## Everything you need to know about your Real Estate Market Today!

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604.229.0521
snapstatsinfo@gmail.com
snap-stats.com
SnapStats Publishing Company
2512 Yukon Street
Vancouver, BC V5Y OH2

# Snapstats 

March 2018
Produced and Published by SnapStats® Publishing Co info@snap-stats.com | www.snap-stats.com


Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission


## SnapStats surrey

MARCH 2018

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 4 | 4 | 100\% |
| 700,001-800,000 | 25 | 14 | 56\% |
| 800,001-900,000 | 71 | 35 | 49\% |
| 900,001-1,000,000 | 91 | 32 | 35\% |
| 1,000,001-1,250,000 | 132 | 50 | 38\% |
| 1,250,001-1,500,000 | 166 | 31 | 19\% |
| 1,500,001-1,750,000 | 60 | 8 | 13\% |
| 1,750,001-2,000,000 | 41 | 4 | 10\% |
| 2,000,001-2,250,000 | 4 | 0 | NA |
| 2,250,001-2,500,000 | 11 | 1 | 9\% |
| 2,500,001-2,750,000 | 7 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 618 | 179 | 29\% |
| 2 Bedrooms \& Less | 34 | 8 | 24\% |
| 3 to 4 Bedrooms | 196 | 76 | 39\% |
| 5 to 6 Bedrooms | 214 | 52 | 24\% |
| 7 Bedrooms \& More | 174 | 43 | 25\% |
| TOTAL* | 618 | 179 | 29\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 569 | 618 | 9\% |
| Solds | 133 | 179 | 35\% |
| Sale Price | \$995,000 | \$1,020,000 | 3\% |
| Sale Price SQFT | \$393 | \$397 | 1\% |
| Sale to List Price Ratio | 100\% | 97\% | -3\% |
| Days on Market | 17 | 16 | -6\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 43 | 13 | $30 \%$ |
| Bolivar Heights | 46 | 20 | $43 \%$ |
| Bridgeview | 13 | 2 | $15 \%$ |
| Cedar Hills | 42 | 13 | $31 \%$ |
| East Newton | 72 | 18 | $25 \%$ |
| Fleetwood Tynehead | 83 | 19 | $23 \%$ |
| Fraser Heights | 29 | 14 | $48 \%$ |
| Guildford | 21 | 7 | $33 \%$ |
| Panorama Ridge | 58 | 16 | $28 \%$ |
| Port Kells | 3 | 0 | NA |
| Queen Mary Park | 39 | 13 | $33 \%$ |
| Royal Heights | 13 | 6 | $46 \%$ |
| Sullivan Station | 47 | 15 | $32 \%$ |
| West Newton | 54 | 17 | $31 \%$ |
| Whalley | 55 | 6 | $11 \%$ |
| TOTAL | 618 | 179 | $29 \%$ |

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*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY DETACHED: Sellers market at $29 \%$ Sales Ratio average (2.9 in 10 homes selling rate)

- Homes are selling on average at 3\% below list price
- Most Active Price Band** $\$ 700,000$ to $\$ 800,00$ with average $56 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet*夫 Homes between $\$ 2.25$ mil to $\$ 2.5$ mil, Bridgeview and Whalley
- Sellers Best Bet** Selling homes in Bolivar Heights, Fraser Heights, Royal Heights and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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# SnapStats SURREY 

MARCH 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| Smaptats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 13 | 12 | 92\% |
| 300,001-400,000 | 102 | 94 | 92\% |
| 400,001-500,000 | 86 | 91 | 106\%* |
| 500,001-600,000 | 73 | 44 | 60\% |
| 600,001-700,000 | 76 | 41 | 54\% |
| 700,001-800,000 | 32 | 13 | 41\% |
| 800,001-900,000 | 13 | 5 | 38\% |
| 900,001-1,000,000 | 4 | 1 | 25\% |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 401 | 301 | 75\% |
| 0 to 1 Bedroom | 99 | 92 | 93\% |
| 2 Bedrooms | 134 | 111 | 83\% |
| 3 Bedrooms | 117 | 78 | 67\% |
| 4 Bedrooms \& Greater | 51 | 20 | 39\% |
| TOTAL* | 401 | 301 | 75\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 351 | 401 | 14\% |
| Solds | 252 | 301 | 19\% |
| Sale Price | \$446,500 | \$439,900 | -1\% |
| Sale Price SQFT | \$439 | \$474 | 8\% |
| Sale to List Price Ratio | 104\% | 104\% | NA |
| Days on Market | 7 | 8 | 14\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 11 | 3 | $27 \%$ |
| Bolivar Heights | 5 | 3 | $60 \%$ |
| Bridgeview | 0 | 1 | NA* |
| Cedar Hills | 0 | 0 | NA |
| East Newton | 33 | 27 | $82 \%$ |
| Fleetwood Tynehead | 32 | 28 | $88 \%$ |
| Fraser Heights | 6 | 1 | $17 \%$ |
| Guildford | 53 | 43 | $81 \%$ |
| Panorama Ridge | 9 | 6 | $67 \%$ |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 30 | 16 | $53 \%$ |
| Royal Heights | 1 | 0 | NA |
| Sullivan Station | 44 | 24 | $55 \%$ |
| West Newton | 30 | 28 | $93 \%$ |
| Whalley | 147 | 121 | $82 \%$ |
| TOTAL* | 401 | 301 | $75 \%$ |


|  |  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator SURREY ATTACHED: Sellers market at $75 \%$ Sales Ratio average ( 7.5 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Bear Creek Green Timbers and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, West Newton and up to 1 s bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ SOUTH SURREY/WHITE ROCK MARCH 2018

## Price Band \& Bedroom DETACHED HOUSES

| (1) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 1 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 1 | $N A^{*}$ |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 10 | 3 | 30\% |
| 1,000,001-1,250,000 | 58 | 29 | 50\% |
| 1,250,001-1,500,000 | 94 | 20 | 21\% |
| 1,500,001-1,750,000 | 59 | 10 | 17\% |
| 1,750,001-2,000,000 | 71 | 6 | 8\% |
| 2,000,001-2,250,000 | 33 | 6 | 18\% |
| 2,250,001-2,500,000 | 52 | 5 | 10\% |
| 2,500,001-2,750,000 | 29 | 0 | NA |
| 2,750,001-3,000,000 | 39 | 1 | 3\% |
| 3,000,001-3,500,000 | 34 | 0 | NA |
| 3,500,001-4,000,000 | 29 | 1 | 3\% |
| 4,000,001 \& Greater | 29 | 0 | NA |
| TOTAL* | 539 | 82 | 15\% |
| 2 Bedrooms \& Less | 41 | 7 | 17\% |
| 3 to 4 Bedrooms | 281 | 53 | 19\% |
| 5 to 6 Bedrooms | 176 | 21 | 12\% |
| 7 Bedrooms \& More | 41 | 1 | 2\% |
| TOTAL* | 539 | 82 | 15\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 513 | 539 | 5\% |
| Solds | 80 | 82 | 3\% |
| Sale Price | \$1,349,000 | \$1,357,976 | 1\% |
| Sale Price SQFT | \$495 | \$522 | 5\% |
| Sale to List Price Ratio | 97\% | 96\% | -1\% |
| Days on Market | 23 | 33 | 43\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 108 | 13 | $12 \%$ |
| Elgin Chantrell | 93 | 7 | $8 \%$ |
| Grandview | 38 | 9 | $24 \%$ |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 54 | 11 | $20 \%$ |
| Morgan Creek | 32 | 8 | $25 \%$ |
| Pacific Douglas | 20 | 3 | $15 \%$ |
| Sunnyside Park | 44 | 13 | $30 \%$ |
| White Rock | 150 | 18 | $12 \%$ |
| TOTAL* | 539 | 82 | $15 \%$ |

(
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

Market Summary • Market Type Indicator SOUTH SURREY DETACHED: Balanced market at 15\% Sales Ratio average (1.5 in 10 homes selling rate)

- Homes are selling on average 4\% below list price
- Most Active Price Band** (+/- \$1.5 mil): $\$ 1$ mil to $\$ 1.25$ mil ( $50 \%$ Sales Ratio) / $\$ 2$ mil to $\$ 2.25$ mil ( $18 \%$ Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5$ mil): Homes between $\$ 1.25$ mil to $\$ 1.5 \mathrm{mil} / \$ 2.5$ mil plus, Elgin Chantrell and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Sunnyside Park and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

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# SnapStałs south surrey/white rock 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 2 | 1 | 50\% |
| 300,001-400,000 | 11 | 14 | 127\%* |
| 400,001-500,000 | 45 | 24 | 53\% |
| 500,001-600,000 | 42 | 23 | 55\% |
| 600,001-700,000 | 46 | 20 | 43\% |
| 700,001-800,000 | 42 | 14 | 33\% |
| 800,001-900,000 | 30 | 11 | 37\% |
| 900,001-1,000,000 | 34 | 10 | 29\% |
| 1,000,001-1,250,000 | 23 | 2 | 9\% |
| 1,250,001-1,500,000 | 4 | 1 | 25\% |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 4 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 1 | 50\% |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 289 | 121 | 42\% |
| 0 to 1 Bedroom | 29 | 12 | 41\% |
| 2 Bedrooms | 146 | 61 | 42\% |
| 3 Bedrooms | 68 | 31 | 46\% |
| 4 Bedrooms \& Greater | 46 | 17 | 37\% |
| TOTAL* | 289 | 121 | 42\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 230 | 289 | 26\% |
| Solds | 117 | 121 | 3\% |
| Sale Price | \$631,750 | \$590,000 | -7\% |
| Sale Price SQFT | \$477 | \$453 | -5\% |
| Sale to List Price Ratio | 102\% | 98\% | -4\% |
| Days on Market | 11 | 7 | -36\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 2 | 2 | $100 \%$ |
| Elgin Chantrell | 3 | 1 | $33 \%$ |
| Grandview | 91 | 47 | $52 \%$ |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 35 | 27 | $77 \%$ |
| Morgan Creek | 22 | 6 | $27 \%$ |
| Pacific Douglas | 8 | 6 | $75 \%$ |
| Sunnyside Park | 13 | 11 | $85 \%$ |
| White Rock | 115 | 21 | $18 \%$ |
| TOTAL* | 289 | 121 | $42 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator SOUTH SURREY ATTACHED: Sellers market at $42 \%$ Sales Ratio average ( 4.2 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, White Rock and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Pacific Douglas, Sunnyside Park and 3 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ${ }^{\circ}$ NORTH delta

## Price Band \& Bedroom DETACHED HOUSES

| lanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 3 | 1 | 33\% |
| 800,001-900,000 | 19 | 11 | 58\% |
| 900,001-1,000,000 | 32 | 15 | 47\% |
| 1,000,001-1,250,000 | 32 | 9 | 28\% |
| 1,250,001-1,500,000 | 15 | 4 | 27\% |
| 1,500,001-1,750,000 | 5 | 1 | 20\% |
| 1,750,001-2,000,000 | 7 | 0 | NA |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 1 | 50\% |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 118 | 42 | 36\% |
| 2 Bedrooms \& Less | 1 | 1 | 100\% |
| 3 to 4 Bedrooms | 81 | 25 | 31\% |
| 5 to 6 Bedrooms | 23 | 14 | 61\% |
| 7 Bedrooms \& More | 13 | 2 | 15\% |
| TOTAL* | 118 | 42 | 36\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 96 | 118 | 23\% |
| Solds | 39 | 42 | 8\% |
| Sale Price | \$975,000 | \$963,000 | -1\% |
| Sale Price SQFT | \$406 | \$423 | 4\% |
| Sale to List Price Ratio | 100\% | 101\% | 1\% |
| Days on Market | 6 | 9 | 50\% |

Community DETACHED HOUSES

| ® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Annieville | 26 | 14 | 54\% |
| Nordel | 34 | 10 | 29\% |
| Scottsdale | 30 | 12 | 40\% |
| Sunshine Hills Woods | 28 | 6 | 21\% |
| TOTAL* | 118 | 42 | 36\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA DETACHED: Sellers market at $36 \%$ Sales Ratio average ( 3.6 in 10 homes selling rate))

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $58 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.5$ mil, Sunshine Hills Woods and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats ${ }^{\circ}$ north delta 

MARCH 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 3 | 3 | 100\% |
| 400,001-500,000 | 6 | 2 | 33\% |
| 500,001-600,000 | 5 | 1 | 20\% |
| 600,001-700,000 | 8 | 1 | 13\% |
| 700,001-800,000 | 5 | 2 | 40\% |
| 800,001-900,000 | 2 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 1 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 31 | 9 | 29\% |
| 0 to 1 Bedroom | 6 | 1 | 17\% |
| 2 Bedrooms | 12 | 5 | 42\% |
| 3 Bedrooms | 8 | 2 | 25\% |
| 4 Bedrooms \& Greater | 5 | 1 | 20\% |
| TOTAL* | 31 | 9 | 29\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 20 | 31 | 55\% |
| Solds | 13 | 9 | -31\% |
| Sale Price | \$533,000 | \$428,000 | -20\% |
| Sale Price SQFT | \$414 | \$372 | -10\% |
| Sale to List Price Ratio | 101\% | 100\% | -1\% |
| Days on Market | 11 | 7 | -36\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Annievile | 5 | 3 | $60 \%$ |
| Nordel | 10 | 3 | $30 \%$ |
| Scottsdale | 14 | 3 | $21 \%$ |
| Sunshine Hills Woods | 2 | 0 | NA |
| TOTAL* | 31 | 9 | $29 \%$ |
|  |  |  |  |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator NORTH DELTA ATTACHED: Sellers market at $29 \%$ Sales Ratio average ( 2.9 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $13 \%$ Sales Ratio (Balanced market speed)
- Buyers Best Bet** Homes in Scottsdale and 3 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 2 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend

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# SnapStats cloverdale 

MARCH 2018

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 1 | NA* |
| 700,001-800,000 | 2 | 5 | 250\%* |
| 800,001-900,000 | 16 | 9 | 56\% |
| 900,001-1,000,000 | 27 | 14 | 52\% |
| 1,000,001-1,250,000 | 31 | 17 | 55\% |
| 1,250,001-1,500,000 | 17 | 4 | 24\% |
| 1,500,001-1,750,000 | 4 | 3 | 75\% |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 3 | 0 | NA |
| TOTAL* | 109 | 53 | 49\% |
| 2 Bedrooms \& Less | 6 | 0 | NA |
| 3 to 4 Bedrooms | 42 | 21 | 50\% |
| 5 to 6 Bedrooms | 41 | 26 | 63\% |
| 7 Bedrooms \& More | 20 | 6 | 30\% |
| TOTAL* | 109 | 53 | 49\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 94 | 109 | 16\% |
| Solds | 36 | 53 | 47\% |
| Sale Price | \$978,000 | \$980,000 | NA |
| Sale Price SQFT | \$356 | \$364 | 2\% |
| Sale to List Price Ratio | 101\% | 99\% | -2\% |
| Days on Market | 11 | 12 | 9\% |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Clayton | 13 | 18 |
| Cloverdale | 94 | 35 |
| Serpentine | 2 | 0 |
| TOTAL* | 109 | 53 |

S


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE DETACHED: Sellers market at 49\% Sales Ratio average (4.9 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $56 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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MARCH 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| B | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 5 | NA* |
| 300,001-400,000 | 11 | 7 | 64\% |
| 400,001-500,000 | 14 | 11 | 79\% |
| 500,001-600,000 | 50 | 32 | 64\% |
| 600,001-700,000 | 24 | 25 | 104\%* |
| 700,001-800,000 | 11 | 6 | 55\% |
| 800,001-900,000 | 3 | 1 | 33\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 115 | 87 | 76\% |
| 0 to 1 Bedroom | 13 | 8 | 62\% |
| 2 Bedrooms | 46 | 34 | 74\% |
| 3 Bedrooms | 46 | 32 | 70\% |
| 4 Bedrooms \& Greater | 10 | 13 | 130\%* |
| TOTAL* | 115 | 87 | 76\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 82 | 115 | 40\% |
| Solds | 69 | 87 | 26\% |
| Sale Price | \$555,000 | \$570,500 | 3\% |
| Sale Price SQFT | \$446 | \$434 | -3\% |
| Sale to List Price Ratio | 103\% | 104\% | 1\% |
| Days on Market | 6 | 7 | 17\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Clayton | 81 | 46 |
| Cloverdale | 34 | 41 |
| Serpentine | 0 | 0 |
| TOTAL $^{*}$ | 115 | 87 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator CLOVERDALE ATTACHED: Sellers market at $76 \%$ Sales Ratio average ( 7.6 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Clayton and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and minimum 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs LANGLEY

MARCH 2018

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 2 | 2 | 100\% |
| 600,001-700,000 | 7 | 0 | NA |
| 700,001-800,000 | 10 | 7 | 70\% |
| 800,001-900,000 | 26 | 14 | 54\% |
| 900,001-1,000,000 | 18 | 20 | 111\%* |
| 1,000,001-1,250,000 | 56 | 28 | 50\% |
| 1,250,001-1,500,000 | 50 | 14 | 28\% |
| 1,500,001-1,750,000 | 18 | 2 | 11\% |
| 1,750,001-2,000,000 | 12 | 1 | 8\% |
| 2,000,001-2,250,000 | 7 | 0 | NA |
| 2,250,001-2,500,000 | 6 | 2 | 33\% |
| 2,500,001-2,750,000 | 4 | 0 | NA |
| 2,750,001-3,000,000 | 2 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 8 | 0 | NA |
| TOTAL* | 229 | 90 | 39\% |
| 2 Bedrooms \& Less | 9 | 1 | 11\% |
| 3 to 4 Bedrooms | 110 | 47 | 43\% |
| 5 to 6 Bedrooms | 91 | 39 | 43\% |
| 7 Bedrooms \& More | 19 | 3 | 16\% |
| TOTAL* | 229 | 90 | 39\% |
| SnapStats ${ }^{\text {a }}$ Median Data | February | March | Variance |
| Inventory | 195 | 229 | 17\% |
| Solds | 82 | 90 | 10\% |
| Sale Price | \$1,010,000 | \$1,012,450 | NA |
| Sale Price SQFT | \$421 | \$388 | -8\% |
| Sale to List Price Ratio | 103\% | 98\% | -5\% |
| Days on Market | 14 | 8 | -43\% |

Community DETACHED HOUSES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Aldergrove | 29 | 18 | $62 \%$ |
| Brookswood | 30 | 13 | $43 \%$ |
| Campbell Valley | 11 | 1 | $9 \%$ |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 15 | 3 | $20 \%$ |
| Langley City | 40 | 16 | $40 \%$ |
| Murrayville | 16 | 2 | $13 \%$ |
| Otter District | 2 | 0 | NA |
| Salmon River | 17 | 3 | $18 \%$ |
| Walnut Grove | 17 | 19 | $112 \%^{*}$ |
| Willoughby Heights | 52 | 15 | $29 \%$ |
| TOTAL* | 229 | 90 | $39 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator LANGLEY DETACHED: Sellers market at $39 \%$ Sales Ratio average ( 3.9 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 900,000$ to $\$ 1$ mil with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.75$ mil to $\$ 2$ mil, Campbell Valley, Murrayville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and 3 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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MARCH 2018

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 6 | 7 | 117\%* |
| 300,001-400,000 | 38 | 31 | 82\% |
| 400,001-500,000 | 36 | 54 | 150\%* |
| 500,001-600,000 | 50 | 36 | 72\% |
| 600,001-700,000 | 45 | 42 | 93\% |
| 700,001-800,000 | 15 | 10 | 67\% |
| 800,001-900,000 | 5 | 1 | 20\% |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 1 | NA* |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 196 | 182 | 93\% |
| 0 to 1 Bedroom | 29 | 30 | 103\%* |
| 2 Bedrooms | 88 | 82 | 93\% |
| 3 Bedrooms | 63 | 61 | 97\% |
| 4 Bedrooms \& Greater | 16 | 9 | 56\% |
| TOTAL* | 196 | 182 | 93\% |
| SnapStats ${ }^{\text {a }}$ Median Data | February | March | Variance |
| Inventory | 162 | 196 | 21\% |
| Solds | 143 | 182 | 27\% |
| Sale Price | \$470,000 | \$493,000 | 5\% |
| Sale Price SQFT | \$411 | \$416 | 1\% |
| Sale to List Price Ratio | 100\% | 101\% | 1\% |
| Days on Market | 7 | 8 | 14\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Aldergrove | 3 | 12 | $400 \%^{*}$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 1 | 1 | $100 \%$ |
| Langley City | 60 | 55 | $92 \%$ |
| Murrayville | 13 | 4 | $31 \%$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 2 | 3 | $150 \%^{*}$ |
| Walnut Grove | 19 | 28 | $147 \%^{*}$ |
| Willoughby Heights | 98 | 79 | $81 \%$ |
| TOTAL* | 196 | 182 | $93 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator LANGLEY ATTACHED: Sellers market at $93 \%$ Sales Ratio average ( 9.3 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Murrayville and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ABBOTSFORD

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 2 | 1 | 50\% |
| 500,001-600,000 | 5 | 1 | 20\% |
| 600,001-700,000 | 25 | 24 | 96\% |
| 700,001-800,000 | 64 | 43 | 67\% |
| 800,001-900,000 | 49 | 20 | 41\% |
| 900,001-1,000,000 | 21 | 15 | 71\% |
| 1,000,001-1,250,000 | 40 | 11 | 28\% |
| 1,250,001-1,500,000 | 24 | 4 | 17\% |
| 1,500,001-1,750,000 | 9 | 0 | NA |
| 1,750,001-2,000,000 | 4 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 4 | 1 | 25\% |
| 2,500,001-2,750,000 | 2 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 251 | 120 | 48\% |
| 2 Bedrooms \& Less | 10 | 2 | 20\% |
| 3 to 4 Bedrooms | 101 | 65 | 64\% |
| 5 to 6 Bedrooms | 112 | 48 | 43\% |
| 7 Bedrooms \& More | 28 | 5 | 18\% |
| TOTAL* | 251 | 120 | 48\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 263 | 251 | -5\% |
| Solds | 107 | 120 | 12\% |
| Sale Price | \$770,000 | \$786,000 | 2\% |
| Sale Price SQFT | \$298 | \$309 | 4\% |
| Sale to List Price Ratio | 99\% | 99\% | NA |
| Days on Market | 17 | 10 | -41\% |

Community DETACHED HOUSES

| Snanstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 80 | 55 | $69 \%$ |
| Abbotsford West | 87 | 39 | $45 \%$ |
| Aberdeen | 27 | 5 | $19 \%$ |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 37 | 14 | $38 \%$ |
| Matsqui | 5 | 1 | $20 \%$ |
| Poplar | 9 | 4 | $44 \%$ |
| Sumas Mountain | 5 | 1 | $20 \%$ |
| Sumas Prairie | 1 | 1 | $100 \%$ |
| TOTAL* | 251 | 120 | $48 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD DETACHED: Sellers market at 48\% Sales Ratio average ( 4.8 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $96 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats ABBOTSFORD 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 5 | 4 | 80\% |
| 200,001-300,000 | 39 | 27 | 69\% |
| 300,001-400,000 | 58 | 60 | 103\%* |
| 400,001-500,000 | 35 | 24 | 69\% |
| 500,001-600,000 | 36 | 31 | 86\% |
| 600,001-700,000 | 6 | 8 | 133\%* |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 182 | 154 | 85\% |
| 0 to 1 Bedroom | 19 | 22 | 116\%* |
| 2 Bedrooms | 119 | 91 | 76\% |
| 3 Bedrooms | 34 | 31 | 91\% |
| 4 Bedrooms \& Greater | 10 | 10 | 100\% |
| TOTAL* | 182 | 154 | 85\% |
| SnapStats(8) Median Data | February | March | Variance |
| Inventory | 135 | 182 | 35\% |
| Solds | 114 | 154 | 35\% |
| Sale Price | \$347,950 | \$376,250 | 8\% |
| Sale Price SQFT | \$311 | \$353 | 14\% |
| Sale to List Price Ratio | 106\% | 105\% | -1\% |
| Days on Market | 7 | 7 | NA |

Community CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 26 | 17 | $65 \%$ |
| Abbotsford West | 73 | 62 | $85 \%$ |
| Aberdeen | 0 | 1 | NA* |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 79 | 64 | $81 \%$ |
| Matsqui | 1 | 0 | NA |
| Poplar | 3 | 10 | $333 \%^{*}$ |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 182 | 154 | $85 \%$ |

(
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator ABBOTSFORD ATTACHED: Sellers market at $85 \%$ Sales Ratio average ( 8.5 in 10 homes selling rate)

- Homes are selling on average 5\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000 / \$ 600,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 200,000$ to $\$ 300,000 / \$ 400,000$ to $\$ 500,000$, Abbotsford East and 2 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and up to 1 / minimum 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs mission

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 4 | 2 | 50\% |
| 500,001-600,000 | 7 | 12 | 171\%* |
| 600,001-700,000 | 17 | 16 | 94\% |
| 700,001-800,000 | 31 | 10 | 32\% |
| 800,001-900,000 | 19 | 6 | 32\% |
| 900,001-1,000,000 | 9 | 4 | 44\% |
| 1,000,001-1,250,000 | 12 | 2 | 17\% |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 109 | 52 | 48\% |
| 2 Bedrooms \& Less | 12 | 2 | 17\% |
| 3 to 4 Bedrooms | 53 | 33 | 62\% |
| 5 to 6 Bedrooms | 43 | 17 | 40\% |
| 7 Bedrooms \& More | 1 | 0 | NA |
| TOTAL* | 109 | 52 | 48\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 105 | 109 | 4\% |
| Solds | 45 | 52 | 16\% |
| Sale Price | \$685,000 | \$679,500 | -1\% |
| Sale Price SQFT | \$291 | \$298 | 2\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 9 | 12 | 33\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Snapstats® | 1 | 0 | NA |
| Durdney Deroche | 0 | 0 | NA |
| Hatzic | 16 | 5 | $31 \%$ |
| Hemlock | 3 | 0 | NA |
| Lake Errock | 6 | 5 | $83 \%$ |
| Mission | 83 | 42 | $51 \%$ |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 109 | 52 | $48 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MISSION DETACHED: Sellers market at 48\% Sales Ratio average ( 4.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats MISSION 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 1 | NA* |
| 100,001-200,000 | 2 | 0 | NA |
| 200,001-300,000 | 3 | 3 | 100\% |
| 300,001-400,000 | 5 | 5 | 100\% |
| 400,001-500,000 | 1 | 0 | NA |
| 500,001-600,000 | 12 | 5 | 42\% |
| 600,001-700,000 | 2 | 2 | 100\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 25 | 16 | 64\% |
| 0 to 1 Bedroom | 0 | 1 | NA* |
| 2 Bedrooms | 6 | 6 | 100\% |
| 3 Bedrooms | 11 | 3 | 27\% |
| 4 Bedrooms \& Greater | 8 | 6 | 75\% |
| TOTAL* | 25 | 16 | 64\% |
| SnapStats® Median Data | February | March | Variance |
| Inventory | 21 | 25 | 19\% |
| Solds | 7 | 16 | 129\% |
| Sale Price | \$380,000 | \$372,000 | -2\% |
| Sale Price SQFT | \$353 | \$288 | -18\% |
| Sale to List Price Ratio | 109\% | 101\% | -7\% |
| Days on Market | 8 | 17 | 113\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 5 | 2 | $40 \%$ |
| Lake Errock | 0 | 0 | NA |
| Mission | 20 | 14 | $70 \%$ |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 25 | 16 | $64 \%$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator MISSION ATTACHED: Sellers market at $64 \%$ Sales Ratio average ( 6.4 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 42\% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and minimum 4 bedroom properties
** With a minimum inventory of 10 in most instances


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SnapStats Publishing Company 604.229.0521
snap-stats.com
snapstatsinfo@gmail.com
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