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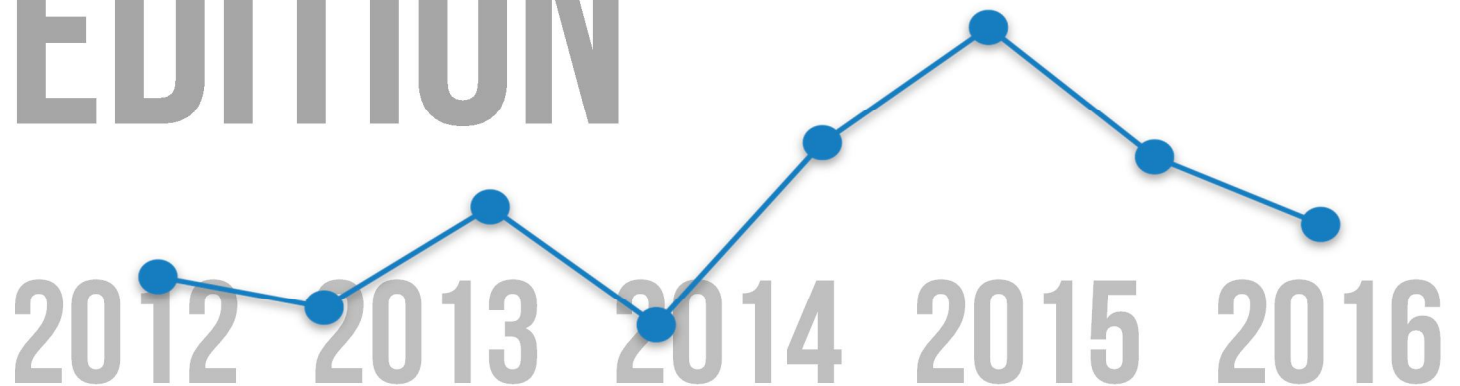
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# METRO VANCOUVER EDITION



# SnapStats® VANCOUVER DOWNTOWN 5 YEAR 2017

*ATTACHED (Condo & Townhome)*

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Coal Harbour	\$787,000	\$805,000	\$870,000	\$839,000	\$1,171,000	40%	49%
Downtown	\$430,000	\$416,000	\$445,500	\$488,000	\$600,000	23%	40%
Westend	\$459,950	\$420,750	\$455,000	\$506,250	\$614,750	21%	34%
Yaletown	\$573,750	\$555,000	\$584,200	\$625,000	\$775,000	24%	35%
<b>Sale Price</b>	<b>\$490,000</b>	<b>\$475,125</b>	<b>\$501,129</b>	<b>\$547,921</b>	<b>\$669,417</b>	<b>22%</b>	<b>37%</b>
<b>Sale Price SQFT</b>	<b>\$651</b>	<b>\$623</b>	<b>\$642</b>	<b>\$711</b>	<b>\$871</b>	<b>23%</b>	<b>34%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>97%</b>	<b>97%</b>	<b>100%</b>	<b>103%</b>	<b>3%</b>	<b>5%</b>
<b>Days on Market</b>	<b>31</b>	<b>32</b>	<b>25</b>	<b>15</b>	<b>10</b>	<b>-33%</b>	<b>-68%</b>
<b>Units Sold</b>	<b>2,174*</b>	<b>2,260*</b>	<b>2,683</b>	<b>3,262</b>	<b>2,944</b>	<b>-10%</b>	<b>35%</b>

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Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Arbutus	\$2,338,800	\$2,460,000	\$2,522,500	\$2,787,500	\$3,714,286	33%	59%
Cambie	\$1,578,000	\$1,698,000	\$1,810,000	\$2,211,000	\$2,873,500	30%	82%
Dunbar	\$2,080,000	\$2,090,000	\$2,350,000	\$2,770,000	\$3,438,000	24%	65%
Fairview	\$2,177,500	\$1,975,000	\$2,480,000	\$1,907,500	\$0	NA	NA
Falsecreek	\$0	\$0	\$0	\$1,324,500	\$1,731,000	31%	NA
Kerrisdale	\$2,109,000	\$2,350,000	\$2,513,750	\$2,800,000	\$3,630,000	30%	72%
Kitsilano	\$1,550,000	\$1,625,000	\$1,730,000	\$2,160,000	\$2,751,308	27%	78%
Mackenzie Heights	\$2,350,000	\$2,300,000	\$2,670,000	\$3,120,000	\$3,694,000	18%	57%
Marpole	\$1,322,500	\$1,400,000	\$1,528,000	\$1,857,250	\$2,403,000	29%	82%
Mount Pleasant	\$1,712,500	\$999,800	\$1,738,000	\$1,960,000	\$2,700,000	38%	58%
Oakridge	\$1,749,000	\$1,771,261	\$2,078,000	\$2,400,000	\$3,120,000	30%	78%
Point Grey	\$2,200,000	\$2,285,000	\$2,566,000	\$3,050,000	\$3,637,500	19%	65%
Quilchena	\$2,537,500	\$2,680,000	\$2,860,000	\$3,300,000	\$4,095,000	24%	61%
SW Marine	\$1,827,500	\$1,927,500	\$2,112,500	\$2,650,000	\$3,441,444	30%	88%
Shaughnessy	\$3,918,000	\$3,990,000	\$4,700,000	\$5,012,500	\$5,700,000	14%	45%
South Cambie	\$2,015,000	\$2,050,000	\$2,335,000	\$2,890,000	\$3,688,000	28%	83%
South Granville	\$2,750,000	\$2,679,500	\$3,000,000	\$3,633,000	\$4,200,000	16%	53%
Southlands	\$2,050,000	\$2,353,000	\$2,177,500	\$2,900,000	\$3,600,000	24%	76%
University	\$3,990,000	\$4,169,000	\$4,180,000	\$4,465,000	\$5,150,000	15%	29%
<b>Sale Price</b>	<b>\$2,060,000</b>	<b>\$2,175,000</b>	<b>\$2,423,997</b>	<b>\$2,849,203</b>	<b>\$3,470,912</b>	<b>22%</b>	<b>68%</b>
<b>Sale Price SQFT</b>	<b>\$726</b>	<b>\$724</b>	<b>\$796</b>	<b>\$924</b>	<b>\$1,164</b>	<b>26%</b>	<b>60%</b>
<b>Sale to List Price %</b>	<b>95%</b>	<b>95%</b>	<b>98%</b>	<b>100%</b>	<b>101%</b>	<b>1%</b>	<b>7%</b>
<b>Days on Market</b>	<b>23</b>	<b>31</b>	<b>24</b>	<b>17</b>	<b>18</b>	<b>6%</b>	<b>-22%</b>
<b>Units Sold</b>	<b>1,228</b>	<b>1,645*</b>	<b>1,778</b>	<b>2,030</b>	<b>1,588</b>	<b>-22%</b>	<b>28%</b>

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Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Arbutus	\$0	\$945,000	\$0	\$515,500	\$376,380	-27%	NA
Cambie	\$410,000	\$502,500	\$488,000	\$507,550	\$729,500	44%	78%
Dunbar	\$400,000	\$430,000	\$532,750	\$630,500	\$640,000	2%	60%
Fairview	\$483,500	\$500,000	\$518,000	\$545,000	\$631,000	16%	31%
Falsecreek	\$565,000	\$490,000	\$550,000	\$580,000	\$679,000	17%	20%
Kerrisdale	\$520,000	\$595,000	\$560,000	\$682,000	\$939,000	38%	81%
Kitsilano	\$474,000	\$470,000	\$484,200	\$528,000	\$595,000	13%	26%
Mackenzie Heights	\$1,218,000	\$1,029,900	\$537,000	\$800,500	\$1,468,000	83%	21%
Marpole	\$320,000	\$313,400	\$333,000	\$456,900	\$483,000	6%	51%
Mount Pleasant	\$538,000	\$575,000	\$640,000	\$573,000	\$775,000	35%	44%
Oakridge	\$777,000	\$700,000	\$671,500	\$844,000	\$853,000	1%	10%
Point Grey	\$550,000	\$570,000	\$620,000	\$542,000	\$678,000	25%	23%
Quilchena	\$619,000	\$778,000	\$650,000	\$816,500	\$820,000	0%	32%
SW Marine	\$356,500	\$318,000	\$268,000	\$784,000	\$600,000	-23%	68%
Shaughnessy	\$535,000	\$798,000	\$936,250	\$809,950	\$874,900	8%	64%
South Cambie	\$668,000	\$569,500	\$563,000	\$930,800	\$854,950	-8%	28%
South Granville	\$830,500	\$736,500	\$785,000	\$968,000	\$1,150,000	19%	38%
Southlands	\$540,000	\$550,000	\$480,000	\$580,500	\$751,500	29%	39%
University	\$650,000	\$675,000	\$725,000	\$717,000	\$818,000	14%	26%
<b>Sale Price</b>	<b>\$522,000</b>	<b>\$525,750</b>	<b>\$546,102</b>	<b>\$597,046</b>	<b>\$686,450</b>	<b>15%</b>	<b>32%</b>
<b>Sale Price SQFT</b>	<b>\$593</b>	<b>\$571</b>	<b>\$594</b>	<b>\$653</b>	<b>\$771</b>	<b>18%</b>	<b>30%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>97%</b>	<b>97%</b>	<b>99%</b>	<b>101%</b>	<b>2%</b>	<b>4%</b>
<b>Days on Market</b>	<b>28</b>	<b>30</b>	<b>29</b>	<b>19</b>	<b>12</b>	<b>-37%</b>	<b>-57%</b>
<b>Units Sold</b>	<b>1,683*</b>	<b>2,050*</b>	<b>2,254</b>	<b>2,972</b>	<b>2,830</b>	<b>-5%</b>	<b>68%</b>

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Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Champlain Heights	\$1,265,000	\$1,175,000	\$1,170,000	\$1,400,000	\$2,025,000	45%	60%
Collingwood	\$781,500	\$815,500	\$895,000	\$1,100,000	\$1,396,500	27%	79%
Downtown	\$0	\$0	\$0	\$0	\$0	NA	NA
Fraser	\$889,000	\$902,500	\$1,000,000	\$1,299,000	\$1,582,500	22%	78%
Fraserview	\$1,110,000	\$1,120,000	\$1,150,000	\$1,479,000	\$1,678,000	13%	51%
Grandview	\$875,800	\$880,000	\$952,500	\$1,215,000	\$1,485,000	22%	70%
Hastings	\$790,000	\$769,000	\$898,000	\$1,003,000	\$1,469,000	46%	86%
Hastings East	\$822,500	\$778,500	\$918,750	\$1,190,000	\$1,503,000	26%	83%
Kilarney	\$972,000	\$1,000,000	\$1,148,000	\$1,338,000	\$1,662,500	24%	71%
Knight	\$826,500	\$860,000	\$948,750	\$1,240,000	\$1,535,000	24%	86%
Main	\$996,250	\$1,050,000	\$1,162,000	\$1,460,000	\$1,850,000	27%	86%
Mt Pleasant	\$899,000	\$892,000	\$930,000	\$1,171,500	\$1,530,000	31%	70%
Renfrew Heights	\$883,000	\$809,500	\$935,000	\$1,186,000	\$1,443,000	22%	63%
Renfrew	\$800,400	\$816,000	\$883,500	\$1,100,000	\$1,402,000	27%	75%
South Vancouver	\$848,000	\$903,500	\$975,000	\$1,240,000	\$1,560,000	26%	84%
Victoria	\$815,000	\$855,000	\$880,000	\$1,200,000	\$1,439,166	20%	77%
<b>Sale Price</b>	<b>\$867,750</b>	<b>\$884,000</b>	<b>\$966,779</b>	<b>\$1,224,542</b>	<b>\$1,512,938</b>	<b>24%</b>	<b>74%</b>
<b>Sale Price SQFT</b>	<b>\$411</b>	<b>\$402</b>	<b>\$438</b>	<b>\$551</b>	<b>\$686</b>	<b>25%</b>	<b>67%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>98%</b>	<b>99%</b>	<b>103%</b>	<b>103%</b>	<b>0%</b>	<b>5%</b>
<b>Days on Market</b>	<b>16</b>	<b>22</b>	<b>12</b>	<b>10</b>	<b>14</b>	<b>40%</b>	<b>-13%</b>
<b>Units Sold</b>	<b>1,268</b>	<b>1,430</b>	<b>1,759</b>	<b>1,933</b>	<b>1,505</b>	<b>-22%</b>	<b>19%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Champlain Heights	\$468,000	\$455,000	\$452,000	\$489,900	\$562,500	15%	20%
Collingwood	\$322,000	\$301,000	\$306,900	\$313,450	\$371,000	18%	15%
Downtown	\$375,000	\$448,000	\$403,250	\$455,000	\$494,900	9%	32%
Fraser	\$350,900	\$370,444	\$387,250	\$406,000	\$525,000	29%	50%
Fraserview	\$385,950	\$385,000	\$405,000	\$387,500	\$453,600	17%	18%
Grandview	\$306,000	\$347,575	\$339,000	\$380,000	\$455,000	20%	49%
Hastings	\$294,250	\$323,000	\$310,000	\$358,900	\$405,500	13%	38%
Hastings East	\$280,000	\$349,900	\$336,500	\$344,000	\$334,000	-3%	19%
Kilarny	\$324,500	\$415,000	\$400,500	\$390,000	\$420,000	8%	29%
Knight	\$407,500	\$405,000	\$423,000	\$430,000	\$520,000	21%	28%
Main	\$445,000	\$469,375	\$512,000	\$605,000	\$695,888	15%	56%
Mt Pleasant	\$412,000	\$401,000	\$419,950	\$462,250	\$568,000	23%	38%
Renfrew Heights	\$415,000	\$554,500	\$0	\$359,000	\$0	NA	NA
Renfrew	\$310,000	\$360,000	\$322,000	\$358,950	\$435,500	21%	40%
South Vancouver	\$247,450	\$294,000	\$305,000	\$258,000	\$299,500	16%	21%
Victoria	\$353,000	\$448,250	\$426,450	\$397,000	\$460,000	16%	30%
<b>Sale Price</b>	<b>\$374,000</b>	<b>\$382,000</b>	<b>\$374,521</b>	<b>\$409,738</b>	<b>\$475,292</b>	<b>16%</b>	<b>27%</b>
<b>Sale Price SQFT</b>	<b>\$468</b>	<b>\$470</b>	<b>\$486</b>	<b>\$521</b>	<b>\$627</b>	<b>20%</b>	<b>34%</b>
<b>Sale to List Price %</b>	<b>99%</b>	<b>98%</b>	<b>98%</b>	<b>100%</b>	<b>102%</b>	<b>2%</b>	<b>4%</b>
<b>Days on Market</b>	<b>24</b>	<b>28</b>	<b>19</b>	<b>14</b>	<b>10</b>	<b>-29%</b>	<b>-58%</b>
<b>Units Sold</b>	<b>1,397</b>	<b>1,482</b>	<b>1,790</b>	<b>2,219</b>	<b>1,998</b>	<b>-10%</b>	<b>43%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Blueridge	\$889,000	\$968,000	\$983,000	\$1,175,000	\$1,522,500	30%	71%
Boulevard	\$861,000	\$975,000	\$1,202,500	\$1,419,000	\$1,654,427	17%	92%
Braemer	\$1,547,500	\$1,450,000	\$1,629,444	\$1,832,500	\$2,180,000	19%	41%
Calverhall	\$847,500	\$840,000	\$874,000	\$1,095,000	\$1,475,000	35%	74%
Canyon Heights	\$1,177,000	\$1,174,000	\$1,250,000	\$1,530,000	\$2,020,000	32%	72%
Capilano	\$1,037,500	\$1,040,000	\$1,155,000	\$1,372,500	\$1,805,000	32%	74%
Central Lonsdale	\$889,000	\$853,500	\$1,000,000	\$1,277,500	\$1,650,000	29%	86%
Deep Cove	\$968,400	\$978,750	\$1,020,000	\$1,112,000	\$1,544,000	39%	59%
Delbrook	\$1,110,000	\$1,178,000	\$1,265,000	\$1,420,000	\$1,890,000	33%	70%
Dollarton	\$1,062,000	\$990,000	\$1,162,500	\$1,295,000	\$1,741,500	34%	64%
Edgemont	\$1,266,500	\$1,326,000	\$1,497,500	\$1,750,000	\$2,300,000	31%	82%
Forest Hills	\$1,375,000	\$1,300,544	\$1,455,000	\$1,850,750	\$2,475,000	34%	80%
Grouse Woods	\$1,066,000	\$999,000	\$1,130,000	\$1,350,000	\$1,690,000	25%	59%
Hamilton	\$815,000	\$887,500	\$940,000	\$1,149,000	\$1,320,000	15%	62%
Hamilton Heights	\$892,500	\$768,000	\$185,000	\$1,430,000	\$1,491,000	4%	67%
Indian Arm	\$537,450	\$459,000	\$435,000	\$287,500	\$675,100	135%	26%
Indian River	\$900,000	\$856,000	\$892,000	\$1,170,000	\$1,455,000	24%	62%
Lower Lonsdale	\$870,000	\$880,000	\$820,000	\$1,039,000	\$1,502,500	45%	73%
Lynn Valley	\$885,000	\$894,500	\$927,500	\$1,200,000	\$1,505,000	25%	70%
Lynnmour	\$817,500	\$680,000	\$728,800	\$828,500	\$1,067,000	29%	31%
Norgate	\$784,000	\$770,000	\$800,000	\$912,000	\$1,385,000	52%	77%
Northlands	\$1,650,000	\$1,287,650	\$1,305,000	\$1,740,000	\$1,850,000	6%	12%
Pemberton Heights	\$979,000	\$1,010,400	\$1,280,000	\$1,355,000	\$1,750,000	29%	79%
Pemberton	\$825,000	\$823,000	\$843,800	\$942,700	\$1,450,000	54%	76%
Princess Park	\$950,000	\$964,000	\$1,082,500	\$1,350,000	\$1,925,000	43%	103%
Queensbury	\$937,500	\$852,500	\$929,500	\$1,315,000	\$1,475,000	12%	57%
Roche Point	\$828,000	\$839,500	\$900,000	\$1,080,000	\$1,330,000	23%	61%
Seymour	\$965,000	\$843,500	\$979,300	\$1,120,000	\$1,465,000	31%	52%
Tempe	\$1,100,000	\$1,065,000	\$1,160,000	\$1,305,000	\$1,595,000	22%	45%
Upper Delbrook	\$1,170,000	\$1,120,000	\$1,285,900	\$1,624,000	\$2,010,000	24%	72%
Upper Lonsdale	\$1,000,000	\$937,050	\$1,100,000	\$1,300,000	\$1,700,000	31%	70%
Westlynn	\$840,000	\$805,000	\$880,000	\$1,115,000	\$1,355,100	22%	61%
Westlynn Terrace	\$926,000	\$933,000	\$1,125,000	\$1,164,500	\$1,570,000	35%	70%
Windsor Park	\$828,000	\$799,000	\$889,950	\$1,100,000	\$1,500,500	36%	81%
Woodlands-Sunshine Cascade	\$1,164,000	\$0	\$1,544,500	\$1,747,500	\$2,700,000	55%	132%
<b>Sale Price</b>	<b>\$988,000</b>	<b>\$970,000</b>	<b>\$1,107,658</b>	<b>\$1,339,117</b>	<b>\$1,622,583</b>	<b>21%</b>	<b>64%</b>
<b>Sale Price SQFT</b>	<b>\$397</b>	<b>\$388</b>	<b>\$426</b>	<b>\$521</b>	<b>\$647</b>	<b>24%</b>	<b>63%</b>
<b>Sale to List Price %</b>	<b>99%</b>	<b>97%</b>	<b>99%</b>	<b>102%</b>	<b>102%</b>	<b>0%</b>	<b>3%</b>
<b>Days on Market</b>	<b>18</b>	<b>24</b>	<b>18</b>	<b>9</b>	<b>14</b>	<b>56%</b>	<b>-22%</b>
<b>Units Sold</b>	<b>919</b>	<b>1,085</b>	<b>1,236</b>	<b>1,472</b>	<b>1,246</b>	<b>-15%</b>	<b>36%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Blueridge	\$546,500	\$489,500	\$595,000	\$645,000	\$725,000	12%	33%
Boulevard	\$0	\$0	\$0	\$0	\$0	NA	NA
Braemer	\$0	\$0	\$0	\$0	\$0	NA	NA
Calverhall	\$0	\$0	\$0	\$0	\$0	NA	NA
Canyon Heights	\$670,000	\$717,500	\$679,000	\$715,000	\$1,060,000	48%	58%
Capilano	\$641,000	\$635,000	\$725,000	\$699,000	\$1,045,000	49%	63%
Central Lonsdale	\$411,500	\$491,550	\$473,800	\$473,000	\$560,000	18%	36%
Deep Cove	\$535,000	\$450,000	\$649,900	\$340,000	\$501,000	47%	-6%
Delbrook	\$559,500	\$550,100	\$660,000	\$619,499	\$474,000	-23%	-15%
Dollarton	\$265,000	\$0	\$0	\$758,000	\$723,000	-5%	173%
Edgemont	\$742,500	\$1,160,000	\$682,500	\$1,200,000	\$935,000	-22%	26%
Forest Hills	\$0	\$0	\$0	\$0	\$0	NA	NA
Grouse Woods	\$656,500	\$719,900	\$782,500	\$675,000	\$0	NA	NA
Hamilton	\$511,950	\$508,000	\$500,000	\$528,000	\$615,500	17%	20%
Hamilton Heights	\$0	\$662,900	\$513,900	\$0	\$405,000	NA	NA
Indian Arm	\$0	\$0	\$0	\$0	\$0	NA	NA
Indian River	\$669,000	\$591,000	\$688,500	\$691,450	\$844,250	22%	26%
Lower Lonsdale	\$365,000	\$398,950	\$390,000	\$424,900	\$512,250	21%	40%
Lynn Valley	\$425,000	\$399,900	\$452,000	\$486,450	\$599,900	23%	41%
Lynnmour	\$348,396	\$422,000	\$423,500	\$450,000	\$659,450	47%	89%
Norgate	\$399,450	\$380,000	\$511,000	\$392,500	\$525,000	34%	31%
Northlands	\$560,250	\$596,500	\$548,450	\$650,000	\$949,000	46%	69%
Pemberton Heights	\$369,900	\$330,000	\$373,500	\$525,500	\$630,000	20%	70%
Pemberton	\$294,500	\$286,000	\$297,000	\$339,000	\$382,000	13%	30%
Princess Park	\$0	\$0	\$0	\$0	\$420,000	NA	NA
Queensbury	\$0	\$0	\$469,900	\$0	\$0	NA	NA
Roche Point	\$456,250	\$434,000	\$457,000	\$497,000	\$485,000	-2%	6%
Seymour	\$529,000	\$545,000	\$658,000	\$649,900	\$747,500	15%	41%
Tempe	\$0	\$0	\$0	\$0	\$0	NA	NA
Upper Delbrook	\$350,000	\$270,000	\$0	\$419,000	\$380,000	-9%	9%
Upper Lonsdale	\$348,000	\$365,000	\$383,000	\$377,500	\$464,500	23%	33%
Westlynn	\$551,000	\$456,000	\$540,000	\$595,000	\$750,000	26%	36%
Westlynn Terrace	\$0	\$0	\$0	\$0	\$0	NA	NA
Windsor Park	\$345,000	\$0	\$322,125	\$0	\$329,000	NA	-5%
Woodlands-Sunshine Cascade	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$425,000</b>	<b>\$436,750</b>	<b>\$444,454</b>	<b>\$468,345</b>	<b>\$551,571</b>	<b>18%</b>	<b>30%</b>
<b>Sale Price SQFT</b>	<b>\$420</b>	<b>\$451</b>	<b>\$461</b>	<b>\$498</b>	<b>\$609</b>	<b>22%</b>	<b>45%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>97%</b>	<b>98%</b>	<b>99%</b>	<b>101%</b>	<b>2%</b>	<b>4%</b>
<b>Days on Market</b>	<b>29</b>	<b>34</b>	<b>29</b>	<b>19</b>	<b>9</b>	<b>-53%</b>	<b>-69%</b>
<b>Units Sold</b>	<b>1,024</b>	<b>1,074</b>	<b>1,245</b>	<b>1,794</b>	<b>1,700</b>	<b>-5%</b>	<b>66%</b>



Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Altamont	\$3,285,500	\$2,604,000	\$4,188,000	\$4,465,000	\$5,917,700	33%	80%
Ambleside	\$1,700,000	\$1,750,000	\$1,833,168	\$2,276,500	\$3,025,000	33%	78%
Bayridge	\$1,680,000	\$1,800,000	\$1,600,000	\$2,010,000	\$3,100,000	54%	85%
British Properties	\$2,550,000	\$2,400,000	\$2,424,000	\$2,875,000	\$3,965,000	38%	55%
Canterbury	\$3,522,500	\$4,170,000	\$4,060,000	\$5,200,000	\$5,600,000	8%	59%
Caulfield	\$1,807,500	\$1,738,500	\$1,654,500	\$2,025,000	\$2,990,000	48%	65%
Cedardale	\$1,652,500	\$1,420,000	\$1,610,000	\$1,779,000	\$2,500,000	41%	51%
Chartwell	\$3,125,000	\$3,400,000	\$3,260,000	\$4,100,000	\$5,414,285	32%	73%
Chelsea Park	\$1,610,000	\$1,790,000	\$3,350,000	\$3,650,000	\$3,125,000	-14%	94%
Cypress	\$1,919,000	\$1,242,500	\$1,700,216	\$2,385,000	\$3,880,000	63%	102%
Cypress Park Estates	\$1,757,500	\$1,610,000	\$1,600,000	\$2,300,000	\$2,888,000	26%	64%
Deer Ridge	\$0	\$0	\$2,510,000	\$0	\$0	NA	NA
Dundarave	\$1,930,000	\$2,250,000	\$2,372,500	\$2,830,000	\$3,800,000	34%	97%
Eagle Harbour	\$1,265,000	\$1,093,000	\$1,220,000	\$1,650,000	\$2,187,000	33%	73%
Eagleridge	\$1,563,000	\$2,190,250	\$1,880,000	\$1,704,000	\$1,979,000	16%	27%
Furry Creek	\$1,010,000	\$1,144,000	\$1,250,000	\$1,088,000	\$1,240,000	14%	23%
Gleneagles	\$1,980,000	\$1,675,000	\$2,175,000	\$1,900,000	\$3,309,500	74%	67%
Glenmore	\$1,176,000	\$1,250,000	\$1,479,000	\$1,780,000	\$2,523,000	42%	115%
Horseshoe Bay	\$1,099,000	\$1,040,000	\$1,206,500	\$1,280,000	\$1,700,000	33%	55%
Howe Sound	\$1,950,000	\$1,180,000	\$2,250,000	\$1,650,000	\$2,234,000	35%	15%
Lions Bay	\$1,070,000	\$854,000	\$921,250	\$1,245,000	\$1,450,000	16%	36%
Old Caulfield	\$2,300,000	\$1,540,000	\$1,700,000	\$1,620,000	\$2,700,000	67%	17%
Panorama Village	\$5,048,000	\$0	\$4,338,000	\$5,350,000	\$5,090,000	-5%	1%
Park Royal	\$1,892,000	\$1,260,000	\$1,710,000	\$2,070,000	\$2,750,000	33%	45%
Porteau Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Queens	\$2,885,000	\$2,384,000	\$2,500,000	\$3,000,000	\$3,880,000	29%	34%
Rockridge	\$4,100,000	\$3,818,000	\$3,200,000	\$3,860,000	\$3,477,500	-10%	-15%
Sandy Cove	\$1,838,000	\$1,875,000	\$2,600,000	\$1,824,000	\$2,255,800	24%	23%
Sentinel Hill	\$1,395,000	\$1,755,000	\$1,865,000	\$2,170,000	\$2,900,000	34%	108%
Upper Caulfield	\$1,921,500	\$1,922,500	\$1,820,000	\$2,525,000	\$3,149,000	25%	64%
West Bay	\$1,852,000	\$2,679,944	\$3,650,000	\$2,550,000	\$4,200,000	65%	127%
Westhill	\$2,860,000	\$2,450,000	\$3,394,000	\$3,318,000	\$4,089,000	23%	43%
Westmount	\$2,235,000	\$2,850,000	\$2,684,800	\$3,090,000	\$4,050,000	31%	81%
Whitby Estates	\$4,715,000	\$4,225,000	\$5,175,000	\$6,388,000	\$6,050,000	-5%	28%
Whytecliff	\$1,250,000	\$1,602,500	\$2,050,000	\$1,525,000	\$1,756,500	15%	41%
<b>Sale Price</b>	<b>\$1,882,500</b>	<b>\$1,927,500</b>	<b>\$2,110,879</b>	<b>\$2,504,583</b>	<b>\$3,133,083</b>	<b>25%</b>	<b>66%</b>
<b>Sale Price SQFT</b>	<b>\$603</b>	<b>\$574</b>	<b>\$618</b>	<b>\$741</b>	<b>\$958</b>	<b>29%</b>	<b>59%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>94%</b>	<b>96%</b>	<b>97%</b>	<b>97%</b>	<b>0%</b>	<b>1%</b>
<b>Days on Market</b>	<b>31</b>	<b>41</b>	<b>38</b>	<b>27</b>	<b>21</b>	<b>-22%</b>	<b>-32%</b>
<b>Units Sold</b>	<b>596</b>	<b>758</b>	<b>818</b>	<b>1,072</b>	<b>837</b>	<b>-22%</b>	<b>40%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Altamont	\$0	\$0	\$0	\$0	\$0	NA	NA
Ambleside	\$488,500	\$526,500	\$567,250	\$585,000	\$557,000	-5%	14%
Bayridge	\$0	\$0	\$0	\$0	\$0	NA	NA
British Properties	\$1,100,000	\$0	\$0	\$0	\$1,626,500	NA	48%
Canterbury	\$0	\$0	\$0	\$0	\$0	NA	NA
Caulfield	\$0	\$863,000	\$0	\$0	\$0	NA	NA
Cedardale	\$444,000	\$413,187	\$339,000	\$390,000	\$510,000	31%	15%
Chartwell	\$0	\$0	\$0	\$0	\$0	NA	NA
Chelsea Park	\$1,277,500	\$1,250,000	\$1,308,500	\$1,499,000	\$1,600,000	7%	25%
Cypress	\$0	\$0	\$0	\$0	\$0	NA	NA
Cypress Park Estates	\$1,272,500	\$1,390,000	\$1,467,500	\$1,560,000	\$2,105,000	35%	65%
Deer Ridge	\$945,000	\$905,000	\$796,500	\$1,155,000	\$1,562,500	35%	65%
Dundarave	\$750,000	\$897,500	\$1,028,364	\$815,000	\$839,285	3%	12%
Eagle Harbour	\$0	\$0	\$0	\$0	\$0	NA	NA
Eagleridge	\$0	\$0	\$0	\$0	\$0	NA	NA
Furry Creek	\$954,225	\$900,000	\$739,000	\$1,085,000	\$1,275,000	18%	34%
Gleneagles	\$0	\$0	\$0	\$0	\$0	NA	NA
Glenmore	\$614,500	\$610,000	\$0	\$632,500	\$0	NA	NA
Horseshoe Bay	\$0	\$0	\$998,000	\$455,750	\$552,500	21%	NA
Howe Sound	\$891,250	\$880,000	\$855,000	\$957,500	\$1,095,000	14%	23%
Lions Bay	\$260,000	\$465,000	\$0	\$520,000	\$737,500	42%	184%
Old Caulfield	\$789,000	\$702,500	\$757,500	\$0	\$1,055,000	NA	34%
Panorama Village	\$764,000	\$987,500	\$1,126,500	\$889,000	\$1,052,000	18%	38%
Park Royal	\$732,500	\$715,000	\$700,000	\$971,500	\$1,078,888	11%	47%
Porteau Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Queens	\$0	\$0	\$0	\$0	\$0	NA	NA
Rockridge	\$0	\$0	\$0	\$0	\$0	NA	NA
Sandy Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Sentinel Hill	\$0	\$0	\$0	\$0	\$0	NA	NA
Upper Caulfield	\$1,672,500	\$1,340,000	\$1,475,000	\$1,792,500	\$2,868,500	60%	72%
West Bay	\$0	\$0	\$0	\$0	\$0	NA	NA
Westhill	\$0	\$0	\$0	\$0	\$0	NA	NA
Westmount	\$0	\$0	\$0	\$0	\$0	NA	NA
Whitby Estates	\$2,498,000	\$2,300,000	\$2,690,500	\$2,886,500	\$3,123,750	8%	25%
Whytecliff	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$764,000</b>	<b>\$845,000</b>	<b>\$850,613</b>	<b>\$852,625</b>	<b>\$961,700</b>	<b>13%</b>	<b>26%</b>
<b>Sale Price SQFT</b>	<b>\$593</b>	<b>\$639</b>	<b>\$630</b>	<b>\$686</b>	<b>\$821</b>	<b>20%</b>	<b>38%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>94%</b>	<b>96%</b>	<b>98%</b>	<b>99%</b>	<b>1%</b>	<b>4%</b>
<b>Days on Market</b>	<b>37</b>	<b>60</b>	<b>54</b>	<b>30</b>	<b>19</b>	<b>-37%</b>	<b>-49%</b>
<b>Units Sold</b>	<b>203</b>	<b>218</b>	<b>233</b>	<b>269</b>	<b>270</b>	<b>0%</b>	<b>33%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Boyd Park	\$980,000	\$795,000	\$859,000	\$1,238,000	\$1,670,000	35%	70%
Bridgeport	\$750,000	\$757,150	\$798,500	\$995,000	\$1,274,400	28%	70%
Brighthouse	\$831,000	\$935,000	\$1,015,000	\$1,100,000	\$1,750,000	59%	111%
Brighthouse South	\$2,025,000	\$1,969,000	\$1,180,000	\$0	\$0	NA	NA
Broadmoor	\$1,452,240	\$1,465,000	\$1,501,000	\$1,880,000	\$2,484,000	32%	71%
East Cambie	\$839,500	\$835,000	\$842,500	\$1,000,000	\$1,262,900	26%	50%
East Richmond	\$905,000	\$1,001,000	\$1,085,000	\$1,119,000	\$1,850,000	65%	104%
Garden City	\$1,038,000	\$1,007,000	\$1,180,000	\$1,455,119	\$1,975,000	36%	90%
Gilmore	\$1,000,000	\$850,000	\$1,892,500	\$1,196,440	\$2,955,000	147%	196%
Granville	\$1,250,000	\$1,167,500	\$1,259,000	\$1,466,500	\$1,858,000	27%	49%
Hamilton	\$660,000	\$629,000	\$645,000	\$750,000	\$998,000	33%	51%
Ironwood	\$753,000	\$688,000	\$775,000	\$921,000	\$1,325,000	44%	76%
Lackner	\$1,042,500	\$1,039,800	\$1,200,000	\$1,401,000	\$1,863,000	33%	79%
McLennan	\$1,480,000	\$1,070,000	\$1,180,000	\$1,450,000	\$1,825,000	26%	23%
McLennan North	\$1,143,500	\$970,000	\$1,238,000	\$1,280,000	\$2,048,000	60%	79%
McNair	\$788,500	\$786,500	\$834,000	\$1,050,000	\$1,392,000	33%	77%
Quilchena	\$1,058,888	\$915,000	\$1,144,000	\$1,364,000	\$1,730,000	27%	63%
Riverdale	\$949,000	\$1,140,000	\$1,251,000	\$1,605,000	\$2,150,000	34%	127%
Saunders	\$1,100,000	\$1,036,400	\$1,194,000	\$1,250,000	\$1,727,500	38%	57%
Sea Island	\$579,500	\$530,000	\$656,500	\$698,000	\$877,000	26%	51%
Seafair	\$1,105,000	\$1,106,000	\$1,188,000	\$1,413,500	\$1,865,000	32%	69%
South Arm	\$853,500	\$842,750	\$852,000	\$1,188,000	\$1,460,000	23%	71%
Steveston North	\$818,000	\$780,000	\$878,900	\$1,087,500	\$1,415,000	30%	73%
Steveston South	\$938,000	\$926,500	\$1,023,000	\$1,168,000	\$1,375,000	18%	47%
Steveston Village	\$856,000	\$885,000	\$977,500	\$1,130,000	\$1,449,000	28%	69%
Terra Nova	\$1,419,000	\$1,255,000	\$1,388,000	\$1,570,000	\$2,045,000	30%	44%
West Cambie	\$813,000	\$815,500	\$858,000	\$1,050,000	\$1,350,000	29%	66%
Westwind	\$990,000	\$975,000	\$1,034,000	\$1,324,000	\$1,652,500	25%	67%
Woodwards	\$1,000,000	\$987,500	\$988,000	\$1,198,000	\$1,748,000	46%	75%
<b>Sale Price</b>	<b>\$986,500</b>	<b>\$950,000</b>	<b>\$1,051,750</b>	<b>\$1,250,083</b>	<b>\$1,652,917</b>	<b>32%</b>	<b>68%</b>
<b>Sale Price SQFT</b>	<b>\$414</b>	<b>\$384</b>	<b>\$420</b>	<b>\$490</b>	<b>\$660</b>	<b>35%</b>	<b>60%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>95%</b>	<b>96%</b>	<b>99%</b>	<b>101%</b>	<b>2%</b>	<b>5%</b>
<b>Days on Market</b>	<b>40</b>	<b>45</b>	<b>35</b>	<b>18</b>	<b>19</b>	<b>6%</b>	<b>-53%</b>
<b>Units Sold</b>	<b>952</b>	<b>1,298</b>	<b>1,650</b>	<b>2,327</b>	<b>1,641</b>	<b>-29%</b>	<b>72%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Boyd Park	\$229,000	\$224,000	\$226,500	\$249,950	\$261,000	4%	14%
Bridgeport	\$0	\$299,000	\$363,800	\$373,300	\$500,000	34%	NA
Brighthouse	\$356,000	\$378,000	\$395,000	\$399,000	\$468,000	17%	31%
Brighthouse South	\$329,000	\$337,000	\$345,625	\$349,000	\$385,000	10%	17%
Broadmoor	\$548,500	\$588,000	\$467,944	\$482,000	\$758,500	57%	38%
East Cambie	\$413,500	\$338,800	\$397,000	\$471,000	\$625,000	33%	51%
East Richmond	\$432,000	\$375,000	\$421,500	\$430,000	\$460,101	7%	7%
Garden City	\$556,200	\$550,000	\$583,000	\$617,500	\$756,500	23%	36%
Gilmore	\$0	\$0	\$0	\$0	\$0	NA	NA
Granville	\$412,000	\$452,250	\$498,000	\$468,619	\$532,800	14%	29%
Hamilton	\$404,500	\$388,000	\$410,000	\$422,950	\$543,500	29%	34%
Ironwood	\$349,500	\$343,000	\$372,450	\$374,900	\$387,000	3%	11%
Lackner	\$613,500	\$563,000	\$558,000	\$638,800	\$805,000	26%	31%
McLennan	\$585,000	\$538,000	\$0	\$0	\$0	NA	NA
McLennan North	\$543,000	\$514,200	\$548,000	\$579,000	\$622,500	8%	15%
McNair	\$500,000	\$465,000	\$347,500	\$402,500	\$523,000	30%	5%
Quilchena	\$387,500	\$410,000	\$397,500	\$427,000	\$311,000	-27%	-20%
Riverdale	\$346,000	\$371,000	\$338,000	\$350,500	\$386,000	10%	12%
Saunders	\$548,000	\$508,000	\$511,500	\$579,900	\$526,000	-9%	-4%
Sea Island	\$0	\$0	\$0	\$0	\$0	NA	NA
Seafair	\$485,000	\$512,000	\$540,000	\$595,000	\$703,250	18%	45%
South Arm	\$353,000	\$272,500	\$287,100	\$246,500	\$183,900	-25%	-48%
Steveston North	\$321,000	\$317,000	\$337,500	\$399,000	\$467,000	17%	45%
Steveston South	\$430,000	\$449,900	\$500,000	\$503,800	\$527,900	5%	23%
Steveston Village	\$547,250	\$492,500	\$582,000	\$549,900	\$605,000	10%	11%
Terra Nova	\$634,000	\$626,000	\$630,000	\$683,000	\$915,444	34%	44%
West Cambie	\$380,000	\$405,000	\$410,571	\$462,000	\$488,950	6%	29%
Westwind	\$452,500	\$470,000	\$763,000	\$555,900	\$725,000	30%	60%
Woodwards	\$478,500	\$471,400	\$518,000	\$599,500	\$1,288,000	115%	169%
<b>Sale Price</b>	<b>\$407,375</b>	<b>\$406,500</b>	<b>\$424,996</b>	<b>\$441,563</b>	<b>\$486,788</b>	<b>10%</b>	<b>19%</b>
<b>Sale Price SQFT</b>	<b>\$382</b>	<b>\$389</b>	<b>\$397</b>	<b>\$422</b>	<b>\$515</b>	<b>22%</b>	<b>35%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>97%</b>	<b>97%</b>	<b>97%</b>	<b>99%</b>	<b>2%</b>	<b>2%</b>
<b>Days on Market</b>	<b>41</b>	<b>38</b>	<b>36</b>	<b>28</b>	<b>17</b>	<b>-39%</b>	<b>-59%</b>
<b>Units Sold</b>	<b>1,821*</b>	<b>2,270*</b>	<b>2,535</b>	<b>3,358</b>	<b>3,599</b>	<b>7%</b>	<b>98%</b>

\*IMPORTANT: The REBGV MLS® database restricts detailed statistics of Sold properties to a maximum of 1,500 search results (homes sold.) To provide a value to the reader, SnapStats® averaged the sales data between Jan 1 to Jun 30 and July 1 to Dec 31, 2012 to 2013. Where total units sold exceed 1,500 in these years the values reported therefore are to be considered approximations only and not exact representations. Years 2014 to present solds were extracted from our Year-to-Date reports and do not include any collapsed sales reported in the year.

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Beach Grove	\$620,000	\$617,000	\$681,750	\$875,000	\$1,139,000	30%	84%
Boundary Beach	\$750,000	\$740,000	\$855,000	\$960,000	\$1,193,750	24%	59%
Cliff Drive	\$690,100	\$685,500	\$712,000	\$875,000	\$1,230,000	41%	78%
English Bluff	\$885,500	\$797,750	\$940,000	\$1,350,000	\$1,525,000	13%	72%
Pebble Hill	\$758,500	\$738,000	\$768,500	\$960,000	\$1,338,800	39%	77%
Tsawwassen Central	\$712,000	\$642,500	\$695,000	\$928,000	\$1,265,000	36%	78%
Tsawwassen East	\$806,000	\$765,000	\$812,000	\$987,250	\$1,395,000	41%	73%
<b>Sale Price</b>	<b>\$720,000</b>	<b>\$700,000</b>	<b>\$760,554</b>	<b>\$943,542</b>	<b>\$1,238,841</b>	<b>31%</b>	<b>72%</b>
<b>Sale Price SQFT</b>	<b>\$314</b>	<b>\$301</b>	<b>\$311</b>	<b>\$390</b>	<b>\$493</b>	<b>26%</b>	<b>57%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>97%</b>	<b>98%</b>	<b>101%</b>	<b>98%</b>	<b>-3%</b>	<b>1%</b>
<b>Days on Market</b>	<b>34</b>	<b>53</b>	<b>41</b>	<b>18</b>	<b>24</b>	<b>33%</b>	<b>-29%</b>
<b>Units Sold</b>	<b>235</b>	<b>223</b>	<b>336</b>	<b>427</b>	<b>363</b>	<b>-15%</b>	<b>54%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Beach Grove	\$377,500	\$351,500	\$395,000	\$390,000	\$587,000	51%	55%
Boundary Beach	\$740,000	\$840,000	\$805,000	\$925,000	\$1,241,500	34%	68%
Cliff Drive	\$265,000	\$285,000	\$365,000	\$399,900	\$526,000	32%	98%
English Bluff	\$515,500	\$0	\$437,000	\$550,000	\$571,800	4%	11%
Pebble Hill	\$490,000	\$0	\$649,900	\$1,150,000	\$0	NA	NA
Tsawwassen Central	\$388,000	\$339,000	\$350,000	\$384,500	\$489,000	27%	26%
Tsawwassen East	\$403,000	\$413,000	\$475,000	\$445,000	\$574,950	29%	43%
<b>Sale Price</b>	<b>\$346,000</b>	<b>\$345,000</b>	<b>\$381,417</b>	<b>\$407,692</b>	<b>\$562,175</b>	<b>38%</b>	<b>62%</b>
<b>Sale Price SQFT</b>	<b>\$322</b>	<b>\$297</b>	<b>\$330</b>	<b>\$348</b>	<b>\$443</b>	<b>27%</b>	<b>38%</b>
<b>Sale to List Price %</b>	<b>94%</b>	<b>97%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>0%</b>	<b>6%</b>
<b>Days on Market</b>	<b>52</b>	<b>83</b>	<b>52</b>	<b>43</b>	<b>15</b>	<b>-65%</b>	<b>-71%</b>
<b>Units Sold</b>	<b>99</b>	<b>87</b>	<b>121</b>	<b>205</b>	<b>161</b>	<b>-21%</b>	<b>63%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Delta Manor	\$590,000	\$572,500	\$627,000	\$731,050	\$925,000	27%	57%
East Delta	\$0	\$0	\$0	\$3,950,000	\$640,000	-84%	NA
Hawthorne	\$681,000	\$651,450	\$676,250	\$794,950	\$1,080,500	36%	59%
Holly	\$649,000	\$611,000	\$640,000	\$796,000	\$1,006,566	26%	55%
Ladner Elementary	\$609,500	\$600,000	\$595,000	\$840,000	\$997,500	19%	64%
Ladner Rural	\$546,500	\$607,500	\$575,000	\$705,000	\$920,000	30%	68%
Neilsen Grove	\$764,500	\$722,500	\$731,500	\$909,405	\$1,120,000	23%	47%
Port Guichon	\$615,000	\$565,000	\$623,200	\$664,444	\$950,000	43%	54%
Westham Island	\$159,250	\$156,000	\$0	\$123,000	\$0	NA	NA
<b>Sale Price</b>	<b>\$628,750</b>	<b>\$620,000</b>	<b>\$647,615</b>	<b>\$804,492</b>	<b>\$1,014,706</b>	<b>26%</b>	<b>61%</b>
<b>Sale Price SQFT</b>	<b>\$305</b>	<b>\$295</b>	<b>\$296</b>	<b>\$364</b>	<b>\$467</b>	<b>28%</b>	<b>53%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>99%</b>	<b>98%</b>	<b>100%</b>	<b>98%</b>	<b>-2%</b>	<b>0%</b>
<b>Days on Market</b>	<b>28</b>	<b>42</b>	<b>32</b>	<b>11</b>	<b>27</b>	<b>145%</b>	<b>-4%</b>
<b>Units Sold</b>	<b>188</b>	<b>201</b>	<b>274</b>	<b>265</b>	<b>245</b>	<b>-8%</b>	<b>30%</b>

Neighbourhood	2012	2013	2014	2015	2016	Variance 2016 vs 2015	Variance 2016 vs 2012
Delta Manor	\$345,000	\$307,500	\$345,000	\$345,000	\$434,000	26%	26%
East Delta	\$345,000	\$472,500	\$503,750	\$510,000	\$625,000	23%	81%
Hawthorne	\$310,000	\$342,646	\$286,500	\$358,000	\$428,000	20%	38%
Holly	\$392,000	\$380,000	\$413,000	\$475,000	\$615,000	29%	57%
Ladner Elementary	\$385,000	\$380,000	\$372,000	\$392,550	\$525,000	34%	36%
Ladner Rural	\$0	\$0	\$0	\$0	\$0	NA	NA
Neilsen Grove	\$736,000	\$729,500	\$686,250	\$718,000	\$724,900	1%	-2%
Port Guichon	\$0	\$0	\$0	\$0	\$0	NA	NA
Westham Island	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$367,500</b>	<b>\$370,000</b>	<b>\$367,533</b>	<b>\$393,746</b>	<b>\$581,688</b>	<b>48%</b>	<b>58%</b>
<b>Sale Price SQFT</b>	<b>\$297</b>	<b>\$291</b>	<b>\$289</b>	<b>\$326</b>	<b>\$423</b>	<b>30%</b>	<b>42%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>96%</b>	<b>98%</b>	<b>98%</b>	<b>100%</b>	<b>2%</b>	<b>3%</b>
<b>Days on Market</b>	<b>39</b>	<b>45</b>	<b>46</b>	<b>16</b>	<b>12</b>	<b>-25%</b>	<b>-69%</b>
<b>Units Sold</b>	<b>85</b>	<b>105</b>	<b>145</b>	<b>156</b>	<b>170</b>	<b>9%</b>	<b>100%</b>