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	108	27	25%
5 to 6 Bedrooms	167	19	11%
7 Bedrooms & More	95	10	11%
<b>TOTAL*</b>	<b>377</b>	<b>57</b>	<b>15%</b>

SnapStats® Median Data	December	January	Variance
Inventory	359	377	5%
Solds	45	57	27%
Sale Price	\$1,585,000	\$1,650,000	4%
Sale Price SQFT	\$647	\$638	-1%
Sale to List Price Ratio	90%	97%	8%
Days on Market	29	49	69%

## Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	3	1	33%
Brentwood Park	11	2	18%
Buckingham Heights	7	1	14%
Burnaby Hospital	6	1	17%
Burnaby Lake	13	1	8%
Cariboo	0	0	NA
Capitol Hill	29	3	10%
Central	4	0	NA
Central Park	5	2	40%
Deer Lake	7	2	29%
Deer Lake Place	6	2	33%
East Burnaby	38	7	18%
Edmonds	18	0	NA
Forest Glen	17	1	6%
Forest Hills	0	0	NA
Garden Village	11	3	27%
Government Road	11	2	18%
Greentree Village	4	2	50%
Highgate	12	2	17%
Metrotown	9	2	22%
Montecito	17	2	12%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	13	1	8%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	1	20%
South Slope	35	4	11%
Sperling-Duthie	22	0	NA
Sullivan Heights	3	2	67%
Suncrest	6	3	50%
The Crest	12	3	25%
Upper Deer Lake	19	2	11%
Vancouver Heights	12	1	8%
Westridge	7	0	NA
Willingdon Heights	14	4	29%
<b>TOTAL*</b>	<b>377</b>	<b>57</b>	<b>15%</b>

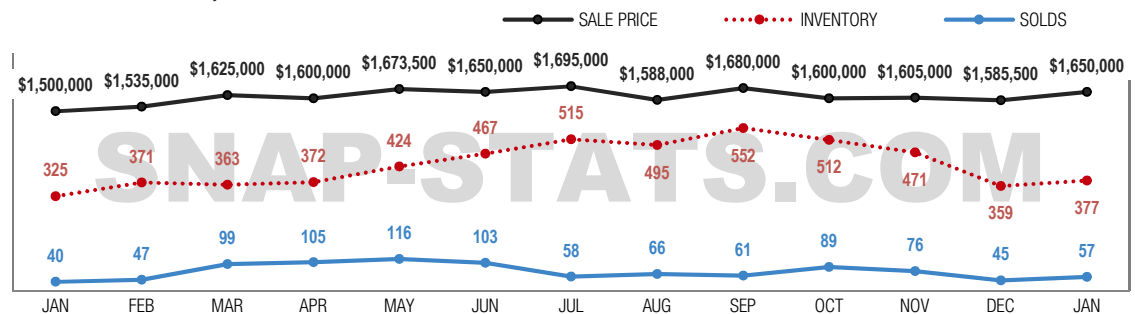
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 80% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$2.25 to \$2.5 mil; \$3 to \$3.5 mil, Burnaby Lake, Forest Glen, Park Crest and Vancouver Heights
- Sellers Best Bet\*\* Selling homes in Garden Village, The Crest, Willingdon Heights and 3 to 4 bedroom properties

\* With a minimum inventory of 10 in most instance

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	9	6	67%
400,001 – 500,000	28	23	82%
500,001 – 600,000	42	29	69%
600,001 – 700,000	55	31	56%
700,001 – 800,000	39	27	69%
800,001 – 900,000	25	18	72%
900,001 – 1,000,000	24	8	33%
1,000,001 – 1,250,000	17	4	24%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>258</b>	<b>147</b>	<b>57%</b>

0 to 1 Bedroom	50	36	72%
2 Bedrooms	147	88	60%
3 Bedrooms	57	22	39%
4 Bedrooms & Greater	4	1	25%
<b>TOTAL*</b>	<b>258</b>	<b>147</b>	<b>57%</b>

SnapStats® Median Data	December	January	Variance
Inventory	227	258	14%
Solds	176	147	-16%
Sale Price	\$590,750	\$655,000	11%
Sale Price SQFT	\$666	\$725	9%
Sale to List Price Ratio	101%	104%	3%
Days on Market	10	10	NA

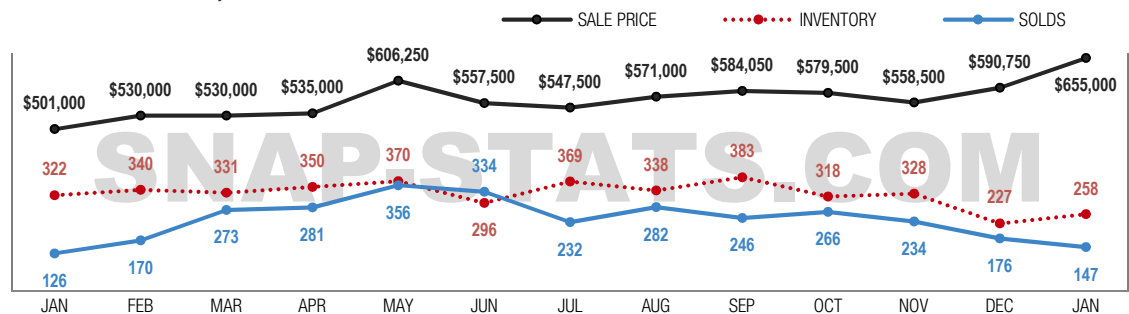
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 82% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Willingdon Heights and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Brentwood Park, Edmonds, SFU and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	10	1	10%
1,000,001 – 1,250,000	10	3	30%
1,250,001 – 1,500,000	25	5	20%
1,500,001 – 1,750,000	8	1	13%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	3	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>67</b>	<b>11</b>	<b>16%</b>

2 Bedrooms & Less	9	0	NA
3 to 4 Bedrooms	30	7	23%
5 to 6 Bedrooms	23	4	17%
7 Bedrooms & More	5	0	NA
<b>TOTAL*</b>	<b>67</b>	<b>11</b>	<b>16%</b>

SnapStats® Median Data	December	January	Variance
Inventory	65	67	3%
Solds	17	11	-35%
Sale Price	\$1,115,000	\$1,255,000	13%
Sale Price SQFT	\$405	\$545	35%
Sale to List Price Ratio	95%	100%	5%
Days on Market	31	31	NA

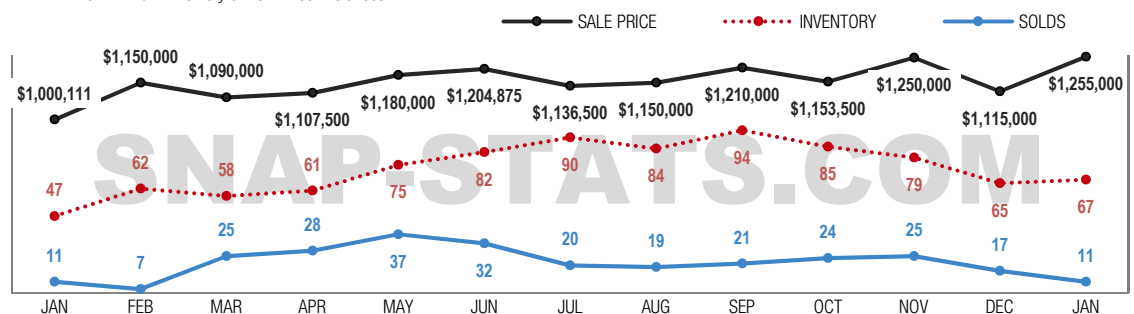
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 30% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$900,000 mil to \$1 mil, Sapperton, The Heights and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Homes in Queensborough and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	8	17	213%*
400,001 – 500,000	13	20	154%*
500,001 – 600,000	21	24	114%*
600,001 – 700,000	12	10	83%
700,001 – 800,000	17	5	29%
800,001 – 900,000	3	3	100%
900,001 – 1,000,000	1	3	300%*
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>79</b>	<b>83</b>	<b>105%*</b>

0 to 1 Bedroom	16	32	200%*
2 Bedrooms	46	44	96%
3 Bedrooms	16	7	44%
4 Bedrooms & Greater	1	0	NA
<b>TOTAL*</b>	<b>79</b>	<b>83</b>	<b>105%*</b>

SnapStats® Median Data	December	January	Variance
Inventory	74	79	7%
Solds	97	83	-14%
Sale Price	\$500,000	\$508,800	2%
Sale Price SQFT	\$539	\$554	3%
Sale to List Price Ratio	105%	104%	-1%
Days on Market	11	10	-9%

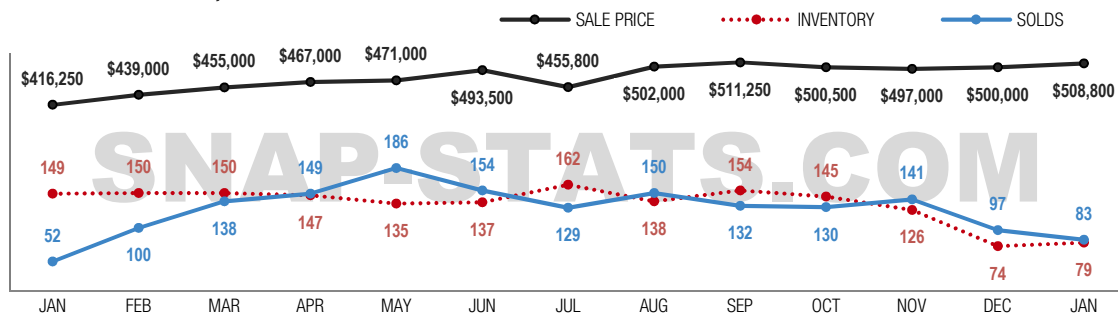
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Homes in Fraserview, Quay, Uptown and up to 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	6	6	100%
1,000,001 – 1,250,000	25	18	72%
1,250,001 – 1,500,000	77	13	17%
1,500,001 – 1,750,000	50	8	16%
1,750,001 – 2,000,000	29	3	10%
2,000,001 – 2,250,000	20	2	10%
2,250,001 – 2,500,000	22	0	NA
2,500,001 – 2,750,000	22	2	9%
2,750,001 – 3,000,000	11	0	NA
3,000,001 – 3,500,000	10	0	NA
3,500,001 – 4,000,000	8	0	NA
4,000,001 & Greater	1	0	NA
<b>TOTAL*</b>	<b>281</b>	<b>54</b>	<b>19%</b>

2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	88	30	34%
5 to 6 Bedrooms	125	17	14%
7 Bedrooms & More	56	6	11%
<b>TOTAL*</b>	<b>281</b>	<b>54</b>	<b>19%</b>

SnapStats® Median Data	December	January	Variance
Inventory	259	281	8%
Solds	44	54	23%
Sale Price	\$1,395,500	\$1,265,000	-9%
Sale Price SQFT	\$469	\$473	1%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	24	38	58%

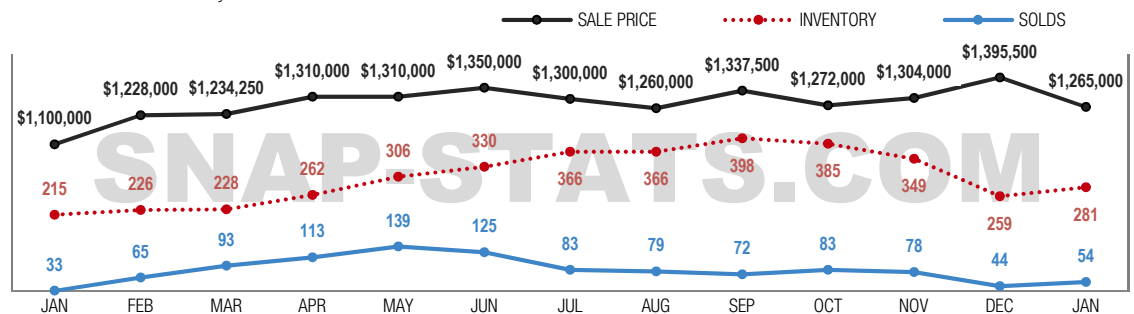
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 72% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Central Coquitlam, Maillardville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Coquitlam East and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	9	2	22%
400,001 – 500,000	25	22	88%
500,001 – 600,000	17	38	224%*
600,001 – 700,000	21	16	76%
700,001 – 800,000	20	12	60%
800,001 – 900,000	3	5	167%*
900,001 – 1,000,000	9	3	33%
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>109</b>	<b>98</b>	<b>90%</b>

0 to 1 Bedroom	24	24	100%
2 Bedrooms	58	54	93%
3 Bedrooms	22	16	73%
4 Bedrooms & Greater	5	4	80%
<b>TOTAL*</b>	<b>109</b>	<b>98</b>	<b>90%</b>

SnapStats® Median Data	December	January	Variance
Inventory	116	109	-6%
Solds	110	98	-11%
Sale Price	\$576,500	\$562,500	-2%
Sale Price SQFT	\$603	\$623	3%
Sale to List Price Ratio	102%	99%	-3%
Days on Market	9	11	22%

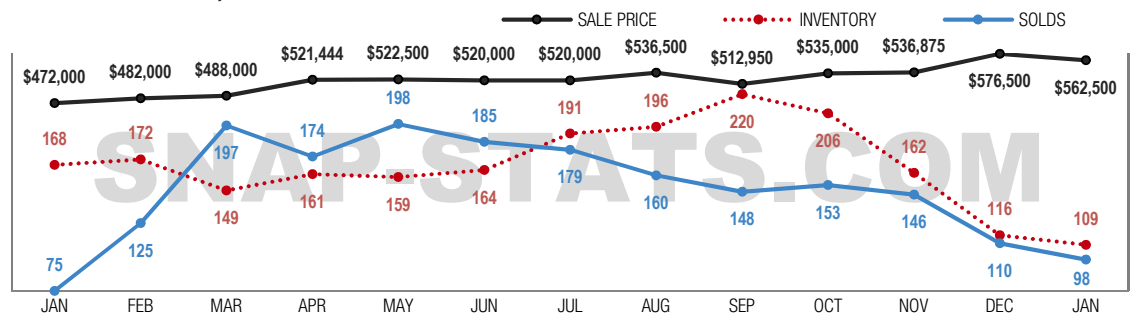
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers market at 90% Sales Ratio average (9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000, Maillardville and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Coquitlam West, North Coquitlam and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	2	100%
800,001 – 900,000	12	2	17%
900,001 – 1,000,000	18	4	22%
1,000,001 – 1,250,000	18	4	22%
1,250,001 – 1,500,000	6	1	17%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
<b>TOTAL*</b>	<b>68</b>	<b>13</b>	<b>19%</b>

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	42	9	21%
5 to 6 Bedrooms	17	3	18%
7 Bedrooms & More	4	1	25%
<b>TOTAL*</b>	<b>68</b>	<b>13</b>	<b>19%</b>

SnapStats® Median Data	December	January	Variance
Inventory	64	68	6%
Solds	20	13	-35%
Sale Price	\$948,700	\$988,000	4%
Sale Price SQFT	\$425	\$469	10%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	20	67%

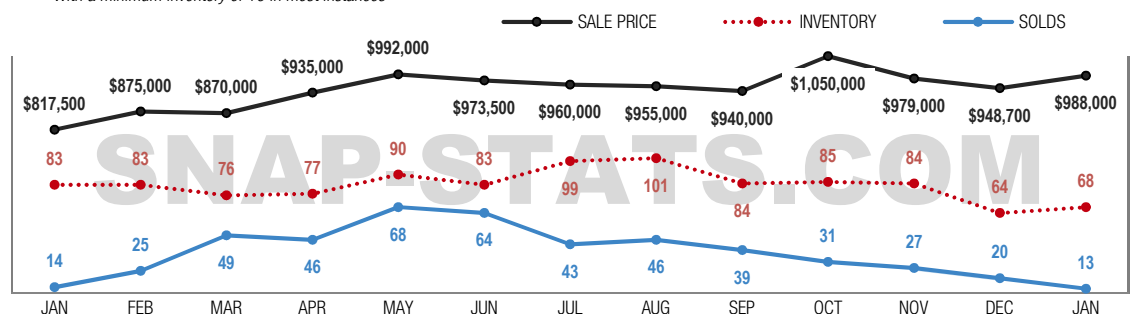
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$900,000 to \$1.25 mil with average 22% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Central Port Coquitlam, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Oxford Heights and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	2	2	100%
300,001 – 400,000	8	10	125%*
400,001 – 500,000	9	14	156%*
500,001 – 600,000	7	6	86%
600,001 – 700,000	9	4	44%
700,001 – 800,000	7	5	71%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	5	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>51</b>	<b>43</b>	<b>84%</b>

0 to 1 Bedroom	10	9	90%
2 Bedrooms	20	21	105%*
3 Bedrooms	20	10	50%
4 Bedrooms & Greater	1	3	300%*
<b>TOTAL*</b>	<b>51</b>	<b>43</b>	<b>84%</b>

SnapStats® Median Data	December	January	Variance
Inventory	38	51	34%
Solds	49	43	-12%
Sale Price	\$525,000	\$470,000	-10%
Sale Price SQFT	\$522	\$470	-10%
Sale to List Price Ratio	105%	104%	-1%
Days on Market	8	8	NA

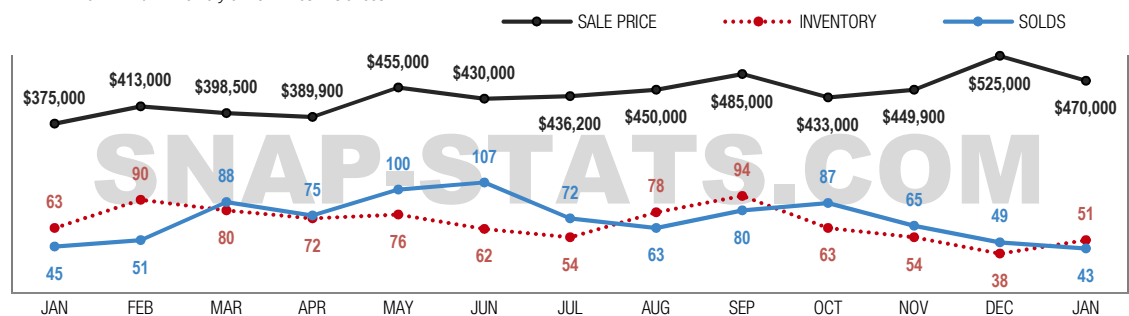
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$300,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Glenwood and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	9	2	22%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	6	0	NA
<b>TOTAL*</b>	<b>50</b>	<b>2</b>	<b>4%</b>

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	15	2	13%
5 to 6 Bedrooms	32	0	NA
7 Bedrooms & More	3	0	NA
<b>TOTAL*</b>	<b>50</b>	<b>2</b>	<b>4%</b>

SnapStats® Median Data	December	January	Variance
Inventory	41	50	22%
Solds	10	2	-80%
Sale Price	\$1,358,950	\$1,310,000	-4%
Sale Price SQFT	\$409	\$560	37%
Sale to List Price Ratio	99%	99%	NA
Days on Market	48	24	-50%

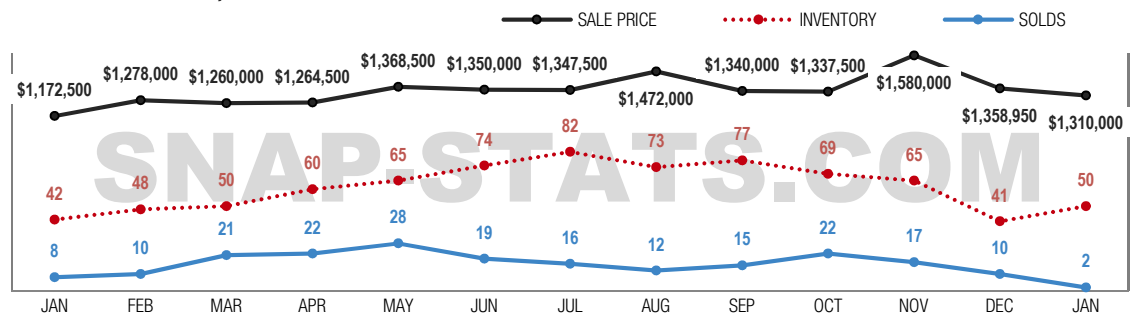
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Buyers market at 4% Sales Ratio average (4 in 100 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* *Insufficient Data*
- Buyers Best Bet\*\* *Insufficient Data*
- Sellers Best Bet\*\* *Insufficient Data*

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	0	1	NA*
400,001 – 500,000	4	2	50%
500,001 – 600,000	6	14	233%*
600,001 – 700,000	5	10	200%*
700,001 – 800,000	7	6	86%
800,001 – 900,000	4	4	100%
900,001 – 1,000,000	6	1	17%
1,000,001 – 1,250,000	3	4	133%*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>36</b>	<b>43</b>	<b>119%*</b>

0 to 1 Bedroom	3	5	167%*
2 Bedrooms	19	26	137%*
3 Bedrooms	9	8	89%
4 Bedrooms & Greater	5	4	80%
<b>TOTAL*</b>	<b>36</b>	<b>43</b>	<b>119%*</b>

SnapStats® Median Data	December	January	Variance
Inventory	45	36	-20%
Solds	25	43	72%
Sale Price	\$630,000	\$620,000	-2%
Sale Price SQFT	\$563	\$619	10%
Sale to List Price Ratio	98%	100%	2%
Days on Market	14	9	-36%

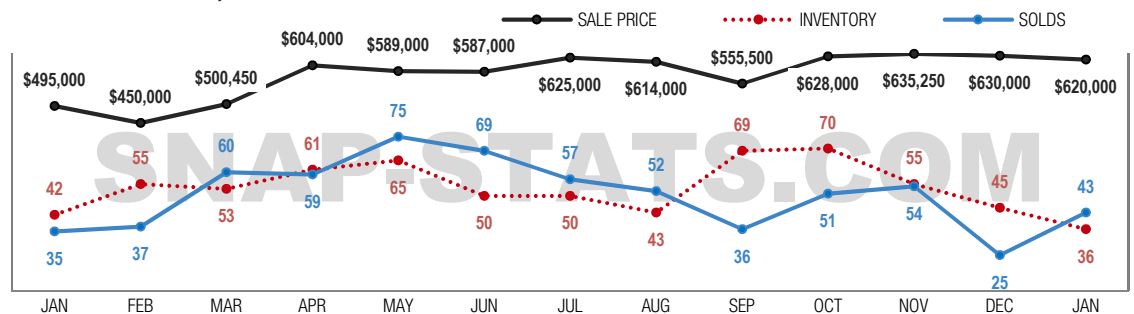
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$500,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes with 3 bedrooms
- Sellers Best Bet\*\* Selling homes in North Shore, Port Moody Centre and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	3	300%*
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	1	0	NA*
1,250,001 – 1,500,000	4	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>10</b>	<b>4</b>	<b>40%</b>

2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	5	2	40%
5 to 6 Bedrooms	4	1	25%
7 Bedrooms & More	0	0	NA
<b>TOTAL*</b>	<b>10</b>	<b>4</b>	<b>40%</b>

SnapStats® Median Data	December	January	Variance
Inventory	8	10	25%
Solds	10	4	-60%
Sale Price	\$906,000	\$877,500	-3%
Sale Price SQFT	\$398	\$399	NA
Sale to List Price Ratio	99%	98%	-1%
Days on Market	28	69	146%

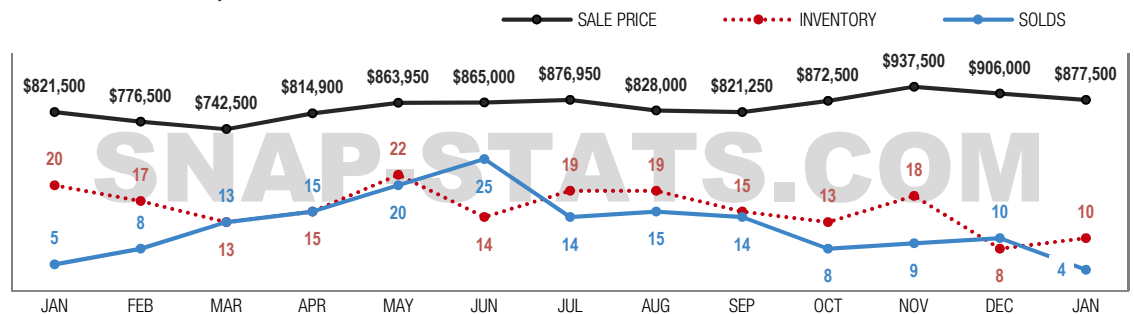
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* *Insufficient data but with 3 sales \$800,000 to \$900,000*
- Buyers Best Bet\*\* *Insufficient data*
- Sellers Best Bet\*\* *Insufficient data*

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	5	5	100%
500,001 – 600,000	8	4	50%
600,001 – 700,000	4	1	25%
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>20</b>	<b>13</b>	<b>65%</b>

0 to 1 Bedroom	0	1	NA*
2 Bedrooms	10	8	80%
3 Bedrooms	9	4	44%
4 Bedrooms & Greater	1	0	NA
<b>TOTAL*</b>	<b>20</b>	<b>13</b>	<b>65%</b>

SnapStats® Median Data	December	January	Variance
Inventory	17	20	18%
Solds	25	13	-48%
Sale Price	\$460,100	\$500,000	9%
Sale Price SQFT	\$386	\$476	23%
Sale to List Price Ratio	100%	101%	1%
Days on Market	10	23	130%

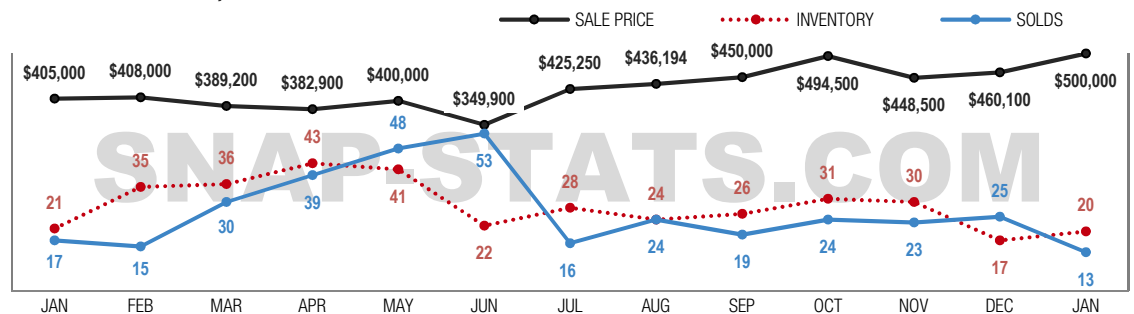
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 50% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes with 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Mid Meadows and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	2	67%
600,001 – 700,000	10	7	70%
700,001 – 800,000	21	14	67%
800,001 – 900,000	22	15	68%
900,001 – 1,000,000	26	12	46%
1,000,001 – 1,250,000	21	10	48%
1,250,001 – 1,500,000	27	2	7%
1,500,001 – 1,750,000	11	0	NA
1,750,001 – 2,000,000	7	1	14%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
<b>TOTAL*</b>	<b>150</b>	<b>63</b>	<b>42%</b>

2 Bedrooms & Less	10	1	10%
3 to 4 Bedrooms	86	46	53%
5 to 6 Bedrooms	45	15	33%
7 Bedrooms & More	9	1	11%
<b>TOTAL*</b>	<b>150</b>	<b>63</b>	<b>42%</b>

SnapStats® Median Data	December	January	Variance
Inventory	159	150	-6%
Solds	61	63	3%
Sale Price	\$845,000	\$871,500	3%
Sale Price SQFT	\$330	\$307	-7%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	16	24	50%

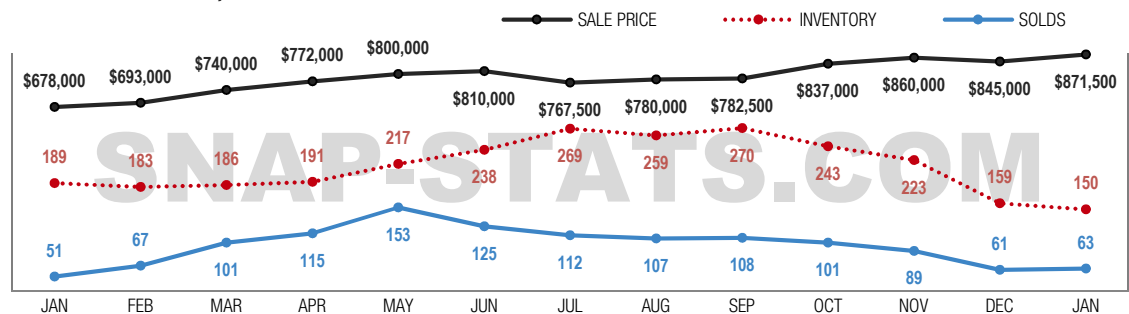
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 70% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Thornhill and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, Silver Valley and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	5	13	260%*
300,001 – 400,000	14	50	357%*
400,001 – 500,000	8	20	250%*
500,001 – 600,000	19	13	68%
600,001 – 700,000	28	11	39%
700,001 – 800,000	17	2	12%
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>94</b>	<b>110</b>	<b>117%*</b>

0 to 1 Bedroom	13	24	185%*
2 Bedrooms	21	56	267%*
3 Bedrooms	52	25	48%
4 Bedrooms & Greater	8	5	63%
<b>TOTAL*</b>	<b>94</b>	<b>110</b>	<b>117%*</b>

SnapStats® Median Data	December	January	Variance
Inventory	113	94	-17%
Solds	55	110	100%
Sale Price	\$415,000	\$377,000	-9%
Sale Price SQFT	\$354	\$399	13%
Sale to List Price Ratio	99%	101%	2%
Days on Market	8	8	NA

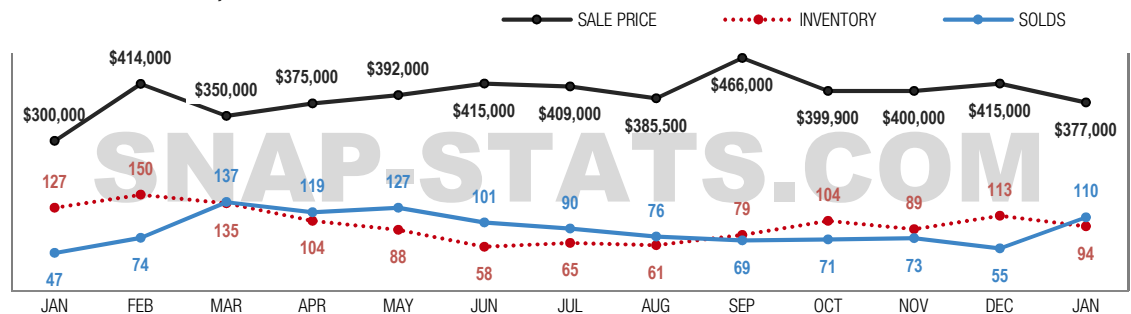
\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Cottonwood, Silver Valley and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in East/ West Central and up to 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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