## Everything you need to know about your Real Estate Market Today!

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SnapStats
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## SnapStats BURNABY

## Price Band \& Bedroom DETACHED HOMES

| Smaptats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 10 | 8 | 80\% |
| 1,250,001-1,500,000 | 45 | 14 | 31\% |
| 1,500,001-1,750,000 | 59 | 12 | 20\% |
| 1,750,001-2,000,000 | 69 | 9 | 13\% |
| 2,000,001-2,250,000 | 49 | 5 | 10\% |
| 2,250,001-2,500,000 | 43 | 2 | 5\% |
| 2,500,001-2,750,000 | 30 | 2 | 7\% |
| 2,750,001-3,000,000 | 36 | 3 | 8\% |
| 3,000,001-3,500,000 | 22 | 1 | 5\% |
| 3,500,001-4,000,000 | 10 | 0 | NA |
| 4,000,001 \& Greater | 4 | 1 | 25\% |
| TOTAL* | 377 | 57 | 15\% |
| 2 Bedrooms \& Less | 7 | 1 | 14\% |
| 3 to 4 Bedrooms | 108 | 27 | 25\% |
| 5 to 6 Bedrooms | 167 | 19 | 11\% |
| 7 Bedrooms \& More | 95 | 10 | 11\% |
| TOTAL* | 377 | 57 | 15\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 359 | 377 | 5\% |
| Solds | 45 | 57 | 27\% |
| Sale Price | \$1,585,000 | \$1,650,000 | 4\% |
| Sale Price SQFT | \$647 | \$638 | -1\% |
| Sale to List Price Ratio | 90\% | 97\% | 8\% |
| Days on Market | 29 | 49 | 69\% |

Community DETACHED HOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 3 | 1 | 33\% |
| Brentwood Park | 11 | 2 | 18\% |
| Buckingham Heights | 7 | 1 | 14\% |
| Burnaby Hospital | 6 | 1 | 17\% |
| Burnaby Lake | 13 | 1 | 8\% |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 29 | 3 | 10\% |
| Central | 4 | 0 | NA |
| Central Park | 5 | 2 | 40\% |
| Deer Lake | 7 | 2 | 29\% |
| Deer Lake Place | 6 | 2 | 33\% |
| East Burnaby | 38 | 7 | 18\% |
| Edmonds | 18 | 0 | NA |
| Forest Glen | 17 | 1 | 6\% |
| Forest Hills | 0 | 0 | NA |
| Garden Village | 11 | 3 | 27\% |
| Government Road | 11 | 2 | 18\% |
| Greentree Village | 4 | 2 | 50\% |
| Highgate | 12 | 2 | 17\% |
| Metrotown | 9 | 2 | 22\% |
| Montecito | 17 | 2 | 12\% |
| Oakdale | 1 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 13 | 1 | 8\% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 5 | 1 | 20\% |
| South Slope | 35 | 4 | 11\% |
| Sperling-Duthie | 22 | 0 | NA |
| Sullivan Heights | 3 | 2 | 67\% |
| Suncrest | 6 | 3 | 50\% |
| The Crest | 12 | 3 | 25\% |
| Upper Deer Lake | 19 | 2 | 11\% |
| Vancouver Heights | 12 | 1 | 8\% |
| Westridge | 7 | 0 | NA |
| Willingdon Heights | 14 | 4 | 29\% |
| TOTAL* | 377 | 57 | 15\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator BURNABY DETACHED: Balanced market at $15 \%$ Sales Ratio average ( 1.5 in 10 homes selling rate)

- Homes are selling on average $3 \%$ below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $80 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 2.25$ to $\$ 2.5$ mil; $\$ 3$ to $\$ 3.5$ mil, Burnaby Lake, Forest Glen, Park Crest and Vancouver Heights
- Sellers Best Bet** Selling homes in Garden Village, The Crest, Willingdon Heights and 3 to 4 bedroom properties
* With a minimum inventory of 10 in most instance
$\ldots$ SALE PRICE ....e.... INVENTORY $\longrightarrow$ SOLDS


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## SnapStałs burnaby

Price Band \& Bedroom CONDOS \& TOWNHOMES

| 38 | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 9 | 6 | 67\% |
| 400,001-500,000 | 28 | 23 | 82\% |
| 500,001-600,000 | 42 | 29 | 69\% |
| 600,001-700,000 | 55 | 31 | 56\% |
| 700,001-800,000 | 39 | 27 | 69\% |
| 800,001-900,000 | 25 | 18 | 72\% |
| 900,001-1,000,000 | 24 | 8 | 33\% |
| 1,000,001-1,250,000 | 17 | 4 | 24\% |
| 1,250,001-1,500,000 | 8 | 0 | NA |
| 1,500,001-1,750,000 | 4 | 1 | 25\% |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 258 | 147 | 57\% |
| 0 to 1 Bedroom | 50 | 36 | 72\% |
| 2 Bedrooms | 147 | 88 | 60\% |
| 3 Bedrooms | 57 | 22 | 39\% |
| 4 Bedrooms \& Greater | 4 | 1 | 25\% |
| TOTAL* | 258 | 147 | 57\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 227 | 258 | 14\% |
| Solds | 176 | 147 | -16\% |
| Sale Price | \$590,750 | \$655,000 | 11\% |
| Sale Price SQFT | \$666 | \$725 | 9\% |
| Sale to List Price Ratio | 101\% | 104\% | 3\% |
| Days on Market | 10 | 10 | NA |

Community CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 0 | 0 | NA |
| Brentwood Park | 30 | 24 | 80\% |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 1 | 1 | 100\% |
| Burnaby Lake | 1 | 1 | 100\% |
| Cariboo | 2 | 5 | 250\%* |
| Capitol Hill | 3 | 3 | 100\% |
| Central | 4 | 2 | 50\% |
| Central Park | 8 | 4 | 50\% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 1 | 1 | 100\% |
| Edmonds | 24 | 17 | 71\% |
| Forest Glen | 17 | 5 | 29\% |
| Forest Hills | 3 | 1 | 33\% |
| Garden Village | 0 | 0 | NA |
| Government Road | 8 | 3 | 38\% |
| Greentree Village | 3 | 0 | NA |
| Highgate | 21 | 13 | 62\% |
| Metrotown | 73 | 43 | 59\% |
| Montecito | 3 | 1 | 33\% |
| Oakdale | 0 | 0 | NA |
| Oaklands | 3 | 0 | NA |
| Parkcrest | 0 | 0 | NA |
| Simon Fraser Hills | 5 | 3 | 60\% |
| Simon Fraser University SFU | 8 | 8 | 100\% |
| South Slope | 16 | 6 | 38\% |
| Sperling-Duthie | 1 | 1 | 100\% |
| Sullivan Heights | 8 | 3 | 38\% |
| Suncrest | 0 | 0 | NA |
| The Crest | 4 | 0 | NA |
| Upper Deer Lake | 0 | 0 | NA |
| Vancouver Heights | 3 | 1 | 33\% |
| Westridge | 0 | 0 | NA |
| Willingdon Heights | 8 | 1 | 13\% |
| TOTAL* | 258 | 147 | 57\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator BURNABY ATTACHED: Sellers market at $57 \%$ Sales Ratio average ( 5.7 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $82 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Willingdon Heights and 3 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Edmonds, SFU and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs NEW WESTMINSTER

## Price Band \& Bedroom DETACHED HOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 4 | 1 | 25\% |
| 900,001-1,000,000 | 10 | 1 | 10\% |
| 1,000,001-1,250,000 | 10 | 3 | 30\% |
| 1,250,001-1,500,000 | 25 | 5 | 20\% |
| 1,500,001-1,750,000 | 8 | 1 | 13\% |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 67 | 11 | 16\% |
| 2 Bedrooms \& Less | 9 | 0 | NA |
| 3 to 4 Bedrooms | 30 | 7 | 23\% |
| 5 to 6 Bedrooms | 23 | 4 | 17\% |
| 7 Bedrooms \& More | 5 | 0 | NA |
| TOTAL* | 67 | 11 | 16\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 65 | 67 | 3\% |
| Solds | 17 | 11 | -35\% |
| Sale Price | \$1,115,000 | \$1,255,000 | 13\% |
| Sale Price SQFT | \$405 | \$545 | 35\% |
| Sale to List Price Ratio | 95\% | 100\% | 5\% |
| Days on Market | 31 | 31 | NA |

Community DETACHED HOMES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Brunette | 0 | 0 |
| Connaught Heights | 1 | 1 |
| Downtes Ratio |  |  |
| Fraserview | 0 | 0 |
| GlenBrooke North | 0 | 0 |
| Moody Park | 8 | 1 |
| North Arm | 2 | 1 |
| Quay | 0 | 0 |
| Queensborough | 0 | 0 |
| Queens Park | 18 | 4 |
| Sapperton | 3 | 0 |
| The Heights | 12 | 1 |


|  |  |  |
| :--- | :--- | :--- |


|  |  |
| :--- | :--- | :--- |






*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NEW WESTMINSTER DETACHED: Balanced market at $16 \%$ Sales Ratio average ( 1.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $30 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ mil to $\$ 1$ mil, Sapperton, The Heights and 5 to 6 bedroom properties
- Sellers Best Bet** Homes in Queensborough and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats <br> NEW WESTMINSTER

Price Band \& Bedroom CONDOS \& TOWNHOMES

| Smaplats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 1 | 100\% |
| 300,001-400,000 | 8 | 17 | 213\%* |
| 400,001-500,000 | 13 | 20 | 154\%* |
| 500,001-600,000 | 21 | 24 | 114\%* |
| 600,001-700,000 | 12 | 10 | 83\% |
| 700,001-800,000 | 17 | 5 | 29\% |
| 800,001-900,000 | 3 | 3 | 100\% |
| 900,001-1,000,000 | 1 | 3 | 300\%* |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 79 | 83 | 105\%* |
| 0 to 1 Bedroom | 16 | 32 | 200\%* |
| 2 Bedrooms | 46 | 44 | 96\% |
| 3 Bedrooms | 16 | 7 | 44\% |
| 4 Bedrooms \& Greater | 1 | 0 | NA |
| TOTAL* | 79 | 83 | 105\%* |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 74 | 79 | 7\% |
| Solds | 97 | 83 | -14\% |
| Sale Price | \$500,000 | \$508,800 | 2\% |
| Sale Price SQFT | \$539 | \$554 | 3\% |
| Sale to List Price Ratio | 105\% | 104\% | -1\% |
| Days on Market | 11 | 10 | -9\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Srunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 21 | 17 | $81 \%$ |
| Fraserview | 15 | 19 | $127 \%^{*}$ |
| GlenBrooke North | 1 | 0 | NA |
| Moody Park | 1 | 1 | $100 \%$ |
| North Arm | 0 | 0 | NA |
| Quay | 6 | 12 | $200 \%^{*}$ |
| Queensborough | 13 | 6 | $46 \%$ |
| Queens Park | 0 | 0 | NA |
| Sapperton | 2 | 7 | $350 \%^{*}$ |
| The Heights | 0 | 0 | NA |
| Uptown | 19 | 21 | $11 \%^{*}$ |
| West End | 1 | 0 | NA |
| TOTAL* | 79 | 83 | $105 \%^{*}$ |


|  |  |
| :--- | :--- | :--- |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers market at $>100 \%$ Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Queensborough and 3 bedroom properties
- Sellers Best Bet** Homes in Fraserview, Quay, Uptown and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats coouitlam

## Price Band \& Bedroom DETACHED HOMES

| SnapStatse | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 1 | $N A^{*}$ |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 1 | NA* |
| 900,001-1,000,000 | 6 | 6 | 100\% |
| 1,000,001-1,250,000 | 25 | 18 | 72\% |
| 1,250,001-1,500,000 | 77 | 13 | 17\% |
| 1,500,001-1,750,000 | 50 | 8 | 16\% |
| 1,750,001-2,000,000 | 29 | 3 | 10\% |
| 2,000,001-2,250,000 | 20 | 2 | 10\% |
| 2,250,001-2,500,000 | 22 | 0 | NA |
| 2,500,001-2,750,000 | 22 | 2 | 9\% |
| 2,750,001-3,000,000 | 11 | 0 | NA |
| 3,000,001-3,500,000 | 10 | 0 | NA |
| 3,500,001-4,000,000 | 8 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 281 | 54 | 19\% |
| 2 Bedrooms \& Less | 12 | 1 | 8\% |
| 3 to 4 Bedrooms | 88 | 30 | 34\% |
| 5 to 6 Bedrooms | 125 | 17 | 14\% |
| 7 Bedrooms \& More | 56 | 6 | 11\% |
| TOTAL* | 281 | 54 | 19\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 259 | 281 | 8\% |
| Solds | 44 | 54 | 23\% |
| Sale Price | \$1,395,500 | \$1,265,000 | -9\% |
| Sale Price SQFT | \$469 | \$473 | 1\% |
| Sale to List Price Ratio | 100\% | 97\% | -3\% |
| Days on Market | 24 | 38 | 58\% |

Community DETACHED HOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Burke Mountain | 64 | 10 | $16 \%$ |
| Canyon Springs | 2 | 0 | NA |
| Cape Horn | 7 | 1 | $14 \%$ |
| Central Coquitlam | 77 | 8 | $10 \%$ |
| Chineside | 3 | 2 | $67 \%$ |
| Coquitlam East | 11 | 8 | $73 \%$ |
| Coquitlam West | 29 | 5 | $17 \%$ |
| Eagle Ridge | 1 | 0 | NA |
| Harbour Chines | 9 | 2 | $22 \%$ |
| Harbour Place | 5 | 0 | NA |
| Hockaday | 3 | 2 | $67 \%$ |
| Maillardville | 15 | 2 | $13 \%$ |
| Meadow Brook | 5 | 1 | $20 \%$ |
| New Horizons | 9 | 3 | $33 \%$ |
| North Coquitlam | 2 | 0 | NA |
| Park Ridge Estates | 1 | 0 | NA |
| Ranch Park | 6 | 2 | $33 \%$ |
| River Springs | 0 | 0 | NA |
| Scott Creek | 0 | 0 | NA |
| Summitt View | 1 | 0 | NA |
| Upper Eagle Ridge | 2 | 2 | $100 \%$ |
| Westwood Plateau | 29 | 6 | $21 \%$ |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 281 | 54 | $19 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator COQUITLAM DETACHED: Balanced market at 19\% Sales Ratio average (1.9 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $72 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 2.5$ mil to $\$ 2.75$ mil, Central Coquitlam, Maillardville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Coquitlam East and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

## SnapStats

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## SnapStats coquitlam

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Burke Mountain | 5 | 5 |
| Canyon Springs | 2 | 5 |
| Cape Horn | 0 | 0 |
| Central Coquitlam | 4 | 3 |
| Chineside | 0 | 0 |
| Coquitlam East | 2 | 2 |
| Coquitlam West | 23 | 27 |
| Eagle Ridge | 5 | 2 |
| Harbour Chines | 0 | 0 |
| Harbour Place | 0 | 0 |
| Hockaday | 0 | 0 |
| Maillardville | 8 | $15 \%$ |
| Meadow Brook | 0 | 0 |
| New Horizons | 18 | 5 |
| North Coquitlam | 26 | 34 |
| Park Ridge Estates | 0 | 0 |
| Ranch Park | 0 | 0 |
| River Springs | 0 | NA |
| Scott Creek | 0 | 0 |
| Summitt View | 0 | NA |
| Upper Eagle Ridge | 0 | 0 |
| Westwood Plateau | 16 | 1 |
| Westwood Summit | 0 | 13 |
| TOTAL* | 0 | NA |
|  | 109 | 98 |
|  |  |  |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator COQUITLAM ATTACHED: Sellers market at $90 \%$ Sales Ratio average (9 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 300,000$ to $\$ 400,000$, Maillardville and 3 bedroom properties
- Sellers Best Bet** Selling homes in Coquitlam West, North Coquitlam and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats" Port coquitlam 

## Price Band \& Bedroom DETACHED HOMES

| SnanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 2 | 100\% |
| 800,001-900,000 | 12 | 2 | 17\% |
| 900,001-1,000,000 | 18 | 4 | 22\% |
| 1,000,001-1,250,000 | 18 | 4 | 22\% |
| 1,250,001-1,500,000 | 6 | 1 | 17\% |
| 1,500,001-1,750,000 | 7 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 68 | 13 | 19\% |
| 2 Bedrooms \& Less | 5 | 0 | NA |
| 3 to 4 Bedrooms | 42 | 9 | 21\% |
| 5 to 6 Bedrooms | 17 | 3 | 18\% |
| 7 Bedrooms \& More | 4 | 1 | 25\% |
| TOTAL* | 68 | 13 | 19\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 64 | 68 | 6\% |
| Solds | 20 | 13 | -35\% |
| Sale Price | \$948,700 | \$988,000 | 4\% |
| Sale Price SQFT | \$425 | \$469 | 10\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 12 | 20 | 67\% |

Community DETACHED HOMES

| Snanstais® | Inventory | Sales |
| :--- | :--- | :--- |
| Birchland Manor | 0 | 0 |
| Central Port Coquitlam | 11 | 2 |
| Citadel | 9 | 2 |
| Glenwood | 17 | 3 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT COQUITLAM DETACHED: Balanced market at $19 \%$ Sales Ratio average ( 1.9 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 900,000$ to $\$ 1.25$ mil with average $22 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Central Port Coquitlam, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Citadel, Oxford Heights and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

## SnapStats

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# SnapStałs ${ }^{\circ}$ PORT COQUITLAM 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 2 | 2 | 100\% |
| 300,001-400,000 | 8 | 10 | 125\%* |
| 400,001-500,000 | 9 | 14 | 156\%* |
| 500,001-600,000 | 7 | 6 | 86\% |
| 600,001-700,000 | 9 | 4 | 44\% |
| 700,001-800,000 | 7 | 5 | 71\% |
| 800,001-900,000 | 3 | 1 | 33\% |
| 900,001-1,000,000 | 5 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 1 | NA* |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 51 | 43 | 84\% |
| 0 to 1 Bedroom | 10 | 9 | 90\% |
| 2 Bedrooms | 20 | 21 | 105\%* |
| 3 Bedrooms | 20 | 10 | 50\% |
| 4 Bedrooms \& Greater | 1 | 3 | 300\%* |
| TOTAL* | 51 | 43 | 84\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 38 | 51 | 34\% |
| Solds | 49 | 43 | -12\% |
| Sale Price | \$525,000 | \$470,000 | -10\% |
| Sale Price SQFT | \$522 | \$470 | -10\% |
| Sale to List Price Ratio | 105\% | 104\% | -1\% |
| Days on Market | 8 | 8 | NA |

Community CONDOS \& TOWNHOMES

| Snanstais® | Inventory | Sales |
| :--- | :--- | :--- |
| Birchland Manor | 0 | 1 |
| Central Port Coquitlam | 22 | 22 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT COQUITLAM ATTACHED: Sellers market at $84 \%$ Sales Ratio average ( 8.4 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Glenwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam and 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...
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## SnapStatss" Port moody

JANUARY 2018

## Price Band \& Bedroom DETACHED HOMES

| SnanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 4 | 0 | NA |
| 1,250,001-1,500,000 | 9 | 2 | 22\% |
| 1,500,001-1,750,000 | 7 | 0 | NA |
| 1,750,001-2,000,000 | 7 | 0 | NA |
| 2,000,001-2,250,000 | 4 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 5 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 6 | 0 | NA |
| TOTAL* | 50 | 2 | 4\% |
| 2 Bedrooms \& Less | 0 | 0 | NA |
| 3 to 4 Bedrooms | 15 | 2 | 13\% |
| 5 to 6 Bedrooms | 32 | 0 | NA |
| 7 Bedrooms \& More | 3 | 0 | NA |
| TOTAL* | 50 | 2 | 4\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 41 | 50 | 22\% |
| Solds | 10 | 2 | -80\% |
| Sale Price | \$1,358,950 | \$1,310,000 | -4\% |
| Sale Price SQFT | \$409 | \$560 | 37\% |
| Sale to List Price Ratio | 99\% | 99\% | NA |
| Days on Market | 48 | 24 | -50\% |

Community DETACHED HOMES

| Snanostats | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Anmore | 16 | 0 | NA |
| Barber Street | 2 | 0 | NA |
| Belcarra | 1 | 0 | NA |
| College Park | 12 | 0 | NA |
| Glenayre | 2 | 0 | NA |
| Heritage Mountain | 2 | 2 | 100\% |
| Heritage Woods | 7 | 0 | NA |
| loco | 0 | 0 | NA |
| Mountain Meadows | 1 | 0 | NA |
| North Shore | 4 | 0 | NA |
| Port Moody Centre | 3 | 0 | NA |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 50 | 2 | $4 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary $\quad$ - Market Type Indicator PORT MOODY DETACHED: Buyers market at 4\% Sales Ratio average (4 in 100 homes selling rate)

- Most Active Price Band** Insufficient Data
- Buyers Best Bet** Insufficient Data
- Sellers Best Bet** Insufficient Data
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE $\quad . .$. e...INVENTORY $\quad$ SOLDS
13 Month
Market Trend


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# SnapStats" Port moody 

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 1 | NA* |
| 300,001-400,000 | 0 | 1 | NA* |
| 400,001-500,000 | 4 | 2 | 50\% |
| 500,001-600,000 | 6 | 14 | 233\%* |
| 600,001-700,000 | 5 | 10 | 200\%* |
| 700,001-800,000 | 7 | 6 | 86\% |
| 800,001-900,000 | 4 | 4 | 100\% |
| 900,001-1,000,000 | 6 | 1 | 17\% |
| 1,000,001-1,250,000 | 3 | 4 | 133\%* |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 36 | 43 | 119\%* |
| 0 to 1 Bedroom | 3 | 5 | 167\%* |
| 2 Bedrooms | 19 | 26 | 137\%* |
| 3 Bedrooms | 9 | 8 | 89\% |
| 4 Bedrooms \& Greater | 5 | 4 | 80\% |
| TOTAL* | 36 | 43 | 119\%* |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 45 | 36 | -20\% |
| Solds | 25 | 43 | 72\% |
| Sale Price | \$630,000 | \$620,000 | -2\% |
| Sale Price SQFT | \$563 | \$619 | 10\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 14 | 9 | -36\% |

Community CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Anmore | 0 | 0 | NA |
| Barber Street | 0 | 0 | NA |
| Belcarra | 0 | 0 | NA |
| College Park | 7 | 1 | 14\% |
| Glenayre | 0 | 1 | NA* |
| Heritage Mountain | 1 | 0 | NA |
| Heritage Woods | 2 | 4 | 200\%* |
| loco | 0 | 0 | NA |
| Mountain Meadows | 0 | 0 | NA |
| North Shore | 5 | 9 | 180\%* |
| Port Moody Centre | 21 | 28 | 133\%* |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 36 | 43 | 119\%* |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT MOODY ATTACHED: Sellers market at $>100 \%$ Sales Ratio average ( 10 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band ${ }^{\star *} \$ 500,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in North Shore, Port Moody Centre and 2 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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# SnapStałs ${ }^{\text {PITT MEADOWS }}$ 

## Price Band \& Bedroom DETACHED HOMES

| Smaptats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 1 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 1 | 3 | 300\%* |
| 900,001-1,000,000 | 1 | 1 | 100\% |
| 1,000,001-1,250,000 | 1 | 0 | $N A^{*}$ |
| 1,250,001-1,500,000 | 4 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 10 | 4 | 40\% |
| 2 Bedrooms \& Less | 1 | 1 | 100\% |
| 3 to 4 Bedrooms | 5 | 2 | 40\% |
| 5 to 6 Bedrooms | 4 | 1 | 25\% |
| 7 Bedrooms \& More | 0 | 0 | NA |
| TOTAL* | 10 | 4 | 40\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 8 | 10 | 25\% |
| Solds | 10 | 4 | -60\% |
| Sale Price | \$906,000 | \$877,500 | -3\% |
| Sale Price SQFT | \$398 | \$399 | NA |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 28 | 69 | 146\% |

Community DETACHED HOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Central Meadows | 2 | 1 | $50 \%$ |
| Mid Meadows | 1 | 3 | $300 \%^{*}$ |
| North Meadows | 4 | 0 | NA |
| South Meadows | 3 | 0 | NA |
| West Meadows | 0 | 0 | NA |
| TOTAL* | 10 | 4 | $40 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PITT MEADOWS DETACHED: Sellers market at $40 \%$ Sales Ratio average ( 4 in 10 homes selling rate)

- Homes are selling on average 2\% below list price
- Most Active Price Band** Insufficient data but with 3 sales \$800,000 to \$900,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE $\quad . . . . .$. INVENTORY $\longrightarrow$ SOLDS
13 Month
Market Trend


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# SnapStaks PITT MEADOWS 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 2 | 2 | 100\% |
| 400,001-500,000 | 5 | 5 | 100\% |
| 500,001-600,000 | 8 | 4 | 50\% |
| 600,001-700,000 | 4 | 1 | 25\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 0 | 1 | $N A^{*}$ |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 20 | 13 | 65\% |
| 0 to 1 Bedroom | 0 | 1 | NA* |
| 2 Bedrooms | 10 | 8 | 80\% |
| 3 Bedrooms | 9 | 4 | 44\% |
| 4 Bedrooms \& Greater | 1 | 0 | NA |
| TOTAL* | 20 | 13 | 65\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 17 | 20 | 18\% |
| Solds | 25 | 13 | -48\% |
| Sale Price | \$460,100 | \$500,000 | 9\% |
| Sale Price SQFT | \$386 | \$476 | 23\% |
| Sale to List Price Ratio | 100\% | 101\% | 1\% |
| Days on Market | 10 | 23 | 130\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Central Meadows | 3 | 1 | $33 \%$ |
| Mid Meadows | 10 | 7 | $70 \%$ |
| North Meadows | 2 | 3 | $150 \%$ * |
| South Meadows | 5 | 2 | $40 \%$ |
| West Meadows | 0 | 0 | NA |
| TOTAL | 20 | 13 | $65 \%$ |

"
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary $\quad$ - Market Type Indicator PITT MEADOWS ATTACHED: Sellers market at 65\% Sales Ratio average ( 6.5 in 10 homes selling rate)

- Most Active Price Band ${ }^{\star *} \$ 500,000$ to $\$ 600,000$ with average $50 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet*夫 Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mid Meadows and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats옹 MAPLE RIDGE

JANUARY 2018

## Price Band \& Bedroom DETACHED HOMES

| Snaptatse | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 3 | 2 | 67\% |
| 600,001-700,000 | 10 | 7 | 70\% |
| 700,001-800,000 | 21 | 14 | 67\% |
| 800,001-900,000 | 22 | 15 | 68\% |
| 900,001-1,000,000 | 26 | 12 | 46\% |
| 1,000,001-1,250,000 | 21 | 10 | 48\% |
| 1,250,001-1,500,000 | 27 | 2 | 7\% |
| 1,500,001-1,750,000 | 11 | 0 | NA |
| 1,750,001-2,000,000 | 7 | 1 | 14\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 |  | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 150 | 63 | 42\% |
| 2 Bedrooms \& Less | 10 | 1 | 10\% |
| 3 to 4 Bedrooms | 86 | 46 | 53\% |
| 5 to 6 Bedrooms | 45 | 15 | 33\% |
| 7 Bedrooms \& More | 9 | 1 | 11\% |
| TOTAL* | 150 | 63 | 42\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 159 | 150 | -6\% |
| Solds | 61 | 63 | 3\% |
| Sale Price | \$845,000 | \$871,500 | 3\% |
| Sale Price SQFT | \$330 | \$307 | -7\% |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 16 | 24 | 50\% |

Community DETACHED HOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 17 | 8 | $47 \%$ |
| Cottonwood | 8 | 10 | $125 \%^{*}$ |
| East Central | 16 | 11 | $69 \%$ |
| North | 0 | 0 | NA |
| Northeast | 1 | 0 | NA |
| Northwest | 19 | 5 | $26 \%$ |
| Silver Valley | 11 | 15 | $136 \%^{*}$ |
| Southwest | 21 | 7 | $33 \%$ |
| Thornhill | 22 | 1 | $5 \%$ |
| Websters Corners | 11 | 0 | NA |
| West Central | 21 | 6 | $29 \%$ |
| Whonnock | 3 | 0 | NA |
| TOTAL* | 150 | 63 | $42 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MAPLE RIDGE DETACHED: Sellers market at $42 \%$ Sales Ratio average ( 4.2 in 10 homes selling rate)

- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $70 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Thornhill and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, Silver Valley and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ MAPLE RIDGE

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 5 | 13 | 260\%* |
| 300,001-400,000 | 14 | 50 | 357\%* |
| 400,001-500,000 | 8 | 20 | 250\%* |
| 500,001-600,000 | 19 | 13 | 68\% |
| 600,001-700,000 | 28 | 11 | 39\% |
| 700,001-800,000 | 17 | 2 | 12\% |
| 800,001-900,000 | 2 | 1 | 50\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 94 | 110 | 117\%* |
| 0 to 1 Bedroom | 13 | 24 | 185\%* |
| 2 Bedrooms | 21 | 56 | 267\%* |
| 3 Bedrooms | 52 | 25 | 48\% |
| 4 Bedrooms \& Greater | 8 | 5 | 63\% |
| TOTAL* | 94 | 110 | 117\%* |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 113 | 94 | -17\% |
| Solds | 55 | 110 | 100\% |
| Sale Price | \$415,000 | \$377,000 | -9\% |
| Sale Price SQFT | \$354 | \$399 | 13\% |
| Sale to List Price Ratio | 99\% | 101\% | 2\% |
| Days on Market | 8 | 8 | NA |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 14 | 7 | $50 \%$ |
| Cottonwood | 21 | 6 | $29 \%$ |
| East Central | 23 | 28 | $122 \%^{*}$ |
| North | 0 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 13 | 4 | $100 \%$ |
| Silver Valley | 4 | 4 | $31 \%$ |
| Southwest | 0 | 7 | $175 \%^{*}$ |
| Thornhill | 0 | 0 | NA |
| Websters Corners | 15 | 54 | NA |
| West Central | 0 | 0 | $360 \%^{*}$ |
| Whonnock | 94 | 110 | NA |
| TOTAL* |  |  | $117 \%^{*}$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary $\begin{array}{ll}\text { - Market Type Indicator MAPLE RIDGE ATTACHED: Sellers market at }>100 \% \text { Sales Ratio average (10 in } 10 \text { homes selling rate) } \\ \text { - Homes are selling on average } 1 \% \text { above list price }\end{array}$

- Most Active Price Band** $\$ 200,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Cottonwood, Silver Valley and 3 bedroom properties
- Sellers Best Bet** Selling homes in East/ West Central and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


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