## Everything you need to know about your Real Estate Market Today!

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# Snapstats 

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Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission


# SnapStats surrey 

APRIL 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 8 | 0 | NA |
| 700,001-800,000 | 33 | 6 | 18\% |
| 800,001-900,000 | 91 | 39 | 43\% |
| 900,001-1,000,000 | 130 | 31 | 24\% |
| 1,000,001-1,250,000 | 163 | 56 | 34\% |
| 1,250,001-1,500,000 | 185 | 27 | 15\% |
| 1,500,001-1,750,000 | 76 | 7 | 9\% |
| 1,750,001-2,000,000 | 52 | 1 | 2\% |
| 2,000,001-2,250,000 | 9 | 3 | 33\% |
| 2,250,001-2,500,000 | 13 | 1 | 8\% |
| 2,500,001-2,750,000 | 7 | 0 | NA |
| 2,750,001-3,000,000 | 8 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 781 | 171 | 22\% |
| 2 Bedrooms \& Less | 41 | 5 | 12\% |
| 3 to 4 Bedrooms | 271 | 61 | 23\% |
| 5 to 6 Bedrooms | 256 | 71 | 28\% |
| 7 Bedrooms \& More | 213 | 34 | 16\% |
| TOTAL* | 781 | 171 | 22\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 618 | 781 | 26\% |
| Solds | 179 | 171 | -4\% |
| Sale Price | \$1,020,000 | \$1,066,500 | 5\% |
| Sale Price SQFT | \$397 | \$410 | 3\% |
| Sale to List Price Ratio | 97\% | 98\% | 1\% |
| Days on Market | 16 | 11 | -31\% |

## Community DETACHED HOUSES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Bear Creek Green Timbers | 46 | 15 |
| Bolivar Heights | 64 | 11 |
| Bridgeview | 15 | 0 |
| Cedar Hills | 53 | 11 |
| East Newton | 106 | 13 |
| Fleetwood Tynehead | 113 | 26 |
| Fraser Heights | 49 | 9 |
| Guildford | 25 | 10 |
| Panorama Ridge | 59 | 22 |
| Port Kells | 5 | $12 \%$ |
| Queen Mary Park | 57 | 8 |
| Royal Heights | 11 | 2 |
| Sullivan Station | 52 | 19 |
| West Newton | 69 | 14 |
| Whalley | 57 | 11 |
| TOTAL* | 781 | 171 |


|  |  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY DETACHED: Sellers market at $22 \%$ Sales Ratio average ( 2.2 in 10 homes selling rate)

- Homes are selling on average at $2 \%$ below list price
- Most Active Price Band ${ }^{\star *} \$ 800,000$ to $\$ 900,000$ with average $43 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2$ mil, East Newton, Queen Mary Park and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Guildford, Panorama Ridge, Sullivan Station and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats SURREY 

- APRIL 2018

Community CONDOS \& TOWNHOMES

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 20 | 8 | 40\% |
| 300,001-400,000 | 127 | 85 | 67\% |
| 400,001-500,000 | 114 | 89 | 78\% |
| 500,001-600,000 | 108 | 63 | 58\% |
| 600,001-700,000 | 102 | 40 | 39\% |
| 700,001-800,000 | 38 | 8 | 21\% |
| 800,001-900,000 | 16 | 4 | 25\% |
| 900,001-1,000,000 | 4 | 2 | 50\% |
| 1,000,001-1,250,000 | 0 | 2 | NA* |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 529 | 301 | 57\% |
| 0 to 1 Bedroom | 122 | 90 | 74\% |
| 2 Bedrooms | 188 | 109 | 58\% |
| 3 Bedrooms | 162 | 85 | 52\% |
| 4 Bedrooms \& Greater | 57 | 17 | 30\% |
| TOTAL* | 529 | 301 | 57\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 401 | 529 | 32\% |
| Solds | 301 | 301 | NA |
| Sale Price | \$439,900 | \$460,000 | 5\% |
| Sale Price SQFT | \$474 | \$457 | -4\% |
| Sale to List Price Ratio | 104\% | 102\% | -2\% |
| Days on Market | 8 | 8 | NA |


| SnapStats® | Inventory | Sales |
| :--- | :--- | :--- |
| Bear Creek Green Timbers | 11 | 5 |
| Bolivar Heights | 8 | 3 |
| Bridgeview | 0 | 0 |
| Cedar Hills | 0 | $45 \%$ |
| East Newton | 45 | 39 |
| Fleetwood Tynehead | 61 | 24 |
| Fraser Heights | 6 | 3 |
| Guildford | 74 | 53 |
| Panorama Ridge | 9 | 6 |
| Port Kells | 0 | 0 |
| Queen Mary Park | 28 | 17 |
| Royal Heights | 0 | 17 |
| Sullivan Station | 62 | 25 |
| West Newton | 52 | 17 |
| Whalley | 173 | 108 |
| TOTAL* | 529 | 301 |


|  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY ATTACHED: Sellers market at $57 \%$ Sales Ratio average ( 5.7 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $78 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, West Newton and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in East Newton, Guildford and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs south SURREY/WHITE ROCK 

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 2 | NA* |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 10 | 3 | 30\% |
| 1,000,001-1,250,000 | 72 | 22 | 31\% |
| 1,250,001-1,500,000 | 108 | 18 | 17\% |
| 1,500,001-1,750,000 | 72 | 7 | 10\% |
| 1,750,001-2,000,000 | 73 | 6 | 8\% |
| 2,000,001-2,250,000 | 32 | 6 | 19\% |
| 2,250,001-2,500,000 | 48 | 1 | 2\% |
| 2,500,001-2,750,000 | 30 | 2 | 7\% |
| 2,750,001-3,000,000 | 45 | 3 | 7\% |
| 3,000,001-3,500,000 | 40 | 2 | 5\% |
| 3,500,001-4,000,000 | 27 | 0 | NA |
| 4,000,001 \& Greater | 28 | 0 | NA |
| TOTAL* | 586 | 72 | 12\% |
| 2 Bedrooms \& Less | 43 | 6 | 14\% |
| 3 to 4 Bedrooms | 316 | 42 | 13\% |
| 5 to 6 Bedrooms | 197 | 20 | 10\% |
| 7 Bedrooms \& More | 30 | 4 | 13\% |
| TOTAL* | 586 | 72 | 12\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 539 | 586 | 9\% |
| Solds | 82 | 72 | -12\% |
| Sale Price | \$1,357,976 | \$1,371,500 | 1\% |
| Sale Price SQFT | \$522 | \$492 | -6\% |
| Sale to List Price Ratio | 96\% | 95\% | -1\% |
| Days on Market | 33 | 28 | -15\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 121 | 11 | $9 \%$ |
| Elgin Chantrell | 89 | 10 | $11 \%$ |
| Grandview | 39 | 6 | $15 \%$ |
| Hazelmere | 1 | 0 | NA |
| King George Corridor | 56 | 13 | $23 \%$ |
| Morgan Creek | 36 | 10 | $28 \%$ |
| Pacific Douglas | 23 | 4 | $17 \%$ |
| Sunnyside Park | 53 | 5 | $9 \%$ |
| White Rock | 168 | 13 | $8 \%$ |
| TOTAL* | 586 | 72 | $12 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SOUTH SURREY DETACHED: Balanced market at $12 \%$ Sales Ratio average ( $11 \%$ is a Buyers market)

- Homes are selling on average 5\% below list price
- Most Active Price Band ${ }^{\star \star}$ (+/- \$1.5 mil): $\$ 900,000$ to $\$ 1.25$ mil ( $31 \%$ Sales Ratio) / $\$ 2$ to $\$ 2.25$ mil (19\% Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5$ mil): Homes between $\$ 1.25$ to $\$ 1.5 \mathrm{mil} / \$ 2.25$ to $\$ 2.5$ mil, Crescent Beach, Sunnyside and White Rock
- Sellers Best Bet** Selling homes in King George Corridor and Morgan Creek and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances
$\ldots$ SALE PRICE $\quad \cdots$.... INVENTORY $\quad$ — SOLDS


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# SnapStałs ${ }^{\circ}$ SOUTH SURREY/WHITE ROCK 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | NA* |
| 200,001-300,000 | 1 | 1 | 100\% |
| 300,001-400,000 | 20 | 15 | 75\% |
| 400,001-500,000 | 51 | 27 | 53\% |
| 500,001-600,000 | 61 | 26 | 43\% |
| 600,001-700,000 | 60 | 29 | 48\% |
| 700,001-800,000 | 42 | 22 | 52\% |
| 800,001-900,000 | 40 | 14 | 35\% |
| 900,001-1,000,000 | 40 | 6 | 15\% |
| 1,000,001-1,250,000 | 21 | 7 | 33\% |
| 1,250,001-1,500,000 | 6 | 1 | 17\% |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 1 | 50\% |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 352 | 150 | 43\% |
| 0 to 1 Bedroom | 27 | 21 | 78\% |
| 2 Bedrooms | 177 | 77 | 44\% |
| 3 Bedrooms | 93 | 34 | 37\% |
| 4 Bedrooms \& Greater | 55 | 18 | 33\% |
| TOTAL* | 352 | 150 | 43\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 289 | 352 | 22\% |
| Solds | 121 | 150 | 24\% |
| Sale Price | \$590,000 | \$630,000 | 7\% |
| Sale Price SQFT | \$453 | \$503 | 11\% |
| Sale to List Price Ratio | 98\% | 99\% | 1\% |
| Days on Market | 7 | 10 | 43\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Cresscent Beach Ocean Park | 7 | 0 |
| Elgin Chantrell | 7 | 0 |
| Grandview | 98 | 46 |
| Hazelmere | 0 | 0 |
| King George Corridor | 65 | 21 |
| Morgan Creek | 24 | 19 |
| Pacific Douglas | 13 | 5 |
| Sunnyside Park | 25 | 11 |
| White Rock | 113 | 48 |
| TOTAL* | 352 | 150 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator SOUTH SURREY ATTACHED: Sellers market at $43 \%$ Sales Ratio average ( 4.3 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $75 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, King George Corridor and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Morgan Creek and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 3 | 1 | 33\% |
| 800,001-900,000 | 26 | 12 | 46\% |
| 900,001-1,000,000 | 43 | 12 | 28\% |
| 1,000,001-1,250,000 | 42 | 9 | 21\% |
| 1,250,001-1,500,000 | 26 | 1 | 4\% |
| 1,500,001-1,750,000 | 8 | 1 | 13\% |
| 1,750,001-2,000,000 | 9 | 0 | NA |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 161 | 36 | 22\% |
| 2 Bedrooms \& Less | 1 | 0 | NA |
| 3 to 4 Bedrooms | 103 | 31 | 30\% |
| 5 to 6 Bedrooms | 42 | 4 | 10\% |
| 7 Bedrooms \& More | 15 | 1 | 7\% |
| TOTAL* | 161 | 36 | 22\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 118 | 161 | 36\% |
| Solds | 42 | 36 | -14\% |
| Sale Price | \$963,000 | \$935,000 | -3\% |
| Sale Price SQFT | \$423 | \$437 | 3\% |
| Sale to List Price Ratio | 101\% | 99\% | -2\% |
| Days on Market | 9 | 12 | 33\% |

Community DETACHED HOUSES

| SnapStats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Annieville | 35 | 5 |
| Nordel | 48 | 14 |
| Scottsdale | 41 | 10 |
| Sunshine Hills Woods | 37 | 7 |
| TOTAL* | 161 | 36 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA DETACHED: Sellers market at $22 \%$ Sales Ratio average ( 2.2 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $46 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Annieville and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStazts ${ }^{\circ}$ NORTH DELTA

APRIL 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | NA* |
| 200,001-300,000 | 1 | 1 | 100\% |
| 300,001-400,000 | 3 | 2 | 67\% |
| 400,001-500,000 | 3 | 3 | 100\% |
| 500,001-600,000 | 7 | 4 | 57\% |
| 600,001-700,000 | 5 | 4 | 80\% |
| 700,001-800,000 | 6 | 2 | 33\% |
| 800,001-900,000 | 1 | 1 | 100\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 27 | 18 | 67\% |
| 0 to 1 Bedroom | 6 | 5 | 83\% |
| 2 Bedrooms | 9 | 5 | 56\% |
| 3 Bedrooms | 10 | 5 | 50\% |
| 4 Bedrooms \& Greater | 2 | 3 | 150\% |
| TOTAL* | 27 | 18 | 67\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 31 | 27 | -13\% |
| Solds | 9 | 18 | 100\% |
| Sale Price | \$428,000 | \$551,500 | 29\% |
| Sale Price SQFT | \$372 | \$433 | 16\% |
| Sale to List Price Ratio | 100\% | 102\% | 2\% |
| Days on Market | 7 | 11 | 57\% |

Community CONDOS \& TOWNHOMES

| SnapStati® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Annieville | 7 | 5 | $71 \%$ |
| Nordel | 6 | 6 | $100 \%$ |
| Scottsdale | 13 | 6 | $46 \%$ |
| Sunshine Hills Woods | 1 | 1 | $100 \%$ |
| TOTAL* | 27 | 18 | $67 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA ATTACHED: Sellers market at $67 \%$ Sales Ratio average ( 6.7 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** Insufficient data but with 8 sales \$500,000 to \$700,000
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Scottsdale and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats cloverdale

APRIL 2018

## Price Band \& Bedroom DETACHED HOUSES

| Smaptats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 4 | 200\%* |
| 800,001-900,000 | 22 | 11 | 50\% |
| 900,001-1,000,000 | 27 | 19 | 70\% |
| 1,000,001-1,250,000 | 39 | 19 | 49\% |
| 1,250,001-1,500,000 | 22 | 3 | 14\% |
| 1,500,001-1,750,000 | 7 | 2 | 29\% |
| 1,750,001-2,000,000 | 9 | 1 | 11\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 3 | 0 | NA |
| TOTAL* | 134 | 59 | 44\% |
| 2 Bedrooms \& Less | 6 | 1 | 17\% |
| 3 to 4 Bedrooms | 58 | 25 | 43\% |
| 5 to 6 Bedrooms | 47 | 27 | 57\% |
| 7 Bedrooms \& More | 23 | 6 | 26\% |
| TOTAL* | 134 | 59 | 44\% |
| SnapStats(1) Median Data | March | April | Variance |
| Inventory | 109 | 134 | 23\% |
| Solds | 53 | 59 | 11\% |
| Sale Price | \$980,000 | \$995,000 | 2\% |
| Sale Price SQFT | \$364 | \$382 | 5\% |
| Sale to List Price Ratio | 99\% | 101\% | 2\% |
| Days on Market | 12 | 7 | -42\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Clayton | 13 | 11 |
| Cloverdale | 119 | 48 |
| Serpentine | 2 | 0 |
| TOTAL* | 134 | 59 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE DETACHED: Sellers market at 44\% Sales Ratio average (4.4 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 900,000$ to $\$ 1$ mil with average $70 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2$ mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 2 | 2 | 100\% |
| 300,001-400,000 | 10 | 10 | 100\% |
| 400,001-500,000 | 19 | 16 | 84\% |
| 500,001-600,000 | 48 | 40 | 83\% |
| 600,001-700,000 | 44 | 23 | 52\% |
| 700,001-800,000 | 19 | 8 | 42\% |
| 800,001-900,000 | 2 | 2 | 100\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 1 | 100\% |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 145 | 102 | 70\% |
| 0 to 1 Bedroom | 13 | 11 | 85\% |
| 2 Bedrooms | 48 | 48 | 100\% |
| 3 Bedrooms | 71 | 36 | 51\% |
| 4 Bedrooms \& Greater | 13 | 7 | 54\% |
| TOTAL* | 145 | 102 | 70\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 115 | 145 | 26\% |
| Solds | 87 | 102 | 17\% |
| Sale Price | \$570,500 | \$549,250 | -4\% |
| Sale Price SQFT | \$434 | \$432 | NA |
| Sale to List Price Ratio | 104\% | 100\% | -4\% |
| Days on Market | 7 | 7 | NA |

Community CONDOS \& TOWNHOMES

| Snapstatse | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Clayton | 81 | 62 | $77 \%$ |
| Cloverdale | 0 | 40 | $63 \%$ |
| Serpentine | 145 | 0 | 102 |
| TOTAL* |  |  | NA |
|  |  |  |  |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE ATTACHED: Sellers market at $70 \%$ Sales Ratio average (7 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Cloverdale and 3 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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APRIL 2018

## Price Band \& Bedroom DETACHED HOUSES

| (1) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 2 | 2 | 100\% |
| 600,001-700,000 | 6 | 1 | 17\% |
| 700,001-800,000 | 14 | 5 | 36\% |
| 800,001-900,000 | 33 | 11 | 33\% |
| 900,001-1,000,000 | 32 | 14 | 44\% |
| 1,000,001-1,250,000 | 93 | 38 | 41\% |
| 1,250,001-1,500,000 | 60 | 12 | 20\% |
| 1,500,001-1,750,000 | 27 | 4 | 15\% |
| 1,750,001-2,000,000 | 13 | 0 | NA |
| 2,000,001-2,250,000 | 7 | 5 | 71\% |
| 2,250,001-2,500,000 | 6 | 0 | NA |
| 2,500,001-2,750,000 | 5 | 1 | 20\% |
| 2,750,001-3,000,000 | 4 | 0 | NA |
| 3,000,001-3,500,000 | 4 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 6 | 1 | 17\% |
| TOTAL* | 314 | 94 | 30\% |
| 2 Bedrooms \& Less | 16 | 4 | 25\% |
| 3 to 4 Bedrooms | 157 | 51 | 32\% |
| 5 to 6 Bedrooms | 126 | 36 | 29\% |
| 7 Bedrooms \& More | 15 | 3 | 20\% |
| TOTAL* | 314 | 94 | 30\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 229 | 314 | 37\% |
| Solds | 90 | 94 | 4\% |
| Sale Price | \$1,012,450 | \$1,100,000 | 9\% |
| Sale Price SQFT | \$388 | \$410 | 6\% |
| Sale to List Price Ratio | 98\% | 101\% | 3\% |
| Days on Market | 8 | 11 | 38\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Aldergrove | 34 | 16 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY DETACHED: Sellers market at 30\% Sales Ratio average (3 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band ${ }^{\star \star} \$ 900,000$ to $\$ 1$ mil with average $44 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Brookswood, Campbell Valley, Langley City and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 4 | 3 | 75\% |
| 300,001-400,000 | 64 | 29 | 45\% |
| 400,001-500,000 | 53 | 44 | 83\% |
| 500,001-600,000 | 65 | 40 | 62\% |
| 600,001-700,000 | 61 | 23 | 38\% |
| 700,001-800,000 | 21 | 10 | 48\% |
| 800,001-900,000 | 3 | 5 | 167\%* |
| 900,001-1,000,000 | 4 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 1 | 1 | 100\% |
| 1,500,001-1,750,000 | 0 | 1 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 277 | 156 | 56\% |
| 0 to 1 Bedroom | 49 | 24 | 49\% |
| 2 Bedrooms | 114 | 75 | 66\% |
| 3 Bedrooms | 97 | 47 | 48\% |
| 4 Bedrooms \& Greater | 17 | 10 | 59\% |
| TOTAL* | 277 | 156 | 56\% |
| SnapStats(3) Median Data | March | April | Variance |
| Inventory | 196 | 277 | 41\% |
| Solds | 182 | 156 | -14\% |
| Sale Price | \$493,000 | \$506,994 | 3\% |
| Sale Price SQFT | \$416 | \$429 | 3\% |
| Sale to List Price Ratio | 101\% | 101\% | NA |
| Days on Market | 8 | 8 | NA |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Aldergrove | 7 | 6 | $86 \%$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 5 | 3 | $60 \%$ |
| Langley City | 91 | 52 | $57 \%$ |
| Murrayville | 17 | 10 | $59 \%$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 1 | 3 | $300 \%^{*}$ |
| Walnut Grove | 36 | 23 | $64 \%$ |
| Willoughby Heights | 120 | 59 | $49 \%$ |
| TOTAL* | 277 | 156 | $56 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY ATTACHED: Sellers market at $56 \%$ Sales Ratio average ( 5.6 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $83 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Willoughby Heights, up to 1 bedroom and 3 bedroom properties
- Sellers Best Bet** Selling homes in Walnut Grove and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 2 | 0 | NA |
| 500,001-600,000 | 8 | 1 | 13\% |
| 600,001-700,000 | 36 | 28 | 78\% |
| 700,001-800,000 | 80 | 35 | 44\% |
| 800,001-900,000 | 72 | 19 | 26\% |
| 900,001-1,000,000 | 23 | 10 | 43\% |
| 1,000,001-1,250,000 | 37 | 9 | 24\% |
| 1,250,001-1,500,000 | 19 | 5 | 26\% |
| 1,500,001-1,750,000 | 8 | 1 | 13\% |
| 1,750,001-2,000,000 | 4 | 1 | 25\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 7 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 300 | 109 | 36\% |
| 2 Bedrooms \& Less | 12 | 3 | 25\% |
| 3 to 4 Bedrooms | 135 | 60 | 44\% |
| 5 to 6 Bedrooms | 128 | 40 | 31\% |
| 7 Bedrooms \& More | 25 | 6 | 24\% |
| TOTAL* | 300 | 109 | 36\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 251 | 300 | 20\% |
| Solds | 120 | 109 | -9\% |
| Sale Price | \$786,000 | \$781,000 | -1\% |
| Sale Price SQFT | \$309 | \$320 | 4\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 10 | 11 | 10\% |

Community DETACHED HOUSES

| Snaptatio | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Abbotsford East | 113 | 36 | 32\% |
| Abbotsford West | 98 | 37 | 38\% |
| Aberdeen | 20 | 9 | 45\% |
| Bradner | 2 | 0 | NA |
| Central Abbotsford | 44 | 23 | 52\% |
| Matsqui | 8 | 0 | NA |
| Poplar | 9 | 4 | 44\% |
| Sumas Mountain | 5 | 0 | NA |
| Sumas Prairie | 1 | 0 | NA |
| TOTAL* | 300 | 109 | 36\% |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD DETACHED: Sellers market at $36 \%$ Sales Ratio average ( 3.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** \$600,000 to \$700,000 with average 78\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Abbotsford East and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Central Abbotsford and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month Market Trend


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## SnapStats ABBOTSFORD

APRIL 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 2 | 7 | 350\%* |
| 200,001-300,000 | 43 | 38 | 88\% |
| 300,001-400,000 | 90 | 63 | 70\% |
| 400,001-500,000 | 38 | 28 | 74\% |
| 500,001-600,000 | 57 | 24 | 42\% |
| 600,001-700,000 | 13 | 7 | 54\% |
| 700,001-800,000 | 3 | 1 | 33\% |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 247 | 168 | 68\% |
| 0 to 1 Bedroom | 33 | 33 | 100\% |
| 2 Bedrooms | 151 | 96 | 64\% |
| 3 Bedrooms | 54 | 31 | 57\% |
| 4 Bedrooms \& Greater | 9 | 8 | 89\% |
| TOTAL* | 247 | 168 | 68\% |
| SnapStats(8) Median Data | March | April | Variance |
| Inventory | 182 | 247 | 36\% |
| Solds | 154 | 168 | 9\% |
| Sale Price | \$376,250 | \$357,500 | -5\% |
| Sale Price SQFT | \$353 | \$339 | -4\% |
| Sale to List Price Ratio | 105\% | 102\% | -3\% |
| Days on Market | 7 | 7 | NA |

Community CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 42 | 24 | $57 \%$ |
| Abbotsford West | 91 | 64 | $70 \%$ |
| Aberdeen | 3 | 0 | NA |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 99 | 77 | $78 \%$ |
| Matsqui | 1 | 1 | $100 \%$ |
| Poplar | 10 | 2 | $20 \%$ |
| Sumas Mountain | 1 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 247 | 168 | $68 \%$ |

(
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator ABBOTSFORD ATTACHED: Sellers market at $68 \%$ Sales Ratio average ( 6.8 in 10 homes selling rate)

- Homes are selling on average 2\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 300,000$ with average $88 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Poplar and 3 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford Central/West and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom DETACHED HOUSES

| (1) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 2 | 0 | NA |
| 200,001-300,000 | 1 | 1 | 100\% |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 6 | 1 | 17\% |
| 500,001-600,000 | 11 | 4 | 36\% |
| 600,001-700,000 | 29 | 19 | 66\% |
| 700,001-800,000 | 32 | 19 | 59\% |
| 800,001-900,000 | 20 | 7 | 35\% |
| 900,001-1,000,000 | 14 | 0 | NA |
| 1,000,001-1,250,000 | 10 | 7 | 70\% |
| 1,250,001-1,500,000 | 5 | 2 | 40\% |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 134 | 60 | 45\% |
| 2 Bedrooms \& Less | 12 | 6 | 50\% |
| 3 to 4 Bedrooms | 63 | 33 | 52\% |
| 5 to 6 Bedrooms | 58 | 21 | 36\% |
| 7 Bedrooms \& More | 1 | 0 | NA |
| TOTAL* | 134 | 60 | 45\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 109 | 134 | 23\% |
| Solds | 52 | 60 | 15\% |
| Sale Price | \$679,500 | \$727,750 | 7\% |
| Sale Price SQFT | \$298 | \$305 | 2\% |
| Sale to List Price Ratio | 100\% | 100\% | NA |
| Days on Market | 12 | 13 | 8\% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Dewdney Deroche | 1 | 1 | $100 \%$ |
| Durieu | 1 | 0 | NA |
| Hatzic | 18 | 5 | $28 \%$ |
| Hemlock | 3 | 0 | NA |
| Lake Errock | 4 | 2 | $50 \%$ |
| Mission | 106 | 52 | $49 \%$ |
| Mission West | 1 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 134 | 60 | $45 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION DETACHED: Sellers market at 45\% Sales Ratio average ( 4.5 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $70 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Hatzic and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Mission and up to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom CONDOS \& TOWNHOMES

| Smaptats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 4 | 1 | 25\% |
| 200,001-300,000 | 5 | 0 | NA |
| 300,001-400,000 | 4 | 6 | 150\%* |
| 400,001-500,000 | 3 | 2 | 67\% |
| 500,001-600,000 | 8 | 6 | 75\% |
| 600,001-700,000 | 3 | 1 | 33\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 27 | 16 | 59\% |
| 0 to 1 Bedroom | 3 | 1 | 33\% |
| 2 Bedrooms | 10 | 3 | 30\% |
| 3 Bedrooms | 8 | 6 | 75\% |
| 4 Bedrooms \& Greater | 6 | 6 | 100\% |
| TOTAL* | 27 | 16 | 59\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 25 | 27 | 8\% |
| Solds | 16 | 16 | NA |
| Sale Price | \$372,000 | \$479,749 | 29\% |
| Sale Price SQFT | \$288 | \$331 | 15\% |
| Sale to List Price Ratio | 101\% | 97\% | -4\% |
| Days on Market | 17 | 13 | -24\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Dewdney Deroche | 0 | 0 |
| Durieu | 0 | 0 |
| Hatzic | 0 | 0 |
| Hemlock | 6 | 0 |
| Lake Errock | 0 | 0 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator MISSION ATTACHED: Sellers market at $59 \%$ Sales Ratio average ( 5.9 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** Insufficient data but with 6 sales \$300,000 to \$400,000
- Buyers Best Bet** Homes with 2 bedrooms
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties
** With a minimum inventory of 10 in most instances


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