

Everything you need to know about your Real Estate Market Today!

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	4	4	100%
700,001 – 800,000	25	14	56%
800,001 – 900,000	71	35	49%
900,001 – 1,000,000	91	32	35%
1,000,001 – 1,250,000	132	50	38%
1,250,001 – 1,500,000	166	31	19%
1,500,001 – 1,750,000	60	8	13%
1,750,001 – 2,000,000	41	4	10%
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	11	1	9%
2,500,001 – 2,750,000	7	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	618	179	29%

2 Bedrooms & Less	34	8	24%
3 to 4 Bedrooms	196	76	39%
5 to 6 Bedrooms	214	52	24%
7 Bedrooms & More	174	43	25%
TOTAL*	618	179	29%

SnapStats® Median Data	February	March	Variance
Inventory	569	618	9%
Solds	133	179	35%
Sale Price	\$995,000	\$1,020,000	3%
Sale Price SQFT	\$393	\$397	1%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	17	16	-6%

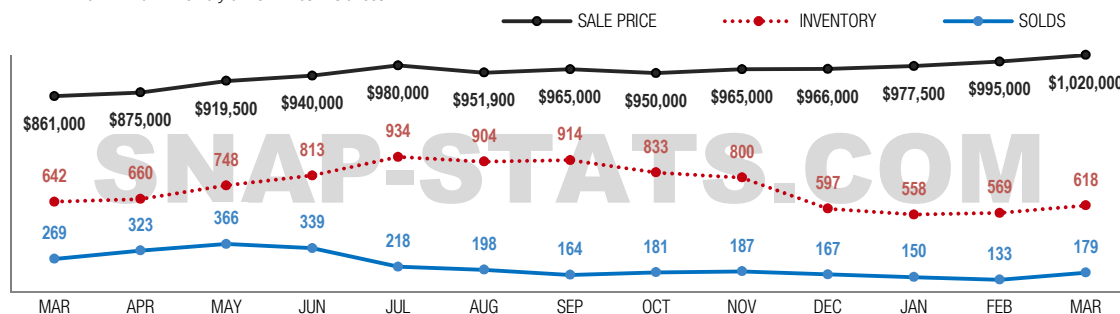
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average at 3% below list price
- Most Active Price Band** \$700,000 to \$800,00 with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Bridgeview and Whalley
- Sellers Best Bet** Selling homes in Bolivar Heights, Fraser Heights, Royal Heights and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	13	12	92%
300,001 – 400,000	102	94	92%
400,001 – 500,000	86	91	106%*
500,001 – 600,000	73	44	60%
600,001 – 700,000	76	41	54%
700,001 – 800,000	32	13	41%
800,001 – 900,000	13	5	38%
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	401	301	75%

0 to 1 Bedroom	99	92	93%
2 Bedrooms	134	111	83%
3 Bedrooms	117	78	67%
4 Bedrooms & Greater	51	20	39%
TOTAL*	401	301	75%

SnapStats® Median Data	February	March	Variance
Inventory	351	401	14%
Solds	252	301	19%
Sale Price	\$446,500	\$439,900	-1%
Sale Price SQFT	\$439	\$474	8%
Sale to List Price Ratio	104%	104%	NA
Days on Market	7	8	14%

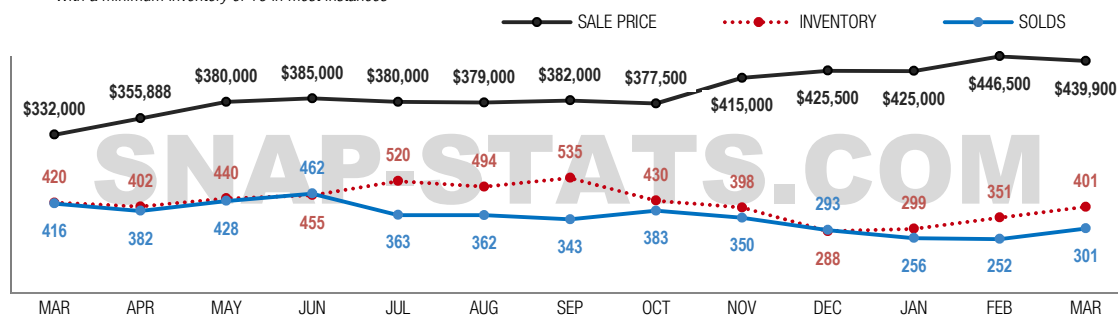
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers market at 75% Sales Ratio average (7.5 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Bear Creek Green Timbers and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, West Newton and up to 1s bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	10	3	30%
1,000,001 – 1,250,000	58	29	50%
1,250,001 – 1,500,000	94	20	21%
1,500,001 – 1,750,000	59	10	17%
1,750,001 – 2,000,000	71	6	8%
2,000,001 – 2,250,000	33	6	18%
2,250,001 – 2,500,000	52	5	10%
2,500,001 – 2,750,000	29	0	NA
2,750,001 – 3,000,000	39	1	3%
3,000,001 – 3,500,000	34	0	NA
3,500,001 – 4,000,000	29	1	3%
4,000,001 & Greater	29	0	NA
TOTAL*	539	82	15%

2 Bedrooms & Less	41	7	17%
3 to 4 Bedrooms	281	53	19%
5 to 6 Bedrooms	176	21	12%
7 Bedrooms & More	41	1	2%
TOTAL*	539	82	15%

SnapStats® Median Data	February	March	Variance
Inventory	513	539	5%
Solds	80	82	3%
Sale Price	\$1,349,000	\$1,357,976	1%
Sale Price SQFT	\$495	\$522	5%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	23	33	43%

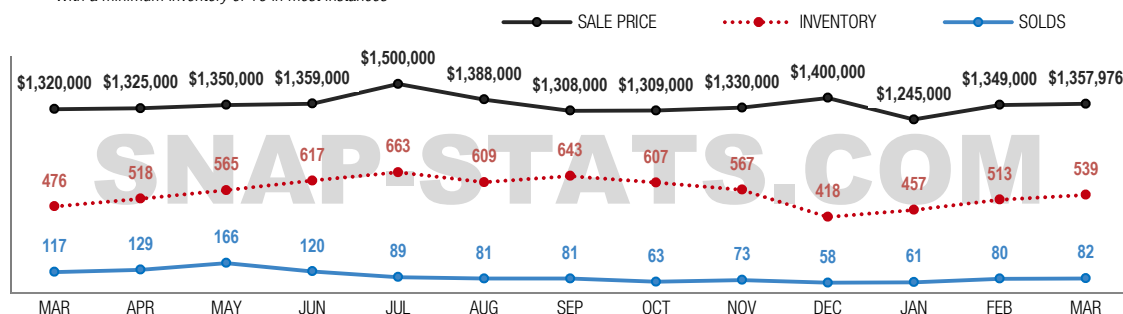
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY DETACHED**: Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** (+/- \$1.5 mil): \$1 mil to \$1.25 mil (50% Sales Ratio) / \$2 mil to \$2.25 mil (18% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1.25 mil to \$1.5 mil / \$2.5 mil plus, Elgin Chantrell and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Sunnyside Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

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SnapStats® SOUTH SURREY/WHITE ROCK MARCH 2018

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	2	1	50%
300,001 – 400,000	11	14	127%*
400,001 – 500,000	45	24	53%
500,001 – 600,000	42	23	55%
600,001 – 700,000	46	20	43%
700,001 – 800,000	42	14	33%
800,001 – 900,000	30	11	37%
900,001 – 1,000,000	34	10	29%
1,000,001 – 1,250,000	23	2	9%
1,250,001 – 1,500,000	4	1	25%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	2	1	50%
4,000,001 & Greater	0	0	NA
TOTAL*	289	121	42%

0 to 1 Bedroom	29	12	41%
2 Bedrooms	146	61	42%
3 Bedrooms	68	31	46%
4 Bedrooms & Greater	46	17	37%
TOTAL*	289	121	42%

SnapStats® Median Data	February	March	Variance
Inventory	230	289	26%
Solds	117	121	3%
Sale Price	\$631,750	\$590,000	-7%
Sale Price SQFT	\$477	\$453	-5%
Sale to List Price Ratio	102%	98%	-4%
Days on Market	11	7	-36%

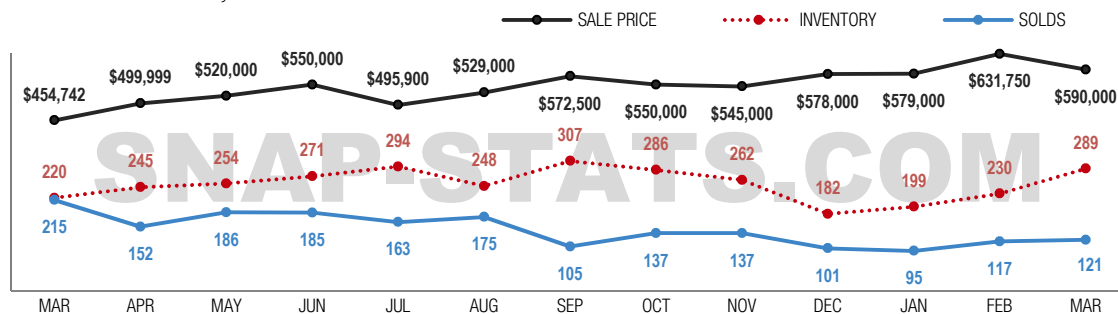
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY ATTACHED:** Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, White Rock and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Pacific Douglas, Sunnyside Park and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	3	1	33%
800,001 – 900,000	19	11	58%
900,001 – 1,000,000	32	15	47%
1,000,001 – 1,250,000	32	9	28%
1,250,001 – 1,500,000	15	4	27%
1,500,001 – 1,750,000	5	1	20%
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	2	1	50%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	118	42	36%

2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	81	25	31%
5 to 6 Bedrooms	23	14	61%
7 Bedrooms & More	13	2	15%
TOTAL*	118	42	36%

SnapStats® Median Data	February	March	Variance
Inventory	96	118	23%
Solds	39	42	8%
Sale Price	\$975,000	\$963,000	-1%
Sale Price SQFT	\$406	\$423	4%
Sale to List Price Ratio	100%	101%	1%
Days on Market	6	9	50%

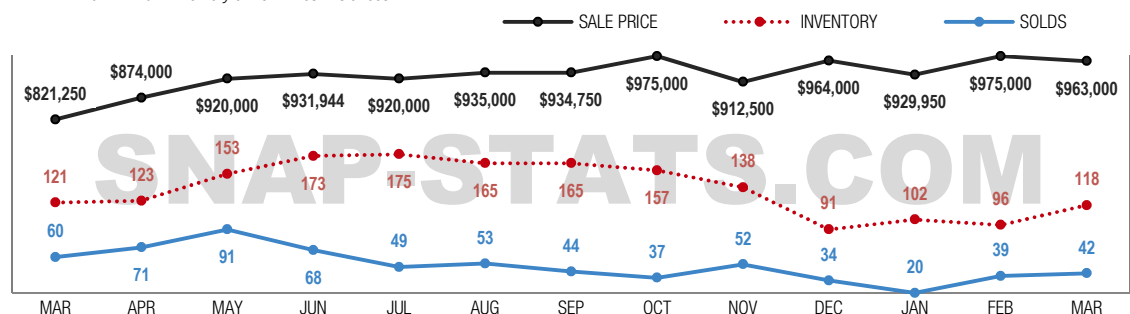
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED:** Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate))
- Homes are selling on average 1% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 58% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.5 mil, Sunshine Hills Woods and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Anniesville and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	3	100%
400,001 – 500,000	6	2	33%
500,001 – 600,000	5	1	20%
600,001 – 700,000	8	1	13%
700,001 – 800,000	5	2	40%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	31	9	29%

0 to 1 Bedroom	6	1	17%
2 Bedrooms	12	5	42%
3 Bedrooms	8	2	25%
4 Bedrooms & Greater	5	1	20%
TOTAL*	31	9	29%

SnapStats® Median Data	February	March	Variance
Inventory	20	31	55%
Solds	13	9	-31%
Sale Price	\$533,000	\$428,000	-20%
Sale Price SQFT	\$414	\$372	-10%
Sale to List Price Ratio	101%	100%	-1%
Days on Market	11	7	-36%

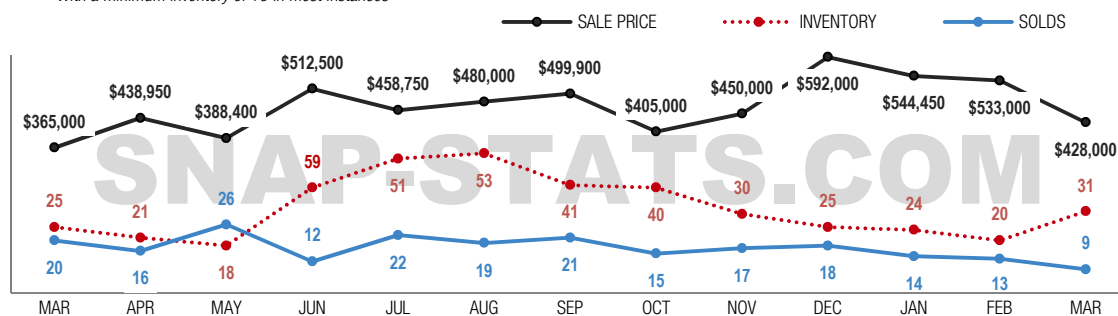
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED:** Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$600,000 to \$700,000 with average 13% Sales Ratio (Balanced market speed)
- Buyers Best Bet** Homes in Scottsdale and 3 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 2 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	2	5	250%*
800,001 – 900,000	16	9	56%
900,001 – 1,000,000	27	14	52%
1,000,001 – 1,250,000	31	17	55%
1,250,001 – 1,500,000	17	4	24%
1,500,001 – 1,750,000	4	3	75%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	3	0	NA
TOTAL*	109	53	49%

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	42	21	50%
5 to 6 Bedrooms	41	26	63%
7 Bedrooms & More	20	6	30%
TOTAL*	109	53	49%

SnapStats® Median Data	February	March	Variance
Inventory	94	109	16%
Solds	36	53	47%
Sale Price	\$978,000	\$980,000	NA
Sale Price SQFT	\$356	\$364	2%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	11	12	9%

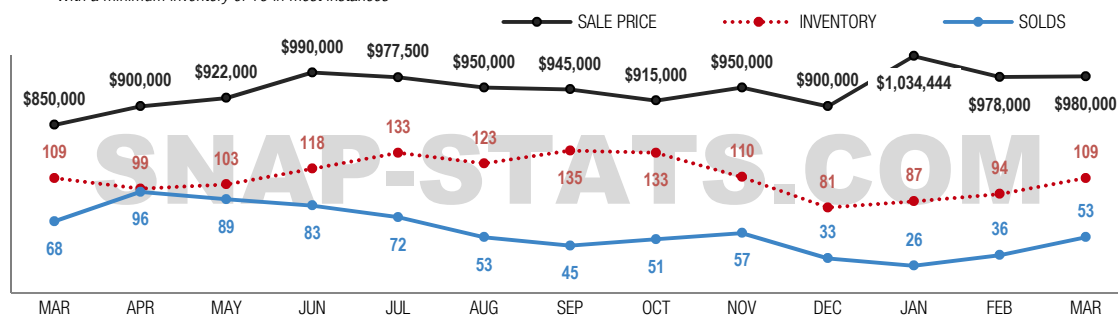
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	5	NA*
300,001 – 400,000	11	7	64%
400,001 – 500,000	14	11	79%
500,001 – 600,000	50	32	64%
600,001 – 700,000	24	25	104%*
700,001 – 800,000	11	6	55%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	115	87	76%

0 to 1 Bedroom	13	8	62%
2 Bedrooms	46	34	74%
3 Bedrooms	46	32	70%
4 Bedrooms & Greater	10	13	130%*
TOTAL*	115	87	76%

SnapStats® Median Data	February	March	Variance
Inventory	82	115	40%
Solds	69	87	26%
Sale Price	\$555,000	\$570,500	3%
Sale Price SQFT	\$446	\$434	-3%
Sale to List Price Ratio	103%	104%	1%
Days on Market	6	7	17%

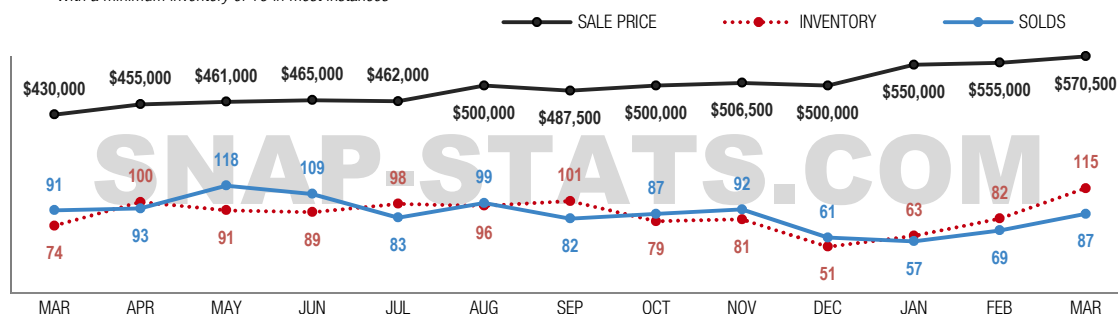
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Clayton and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	2	100%
600,001 – 700,000	7	0	NA
700,001 – 800,000	10	7	70%
800,001 – 900,000	26	14	54%
900,001 – 1,000,000	18	20	111%*
1,000,001 – 1,250,000	56	28	50%
1,250,001 – 1,500,000	50	14	28%
1,500,001 – 1,750,000	18	2	11%
1,750,001 – 2,000,000	12	1	8%
2,000,001 – 2,250,000	7	0	NA
2,250,001 – 2,500,000	6	2	33%
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	8	0	NA
TOTAL*	229	90	39%

2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	110	47	43%
5 to 6 Bedrooms	91	39	43%
7 Bedrooms & More	19	3	16%
TOTAL*	229	90	39%

SnapStats® Median Data	February	March	Variance
Inventory	195	229	17%
Solds	82	90	10%
Sale Price	\$1,010,000	\$1,012,450	NA
Sale Price SQFT	\$421	\$388	-8%
Sale to List Price Ratio	103%	98%	-5%
Days on Market	14	8	-43%

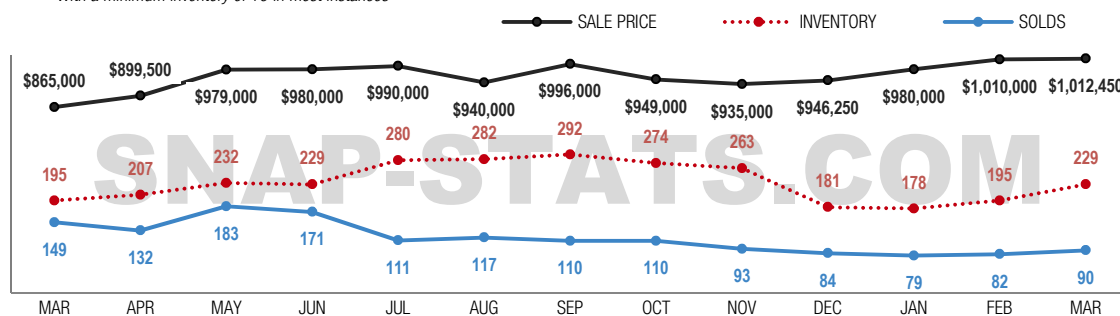
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Campbell Valley, Murrayville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and 3 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	6	7	117%*
300,001 – 400,000	38	31	82%
400,001 – 500,000	36	54	150%*
500,001 – 600,000	50	36	72%
600,001 – 700,000	45	42	93%
700,001 – 800,000	15	10	67%
800,001 – 900,000	5	1	20%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	196	182	93%

0 to 1 Bedroom	29	30	103%*
2 Bedrooms	88	82	93%
3 Bedrooms	63	61	97%
4 Bedrooms & Greater	16	9	56%
TOTAL*	196	182	93%

SnapStats® Median Data	February	March	Variance
Inventory	162	196	21%
Solds	143	182	27%
Sale Price	\$470,000	\$493,000	5%
Sale Price SQFT	\$411	\$416	1%
Sale to List Price Ratio	100%	101%	1%
Days on Market	7	8	14%

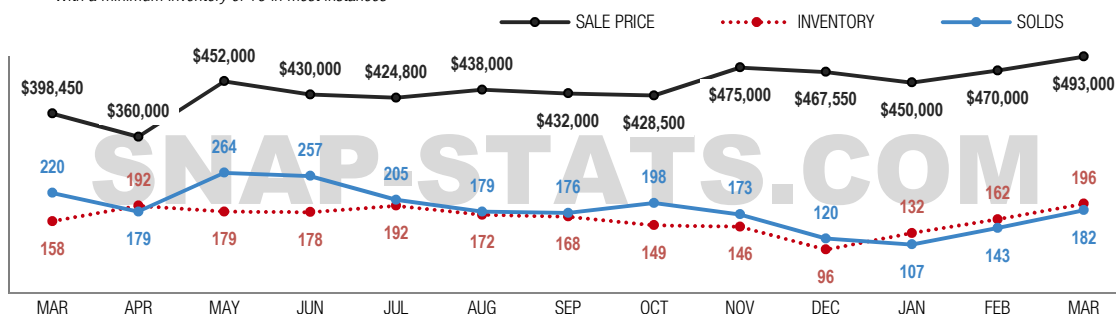
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Murrayville and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	1	50%
500,001 – 600,000	5	1	20%
600,001 – 700,000	25	24	96%
700,001 – 800,000	64	43	67%
800,001 – 900,000	49	20	41%
900,001 – 1,000,000	21	15	71%
1,000,001 – 1,250,000	40	11	28%
1,250,001 – 1,500,000	24	4	17%
1,500,001 – 1,750,000	9	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	4	1	25%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	251	120	48%

2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	101	65	64%
5 to 6 Bedrooms	112	48	43%
7 Bedrooms & More	28	5	18%
TOTAL*	251	120	48%

SnapStats® Median Data	February	March	Variance
Inventory	263	251	-5%
Solds	107	120	12%
Sale Price	\$770,000	\$786,000	2%
Sale Price SQFT	\$298	\$309	4%
Sale to List Price Ratio	99%	99%	NA
Days on Market	17	10	-41%

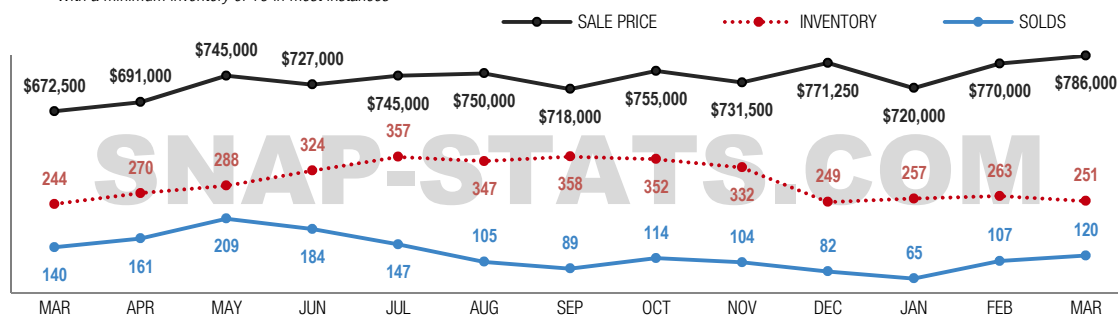
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 96% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	5	4	80%
200,001 – 300,000	39	27	69%
300,001 – 400,000	58	60	103%*
400,001 – 500,000	35	24	69%
500,001 – 600,000	36	31	86%
600,001 – 700,000	6	8	133%*
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	182	154	85%

0 to 1 Bedroom	19	22	116%*
2 Bedrooms	119	91	76%
3 Bedrooms	34	31	91%
4 Bedrooms & Greater	10	10	100%
TOTAL*	182	154	85%

SnapStats® Median Data	February	March	Variance
Inventory	135	182	35%
Solds	114	154	35%
Sale Price	\$347,950	\$376,250	8%
Sale Price SQFT	\$311	\$353	14%
Sale to List Price Ratio	106%	105%	-1%
Days on Market	7	7	NA

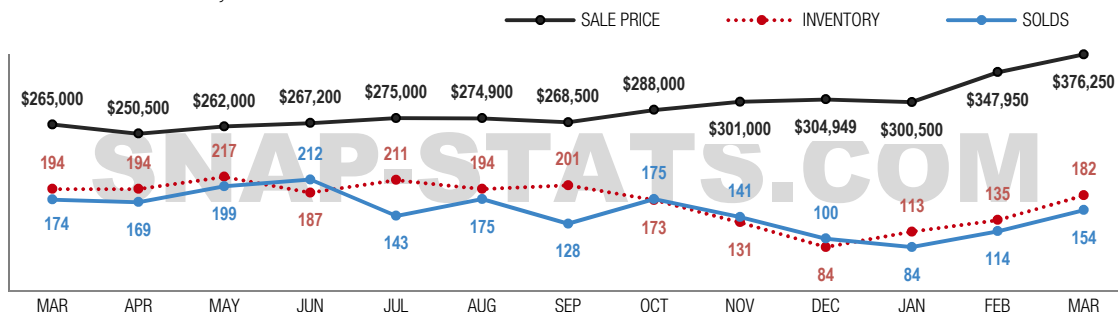
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** \$300,000 to \$400,000 / \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$200,000 to \$300,000 / \$400,000 to \$500,000, Abbotsford East and 2 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and up to 1 / minimum 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	4	2	50%
500,001 – 600,000	7	12	171%*
600,001 – 700,000	17	16	94%
700,001 – 800,000	31	10	32%
800,001 – 900,000	19	6	32%
900,001 – 1,000,000	9	4	44%
1,000,001 – 1,250,000	12	2	17%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	109	52	48%

2 Bedrooms & Less	12	2	17%
3 to 4 Bedrooms	53	33	62%
5 to 6 Bedrooms	43	17	40%
7 Bedrooms & More	1	0	NA
TOTAL*	109	52	48%

SnapStats® Median Data	February	March	Variance
Inventory	105	109	4%
Solds	45	52	16%
Sale Price	\$685,000	\$679,500	-1%
Sale Price SQFT	\$291	\$298	2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	9	12	33%

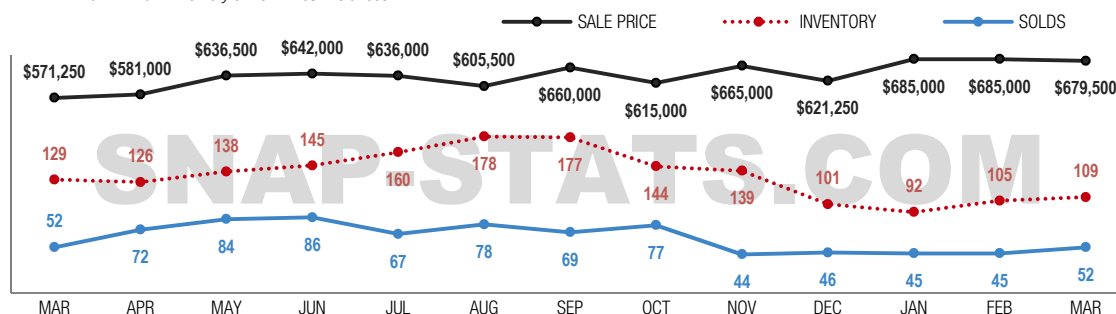
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	1	NA*
100,001 – 200,000	2	0	NA
200,001 – 300,000	3	3	100%
300,001 – 400,000	5	5	100%
400,001 – 500,000	1	0	NA
500,001 – 600,000	12	5	42%
600,001 – 700,000	2	2	100%
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	25	16	64%

0 to 1 Bedroom	0	1	NA*
2 Bedrooms	6	6	100%
3 Bedrooms	11	3	27%
4 Bedrooms & Greater	8	6	75%
TOTAL*	25	16	64%

SnapStats® Median Data	February	March	Variance
Inventory	21	25	19%
Solds	7	16	129%
Sale Price	\$380,000	\$372,000	-2%
Sale Price SQFT	\$353	\$288	-18%
Sale to List Price Ratio	109%	101%	-7%
Days on Market	8	17	113%

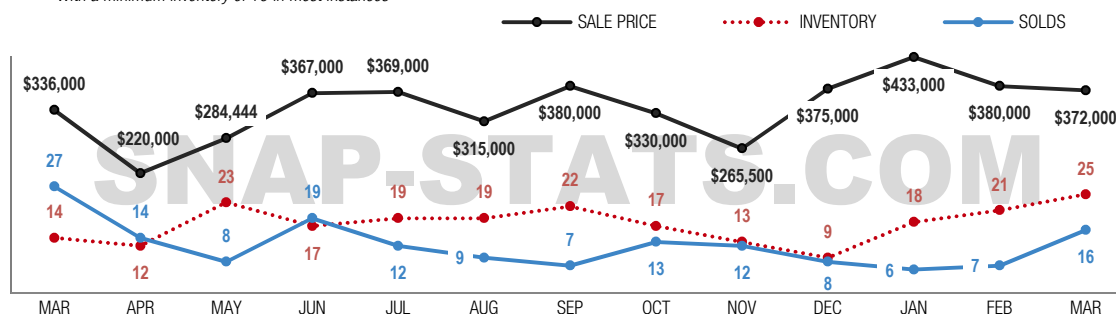
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION ATTACHED:** Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 42% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and minimum 4 bedroom properties

** With a minimum inventory of 10 in most instances

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