# Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

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SnapStats Publishing Company

2512 Yukon Street Vancouver, BC V5Y 0H2





Langley Abbotsford Mission



# SnapStats® SURREY

#### **Price Band & Bedroom DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	4	4	100%
700,001 - 800,000	25	14	56%
800,001 - 900,000	71	35	49%
900,001 - 1,000,000	91	32	35%
1,000,001 - 1,250,000	132	50	38%
1,250,001 - 1,500,000	166	31	19%
1,500,001 - 1,750,000	60	8	13%
1,750,001 — 2,000,000	41	4	10%
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	11	1	9%
2,500,001 - 2,750,000	7	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	618	179	29%
2 Bedrooms & Less	34	8	24%
3 to 4 Bedrooms	196	76	39%
5 to 6 Bedrooms	214	52	24%
7 Bedrooms & More	174	43	25%
TOTAL*	618	179	29%

Community <i>L</i>	ETACHED HOUSES
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	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	43	13	30%
Bolivar Heights	46	20	43%
Bridgeview	13	2	15%
Cedar Hills	42	13	31%
East Newton	72	18	25%
Fleetwood Tynehead	83	19	23%
Fraser Heights	29	14	48%
Guildford	21	7	33%
Panorama Ridge	58	16	28%
Port Kells	3	0	NA
Queen Mary Park	39	13	33%
Royal Heights	13	6	46%
Sullivan Station	47	15	32%
West Newton	54	17	31%
Whalley	55	6	11%
TOTAL*	618	179	29%

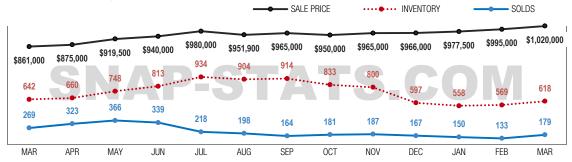
SnapStats® Median Data	February	March	Variance
Inventory	569	618	9%
Solds	133	179	35%
Sale Price	\$995,000	\$1,020,000	3%
Sale Price SQFT	\$393	\$397	1%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	17	16	-6%

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator SURREY DETACHED: Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average at 3% below list price
- Most Active Price Band\*\* \$700,000 to \$800,00 with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Bridgeview and Whalley
- Sellers Best Bet\*\* Selling homes in Bolivar Heights, Fraser Heights, Royal Heights and 3 to 4 bedroom properties

## 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats® SURREY

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	13	12	92%
300,001 - 400,000	102	94	92%
400,001 - 500,000	86	91	106%*
500,001 - 600,000	73	44	60%
600,001 - 700,000	76	41	54%
700,001 - 800,000	32	13	41%
800,001 - 900,000	13	5	38%
900,001 - 1,000,000	4	1	25%
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	401	301	75%
0 to 1 Bedroom	99	92	93%
2 Bedrooms	134	111	83%
3 Bedrooms	117	78	67%
4 Bedrooms & Greater	51	20	39%
TOTAL*	401	301	75%

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Community CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	11	3	27%
Bolivar Heights	5	3	60%
Bridgeview	0	1	NA*
Cedar Hills	0	0	NA
East Newton	33	27	82%
Fleetwood Tynehead	32	28	88%
Fraser Heights	6	1	17%
Guildford	53	43	81%
Panorama Ridge	9	6	67%
Port Kells	0	0	NA
Queen Mary Park	30	16	53%
Royal Heights	1	0	NA
Sullivan Station	44	24	55%
West Newton	30	28	93%
Whalley	147	121	82%
TOTAL*	401	301	75%

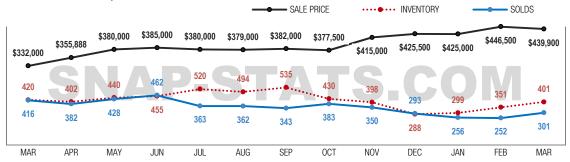
SnapStats® Median Data	February	March	Variance	
Inventory	351	401	14%	
Solds	252	301	19%	
Sale Price	\$446,500	\$439,900	-1%	
Sale Price SQFT	\$439	\$474	8%	
Sale to List Price Ratio	104%	104%	NA	
Days on Market	7	8	14%	

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator SURREY ATTACHED: Sellers market at 75% Sales Ratio average (7.5 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Bear Creek Green Timbers and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fleetwood Tynehead, West Newton and up to 1s bedroom properties

### 13 Month **Market Trend**



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	1	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	10	3	30%
1,000,001 - 1,250,000	58	29	50%
1,250,001 - 1,500,000	94	20	21%
1,500,001 - 1,750,000	59	10	17%
1,750,001 - 2,000,000	71	6	8%
2,000,001 - 2,250,000	33	6	18%
2,250,001 – 2,500,000	52	5	10%
2,500,001 – 2,750,000	29	0	NA
2,750,001 - 3,000,000	39	1	3%
3,000,001 - 3,500,000	34	0	NA
3,500,001 - 4,000,000	29	1	3%
4,000,001 & Greater	29	0	NA
TOTAL*	539	82	15%
2 Bedrooms & Less	41	7	17%
3 to 4 Bedrooms	281	53	19%
5 to 6 Bedrooms	176	21	12%
7 Bedrooms & More	41	1	2%
TOTAL*	539	82	15%

Community	DETACHED	HOUSES
Community	<i> </i>	пииосо

SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	108	13	12%
Elgin Chantrell	93	7	8%
Grandview	38	9	24%
Hazelmere	0	0	NA
King George Corridor	54	11	20%
Morgan Creek	32	8	25%
Pacific Douglas	20	3	15%
Sunnyside Park	44	13	30%
White Rock	150	18	12%
TOTAL*	539	82	15%

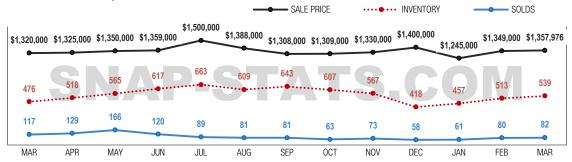
CranCtata® Madian Data	Cohruoni	Marah	Variance
SnapStats® <i>Median Data</i>	February	March	Variance
Inventory	513	539	5%
Solds	80	82	3%
Sale Price	\$1,349,000	\$1,357,976	1%
Sale Price SQFT	\$495	\$522	5%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	23	33	43%

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator SOUTH SURREY DETACHED: Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* (+/- \$1.5 mil): \$1 mil to \$1.25 mil (50% Sales Ratio) / \$2 mil to \$2.25 mil (18% Sales Ratio)
- Buyers Best Bet\*\* (+/- \$1.5 mil): Homes between \$1.25 mil to \$1.5 mil / \$2.5 mil plus, Elgin Chantrell and 7 plus bedrooms
- Sellers Best Bet\*\* Selling homes in Sunnyside Park and 3 to 4 bedroom properties

# 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 – 300,000	2	1	50%
300,001 - 400,000	11	14	127%*
400,001 - 500,000	45	24	53%
500,001 - 600,000	42	23	55%
600,001 – 700,000	46	20	43%
700,001 — 800,000	42	14	33%
800,001 - 900,000	30	11	37%
900,001 - 1,000,000	34	10	29%
1,000,001 - 1,250,000	23	2	9%
1,250,001 - 1,500,000	4	1	25%
1,500,001 - 1,750,000	1	0	NA
1,750,001 - 2,000,000	4	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	2	1	50%
4,000,001 & Greater	0	0	NA
TOTAL*	289	121	42%
0 to 1 Bedroom	29	12	41%
2 Bedrooms	146	61	42%
3 Bedrooms	68	31	46%
4 Bedrooms & Greater	46	17	37%
TOTAL*	289	121	42%

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Community	LUNDUS &	<i>TOWNHOMES</i>

SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	2	2	100%
Elgin Chantrell	3	1	33%
Grandview	91	47	52%
Hazelmere	0	0	NA
King George Corridor	35	27	77%
Morgan Creek	22	6	27%
Pacific Douglas	8	6	75%
Sunnyside Park	13	11	85%
White Rock	115	21	18%
TOTAL*	289	121	42%

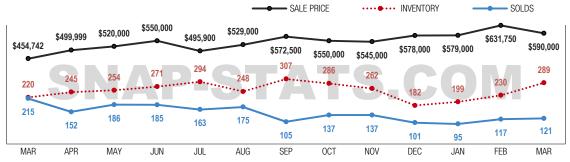
SnapStats® Median Data	February	March	Variance	
Inventory	230	289	26%	
Solds	117	121	3%	
Sale Price	\$631,750	\$590,000	-7%	
Sale Price SQFT	\$477	\$453	-5%	
Sale to List Price Ratio	102%	98%	-4%	
Days on Market	11	7	-36%	

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator SOUTH SURREY ATTACHED: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, White Rock and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in King George Corridor, Pacific Douglas, Sunnyside Park and 3 bedroom properties

### 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats® NORTH DELTA

#### **Price Band & Bedroom DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	3	1	33%
800,001 - 900,000	19	11	58%
900,001 - 1,000,000	32	15	47%
1,000,001 - 1,250,000	32	9	28%
1,250,001 - 1,500,000	15	4	27%
1,500,001 - 1,750,000	5	1	20%
1,750,001 - 2,000,000	7	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	2	1	50%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	118	42	36%
2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	81	25	31%
5 to 6 Bedrooms	23	14	61%
7 Bedrooms & More	13	2	15%
TOTAL*	118	42	36%

SnapStats® Median Data	February	March	Variance
Inventory	96	118	23%
Solds	39	42	8%
Sale Price	\$975,000	\$963,000	-1%
Sale Price SQFT	\$406	\$423	4%
Sale to List Price Ratio	100%	101%	1%
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#### **Community DETACHED HOUSES**

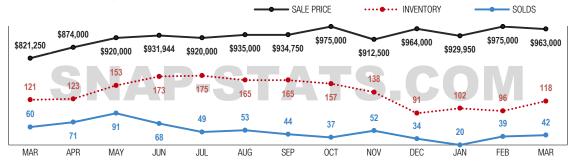
	Inventory	Sales	Sales Ratio
Annieville	26	14	54%
Nordel	34	10	29%
Scottsdale	30	12	40%
Sunshine Hills Woods	28	6	21%
TOTAL*	118	42	36%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NORTH DELTA DETACHED: Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate))
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 58% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.5 mil, Sunshine Hills Woods and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Annieville and 5 to 6 bedroom properties

### 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats® NORTH DELTA

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	3	3	100%
400,001 - 500,000	6	2	33%
500,001 - 600,000	5	1	20%
600,001 - 700,000	8	1	13%
700,001 — 800,000	5	2	40%
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	31	9	29%
0 to 1 Bedroom	6	1	17%
2 Bedrooms	12	5	42%
3 Bedrooms	8	2	25%
4 Bedrooms & Greater	5	1	20%
TOTAL*	31	9	29%

2 Bedrooms	12	5	42%
3 Bedrooms	8	2	25%
4 Bedrooms & Greater	5	1	20%
TOTAL*	31	9	29%
SnanStats® Median Data	February	March	Variance

20

13

\$414

101%

\$533,000

# Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	5	3	60%
Nordel	10	3	30%
Scottsdale	14	3	21%
Sunshine Hills Woods	2	0	NA
TOTAL*	31	9	29%

Days on Market -36% \*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Inventory Solds

Sale Price

Sale Price SQFT

- Market Type Indicator NORTH DELTA ATTACHED: Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- · Homes are selling on average at list price

\$428,000

\$372

100%

31

- Most Active Price Band\*\* \$600,000 to \$700,000 with average 13% Sales Ratio (Balanced market speed)
- Buyers Best Bet\*\* Homes in Scottsdale and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Nordel and 2 bedroom properties

55%

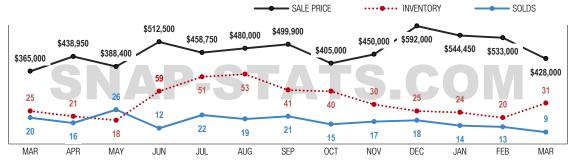
-31%

-20%

-10%

-1%

### 13 Month **Market Trend**



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# Snap Stats CLOVERDALE

#### **Price Band & Bedroom DETACHED HOUSES**

	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	1	NA*
700,001 - 800,000	2	5	250%*
800,001 - 900,000	16	9	56%
900,001 - 1,000,000	27	14	52%
1,000,001 - 1,250,000	31	17	55%
1,250,001 - 1,500,000	17	4	24%
1,500,001 – 1,750,000	4	3	75%
1,750,001 – 2,000,000	5	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	3	0	NA
TOTAL*	109	53	49%
2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	42	21	50%
5 to 6 Bedrooms	41	26	63%
7 Bedrooms & More	20	6	30%
TOTAL*	109	53	49%

February

\$978,000

94

36

\$356

101%

<b>Community</b>	<b>DETACHED</b>	<b>HOUSES</b>
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<b>Community</b> <i>DETAC</i>	HED HOUSES		
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	13	18	138%
Cloverdale	94	35	37%
Serpentine	2	0	NA
TOTAL*	109	53	49%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

SnapStats® Median Data

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

- Market Type Indicator CLOVERDALE DETACHED: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price

March

\$980,000

109

53

\$364

99%

12

- Most Active Price Band\*\* \$800,000 to \$900,000 with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Clayton and 5 to 6 bedroom properties

Variance

16%

47%

NA

2%

-2%

9%

# 13 Month **Market Trend**



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats CLOVERDALE

#### Price Band & Bedroom CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	5	NA*
300,001 - 400,000	11	7	64%
400,001 - 500,000	14	11	79%
500,001 - 600,000	50	32	64%
600,001 - 700,000	24	25	104%*
700,001 - 800,000	11	6	55%
800,001 - 900,000	3	1	33%
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	115	87	76%
0 to 1 Bedroom	13	8	62%
2 Bedrooms	46	34	74%
3 Bedrooms	46	32	70%
4 Bedrooms & Greater	10	13	130%*
TOTAL*	115	87	76%

SnapStats® Median Data	February	March	Variance
Inventory	82	115	40%
Solds	69	87	26%
Sale Price	\$555,000	\$570,500	3%
Sale Price SQFT	\$446	\$434	-3%
Sale to List Price Ratio	103%	104%	1%
Days on Market	6	7	17%

#### Community CONDOS & TOWNHOMES

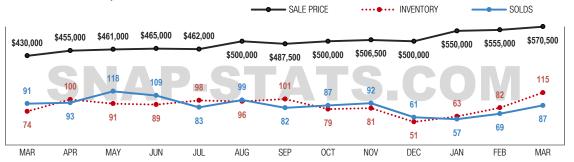
Clayton         81         46         57%           Cloverdale         34         41         121%*           Serpentine         0         0         NA           TOTAL*         115         87         76%		Inventory	Sales	Sales Ratio
Cloverdale 34 41 121%* Serpentine 0 0 NA		81	46	57%
Serpentine 0 0 NA TOTAL* 115 87 76%	Cloverdale	34	41	121%*
TOTAL* 115 87 76%	Serpentine	0	0	NA
	TOTAL*	115	87	76%

\*Sales Ratio total suggests market speed and market type (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator **CLOVERDALE ATTACHED:** Sellers market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Clayton and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cloverdale and minimum 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

# SnapStats Publishing

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats LANGLEY

#### **Price Band & Bedroom DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	2	2	100%
600,001 – 700,000	7	0	NA
700,001 — 800,000	10	7	70%
800,001 — 900,000	26	14	54%
900,001 — 1,000,000	18	20	111%*
1,000,001 - 1,250,000	56	28	50%
1,250,001 — 1,500,000	50	14	28%
1,500,001 — 1,750,000	18	2	11%
1,750,001 — 2,000,000	12	1	8%
2,000,001 - 2,250,000	7	0	NA
2,250,001 – 2,500,000	6	2	33%
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	8	0	NA
TOTAL*	229	90	39%
2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	110	47	43%
5 to 6 Bedrooms	91	39	43%
7 Bedrooms & More	19	3	16%
TOTAL*	229	90	39%

i Dodioonia a Moro	10	J	10 /0
TOTAL*	229	90	39%
SnapStats® <i>Median Data</i>	February	March	Variance
Inventory	195	229	17%
Solds	82	90	10%
Sale Price	\$1,010,000	\$1,012,450	NA
Sale Price SQFT	\$421	\$388	-8%
Sale to List Price Ratio	103%	98%	-5%

#### **Community DETACHED HOUSES**

	Inventory	Sales	Sales Ratio
Aldergrove	29	18	62%
Brookswood	30	13	43%
Campbell Valley	11	1	9%
County Line Glen Valley	0	0	NA
Fort Langley	15	3	20%
Langley City	40	16	40%
Murrayville	16	2	13%
Otter District	2	0	NA
Salmon River	17	3	18%
Walnut Grove	17	19	112%*
Willoughby Heights	52	15	29%
TOTAL*	229	90	39%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

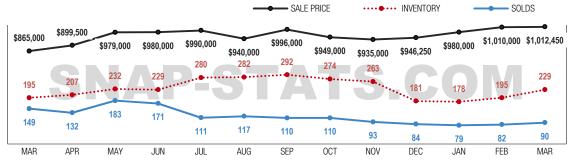
Days on Market

- Market Type Indicator LANGLEY DETACHED: Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price

-43%

- Most Active Price Band\*\* \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Campbell Valley, Murrayville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Aldergrove, Walnut Grove and 3 to 6 bedroom properties

### 13 Month Market Trend



#### Compliments of...

# SnapStats Publishing

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats LANGLEY

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	6	7	117%*
300,001 - 400,000	38	31	82%
400,001 - 500,000	36	54	150%*
500,001 - 600,000	50	36	72%
600,001 - 700,000	45	42	93%
700,001 - 800,000	15	10	67%
800,001 - 900,000	5	1	20%
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	196	182	93%
0 to 1 Bedroom	29	30	103%*
2 Bedrooms	88	82	93%
3 Bedrooms	63	61	97%
4 Bedrooms & Greater	16	9	56%
TOTAL*	196	182	93%

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Aldergrove	3	12	400%*
Brookswood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	1	1	100%
Langley City	60	55	92%
Murrayville	13	4	31%
Otter District	0	0	NA
Salmon River	2	3	150%*
Walnut Grove	19	28	147%*
Willoughby Heights	98	79	81%
TOTAL*	196	182	93%

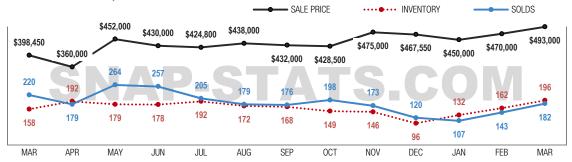
SnapStats® Median Data	February	March	Variance
Inventory	162	196	21%
Solds	143	182	27%
Sale Price	\$470,000	\$493,000	5%
Sale Price SQFT	\$411	\$416	1%
Sale to List Price Ratio	100%	101%	1%
Davs on Market	7	8	14%

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator LANGLEY ATTACHED: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Murrayville and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Aldergrove, Walnut Grove and up to 1 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### SnapStats Publishing

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# Snap Stats ABBOTSFORD

#### **Price Band & Bedroom DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio NA
\$0 - 100,000	0	0	NA NA
100,001 – 200,000	-	~	
200,001 - 300,000	0	0	NA NA
300,001 - 400,000	0 2	0	
400,001 - 500,000	5	1	50% 20%
500,001 - 600,000	25	24	96%
600,001 - 700,000	64	43	67%
700,001 - 800,000	49	20	41%
800,001 - 900,000	21	15	71%
900,001 - 1,000,000	40	11	28%
1,000,001 - 1,250,000		4	28% 17%
1,250,001 - 1,500,000	24 9	0	17 % NA
1,500,001 – 1,750,000	4		NA NA
1,750,001 – 2,000,000	0	0	NA NA
2,000,001 - 2,250,000	4	1	25%
2,250,001 - 2,500,000	•	•	,-
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA 100/
TOTAL*	251	120	48%
0 Dadwara 0 Lasa	10	0	000/
2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	101	65	64%
5 to 6 Bedrooms	112	48	43%
7 Bedrooms & More	28	5	18%
TOTAL*	251	120	48%

Community	<b>DETACHED</b>	HOUSES
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SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	80	55	69%
Abbotsford West	87	39	45%
Aberdeen	27	5	19%
Bradner	0	0	NA
Central Abbotsford	37	14	38%
Matsqui	5	1	20%
Poplar	9	4	44%
Sumas Mountain	5	1	20%
Sumas Prairie	1	1	100%
TOTAL*	251	120	48%

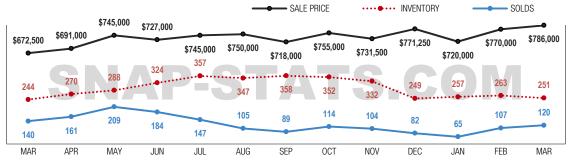
Shapstats® Wedian Data	reblualy	March	variance
Inventory	263	251	-5%
Solds	107	120	12%
Sale Price	\$770,000	\$786,000	2%
Sale Price SQFT	\$298	\$309	4%
Sale to List Price Ratio	99%	99%	NA
Days on Market	17	10	-41%

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator ABBOTSFORD DETACHED: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 96% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Abbotsford East and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### **SnapStats Publishing**

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# Snap Stats ABBOTSFORD

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	5	4	80%
200,001 - 300,000	39	27	69%
300,001 - 400,000	58	60	103%*
400,001 - 500,000	35	24	69%
500,001 - 600,000	36	31	86%
600,001 - 700,000	6	8	133%*
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	182	154	85%
0 to 1 Bedroom	19	22	116%*
2 Bedrooms	119	91	76%
3 Bedrooms	34	31	91%
4 Bedrooms & Greater	10	10	100%
TOTAL*	182	154	85%

TUTAL	102	104	0070
SnapStats® Median Data	February	March	Variance
Inventory	135	182	35%
Solds	114	154	35%
Sale Price	\$347,950	\$376,250	8%
Sale Price SQFT	\$311	\$353	14%
Sale to List Price Ratio	106%	105%	-1%

#### Community CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
Abbotsford East	26	17	65%
Abbotsford West	73	62	85%
Aberdeen	0	1	NA*
Bradner	0	0	NA
Central Abbotsford	79	64	81%
Matsqui	1	0	NA
Poplar	3	10	333%*
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	182	154	85%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

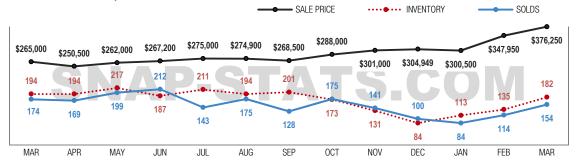
Days on Market

- Market Type Indicator ABBOTSFORD ATTACHED: Sellers market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 5% above list price

NA

- Most Active Price Band\*\* \$300,000 to \$400,000 / \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$200,000 to \$300,000 / \$400,000 to \$500,000, Abbotsford East and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Poplar and up to 1 / minimum 4 bedroom properties

# 13 Month Market Trend



#### Compliments of...

#### SnapStats Publishing

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats® MISSION

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	2	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	4	2	50%
500,001 - 600,000	7	12	171%*
600,001 - 700,000	17	16	94%
700,001 - 800,000	31	10	32%
800,001 - 900,000	19	6	32%
900,001 - 1,000,000	9	4	44%
1,000,001 - 1,250,000	12	2	17%
1,250,001 — 1,500,000	3	0	NA
1,500,001 - 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	109	52	48%
2 Bedrooms & Less	12	2	17%
3 to 4 Bedrooms	53	33	62%
5 to 6 Bedrooms	43	17	40%
7 Bedrooms & More	1	0	NA
TOTAL*	109	52	48%

Community	<b>DETACHED</b>	HOUSES
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SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	1	0	NA
Durieu	0	0	NA
Hatzic	16	5	31%
Hemlock	3	0	NA
Lake Errock	6	5	83%
Mission	83	42	51%
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	109	52	48%

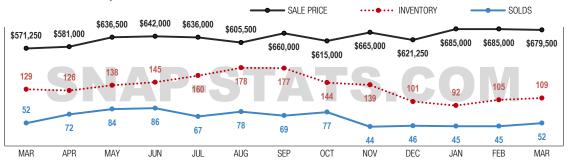
SnapStats® Median Data	February	March	Variance
Inventory	105	109	4%
Solds	45	52	16%
Sale Price	\$685,000	\$679,500	-1%
Sale Price SQFT	\$291	\$298	2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	9	12	33%

<sup>\*</sup>Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MISSION DETACHED: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mission and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### **SnapStats Publishing**

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

# SnapStats® MISSION

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	1	NA*
100,001 - 200,000	2	0	NA
200,001 - 300,000	3	3	100%
300,001 - 400,000	5	5	100%
400,001 - 500,000	1	0	NA
500,001 - 600,000	12	5	42%
600,001 - 700,000	2	2	100%
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 — 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	25	16	64%
0 to 1 Bedroom	0	1	NA*
2 Bedrooms	6	6	100%
3 Bedrooms	11	3	27%
4 Bedrooms & Greater	8	6	75%
TOTAL*	25	16	64%

SnapStats® Median Data	February	March	Variance
Inventory	21	25	19%
Solds	7	16	129%
Sale Price	\$380,000	\$372,000	-2%
Sale Price SQFT	\$353	\$288	-18%
Sale to List Price Ratio	109%	101%	-7%
Days on Market	8	17	113%

#### Community CONDOS & TOWNHOMES

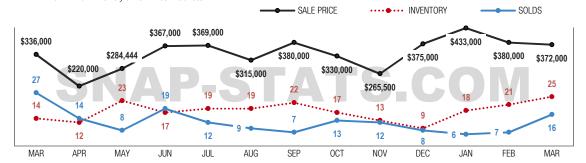
		• •	0 1 0 11
	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	5	2	40%
Lake Errock	0	0	NA
Mission	20	14	70%
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	25	16	64%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MISSION ATTACHED: Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 42% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes with 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Mission and minimum 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

## SnapStats Publishing

SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup> With a minimum inventory of 10 in most instances