Everything you need to know about your Real Estate Market Today!

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# SnapStałs 



Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge


| apStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 16 | 13 | 81\% |
| 1,250,001-1,500,000 | 79 | 17 | 22\% |
| 1,500,001-1,750,000 | 96 | 5 | 5\% |
| 1,750,001-2,000,000 | 107 | 7 | 7\% |
| 2,000,001-2,250,000 | 37 | 4 | 11\% |
| 2,250,001-2,500,000 | 77 | 6 | 8\% |
| 2,500,001-2,750,000 | 28 | 2 | 7\% |
| 2,750,001-3,000,000 | 40 | 1 | 3\% |
| 3,000,001-3,500,000 | 29 | 0 | NA |
| 3,500,001-4,000,000 | 13 | 0 | NA |
| 4,000,001 \& Greater | 5 | 0 | NA |
| TOTAL* | 527 | 55 | 10\% |
| 2 Bedrooms \& Less | 17 | 4 | 24\% |
| 3 to 4 Bedrooms | 179 | 21 | 12\% |
| 5 to 6 Bedrooms | 218 | 21 | 10\% |
| 7 Bedrooms \& More | 113 | 9 | 8\% |
| TOTAL* | 527 | 55 | 10\% |
| SnapStats® | May | June | Variance |
| Inventory | 531 | 527 | -1\% |
| Solds | 79 | 55 | -30\% |
| Sale Price | \$1,588,000 | \$1,450,000 | -9\% |
| Sale Price SQFT | \$597 | \$557 | -7\% |
| Sale to List Price Ratio | 99\% | 97\% | -2\% |
| Days on Market | 16 | 32 | 100\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 3 | 0 | NA |
| Brentwood Park | 8 | 0 | NA |
| Buckingham Heights | 11 | 1 | 9\% |
| Burnaby Hospital | 13 | 4 | 31\% |
| Burnaby Lake | 25 | 1 | 4\% |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 42 | 5 | 12\% |
| Central | 11 | 1 | 9\% |
| Central Park | 10 | 2 | 20\% |
| Deer Lake | 11 | 1 | 9\% |
| Deer Lake Place | 9 | 1 | 11\% |
| East Burnaby | 41 | 5 | 12\% |
| Edmonds | 17 | 3 | 18\% |
| Forest Glen | 19 | 3 | 16\% |
| Forest Hills | 0 | 0 | NA |
| Garden Village | 9 | 1 | 11\% |
| Government Road | 23 | 0 | NA |
| Greentree Village | 3 | 2 | 67\% |
| Highgate | 16 | 3 | 19\% |
| Metrotown | 21 | 4 | 19\% |
| Montecito | 9 | 3 | 33\% |
| Oakdale | 2 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 25 | 2 | 8\% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 9 | 1 | 11\% |
| South Slope | 48 | 3 | 6\% |
| Sperling-Duthie | 31 | 1 | 3\% |
| Sullivan Heights | 5 | 2 | 40\% |
| Suncrest | 12 | 2 | 17\% |
| The Crest | 12 | 0 | NA |
| Upper Deer Lake | 27 | 1 | 4\% |
| Vancouver Heights | 21 | 2 | 10\% |
| Westridge | 13 | 0 | NA |
| Willingdon Heights | 21 | 1 | 5\% |
| TOTAL* | 527 | 55 | 10\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator BURNABY DETACHED: Buyers Market at 10\% Sales Ratio average (1 in 10 homes selling rate)

- Homes are selling on average $3 \%$ below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $81 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 2.75$ mil to $\$ 3$ mil, Burnaby Lake, Sperling-Duthie, Upper Deer Lake and Willingdon Heights
- Sellers Best Bet** Selling homes in Burnaby Hospital, Montecito and up to 2 bedroom properties
*With minimum inventory of 10 in most instances


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Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 10 | 7 | 70\% |
| 400,001-500,000 | 47 | 33 | 70\% |
| 500,001-600,000 | 101 | 37 | 37\% |
| 600,001-700,000 | 101 | 39 | 39\% |
| 700,001-800,000 | 78 | 36 | 46\% |
| 800,001-900,000 | 65 | 15 | 23\% |
| 900,001-1,000,000 | 51 | 8 | 16\% |
| 1,000,001-1,250,000 | 38 | 12 | 32\% |
| 1,250,001-1,500,000 | 13 | 1 | 8\% |
| 1,500,001-1,750,000 | 6 | 0 | NA |
| 1,750,001-2,000,000 | 3 | 2 | 67\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 515 | 190 | 37\% |
| 0 to 1 Bedroom | 408 | 45 | 11\% |
| 2 Bedrooms | 107 | 108 | 101\%* |
| 3 Bedrooms | 0 | 28 | NA* |
| 4 Bedrooms \& Greater | 0 | 9 | NA* |
| TOTAL* | 515 | 190 | 37\% |
| SnapStats ${ }^{\text {a }}$ | May | June | Variance |
| Inventory | 451 | 515 | 14\% |
| Solds | 215 | 190 | -12\% |
| Sale Price | \$642,000 | \$639,000 | 0\% |
| Sale Price SQFT | \$713 | \$708 | -1\% |
| Sale to List Price Ratio | 103\% | 98\% | -5\% |
| Days on Market | 11 | 15 | 36\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 1 | 2 | 200\%* |
| Brentwood Park | 78 | 32 | 41\% |
| Buckingham Heights | 2 | 1 | 50\% |
| Burnaby Hospital | 0 | 0 | NA |
| Burnaby Lake | 8 | 4 | 50\% |
| Cariboo | 7 | 5 | 71\% |
| Capitol Hill | 6 | 4 | 67\% |
| Central | 17 | 3 | 18\% |
| Central Park | 19 | 6 | 32\% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 8 | 0 | NA |
| Edmonds | 37 | 11 | 30\% |
| Forest Glen | 32 | 13 | 41\% |
| Forest Hills | 6 | 5 | 83\% |
| Garden Village | 0 | 0 | NA |
| Government Road | 15 | 8 | 53\% |
| Greentree Village | 1 | 1 | 100\% |
| Highgate | 44 | 15 | 34\% |
| Metrotown | 123 | 31 | 25\% |
| Montecito | 8 | 3 | 38\% |
| Oakdale | 0 | 0 | NA |
| Oaklands | 1 | 3 | 300\%* |
| Parkcrest | 0 | 0 | NA |
| Simon Fraser Hills | 6 | 4 | 67\% |
| Simon Fraser University SFU | 26 | 8 | 31\% |
| South Slope | 31 | 11 | 35\% |
| Sperling-Duthie | 1 | 0 | NA |
| Sullivan Heights | 20 | 7 | 35\% |
| Suncrest | 0 | 0 | NA |
| The Crest | 4 | 4 | 100\% |
| Upper Deer Lake | 1 | 0 | NA |
| Vancouver Heights | 7 | 4 | 57\% |
| Westridge | 1 | 3 | 300\%** |
| Willingdon Heights | 5 | 2 | 40\% |
| TOTAL* | 515 | 190 | 37\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator BURNABY ATTACHED: Sellers Market at 37\% Sales Ratio average (3.7 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band ${ }^{\star \star} \$ 300,000$ to $\$ 500,000$ with average $70 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.75$ mil, Central and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Burnaby Lake, Government Road and 2 bedroom properties
*With minimum inventory of 10 in most instances



# SnapStałs 

| tse | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 2 | $N A^{*}$ |
| 800,001-900,000 | 5 | 1 | 20\% |
| 900,001-1,000,000 | 10 | 3 | 30\% |
| 1,000,001-1,250,000 | 31 | 9 | 29\% |
| 1,250,001-1,500,000 | 31 | 9 | 29\% |
| 1,500,001-1,750,000 | 14 | 3 | 21\% |
| 1,750,001-2,000,000 | 8 | 1 | 13\% |
| 2,000,001-2,250,000 | 8 | 1 | 13\% |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL* | 116 | 29 | 25\% |
| 2 Bedrooms \& Less | 13 | 0 | NA |
| 3 to 4 Bedrooms | 59 | 16 | 27\% |
| 5 to 6 Bedrooms | 39 | 9 | 23\% |
| 7 Bedrooms \& More | 5 | 4 | 80\% |
| TOTAL* | 116 | 29 | 25\% |
| SnapStats® | May | June | Variance |
| Inventory | 110 | 116 | 5\% |
| Solds | 23 | 29 | 26\% |
| Sale Price | \$1,365,000 | \$1,238,000 | -9\% |
| Sale Price SQFT | \$513 | \$501 | -2\% |
| Sale to List Price Ratio | 101\% | 99\% | -2\% |
| Days on Market | 8 | 19 | 138\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :---: |
| Snapstats@ | 0 | 0 | NA |
| Brunette | 6 | 3 | $50 \%$ |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 0 | 0 | NA |
| Fraserview | 13 | 5 | $38 \%$ |
| GlenBroke North | 4 | 3 | $75 \%$ |
| Moody Park | 0 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 29 | 7 | $24 \%$ |
| Queensborough | 11 | 4 | $36 \%$ |
| Queens Park | 10 | 3 | $30 \%$ |
| Sapperton | 18 | 3 | $17 \%$ |
| The Heights | 6 | 0 | NA |
| Uptown | 19 | 1 | $5 \%$ |
| West End | 116 | 29 | $25 \%$ |
| TOTAL* |  |  |  |

$\square$
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 $\square$ $\square$ *Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at $25 \%$ Sales Ratio average ( 2.5 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** \$900,000 to $\$ 1$ mil with average 30\% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2.25$ mil, The Heights, West End and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in GlenBrooke North, Queens Park and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

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NEW WESTMINSTER

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 5 | 1 | 20\% |
| 300,001-400,000 | 15 | 21 | 140\%* |
| 400,001-500,000 | 39 | 30 | 77\% |
| 500,001-600,000 | 46 | 24 | 52\% |
| 600,001-700,000 | 43 | 22 | 51\% |
| 700,001-800,000 | 26 | 7 | 27\% |
| 800,001-900,000 | 14 | 2 | 14\% |
| 900,001-1,000,000 | 4 | 0 | NA |
| 1,000,001-1,250,000 | 5 | 2 | 40\% |
| 1,250,001-1,500,000 | 4 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 1 | NA* |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 205 | 110 | 54\% |
| 0 to 1 Bedroom | 54 | 37 | 69\% |
| 2 Bedrooms | 127 | 65 | 51\% |
| 3 Bedrooms | 23 | 8 | 35\% |
| 4 Bedrooms \& Greater | 1 | 0 | NA |
| TOTAL* | 205 | 110 | 54\% |
| SnapStats ${ }^{\text {a }}$ | May | June | Variance |
| Inventory | 196 | 205 | 5\% |
| Solds | 106 | 110 | 4\% |
| Sale Price | \$499,900 | \$512,500 | 3\% |
| Sale Price SQFT | \$545 | \$563 | 3\% |
| Sale to List Price Ratio | 100\% | 102\% | 2\% |
| Days on Market | 8 | 10 | 25\% |

Community CONDOS \& TOWNHOMES

| SnanStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Brunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 39 | 28 | $72 \%$ |
| Fraserview | 34 | 16 | $47 \%$ |
| GlenBrooke North | 3 | 5 | $167 \%{ }^{*}$ |
| Moody Park | 0 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 39 | 16 | $41 \%$ |
| Queensborough | 30 | 8 | $27 \%$ |
| Queens Park | 0 | 0 | NA |
| Sapperton | 7 | 8 | $114 \%{ }^{*}$ |
| The Heights | 2 | 0 | NA |
| Uptown | 49 | 28 | $57 \%$ |
| West End | 2 | 1 | $50 \%$ |
| TOTAL* | 205 | 110 | $54 \%$ |
|  |  |  |  |
|  |  |  |  |

$\square$

$\square$ $\square$ $\square$ $\square$ $\square$ $\square$
*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 54\% Sales Ratio average (5.4 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Queensborough and 3 bedroom properties
- Sellers Best Bet** Selling homes in Downtown, Sapperton and up to 1 bedroom properties
**With minimum inventory of 10 in most instances

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COQUITLAM

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 4 | 1 | 25\% |
| 800,001-900,000 | 4 | 1 | 25\% |
| 900,001-1,000,000 | 12 | 4 | 33\% |
| 1,000,001-1,250,000 | 53 | 17 | 32\% |
| 1,250,001-1,500,000 | 115 | 22 | 19\% |
| 1,500,001-1,750,000 | 98 | 7 | 7\% |
| 1,750,001-2,000,000 | 52 | 4 | 8\% |
| 2,000,001-2,250,000 | 24 | 1 | 4\% |
| 2,250,001-2,500,000 | 20 | 1 | 5\% |
| 2,500,001-2,750,000 | 31 | 2 | 6\% |
| 2,750,001-3,000,000 | 15 | 0 | NA |
| 3,000,001-3,500,000 | 12 | 0 | NA |
| 3,500,001-4,000,000 | 8 | 0 | NA |
| 4,000,001 \& Greater | 3 | 0 | NA |
| TOTAL* | 451 | 60 | 13\% |
| 2 Bedrooms \& Less | 22 | 0 | NA |
| 3 to 4 Bedrooms | 165 | 33 | 20\% |
| 5 to 6 Bedrooms | 186 | 19 | 10\% |
| 7 Bedrooms \& More | 78 | 8 | 10\% |
| TOTAL* | 451 | 60 | 13\% |
| SnapStats® | May | June | Variance |
| Inventory | 439 | 451 | 3\% |
| Solds | 71 | 60 | -15\% |
| Sale Price | \$1,370,000 | \$1,310,000 | -4\% |
| Sale Price SQFT | \$459 | \$455 | -1\% |
| Sale to List Price Ratio | 98\% | 97\% | -1\% |
| Days on Market | 14 | 20 | 43\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Burke Mountain | 72 | 10 | 14\% |
| Canyon Springs | 3 | 1 | 33\% |
| Cape Horn | 23 | 2 | 9\% |
| Central Coquitlam | 97 | 11 | 11\% |
| Chineside | 7 | 2 | 29\% |
| Coquitlam East | 26 | 0 | NA |
| Coquitlam West | 62 | 7 | 11\% |
| Eagle Ridge | 4 | 1 | 25\% |
| Harbour Chines | 8 | 2 | 25\% |
| Harbour Place | 5 | 1 | 20\% |
| Hockaday | 7 | 1 | 14\% |
| Maillardville | 26 | 2 | 8\% |
| Meadow Brook | 6 | 2 | 33\% |
| New Horizons | 7 | 3 | 43\% |
| North Coquitlam | 2 | 0 | NA |
| Park Ridge Estates | 2 | 0 | NA |
| Ranch Park | 22 | 8 | 36\% |
| River Springs | 6 | 1 | 17\% |
| Scott Creek | 3 | 2 | 67\% |
| Summitt View | 3 | 0 | NA |
| Upper Eagle Ridge | 6 | 1 | 17\% |
| Westwood Plateau | 53 | 3 | 6\% |
| Westwood Summit | 1 | 0 | NA |
| TOTAL* | 451 | 60 | 13\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator COQUITLAM DETACHED: Balanced Market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band ${ }^{\star \star} \$ 900,000$ to $\$ 1$ mil with average $33 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 2$ mil to $\$ 2.25$ mil, Westwood Plateau and minimum 5 bedroom properties
- Sellers Best Bet** Selling homes in Ranch Park and 3 to 4 bedroom properties
**With minimum inventory of 10 in most instances


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# SnapStałs 

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 20 | 10 | 50\% |
| 400,001-500,000 | 47 | 29 | 62\% |
| 500,001-600,000 | 79 | 22 | 28\% |
| 600,001-700,000 | 57 | 25 | 44\% |
| 700,001-800,000 | 57 | 15 | 26\% |
| 800,001-900,000 | 19 | 5 | 26\% |
| 900,001-1,000,000 | 16 | 2 | 13\% |
| 1,000,001-1,250,000 | 20 | 1 | 5\% |
| 1,250,001-1,500,000 | 7 | 1 | 14\% |
| 1,500,001-1,750,000 | 3 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 326 | 110 | 34\% |
| 0 to 1 Bedroom | 80 | 33 | 41\% |
| 2 Bedrooms | 166 | 58 | 35\% |
| 3 Bedrooms | 57 | 15 | 26\% |
| 4 Bedrooms \& Greater | 23 | 4 | 17\% |
| TOTAL* | 326 | 110 | 34\% |
| SnapStats® | May | June | Variance |
| Inventory | 293 | 326 | 11\% |
| Solds | 124 | 110 | -11\% |
| Sale Price | \$620,500 | \$572,500 | -8\% |
| Sale Price SQFT | \$636 | \$654 | 3\% |
| Sale to List Price Ratio | 101\% | 101\% | 0\% |
| Days on Market | 8 | 11 | 38\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Burke Mountain | 26 | 6 | 23\% |
| Canyon Springs | 7 | 3 | 43\% |
| Cape Horn | 0 | 0 | NA |
| Central Coquitlam | 11 | 8 | 73\% |
| Chineside | 0 | 0 | NA |
| Coquitlam East | 7 | 0 | NA |
| Coquitlam West | 73 | 30 | 41\% |
| Eagle Ridge | 12 | 7 | 58\% |
| Harbour Chines | 0 | 0 | NA |
| Harbour Place | 0 | 0 | NA |
| Hockaday | 0 | 0 | NA |
| Maillardville | 17 | 5 | 29\% |
| Meadow Brook | 0 | 0 | NA |
| New Horizons | 27 | 8 | 30\% |
| North Coquitlam | 98 | 34 | 35\% |
| Park Ridge Estates | 0 | 0 | NA |
| Ranch Park | 1 | 0 | NA |
| River Springs | 0 | 0 | NA |
| Scott Creek | 1 | 0 | NA |
| Summitt View | 0 | 0 | NA |
| Upper Eagle Ridge | 3 | 1 | 33\% |
| Westwood Plateau | 43 | 8 | 19\% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 326 | 110 | 34\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 34\% Sales Ratio average ( 3.4 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band ${ }^{\star \star} \$ 400,000$ to $\$ 500,000$ with average $62 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Burke Mountain, Westwood Plateau and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Central Coquitlam, Eagle Ridge and up to 1 bedroom properties *With minimum inventory of 10 in most instances


PORT COQUITLAM

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 |  | NA |
| 500,001-600,000 | 1 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 2 | 100\% |
| 800,001-900,000 | 17 | 8 | 47\% |
| 900,001-1,000,000 | 29 | 14 | 48\% |
| 1,000,001-1,250,000 | 56 | 23 | 41\% |
| 1,250,001-1,500,000 | 22 |  | NA |
| 1,500,001-1,750,000 | 5 | 1 | 20\% |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL* | 139 | 48 | 35\% |
| 2 Bedrooms \& Less | 6 | 3 | 50\% |
| 3 to 4 Bedrooms | 86 | 31 | 36\% |
| 5 to 6 Bedrooms | 43 | 12 | 28\% |
| 7 Bedrooms \& More | 4 | 2 | 50\% |
| TOTAL* | 139 | 48 | 35\% |
| SnapStats® | May | June | Variance |
| Inventory | 145 | 139 | -4\% |
| Solds | 36 | 48 | 33\% |
| Sale Price | \$1,045,000 | \$1,001,250 | -4\% |
| Sale Price SQFT | \$485 | \$460 | -5\% |
| Sale to List Price Ratio | 96\% | 99\% | 3\% |
| Days on Market | 11 | 14 | 27\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Siranslands Manor | 3 | 0 | NA |
| Central Port Coquitlam | 13 | 2 | $15 \%$ |
| Citadel | 15 | 6 | $40 \%$ |
| Glenwood | 28 | 15 | $54 \%$ |
| Lincoln Park | 13 | 5 | $38 \%$ |
| Lower Mary Hill | 11 | 2 | $18 \%$ |
| Mary Hill | 18 | 4 | $22 \%$ |
| Oxford Heights | 21 | 8 | $38 \%$ |
| Riverwood | 11 | 4 | $36 \%$ |
| Woodland Acres | 6 | 2 | $33 \%$ |
| TOTAL | 139 | 48 | $35 \%$ |
|  |  |  |  |

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*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary • Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 35\% Sales Ratio average (3.5 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** \$800,000 to $\$ 1$ mil with average 47\% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Lower Mary Hill and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood and 3 to 4 bedroom properties
**With minimum inventory of 10 in most instances

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PORT COQUITLAM

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 3 | 1 | 33\% |
| 300,001-400,000 | 13 | 7 | 54\% |
| 400,001-500,000 | 28 | 18 | 64\% |
| 500,001-600,000 | 25 | 13 | 52\% |
| 600,001-700,000 | 22 | 13 | 59\% |
| 700,001-800,000 | 22 | 5 | 23\% |
| 800,001-900,000 | 5 | 4 | 80\% |
| 900,001-1,000,000 | 8 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 126 | 61 | 48\% |
| 0 to 1 Bedroom | 22 | 13 | 59\% |
| 2 Bedrooms | 58 | 31 | 53\% |
| 3 Bedrooms | 35 | 14 | 40\% |
| 4 Bedrooms \& Greater | 11 | 3 | 27\% |
| TOTAL* | 126 | 61 | 48\% |
| SnapStats ${ }^{\text {a }}$ | May | June | Variance |
| Inventory | 112 | 126 | 13\% |
| Solds | 66 | 61 | -8\% |
| Sale Price | \$510,000 | \$545,000 | 7\% |
| Sale Price SQFT | \$551 | \$517 | -6\% |
| Sale to List Price Ratio | 104\% | 101\% | -3\% |
| Days on Market | 8 | 8 | 0\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Birchland Manor | 1 | 0 | NA |
| Central Port Coquitlam | 54 | 33 | $61 \%$ |
| Citadel | 12 | 1 | $8 \%$ |
| Glenwood | 28 | 9 | $32 \%$ |
| Lincoln Park | 3 | 2 | $67 \%$ |
| Lower Mary Hill | 0 | 0 | NA |
| Mary Hill | 2 | 2 | $100 \%$ |
| Oxford Heights | 2 | 0 | NA |
| Riverwood | 23 | 14 | $61 \%$ |
| Woodland Acres | 1 | 0 | NA |
| TOTAL* | 126 | 61 | $48 \%$ |
|  |  |  |  |
|  |  |  |  |
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*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 48\% Sales Ratio average ( 4.8 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $59 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Citadel and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Riverwood and up to 1 bedroom properties *With minimum inventory of 10 in most instances

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PORT MOODY

|  | Inventory | Sales | Sales Ratio | SnapStise | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA | Anmore | 23 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA | Barber Street | 4 | 3 | 75\% |
| 200,001-300,000 | 0 | 0 | NA | Belcarra | 6 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA | College Park | 11 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA | Glenayre | 8 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA | Heritage Mountain | 3 | 3 | 100\% |
| 600,001-700,000 | 0 | 0 | NA | Heritage Woods | 11 | 2 | 18\% |
| 700,001-800,000 | 0 | 0 | NA | loco | 0 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA | Mountain Meadows | 1 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA | North Shore | 10 | 2 | 20\% |
| 1,000,001-1,250,000 | 11 | 1 | 9\% | Port Moody Centre | 13 | 0 | NA |
| 1,250,001-1,500,000 | 22 | 3 | 14\% | Westwood Summit | 0 | 0 | NA |
| 1,500,001-1,750,000 | 13 | 6 | 46\% | TOTAL* | 90 | 10 | 11\% |
| 1,750,001-2,000,000 | 5 | 0 | NA |  |  |  |  |
| 2,000,001-2,250,000 | 2 | 0 | NA |  |  |  |  |
| 2,250,001-2,500,000 | 7 | 0 | NA |  |  |  |  |
| 2,500,001-2,750,000 | 4 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 9 | 0 | NA |  |  |  |  |
| 3,000,001-3,500,000 | 4 | 0 | NA |  |  |  |  |
| 3,500,001-4,000,000 |  | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 9 | 0 | NA |  |  |  |  |
| TOTAL* | 90 | 10 | 11\% |  |  |  |  |
| 2 Bedrooms \& Less | 2 | 0 | NA |  |  |  |  |
| 3 to 4 Bedrooms | 42 | 3 | 7\% |  |  |  |  |
| 5 to 6 Bedrooms | 45 | 7 | 16\% |  |  |  |  |
| 7 Bedrooms \& More | 1 | 0 | NA |  |  |  |  |
| TOTAL* | 90 | 10 | 11\% |  |  |  |  |
| SnapStats® | May | June | Variance |  |  |  |  |
| Inventory | 85 | 90 | 6\% |  |  |  |  |
| Solds | 14 | 10 | -29\% |  |  |  |  |
| Sale Price | \$1,274,000 | \$1,599,400 | 26\% |  |  |  |  |
| Sale Price SQFT | \$532 | \$511 | -4\% |  |  |  |  |
| Sale to List Price Ratio | 98\% | 98\% | 0\% |  |  |  |  |
| Days on Market | 12 |  | -42\% |  |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator PORT MOODY DETACHED: Buyers Market at $11 \%$ Sales Ratio average ( 1.1 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 1.5$ mil to $\$ 1.75$ mil with average $46 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Heritage Woods and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in North Shore and 5 to 6 bedroom properties
**With minimum inventory of 10 in most instances

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PORT MOODY

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 2 | 1 | 50\% |
| 400,001-500,000 | 9 | 5 | 56\% |
| 500,001-600,000 | 15 | 11 | 73\% |
| 600,001-700,000 | 26 | 8 | 31\% |
| 700,001-800,000 | 15 | 4 | 27\% |
| 800,001-900,000 | 9 | 5 | 56\% |
| 900,001-1,000,000 | 10 | 2 | 20\% |
| 1,000,001-1,250,000 | 8 | 1 | 13\% |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 96 | 37 | 39\% |
| 0 to 1 Bedroom | 67 | 8 | 12\% |
| 2 Bedrooms | 29 | 17 | 59\% |
| 3 Bedrooms | 0 | 10 | $N A^{*}$ |
| 4 Bedrooms \& Greater | 0 | 2 | NA* |
| TOTAL* | 96 | 37 | 39\% |
| SnapStats ${ }^{\text {a }}$ | May | June | Variance |
| Inventory | 77 | 96 | 25\% |
| Solds | 46 | 37 | -20\% |
| Sale Price | \$708,000 | \$635,000 | -10\% |
| Sale Price SQFT | \$655 | \$653 | 0\% |
| Sale to List Price Ratio | 102\% | 100\% | -2\% |
| Days on Market | 7 | 9 | 29\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Anmore | 0 | 0 | NA |
| Barber Street | 0 | 0 | NA |
| Belcarra | 0 | 0 | NA |
| College Park | 12 | 3 | $25 \%$ |
| Glenayre | 0 | 0 | NA |
| Heritage Mountain | 5 | 2 | $40 \%$ |
| Heritage Woods | 9 | 2 | $22 \%$ |
| loco | 0 | 0 | NA |
| Mountain Meadows | 0 | 0 | NA |
| North Shore | 18 | 7 | $39 \%$ |
| Port Moody Centre | 52 | 23 | $44 \%$ |
| Westwod Summit | 0 | 0 | NA |
| TOTAL* | 96 | 37 | $39 \%$ |
|  |  |  |  |

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*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT MOODY ATTACHED: Sellers Market at $39 \%$ Sales Ratio average ( 3.9 in 10 homes selling rate)

- Homes are selling on average $100 \%$ of list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $73 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Heritage Woods and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in North Shore, Port Moody Centre and 2 bedroom properties *With minimum inventory of 10 in most instances


PITT MEADOWS

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 1 | 50\% |
| 800,001-900,000 | 9 | 3 | 33\% |
| 900,001-1,000,000 | 4 | 1 | 25\% |
| 1,000,001-1,250,000 | 3 | 5 | 167\%* |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 25 | 10 | 40\% |
| 2 Bedrooms \& Less | 1 | 0 | NA |
| 3 to 4 Bedrooms | 16 | 9 | 56\% |
| 5 to 6 Bedrooms | 7 | 1 | 14\% |
| 7 Bedrooms \& More | 1 | 0 | NA |
| TOTAL* | 25 | 10 | 40\% |
| SnapStats® | May | June | Variance |
| Inventory | 32 | 25 | -22\% |
| Solds | 16 | 10 | -38\% |
| Sale Price | \$936,200 | \$1,009,400 | 8\% |
| Sale Price SQFT | \$462 | \$432 | -7\% |
| Sale to List Price Ratio | 104\% | 101\% | -3\% |
| Days on Market | 7 | 11 | 57\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Cnapstals@ | 9 | 2 | $22 \%$ |
| Mid Meadows | 7 | 1 | $14 \%$ |
| North Meadows | 3 | 0 | NA |
| South Meadows | 4 | 7 | $175 \%^{*}$ |
| West Meadows | 2 | 0 | NA |
| TOTAL* | 25 | 10 | $40 \%$ |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at $40 \%$ Sales Ratio average ( 4 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band ${ }^{\star \star} \$ 800,000$ to $\$ 900,000$ with average $33 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet*夫 Insufficient Data
- Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties *With minimum inventory of 10 in most instances


PITT MEADOWS

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 6 | 2 | 33\% |
| 400,001-500,000 | 13 | 7 | 54\% |
| 500,001-600,000 | 11 | 3 | 27\% |
| 600,001-700,000 | 7 | 1 | 14\% |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 41 | 13 | 32\% |
| 0 to 1 Bedroom | 8 | 1 | 13\% |
| 2 Bedrooms | 19 | 12 | 63\% |
| 3 Bedrooms | 9 | 0 | NA |
| 4 Bedrooms \& Greater | 5 | 0 | NA |
| TOTAL* | 41 | 13 | 32\% |
| SnapStats ${ }^{\text {a }}$ | May | June | Variance |
| Inventory | 24 | 41 | 71\% |
| Solds | 20 | 13 | -35\% |
| Sale Price | \$516,500 | \$469,000 | -9\% |
| Sale Price SQFT | \$482 | \$407 | -16\% |
| Sale to List Price Ratio | 103\% | 109\% | 6\% |
| Days on Market | 8 | 8 | 0\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Snapstats® | 13 | 8 | $62 \%$ |
| Central Meadows | 17 | 4 | $24 \%$ |
| Mid Meadows | 5 | 0 | NA |
| North Meadows | 6 | 1 | $17 \%$ |
| South Meadows | 0 | 0 | NA |
| West Meadows | 41 | 13 | $32 \%$ |
| TOTAL $^{*}$ |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at $32 \%$ Sales Ratio average ( 3.2 in 10 homes selling rate)

- Homes are selling on average 9\% above list price
- Most Active Price Band ${ }^{\star \star} \$ 400,000$ to $\$ 500,000$ with average $54 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 500,000$ to $\$ 600,000$, Mid Meadows and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties
*With minimum inventory of 10 in most instances

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|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 3 | 0 | NA |
| 600,001-700,000 | 12 | 6 | 50\% |
| 700,001-800,000 | 50 | 12 | 24\% |
| 800,001-900,000 | 52 | 19 | 37\% |
| 900,001-1,000,000 | 53 | 8 | 15\% |
| 1,000,001-1,250,000 | 61 | 10 | 16\% |
| 1,250,001-1,500,000 | 45 | 0 | NA |
| 1,500,001-1,750,000 | 11 | 0 | NA |
| 1,750,001-2,000,000 | 4 | 1 | 25\% |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 6 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 300 | 56 | 19\% |
| 2 Bedrooms \& Less | 16 | 1 | 6\% |
| 3 to 4 Bedrooms | 158 | 35 | 22\% |
| 5 to 6 Bedrooms | 110 | 19 | 17\% |
| 7 Bedrooms \& More | 16 | 1 | 6\% |
| TOTAL* | 300 | 56 | 19\% |
| SnapStats® | May | June | Variance |
| Inventory | 276 | 300 | 9\% |
| Solds | 75 | 56 | -25\% |
| Sale Price | \$845,000 | \$833,500 | -1\% |
| Sale Price SQFT | \$376 | \$352 | -6\% |
| Sale to List Price Ratio | 102\% | 97\% | -5\% |
| Days on Market | 11 | 17 | 55\% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 41 | 14 | $34 \%$ |
| Cottonwood | 29 | 5 | $17 \%$ |
| East Central | 42 | 9 | $21 \%$ |
| North | 0 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 33 | 4 | $12 \%$ |
| Silver Valley | 40 | 4 | $10 \%$ |
| Southwest | 37 | 7 | $19 \%$ |
| Thornhill | 20 | 2 | $10 \%$ |
| Websters Corners | 14 | 2 | $14 \%$ |
| West Central | 41 | 8 | $20 \%$ |
| Whonnock | 3 | 1 | $33 \%$ |
| TOTAL* | 300 | 56 | $19 \%$ |
|  |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 19\% Sales Ratio average (1.9 in 10 homes selling rate)

- Homes are selling on average $3 \%$ below list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $50 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1.25$ mil, Silver Valley, Thornhill and up to 2 / minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Albion and 3 to 4 bedroom properties
*With minimum inventory of 10 in most instances

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Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 8 | 3 | 38\% |
| 300,001-400,000 | 30 | 21 | 70\% |
| 400,001-500,000 | 50 | 18 | 36\% |
| 500,001-600,000 | 47 | 11 | 23\% |
| 600,001-700,000 | 30 | 9 | 30\% |
| 700,001-800,000 | 19 | 3 | 16\% |
| 800,001-900,000 | 5 | 1 | 20\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 189 | 66 | 35\% |
| 0 to 1 Bedroom | 24 | 14 | 58\% |
| 2 Bedrooms | 73 | 25 | 34\% |
| 3 Bedrooms | 75 | 23 | 31\% |
| 4 Bedrooms \& Greater | 17 | 4 | 24\% |
| TOTAL* | 189 | 66 | 35\% |
| SnapStats ${ }^{\text {® }}$ | May | June | Variance |
| Inventory | 194 | 189 | -3\% |
| Solds | 93 | 66 | -29\% |
| Sale Price | \$440,500 | \$461,750 | 5\% |
| Sale Price SQFT | \$423 | \$423 | 0\% |
| Sale to List Price Ratio | 100\% | 99\% | -1\% |
| Days on Market | 11 | 11 | 0\% |

Community CONDOS \& TOWNHOMES

| Snapsiats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 16 | 3 | $19 \%$ |
| Cottonwood | 23 | 8 | $35 \%$ |
| East Central | 88 | 33 | $38 \%$ |
| North | 1 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 6 | 3 | $50 \%$ |
| Silver Valley | 13 | 1 | $8 \%$ |
| Southwest | 6 | 6 | $100 \%$ |
| Thornhill | 2 | 1 | $50 \%$ |
| Websters Corners | 0 | 0 | NA |
| West Central | 34 | 11 | $32 \%$ |
| Whonnock | 0 | 0 | NA |
| TOTAL* | 189 | 66 | $35 \%$ |
|  |  |  |  |

$\square$




*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at $35 \%$ Sales Ratio average ( 3.5 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $70 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Albion, Silver Valley and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, East Central, West Central and up to 1 bedroom properties *With minimum inventory of 10 in most instances


