## Everything you need to know about your Real Estate Market Today!

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# Snapstats 

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Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission


## SnapStats surrey

JANUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnanStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 1 | 0 | NA |
| 600,001-700,000 | 6 | 2 | 33\% |
| 700,001-800,000 | 35 | 22 | 63\% |
| 800,001-900,000 | 61 | 31 | 51\% |
| 900,001-1,000,000 | 87 | 30 | 34\% |
| 1,000,001-1,250,000 | 109 | 39 | 36\% |
| 1,250,001-1,500,000 | 135 | 22 | 16\% |
| 1,500,001-1,750,000 | 58 | 3 | 5\% |
| 1,750,001-2,000,000 | 35 | 1 | 3\% |
| 2,000,001-2,250,000 | 8 | 0 | NA |
| 2,250,001-2,500,000 | 15 | 0 | NA |
| 2,500,001-2,750,000 | 5 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 558 | 150 | 27\% |
| 2 Bedrooms \& Less | 30 | 5 | 17\% |
| 3 to 4 Bedrooms | 179 | 67 | 37\% |
| 5 to 6 Bedrooms | 167 | 40 | 24\% |
| 7 Bedrooms \& More | 182 | 38 | 21\% |
| TOTAL* | 558 | 150 | 27\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 597 | 558 | -7\% |
| Solds | 167 | 150 | -10\% |
| Sale Price | \$966,000 | \$977,500 | 1\% |
| Sale Price SQFT | \$391 | \$374 | -4\% |
| Sale to List Price Ratio | 97\% | 98\% | 1\% |
| Days on Market | 22 | 35 | 59\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 34 | 13 | $38 \%$ |
| Bolivar Heights | 40 | 12 | $30 \%$ |
| Bridgeview | 12 | 2 | $17 \%$ |
| Cedar Hills | 44 | 9 | $20 \%$ |
| East Newton | 59 | 14 | $24 \%$ |
| Fleetwood Tynehead | 81 | 26 | $32 \%$ |
| Fraser Heights | 25 | 10 | $40 \%$ |
| Guildford | 18 | 1 | $6 \%$ |
| Panorama Ridge | 71 | 11 | $15 \%$ |
| Port Kells | 3 | 0 | NA |
| Queen Mary Park | 39 | 15 | $38 \%$ |
| Royal Heights | 8 | 2 | $25 \%$ |
| Sullivan Station | 48 | 13 | $27 \%$ |
| West Newton | 41 | 14 | $34 \%$ |
| Whalley | 35 | 8 | $23 \%$ |
| TOTAL* | 558 | 150 | $27 \%$ |

组
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY DETACHED: Sellers market at $27 \%$ Sales Ratio average ( 2.7 in 10 homes selling rate)

- Homes are selling on average 2\% below list price
- Most Active Price Band** $\$ 700,000$ to $\$ 800,000$ with average $63 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ to $\$ 2$ mil, Bridgeview, Guildford, Panorama Ridge and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Fraser Heights, Queen Mary Park and 3 to 4 bedrooms
** With a minimum inventory of 10 in most instances


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## SnapStats

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# SnapStats SURREY 

JANUARY 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| s® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 2 | 0 | NA |
| 200,001-300,000 | 15 | 21 | 140\%* |
| 300,001-400,000 | 87 | 94 | 108\%* |
| 400,001-500,000 | 57 | 63 | 111\%* |
| 500,001-600,000 | 62 | 52 | 84\% |
| 600,001-700,000 | 45 | 21 | 47\% |
| 700,001-800,000 | 21 | 4 | 19\% |
| 800,001-900,000 | 8 | 1 | 13\% |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 299 | 256 | 86\% |
| 0 to 1 Bedroom | 80 | 76 | 95\% |
| 2 Bedrooms | 99 | 97 | 98\% |
| 3 Bedrooms | 94 | 68 | 72\% |
| 4 Bedrooms \& Greater | 26 | 15 | 58\% |
| TOTAL* | 299 | 256 | 86\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 288 | 299 | 4\% |
| Solds | 293 | 256 | -13\% |
| Sale Price | \$425,500 | \$425,000 | NA |
| Sale Price SQFT | \$420 | \$434 | 3\% |
| Sale to List Price Ratio | 104\% | 106\% | 2\% |
| Days on Market | 8 | 10 | 25\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 4 | 2 | $50 \%$ |
| Bolivar Heights | 2 | 4 | $200 \%^{*}$ |
| Bridgeview | 1 | 0 | NA |
| Cedar Hills | 1 | 0 | NA |
| East Newton | 20 | 19 | $95 \%$ |
| Fleetwood Tynehead | 28 | 20 | $71 \%$ |
| Fraser Heights | 0 | 1 | NA $^{*}$ |
| Guildford | 36 | 41 | $114 \%^{*}$ |
| Panorama Ridge | 3 | 5 | $167 \%^{*}$ |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 17 | 18 | $106 \%^{*}$ |
| Royal Heights | 0 | 0 | NA |
| Sullivan Station | 33 | 20 | $61 \%$ |
| West Newton | 24 | 26 | $108 \%^{*}$ |
| Whalley | 130 | 100 | $77 \%$ |
| TOTAL* | 299 | 256 | $86 \%$ |


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*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY ATTACHED: Sellers market at $86 \%$ Sales Ratio average ( 8.6 in 10 homes selling rate)

- Homes are selling on average 6\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Sullivan Station and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Guildford, Queen Mark Park, West Newton and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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## SnapStats SOUTH SURREY/WHITE ROCK JANUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 1 | $N A^{*}$ |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 3 | 1 | 33\% |
| 900,001-1,000,000 | 6 | 7 | 117\%* |
| 1,000,001-1,250,000 | 54 | 24 | 44\% |
| 1,250,001-1,500,000 | 88 | 7 | 8\% |
| 1,500,001-1,750,000 | 51 | 9 | 18\% |
| 1,750,001-2,000,000 | 50 | 2 | 4\% |
| 2,000,001-2,250,000 | 25 | 6 | 24\% |
| 2,250,001-2,500,000 | 35 | 3 | 9\% |
| 2,500,001-2,750,000 | 34 | 0 | NA |
| 2,750,001-3,000,000 | 33 | 0 | NA |
| 3,000,001-3,500,000 | 25 | 0 | NA |
| 3,500,001-4,000,000 | 23 | 1 | 4\% |
| 4,000,001 \& Greater | 30 | 0 | NA |
| TOTAL* | 457 | 61 | 13\% |
| 2 Bedrooms \& Less | 31 | 8 | 26\% |
| 3 to 4 Bedrooms | 225 | 39 | 17\% |
| 5 to 6 Bedrooms | 163 | 12 | 7\% |
| 7 Bedrooms \& More | 38 | 2 | 5\% |
| TOTAL* | 457 | 61 | 13\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 418 | 457 | 9\% |
| Solds | 58 | 61 | 5\% |
| Sale Price | \$1,400,000 | \$1,245,000 | -11\% |
| Sale Price SQFT | \$474 | \$471 | -1\% |
| Sale to List Price Ratio | 100\% | 98\% | -2\% |
| Days on Market | 47 | 57 | 21\% |

Community DETACHED HOUSES

| SnapStats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 84 | 8 | $10 \%$ |
| Elgin Chantrell | 69 | 4 | $6 \%$ |
| Grandview | 47 | 7 | $15 \%$ |
| Hazelmere | 1 | 0 | NA |
| King George Corridor | 47 | 7 | $15 \%$ |
| Morgan Creek | 39 | 8 | $21 \%$ |
| Pacific Douglas | 20 | 6 | $30 \%$ |
| Sunnyside Park | 29 | 8 | $28 \%$ |
| White Rock | 121 | 13 | $11 \%$ |
| TOTAL* | 457 | 61 | $13 \%$ |


|  |  |  |
| :---: | :---: | :---: |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SOUTH SURREY DETACHED: Balanced market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band ${ }^{\star \star}$ (+/- \$1.5 mil): \$1 mil to $\$ 1.25$ mil ( $>44 \%$ Sales Ratio) / $\$ 2$ mil to $\$ 2.25$ mil (24\% Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5 \mathrm{mil})$ : Homes between $\$ 1.25$ mil to $\$ 1.5 \mathrm{mil} / \$ 1.75 \mathrm{mil}$ to $\$ 2$ mil, Elgin Chantrell and 5+bedrooms
- Sellers Best Bet** Selling homes in Pacific Douglas, Sunnnyside Park and up to 2 bedrooms
** With a minimum inventory of 10 in most instances


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# SnapStałs south SURREY/WHITE ROCK 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| B | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 4 | 400\%** |
| 300,001-400,000 | 12 | 11 | 92\% |
| 400,001-500,000 | 13 | 20 | 154\%* |
| 500,001-600,000 | 26 | 16 | 62\% |
| 600,001-700,000 | 24 | 18 | 75\% |
| 700,001-800,000 | 34 | 15 | 44\% |
| 800,001-900,000 | 33 | 8 | 24\% |
| 900,001-1,000,000 | 22 | 3 | 14\% |
| 1,000,001-1,250,000 | 20 | 0 | NA |
| 1,250,001-1,500,000 | 5 | 0 | NA |
| 1,500,001-1,750,000 | 3 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 199 | 95 | 48\% |
| 0 to 1 Bedroom | 8 | 16 | 200\%* |
| 2 Bedrooms | 92 | 44 | 48\% |
| 3 Bedrooms | 51 | 26 | 51\% |
| 4 Bedrooms \& Greater | 48 | 9 | 19\% |
| TOTAL* | 199 | 95 | 48\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 182 | 199 | 9\% |
| Solds | 101 | 95 | -6\% |
| Sale Price | \$578,000 | \$579,000 | NA |
| Sale Price SQFT | \$441 | \$475 | 8\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 15 | 13 | -13\% |

Community CONDOS \& TOWNHOMES

| Snapstats $®$ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 1 | 2 | $200 \%^{*}$ |
| Elgin Chantrell | 4 | 1 | $25 \%$ |
| Grandview | 77 | 28 | $36 \%$ |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 15 | 22 | $147 \%^{*}$ |
| Morgan Creek | 15 | 3 | $20 \%$ |
| Pacific Douglas | 6 | 1 | $17 \%$ |
| Sunnyside Park | 9 | 12 | $133 \%^{*}$ |
| White Rock | 72 | 26 | $36 \%$ |
| TOTAL* | 199 | 95 | $48 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator SOUTH SURREY ATTACHED: Sellers market at $48 \%$ Sales Ratio average ( 4.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Morgan Creek and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Sunnyside Park and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ north delta

## Price Band \& Bedroom DETACHED HOUSES

| Smaplatsa | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 1 | 100\% |
| 800,001-900,000 | 11 | 6 | 55\% |
| 900,001-1,000,000 | 27 | 6 | 22\% |
| 1,000,001-1,250,000 | 33 | 4 | 12\% |
| 1,250,001-1,500,000 | 13 | 3 | 23\% |
| 1,500,001-1,750,000 | 7 | 0 | NA |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 102 | 20 | 20\% |
| 2 Bedrooms \& Less | 1 | 0 | NA |
| 3 to 4 Bedrooms | 61 | 12 | 20\% |
| 5 to 6 Bedrooms | 26 | 8 | 31\% |
| 7 Bedrooms \& More | 14 | 0 | NA |
| TOTAL* | 102 | 20 | 20\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 91 | 102 | 12\% |
| Solds | 34 | 20 | -41\% |
| Sale Price | \$964,000 | \$929,950 | -4\% |
| Sale Price SQFT | \$441 | \$418 | -5\% |
| Sale to List Price Ratio | 98\% | 96\% | -2\% |
| Days on Market | 30 | 32 | 7\% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Annieville | 27 | 3 | $11 \%$ |
| Nordel | 27 | 9 | $33 \%$ |
| Scottsdale | 30 | 6 | $20 \%$ |
| Sunshine Hills Woods | 18 | 2 | $11 \%$ |
| TOTAL* | 102 | 20 | $20 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA DETACHED: Balanced market at $20 \%$ Sales Ratio average ( $21 \%$ is a Sellers market)

- Homes are selling on average 4\% below list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average 55\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Annieville, Sunshine Hills Woods and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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## 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 0 | 1 | NA* |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 5 | 4 | 80\% |
| 500,001-600,000 | 2 | 3 | 150\%* |
| 600,001-700,000 | 5 | 1 | 20\% |
| 700,001-800,000 | 5 | 2 | 40\% |
| 800,001-900,000 | 4 | 2 | 50\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 24 | 14 | 58\% |
| 0 to 1 Bedroom | 4 | 1 | 25\% |
| 2 Bedrooms | 10 | 9 | 90\% |
| 3 Bedrooms | 7 | 1 | 14\% |
| 4 Bedrooms \& Greater | 3 | 3 | 100\% |
| TOTAL* | 24 | 14 | 58\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 25 | 24 | -4\% |
| Solds | 18 | 14 | -22\% |
| Sale Price | \$592,000 | \$544,450 | -8\% |
| Sale Price SQFT | \$422 | \$456 | 8\% |
| Sale to List Price Ratio | 108\% | 100\% | -7\% |
| Days on Market | 32 | 15 | -53\% |

Community CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Annieville | 1 | 1 | $100 \%$ |
| Nordel | 9 | 3 | $33 \%$ |
| Scottsdale | 12 | 8 | $67 \%$ |
| Sunshine Hills Woods | 2 | 2 | $100 \%$ |
| TOTAL* | 24 | 14 | $58 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA ATTACHED: Sellers market at $58 \%$ Sales Ratio average ( 5.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** Insufficient data but with 4 sales \$400,000 to \$500,000
- Buyers Best Bet** Homes in Nordel
- Sellers Best Bet** Selling homes in Scottsdale and 2 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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## SnapStats cloverdale

JANUARY 2018

## Community DETACHED HOUSES

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 3 | 1 | 33\% |
| 800,001-900,000 | 20 | 6 | 30\% |
| 900,001-1,000,000 | 18 | 4 | 22\% |
| 1,000,001-1,250,000 | 18 | 10 | 56\% |
| 1,250,001-1,500,000 | 17 | 4 | 24\% |
| 1,500,001-1,750,000 | 3 | 1 | 33\% |
| 1,750,001-2,000,000 | 4 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 87 | 26 | 30\% |
| 2 Bedrooms \& Less | 7 | 0 | NA |
| 3 to 4 Bedrooms | 31 | 11 | 35\% |
| 5 to 6 Bedrooms | 36 | 12 | 33\% |
| 7 Bedrooms \& More | 13 | 3 | 23\% |
| TOTAL* | 87 | 26 | 30\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 81 | 87 | 7\% |
| Solds | 33 | 26 | -21\% |
| Sale Price | \$900,000 | \$1,034,444 | 15\% |
| Sale Price SQFT | \$356 | \$329 | -8\% |
| Sale to List Price Ratio | 100\% | 99\% | -1\% |
| Days on Market | 13 | 17 | 31\% |


| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Clayton | 12 | 5 | $42 \%$ |
| Cloverdale | 73 | 21 | $29 \%$ |
| Serpentine | 2 | 0 | NA |
| TOTAL* |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE DETACHED: Sellers market at $30 \%$ Sales Ratio average ( 3 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $56 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to $\$ 1$ mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats cloverdale

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 2 | NA* |
| 300,001-400,000 | 9 | 2 | 22\% |
| 400,001-500,000 | 11 | 10 | 91\% |
| 500,001-600,000 | 18 | 26 | 144\%* |
| 600,001-700,000 | 16 | 16 | 100\% |
| 700,001-800,000 | 9 | 1 | 11\% |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 63 | 57 | 90\% |
| 0 to 1 Bedroom | 7 | 5 | 71\% |
| 2 Bedrooms | 23 | 25 | 109\%* |
| 3 Bedrooms | 28 | 18 | 64\% |
| 4 Bedrooms \& Greater | 5 | 9 | 180\%* |
| TOTAL* | 63 | 57 | 90\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 51 | 63 | 24\% |
| Solds | 61 | 57 | -7\% |
| Sale Price | \$500,000 | \$550,000 | 10\% |
| Sale Price SQFT | \$397 | \$389 | -2\% |
| Sale to List Price Ratio | 100\% | 103\% | 3\% |
| Days on Market | 7 | 12 | 71\% |

Community CONDOS \& TOWNHOMES
$\left.\begin{array}{|l|l|l|}\hline & \text { Inventory } & \text { Sales }\end{array}\right)$ Sales Ratio
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE ATTACHED: Sellers market at $90 \%$ Sales Ratio average (9 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Clayton and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 2/ 4 plus bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs LANGLEY

JANUARY 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 1 | 2 | 200\%* |
| 600,001-700,000 | 4 | 4 | 100\% |
| 700,001-800,000 | 13 | 11 | 85\% |
| 800,001-900,000 | 17 | 13 | 76\% |
| 900,001-1,000,000 | 22 | 14 | 64\% |
| 1,000,001-1,250,000 | 44 | 17 | 39\% |
| 1,250,001-1,500,000 | 34 | 10 | 29\% |
| 1,500,001-1,750,000 | 10 | 2 | 20\% |
| 1,750,001-2,000,000 | 8 | 2 | 25\% |
| 2,000,001-2,250,000 | 4 | 0 | NA |
| 2,250,001-2,500,000 | 5 | 2 | 40\% |
| 2,500,001-2,750,000 | 3 | 0 | NA |
| 2,750,001-3,000,000 | 3 | 0 | NA |
| 3,000,001-3,500,000 | 3 | 1 | 33\% |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 6 | 1 | 17\% |
| TOTAL* | 178 | 79 | 44\% |
| 2 Bedrooms \& Less | 6 | 1 | 17\% |
| 3 to 4 Bedrooms | 86 | 52 | 60\% |
| 5 to 6 Bedrooms | 73 | 24 | 33\% |
| 7 Bedrooms \& More | 13 | 2 | 15\% |
| TOTAL* | 178 | 79 | 44\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 181 | 178 | -2\% |
| Solds | 84 | 79 | -6\% |
| Sale Price | \$946,250 | \$980,000 | 4\% |
| Sale Price SQFT | \$397 | \$426 | 7\% |
| Sale to List Price Ratio | 99\% | 99\% | NA |
| Days on Market | 21 | 35 | 67\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Aldergrove | 26 | 12 |
| Brookswood | 28 | 14 |
| Campbell Valley | 12 | 1 |
| County Line Glen Valley | 0 | 0 |
| Fort Langley | 3 | 2 |
| Langley City | 32 | 14 |
| Murrayville | 14 | 8 |
| Otter District | 1 | 0 |
| Salmon River | 12 | 2 |




*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY DETACHED: Sellers market at 44\% Sales Ratio average (4.4 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 700,000$ to $\$ 800,000$ with average $85 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs LANGLEY

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 9 | 10 | 111\%* |
| 300,001-400,000 | 24 | 29 | 121\%* |
| 400,001-500,000 | 25 | 24 | 96\% |
| 500,001-600,000 | 35 | 24 | 69\% |
| 600,001-700,000 | 22 | 17 | 77\% |
| 700,001-800,000 | 12 | 3 | 25\% |
| 800,001-900,000 | 5 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 132 | 107 | 81\% |
| 0 to 1 Bedroom | 18 | 18 | 100\% |
| 2 Bedrooms | 62 | 59 | 95\% |
| 3 Bedrooms | 41 | 26 | 63\% |
| 4 Bedrooms \& Greater | 11 | 4 | 36\% |
| TOTAL* | 132 | 107 | 81\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 96 | 132 | 38\% |
| Solds | 120 | 107 | -11\% |
| Sale Price | \$467,550 | \$450,000 | -4\% |
| Sale Price SQFT | \$421 | \$391 | -7\% |
| Sale to List Price Ratio | 104\% | 100\% | -4\% |
| Days on Market | 6 | 10 | 67\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Aldergrove | 3 | 3 | $100 \%$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 2 | 2 | $100 \%$ |
| Langley City | 46 | 42 | $91 \%$ |
| Murrayville | 6 | 3 | $50 \%$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 0 | 1 | NA |
| Walnut Grove | 13 | 19 | $146 \%{ }^{*}$ |
| Willoughby Heights | 62 | 37 | $60 \%$ |
| TOTAL* | $\mathbf{1 3 2}$ | $\mathbf{1 0 7}$ | $\mathbf{8 1 \%}$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY ATTACHED: Sellers market at $81 \%$ Sales Ratio average ( 8.1 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 200,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Willoughby Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Walnut Grove and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ABBOTSFORD

## Price Band \& Bedroom DETACHED HOUSES

| SnapStatse | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 2 | 1 | 50\% |
| 500,001-600,000 | 9 | 1 | 11\% |
| 600,001-700,000 | 35 | 24 | 69\% |
| 700,001-800,000 | 63 | 22 | 35\% |
| 800,001-900,000 | 38 | 9 | 24\% |
| 900,001-1,000,000 | 29 | 5 | 17\% |
| 1,000,001-1,250,000 | 44 | 2 | 5\% |
| 1,250,001-1,500,000 | 15 | 1 | 7\% |
| 1,500,001-1,750,000 | 8 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 4 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 257 | 65 | 25\% |
| 2 Bedrooms \& Less | 11 | 2 | 18\% |
| 3 to 4 Bedrooms | 112 | 35 | 31\% |
| 5 to 6 Bedrooms | 103 | 25 | 24\% |
| 7 Bedrooms \& More | 31 | 3 | 10\% |
| TOTAL* | 257 | 65 | 25\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 249 | 257 | 3\% |
| Solds | 82 | 65 | -21\% |
| Sale Price | \$771,250 | \$720,000 | -7\% |
| Sale Price SQFT | \$306 | \$300 | -2\% |
| Sale to List Price Ratio | 99\% | 97\% | -2\% |
| Days on Market | 15 | 32 | 113\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Abbotsford East | 84 | 25 |
| Abbotsford West | 88 | 23 |
| Aberdeen | 25 | 3 |
| Bradner | 1 | 0 |
| Central Abbotsford | 37 | 10 |
| Matsqui | 4 | 0 |
| Poplar | 12 | 3 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD DETACHED: Sellers market at $25 \%$ Sales Ratio average ( 2.5 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $69 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.5$ mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ABBOTSFORD

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| s® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 3 | 3 | 100\% |
| 200,001-300,000 | 30 | 39 | 130\%* |
| 300,001-400,000 | 24 | 23 | 96\% |
| 400,001-500,000 | 21 | 10 | 48\% |
| 500,001-600,000 | 23 | 7 | 30\% |
| 600,001-700,000 | 9 | 2 | 22\% |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 113 | 84 | 74\% |
| 0 to 1 Bedroom | 12 | 11 | 92\% |
| 2 Bedrooms | 63 | 53 | 84\% |
| 3 Bedrooms | 31 | 15 | 48\% |
| 4 Bedrooms \& Greater | 7 | 5 | 71\% |
| TOTAL* | 113 | 84 | 74\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 84 | 113 | 35\% |
| Solds | 100 | 84 | -16\% |
| Sale Price | \$304,949 | \$300,500 | -1\% |
| Sale Price SQFT | \$293 | \$288 | -2\% |
| Sale to List Price Ratio | 103\% | 103\% | NA |
| Days on Market | 8 | 6 | -25\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 12 | 9 | $75 \%$ |
| Abbotsford West | 53 | 40 | $75 \%$ |
| Aberdeen | 0 | 0 | NA |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 45 | 33 | $73 \%$ |
| Matsqui | 0 | 0 | NA |
| Poplar | 3 | 2 | $67 \%$ |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 113 | 84 | $\mathbf{7 4 \%}$ |

(
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD ATTACHED: Sellers market at $74 \%$ Sales Ratio average ( 7.4 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 300,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central / East / West Abbotsford and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ MISSION

## Price Band \& Bedroom DETACHED HOUSES

| Smaplatsa | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 2 | NA |
| 300,001-400,000 | 0 | 3 | NA |
| 400,001-500,000 | 6 | 4 | 67\% |
| 500,001-600,000 | 15 | 8 | 53\% |
| 600,001-700,000 | 19 | 9 | 47\% |
| 700,001-800,000 | 17 | 9 | 53\% |
| 800,001-900,000 | 13 | 7 | 54\% |
| 900,001-1,000,000 | 10 | 1 | 10\% |
| 1,000,001-1,250,000 | 7 | 1 | 14\% |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 1 | 50\% |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater |  |  | NA |
| TOTAL* | 92 | 45 | 49\% |
| 2 Bedrooms \& Less | 7 | 5 | 71\% |
| 3 to 4 Bedrooms | 46 | 22 | 48\% |
| 5 to 6 Bedrooms | 38 | 17 | 45\% |
| 7 Bedrooms \& More | 1 | 1 | 100\% |
| TOTAL* | 92 | 45 | 49\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 101 | 92 | -9\% |
| Solds | 46 | 45 | -2\% |
| Sale Price | \$621,250 | \$685,000 | 10\% |
| Sale Price SQFT | \$268 | \$290 | 8\% |
| Sale to List Price Ratio | 100\% | 100\% | NA |
| Days on Market | 16 | 23 | 44\% |

Community DETACHED HOUSES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Dewdney Deroche | 1 | 1 | $100 \%$ |
| Durieu | 1 | 1 | $100 \%$ |
| Hatzic | 12 | 5 | $42 \%$ |
| Hemlock | 2 | 1 | $50 \%$ |
| Lake Errock | 7 | 4 | $57 \%$ |
| Mission | 67 | 31 | $46 \%$ |
| Mission West | 1 | 1 | $100 \%$ |
| Stave Falls | 1 | 1 | $100 \%$ |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 92 | 45 | $49 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION DETACHED: Sellers market at 49\% Sales Ratio average (4.9 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 700,000$ to $\$ 900,000$ with average 54\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Hatzic and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Hemlock and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStǎs ${ }^{\circ}$ MISSION 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SrapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 1 | 100\% |
| 200,001-300,000 | 6 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 2 | 3 | 150\%* |
| 500,001-600,000 | 7 | 0 | NA |
| 600,001-700,000 | 1 | 1 | 100\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 18 | 6 | 33\% |
| 0 to 1 Bedroom | 0 | 1 | NA* |
| 2 Bedrooms | 6 | 1 | 17\% |
| 3 Bedrooms | 7 | 3 | 43\% |
| 4 Bedrooms \& Greater | 5 | 1 | 20\% |
| TOTAL* | 18 | 6 | 33\% |
| SnapStats® Median Data | December | January | Variance |
| Inventory | 9 | 18 | 100\% |
| Solds | 8 | 6 | -25\% |
| Sale Price | \$375,000 | \$433,000 | 15\% |
| Sale Price SQFT | \$326 | \$259 | -21\% |
| Sale to List Price Ratio | 103\% | 104\% | 1\% |
| Days on Market | 19 | 10 | -47\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 5 | 1 | 20\% |
| Lake Errock | 0 | 0 | NA |
| Mission | 13 | 5 | 38\% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 18 | 6 | 33\% |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION ATTACHED: Sellers market at $33 \%$ Sales Ratio average ( 3.3 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** Insufficient data but based on number of sales \$400,000 to \$500,000 (3)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Mission
** With a minimum inventory of 10 in most instances
13 Month
Market Trend


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