Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing Company 2512 Yukon Street Vancouver, BC V5Y 0H2



### SnapStats<sup>®</sup> BURNABY

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	6	5	83%
1,250,001 - 1,500,000	58	11	19%
1,500,001 - 1,750,000	77	8	10%
1,750,001 - 2,000,000	91	16	18%
2,000,001 - 2,250,000	30	3	10%
2,250,001 - 2,500,000	50	2	4%
2,500,001 - 2,750,000	34	3	9%
2,750,001 - 3,000,000	39	1	3%
3,000,001 - 3,500,000	23	2	9%
3,500,001 - 4,000,000	15	0	NA
4,000,001 & Greater	5	0	NA
TOTAL*	428	51	12%
2 Bedrooms & Less	4	1	25%
3 to 4 Bedrooms	141	18	13%
5 to 6 Bedrooms	172	28	16%
7 Bedrooms & More	111	4	4%
TOTAL*	428	51	12%

IUIAL^	428	51	12%	Spening-Dutnie
				Sullivan Heights
SnapStats® Median Data	February	March	Variance	Suncrest
Inventory	418	428	2%	The Crest
Solds	53	51	-4%	Upper Deer Lake
Sale Price	\$1,720,000	\$1,785,000	4%	Vancouver Heights
Sale Price SQFT	\$655	\$724	11%	Westridge
Sale to List Price Ratio	96%	100%	4%	Willingdon Heights
Days on Market	30	21	-30%	TOTAL*

		DITOTILO	
		Inventory	Sales
Big Ber	nd	4	0
Brentwo	ood Park	9	1
Bucking	gham Heights	9	0
Burnab	y Hospital	7	2
Burnab	y Lake	17	0
Cariboo	)	0	0

Community DETACHED HOMES

**MARCH 2018** 

Sales Ratio NA

#### 11% NA 29% NA NA Capitol Hill 35 5 14% Central 7 14% 1 Central Park 8 0 NA Deer Lake 20% 10 2 Deer Lake Place 8 0 NA East Burnaby 38 1 3% Edmonds 21 2 10% Forest Glen 2 12% 17 Forest Hills 2 1 50% Garden Village 10 0 NA Government Road 33% 15 5 Greentree Village 4 0 NA Highgate 17 3 18% Metrotown 12 NA 0 Montecito 15 4 27% 0 Oakdale 0 NA Oaklands 0 0 NA Parkcrest 19 3 16% Simon Fraser Hills 0 0 NA Simon Fraser University SFU 12 1 8% South Slope 30 3 10% Sperling-Duthie 21 6 29% llivan Heights 4 1 25% 5 NA ncrest 0 e Crest 15 7% 1 per Deer Lake 25 4% 1 ncouver Heights 13 2 15% estridge 0 NA 8

11

428

4

51

36%

12%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

13 Month **Market Trend**  Market Type Indicator BURNABY DETACHED: Balanced market at 12% Sales Ratio average (1.2 in 10 homes selling rate)

Homes are selling on average at list price

\* With a minimum inventory of 10 in most instance

- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 19% Sales Ratio (Balanced market speed)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, East Burnaby, SFU, The Crest, Upper Deer Lake and 7 plus bedrooms Sellers Best Bet\*\* Selling homes in Government Road, Willingdon Heights and 5 to 6 bedroom properties
- SALE PRICE ••••• INVENTORY SOLDS \$1,588,000 \$1,680,000 \$1,600,000 \$1,605,000 \$1,585,500 \$1,650,000 \$1,720,000 \$1,785,000 \$1,625,000 \$1,600.000 \$1,673,500 \$1,650,000 \$1,695,000 424 372 363 512 515 495 471 467 418 428 377 359 116 99 105 103 89 66 76 58 61 45 57 53 51 MAR JAN APR ΜΑΥ . IL IN JUL AUG SFP 0CT NOV DFC FFB MAR

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### SnapStats® BURNABY

#### Price Band & Bedroom CONDOS & TOWNHOMES

#### **Community** CONDOS & TOWNHOMES

**MARCH 2018** 

100,001 - 200,000         0         0         N           200,001 - 300,000         0         0         N           300,001 - 400,000         5         8         16           400,001 - 500,000         28         34         12           500,001 - 600,000         42         46         1           600,001 - 700,000         55         39         7           700,001 - 800,000         43         38         88           800,001 - 900,000         29         19         66           900,001 - 1,000,000         35         6         13           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 2,200,000         5         1         20           2,000,001 - 2,250,000         0         0         N           2,500,001 - 2,500,000         0         0         N           2,500,001 - 2,500,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,500,001 - 3,000,000         0         0         N           3,000,001 - 3,500,000         0         0         N <th>VA E VA E 60%* E 21%* E</th> <th>Buckingham Heights Burnaby Hospital</th> <th>2 40 1</th> <th></th> <th>NA 83%</th>	VA E VA E 60%* E 21%* E	Buckingham Heights Burnaby Hospital	2 40 1		NA 83%
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	VA E 60%* E 21%* E	Buckingham Heights Burnaby Hospital	40 1		000/
300,001 - 400,000         5         8         16           400,001 - 500,000         28         34         12           500,001 - 600,000         42         46         13           600,001 - 700,000         55         39         7           700,001 - 800,000         43         38         88           800,001 - 900,000         29         19         66           900,001 - 1,000,000         35         6         13           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         N           2,550,001 - 2,500,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,500,001 - 2,750,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,500,001 - 4,000,000         0         0	60%* E 21%* E	Burnaby Hospital	1	0	00%
400,001 - 500,000         28         34         12           500,001 - 600,000         42         46         11           600,001 - 700,000         55         39         7           700,001 - 800,000         43         38         88           800,001 - 900,000         29         19         66           900,001 - 1,000,000         35         6         13           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         N           2,500,001 - 2,250,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,500,001 - 2,750,000         0         0         N           3,000,001 - 3,000,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,500,001 - 4,000,000         0         0         N           3,500,001 - 4,000,000         0         0	21%* E		1	0	NA
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		Rurnahy Lako	1	0	NA
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	10%*	Juillauy Lang	1	1	100%
700,001 - 800,000         43         38         88           800,001 - 900,000         29         19         66           900,001 - 1,000,000         35         6         17           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,500,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,500,001 - 4,000,000         0         0         M           4,000,001 & Greater         0         0         M	10/0	Cariboo	4	7	175%*
800,001 - 900,000         29         19         66           900,001 - 1,000,000         35         6         17           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,500,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,500,001 - 4,000,000         0         0         M           4,000,001 & Greater         0         0         M	1% 0	Capitol Hill	0	3	NA*
900,001 - 1,000,000         35         6         17           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,250,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 4,000,000         0         0         M           3,500,001 - 4,000,000         0         0         M	8%	Central	7	3	43%
900,001 - 1,000,000         35         6         17           1,000,001 - 1,250,000         19         7         33           1,250,001 - 1,500,000         8         2         24           1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,250,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 4,000,000         0         0         M           3,500,001 - 4,000,000         0         0         M	6%	Central Park	12	8	67%
1,000,001 - 1,250,000       19       7       33         1,250,001 - 1,500,000       8       2       24         1,500,001 - 1,750,000       6       0       M         1,750,001 - 2,000,000       5       1       20         2,000,001 - 2,250,000       0       0       M         2,250,001 - 2,500,000       0       0       M         2,500,001 - 2,750,000       0       0       M         2,500,001 - 3,000,000       0       0       M         3,000,001 - 3,500,000       0       0       M         3,000,001 - 3,500,000       0       0       M         3,500,001 - 4,000,000       0       0       M         4,000,001 & Greater       0       0       M	7% E	Deer Lake	0	0	NA
1,250,001 - 1,500,000         8         2         24           1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,250,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,500,001 - 4,000,000         0         0         M           4,000,001 & Greater         0         0         M		Deer Lake Place	0	0	NA
1,500,001 - 1,750,000         6         0         M           1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,250,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,750,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,500,001 - 4,000,000         0         0         M           4,000,001 & Greater         0         0         M	5% E	ast Burnaby	4	1	25%
1,750,001 - 2,000,000         5         1         20           2,000,001 - 2,250,000         0         0         M           2,250,001 - 2,500,000         0         0         M           2,500,001 - 2,750,000         0         0         M           2,500,001 - 3,000,000         0         0         M           2,750,001 - 3,000,000         0         0         M           3,000,001 - 3,500,000         0         0         M           3,500,001 - 4,000,000         0         0         M           4,000,001 & Greater         0         0         M		dmonds	22	17	77%
2,000,001 - 2,250,000         0         0         N           2,250,001 - 2,500,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,750,001 - 3,000,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,500,001 - 4,000,000         0         0         N           4,000,001 & Greater         0         0         N		Forest Glen	20	6	30%
2,250,001 - 2,500,000         0         0         N           2,500,001 - 2,750,000         0         0         N           2,750,001 - 3,000,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,500,001 - 4,000,000         0         0         N           4,000,001 & Greater         0         0         N	VA F	orest Hills	3	4	133%*
2,500,001 - 2,750,000         0         0         N           2,750,001 - 3,000,000         0         0         N           3,000,001 - 3,500,000         0         0         N           3,500,001 - 4,000,000         0         0         N           4,000,001 & Greater         0         0         N	VA C	Garden Village	0	0	NA
2,750,001 - 3,000,000 0 0 N 3,000,001 - 3,500,000 0 0 N 3,500,001 - 4,000,000 0 0 N 4,000,001 & Greater 0 0 N			8	11	138%*
3,000,001 - 3,500,000         0         N           3,500,001 - 4,000,000         0         N           4,000,001 & Greater         0         0         N		Greentree Village	0	2	NA*
4,000,001 & Greater 0 0 N	VA H		24	21	88%
4,000,001 & Greater 0 0 N		Aetrotown	59	31	53%
	NA N	Nontecito	5	1	20%
	3%	Dakdale	0	0	NA
	(	Daklands	5	2	40%
0 to 1 Bedroom 46 47 10	02%* F	Parkcrest	0	0	NA
		Simon Fraser Hills	1	7	700%*
3 Bedrooms 58 30 52	2% 5	Simon Fraser University SFU	12	8	67%
4 Bedrooms & Greater 9 6 6	7% 5	South Slope	18	15	83%
TOTAL* 275 200 75	3%	Sperling-Duthie	0	0	NA
	S	Sullivan Heights	14	8	57%
SnapStats® Median Data February March Va			0	0	NA
		The Crest	2	2	100%
		Jpper Deer Lake	1	0	NA
		ancouver Heights	1	7	700%*
		Vestridge	0	0	NA
		Villingdon Heights	8	2	25%
			275	200	73%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

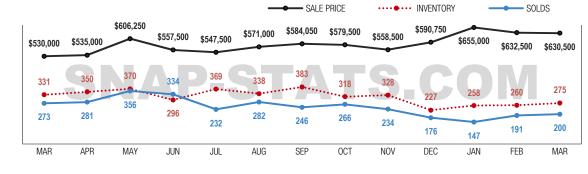
#### **Market Summary**

13 Month

**Market Trend** 

#### • Market Type Indicator **BURNABY ATTACHED:** Sellers market at 73% Sales Ratio average (7.3 in 10 homes selling rate)

- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Forest Glen, Willingdon Heights and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Brentwood Park, Government Road, Highgate, South Slope and up to 1 bedroom properties
  \*\* With a minimum inventory of 10 in most instances



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### Snap Stats" NEW WESTMINSTER

### **MARCH 2018**

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	6	1	17%
900,001 - 1,000,000	4	3	75%
1,000,001 - 1,250,000	17	9	53%
1,250,001 - 1,500,000	15	3	20%
1,500,001 - 1,750,000	7	4	57%
1,750,001 - 2,000,000	5	0	NA
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	2	0	NA
TOTAL*	67	20	30%
2 Bedrooms & Less	13	4	31%
3 to 4 Bedrooms	28	12	43%
5 to 6 Bedrooms	22	4	18%
7 Bedrooms & More	4	0	NA
TOTAL*	67	20	30%

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	7	1	14%
Downtown	0	0	NA
Fraserview	1	2	200%*
GlenBrooke North	6	4	67%
Moody Park	4	1	25%
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	10	3	30%
Queens Park	5	1	20%
Sapperton	10	1	10%
The Heights	11	3	27%
Uptown	3	3	100%
West End	10	1	10%
TOTAL*	67	20	30%

Community DETACHED HOMES

SnapStats® Median Data	February	March	Variance
Inventory	64	67	5%
Solds	23	20	-13%
Sale Price	\$1,300,000	\$1,126,500	-13%
Sale Price SQFT	\$461	\$517	12%
Sale to List Price Ratio	96%	98%	2%
Days on Market	28	9	-68%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

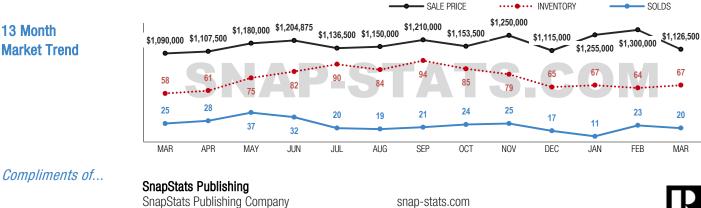
#### **Market Summary**

13 Month

**Market Trend** 

Market Type Indicator NEW WESTMINSTER DETACHED: Sellers market at 30% Sales Ratio average (3 in 10 homes selling rate)

- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 53% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Sapperton, West End and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Homes in Queensborough, The Heights and 3 to 4 bedroom properties \*\* With a minimum inventory of 10 in most instances



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### SnapStats® NEW WESTMINSTER

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	3	300%*
300,001 - 400,000	9	12	133%*
400,001 - 500,000	15	34	227%*
500,001 - 600,000	28	31	111%*
600,001 - 700,000	25	21	84%
700,001 - 800,000	15	16	107%*
800,001 - 900,000	9	7	78%
900,001 - 1,000,000	4	0	NA
1,000,001 - 1,250,000	1	1	100%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	108	125	116%*
0 to 1 Bedroom	25	42	168%*
2 Bedrooms	65	64	98%
3 Bedrooms	18	19	106%*
4 Bedrooms & Greater	0	0	NA
TOTAL*	108	125	116%*

#### Community CONDOS & TOWNHOMES

Community CONDOS &		_0	
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	27	32	119%*
Fraserview	14	19	136%*
GlenBrooke North	0	5	NA*
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	13	13	100%
Queensborough	22	18	82%
Queens Park	0	0	NA
Sapperton	4	7	175%*
The Heights	0	0	NA
Uptown	26	31	119%*
West End	2	0	NA
TOTAL*	108	125	116%*

**MARCH 2018** 

SnapStats® Median Data	February	March	Variance
Inventory	94	108	15%
Solds	76	125	64%
Sale Price	\$552,500	\$553,000	NA
Sale Price SQFT	\$651	\$591	-9%
Sale to List Price Ratio	102%	104%	2%
Days on Market	8	7	-13%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

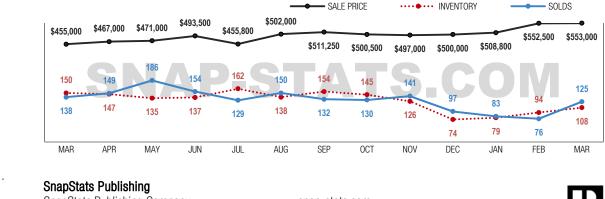
#### **Market Summary**

13 Month

**Market Trend** 

Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$300k to \$600k and \$700k to \$800k with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Queensborough and 2 bedroom properties
- Sellers Best Bet\*\* Homes in Downtown, Fraserview, Quay, Uptown and up to 1 bedroom / 3 bedroom properties \*\* With a minimum inventory of 10 in most instances



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# SnapStats COQUITLAM

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	1	NA*
700,001 - 800,000	1	1	100%
800,001 - 900,000	2	1	50%
900,001 - 1,000,000	9	5	56%
1,000,001 - 1,250,000	33	15	45%
1,250,001 - 1,500,000	81	30	37%
1,500,001 - 1,750,000	65	13	20%
1,750,001 - 2,000,000	42	4	10%
2,000,001 - 2,250,000	23	4	17%
2,250,001 - 2,500,000	23	2	9%
2,500,001 - 2,750,000	20	0	NA
2,750,001 - 3,000,000	13	0	NA
3,000,001 - 3,500,000	15	0	NA
3,500,001 - 4,000,000	7	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	335	76	23%
2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	110	35	32%
5 to 6 Bedrooms	150	32	21%
7 Bedrooms & More	63	8	13%
TOTAL*	335	76	23%

#### Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	64	18	28%
Canyon Springs	2	1	50%
Cape Horn	9	4	44%
Central Coquitlam	85	11	13%
Chineside	4	3	75%
Coquitlam East	13	4	31%
Coquitlam West	45	4	9%
Eagle Ridge	1	2	200%*
Harbour Chines	11	1	9%
Harbour Place	6	2	33%
Hockaday	2	1	50%
Maillardville	20	1	5%
Meadow Brook	6	1	17%
New Horizons	5	6	120%*
North Coquitlam	2	0	NA
Park Ridge Estates	1	1	100%
Ranch Park	13	4	31%
River Springs	0	1	NA*
Scott Creek	1	0	NA
Summitt View	2	1	50%
Upper Eagle Ridge	0	2	NA*
Westwood Plateau	43	8	19%
Westwood Summit	0	0	NA
TOTAL*	335	76	23%

**MARCH 2018** 

SnapStats® Median Data	February	March	Variance
Inventory	304	335	10%
Solds	60	76	27%
Sale Price	\$1,345,000	\$1,381,944	3%
Sale Price SQFT	\$509	\$452	-11%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	22	83%

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained period	<ul> <li>If 1000/ MLCO data reported and four acceptable sales are adapted and an enter the second second.</li> </ul>
Sales Ballo Jolal Suddesis market speed and market ivde de Balanced 12-20%) Beler to YTU reports for sustained benod	s it > 100% IVESRI Data reported previous month sisales exceeded current inventory count

#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator COQUITLAM DETACHED: Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling)

- Homes are selling on average at list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Coquitlam West, Harbour Chines, Maillardville and up to 2 bedrooms
- Sellers Best Bet\*\* Selling homes in Cape Horn and 3 to 4 bedroom properties
   \*\* With a minimum inventory of 10 in most instances



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SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



## SnapStats COQUITLAM

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	4	5	125%*
400,001 - 500,000	11	31	282%*
500,001 - 600,000	34	27	79%
600,001 - 700,000	33	23	70%
700,001 - 800,000	19	12	63%
800,001 - 900,000	14	8	57%
900,001 - 1,000,000	9	11	122%*
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	130	122	94%
0 to 1 Bedroom	17	28	165%*
2 Bedrooms	75	65	87%
3 Bedrooms	29	20	69%
4 Bedrooms & Greater	9	9	100%
TOTAL*	130	122	94%

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	8	5	63%
Canyon Springs	3	8	267%*
Cape Horn	0	0	NA
Central Coquitlam	2	8	400%*
Chineside	0	0	NA
Coquitlam East	2	2	100%
Coquitlam West	36	18	50%
Eagle Ridge	3	2	67%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	8	10	125%*
Meadow Brook	0	0	NA
New Horizons	14	9	64%
North Coquitlam	32	41	128%*
Park Ridge Estates	0	0	NA
Ranch Park	0	0	NA

	River Springs	0	0	
	Scott Creek	0	0	
	Summitt View	0	0	
	Upper Eagle Ridge	0	0	
1	Westwood Plateau	22	19	
	Westwood Summit	0	0	
%*	TOTAL*	130	122	
%				

SnapStats® Median Data	February	March	Variance
Inventory	122	130	7%
Solds	112	122	9%
Sale Price	\$605,900	\$598,150	-1%
Sale Price SQFT	\$663	\$630	-5%
Sale to List Price Ratio	102%	101%	-1%
Days on Market	8	8	NA

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

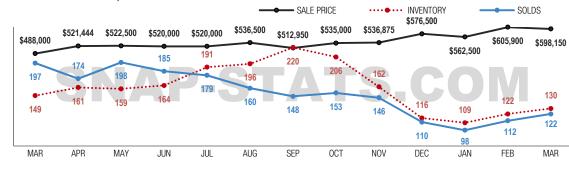
#### **Market Summary**

13 Month

**Market Trend** 

Market Type Indicator COQUITLAM ATTACHED: Sellers market at 94% Sales Ratio average (9.4 in 10 homes selling rate)

- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 / \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Coquitlam West and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Canyon Springs, Central Coguitlam, Maillardville, North Coguitlam and up to 1 / 4 plus bedrooms \*\* With a minimum inventory of 10 in most instances



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NA NA NA NA 86% NA 94%

### SnapStats® PORT COQUITLAM

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	8	4	50%
900,001 - 1,000,000	16	11	69%
1,000,001 - 1,250,000	27	11	41%
1,250,001 - 1,500,000	16	4	25%
1,500,001 - 1,750,000	6	1	17%
1,750,001 - 2,000,000	3	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	80	31	39%
2 Bedrooms & Less	5	1	20%
3 to 4 Bedrooms	48	14	29%
5 to 6 Bedrooms	22	15	68%
7 Bedrooms & More	5	1	20%
TOTAL*	80	31	39%

#### **Community** DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	7	1	14%
Citadel	6	4	67%
Glenwood	24	9	38%
Lincoln Park	10	1	10%
Lower Mary Hill	5	4	80%
Mary Hill	7	1	14%
Oxford Heights	7	8	114%*
Riverwood	5	3	60%
Woodland Acres	9	0	NA
TOTAL*	80	31	39%

**MARCH 2018** 

February	March	Variance
79	80	1%
27	31	15%
\$1,025,000	\$1,025,000	NA
\$438	\$456	4%
104%	103%	-1%
8	11	38%
	79 27 \$1,025,000 \$438	79         80           27         31           \$1,025,000         \$1,025,000           \$438         \$456

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

• Market Type Indicator PORT COQUITLAM DETACHED: Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)

- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 69% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Lincoln Park and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Oxford Heights and 5 to 6 bedroom properties
   \*\* With a minimum inventory of 10 in most instances





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### SnapStats® PORT COQUITLAM

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	0	NA
300,001 - 400,000	7	6	86%
400,001 - 500,000	12	20	167%*
500,001 - 600,000	8	16	200%*
600,001 - 700,000	8	7	88%
700,001 - 800,000	7	10	143%*
800,001 - 900,000	3	7	233%*
900,001 - 1,000,000	4	2	50%
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	50	68	136%*
0 to 1 Bedroom	11	10	91%
2 Bedrooms	20	38	190%*
3 Bedrooms	14	15	107%*
4 Bedrooms & Greater	5	5	100%
TOTAL*	50	68	136%*

#### **Community** CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	0	NA
Central Port Coquitlam	24	32	133%*
Citadel	4	6	150%*
Glenwood	14	12	86%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	0	2	NA*
Oxford Heights	0	1	NA*
Riverwood	6	15	250%*
Woodland Acres	0	0	NA
TOTAL*	50	68	136%*

**MARCH 2018** 

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

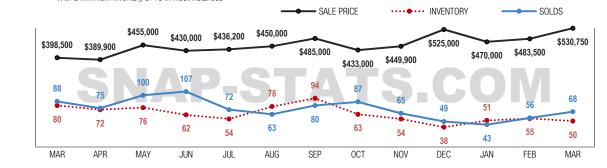
#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator PORT COQUITLAM ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$400,000 to \$600,000 / \$700,000 to \$900,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Glenwood and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Riverwood and 2 to 3 bedroom properties
   \*\* With a minimum inventory of 10 in most instances



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### SnapStats® PORT MOODY

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	1	100%
1,000,001 - 1,250,000	4	0	NA
1,250,001 - 1,500,000	18	1	6%
1,500,001 - 1,750,000	9	1	11%
1,750,001 - 2,000,000	13	1	8%
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	5	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	5	2	40%
3,000,001 - 3,500,000	4	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	70	6	9%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	29	3	10%
5 to 6 Bedrooms	38	3	8%
7 Bedrooms & More	3	0	NA
TOTAL*	70	6	9%

#### **Community** DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	16	2	13%
Barber Street	1	0	NA
Belcarra	4	0	NA
College Park	17	2	12%
Glenayre	4	0	NA
Heritage Mountain	7	1	14%
Heritage Woods	6	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	6	0	NA
Port Moody Centre	9	1	11%
Westwood Summit	0	0	NA
TOTAL*	70	6	9%

**MARCH 2018** 

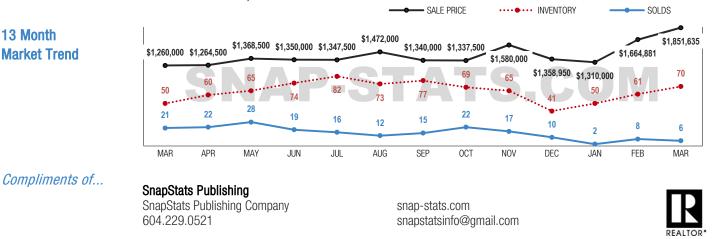
SnapStats® Median Data	February	March	Variance
Inventory	61	70	15%
Solds	8	6	-25%
Sale Price	\$1,664,881	\$1,851,635	11%
Sale Price SQFT	\$357	\$367	3%
Sale to List Price Ratio	91%	95%	4%
Days on Market	17	26	53%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

• Market Type Indicator **PORT MOODY DETACHED:** Buyers market at 9% Sales Ratio average (9 in 100 homes selling rate)

- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 11% Sales Ratio (Balanced market is 12%)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Port Moody Centre and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Anmore and 3 to 4 bedroom properties \*\* With a minimum inventory of 10 in most instances



### SnapStats® PORT MOODY

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	2	NA*
400,001 - 500,000	4	4	100%
500,001 - 600,000	3	12	400%*
600,001 - 700,000	7	12	171%*
700,001 - 800,000	5	7	140%*
800,001 - 900,000	7	3	43%
900,001 - 1,000,000	5	5	100%
1,000,001 - 1,250,000	5	4	80%
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	39	49	126%*
0 to 1 Bedroom	3	8	267%*
2 Bedrooms	17	27	159%*
3 Bedrooms	15	13	87%
4 Bedrooms & Greater	4	1	25%
TOTAL*	39	49	126%*

#### **Community** CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	9	8	89%
Glenayre	0	0	NA
Heritage Mountain	2	3	150%*
Heritage Woods	1	1	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	7	175%*
Port Moody Centre	23	30	130%*
Westwood Summit	0	0	NA
TOTAL*	39	49	126%*

**MARCH 2018** 

SnapStats® Median Data	February	March	Variance
Inventory	48	39	-19%
Solds	34	49	44%
Sale Price	\$653,000	\$654,800	NA
Sale Price SQFT	\$670	\$652	-3%
Sale to List Price Ratio	102%	101%	-1%
Days on Market	8	8	NA

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

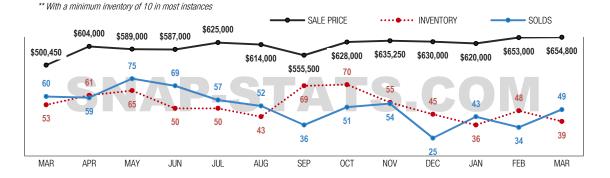
#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator **PORT MOODY ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes in College Park and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and up to 2 bedroom properties



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# SnapStats PITT MEADOWS

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	2	NA*
800,001 - 900,000	5	1	20%
900,001 - 1,000,000	1	4	400%*
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	13	11	85%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	7	10	143%*
5 to 6 Bedrooms	5	1	20%
7 Bedrooms & More	0	0	NA
TOTAL*	13	11	85%

February

\$908,000

\$434

99%

4

20

3

Community	DETACHED	HOMES
oominanty	DETTIONED	11011120

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	4	2	50%
Mid Meadows	3	3	100%
North Meadows	3 2	0	NA
South Meadows	4	6	150%*
West Meadows	0	0	NA
TOTAL*	13	11	85%
101712	10	••	0070

**MARCH 2018** 

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Variance

-35%

267%

9%

-3%

5%

250%

#### **Market Summary**

Sale to List Price Ratio

SnapStats® Median Dat

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

Market Type Indicator PITT MEADOWS DETACHED: Sellers market at 85% Sales Ratio average (8.5 in 10 homes selling rate)

- Homes are selling on average 4% above list price
- Most Active Price Band\*\* Insufficient data but with 8 sales \$900,000 to \$1.25 mil properties
- Buyers Best Bet\*\* Insufficient data

March

\$989,900

13

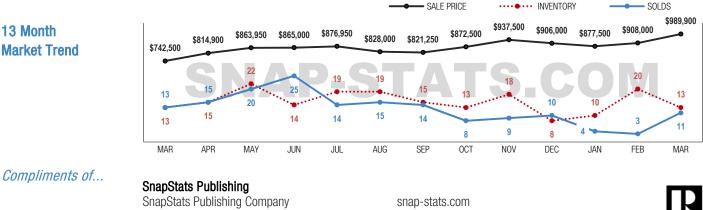
11

\$419

104%

14

 Sellers Best Bet\*\* Homes with 3 to 4 bedrooms \*\* With a minimum inventory of 10 in most instances



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#### 13 Month **Market Trend**

### SnapStats® PITT MEADOWS

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	1	100%
400,001 - 500,000	5	10	200%*
500,001 - 600,000	1	7	700%*
600,001 - 700,000	5	2	40%
700,001 - 800,000	0	1	NA*
800,001 - 900,000	1	1	100%
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	13	22	169%*
0 to 1 Bedroom	3	3	100%
2 Bedrooms	6	12	200%*
3 Bedrooms	4	6	150%*
4 Bedrooms & Greater	0	1	NA*
TOTAL*	13	22	169%*

SnapStats® Median Data	February	March	Variance
Inventory	17	13	-24%
Solds	27	22	-19%
Sale Price	\$558,888	\$496,000	-11%
Sale Price SQFT	\$427	\$414	-3%
Sale to List Price Ratio	101%	100%	-1%
Days on Market	6	7	17%

#### **Community** CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	4	8	200%*
Mid Meadows	5	10	200%*
North Meadows	1	2	200% *
South Meadows	3	2	67%
West Meadows	0	0	NA
TOTAL*	13	22	169%*

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

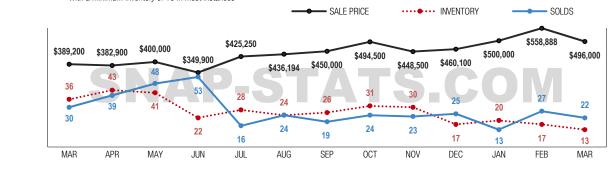
#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator PITT MEADOWS ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central Meadows, Mid Meadows and 2 bedroom properties \*\* With a minimum inventory of 10 in most instances



#### Compliments of...

#### SnapStats Publishing

SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com





### Snap Stats® MAPLE RIDGE

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	3	0	NA
600,001 - 700,000	12	14	117%*
700,001 - 800,000	28	21	75%
800,001 - 900,000	29	25	86%
900,001 - 1,000,000	33	7	21%
1,000,001 - 1,250,000	38	17	45%
1,250,001 - 1,500,000	27	4	15%
1,500,001 - 1,750,000	13	0	NA
1,750,001 - 2,000,000	9	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	196	88	45%
2 Bedrooms & Less	10	6	60%
3 to 4 Bedrooms	110	60	55%
5 to 6 Bedrooms	68	21	31%
7 Bedrooms & More	8	1	13%
TOTAL*	196	88	45%

#### **Community** DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	31	14	45%
Cottonwood	17	5	29%
East Central	31	23	74%
North	0	0	NA
Northeast	0	1	NA*
Northwest	15	10	67%
Silver Valley	23	5	22%
Southwest	22	13	59%
Thornhill	22	1	5%
Websters Corners	13	3	23%
West Central	19	13	68%
Whonnock	3	0	NA
TOTAL*	196	88	45%

**MARCH 2018** 

SnapStats® Median Data	February	March	Variance
Inventory	170	196	15%
Solds	79	88	11%
Sale Price	\$865,000	\$837,500	-3%
Sale Price SQFT	\$351	\$384	9%
Sale to List Price Ratio	100%	102%	2%
Days on Market	11	7	-36%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

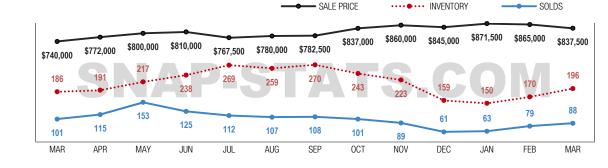
#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator MAPLE RIDGE DETACHED: Sellers market at 45% Sales Ratio average (4.5 in 10 homes selling rate)

- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Thornhill and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Central, Northwest, West Central and up to 2 bedroom properties
   \*\* With a minimum inventory of 10 in most instances



#### Compliments of...

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snap-stats.com snapstatsinfo@gmail.com



### Snap Stats® MAPLE RIDGE

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	5	7	140%*
300,001 - 400,000	19	18	95%
400,001 - 500,000	30	18	60%
500,001 - 600,000	15	21	140%*
600,001 - 700,000	34	8	24%
700,001 - 800,000	15	4	27%
800,001 - 900,000	4	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	123	76	62%
0 to 1 Bedroom	15	21	140%*
2 Bedrooms	38	20	53%
3 Bedrooms	59	30	51%
4 Bedrooms & Greater	11	5	45%
TOTAL*	123	76	62%

Community CONDOS & TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Albion	14	4	29%
Cottonwood	22	6	27%
East Central	46	29	63%
North	2	0	NA
Northeast	0	0	NA
Northwest	4	7	175%*
Silver Valley	11	2	18%
Southwest	1	5	500%*
Thornhill	1	0	NA
Websters Corners	0	0	NA
West Central	22	23	105%*
Whonnock	0	0	NA
TOTAL*	123	76	62%

**MARCH 2018** 

SnapStats® Median Data	February	March	variance
Inventory	96	123	28%
Solds	75	76	1%
Sale Price	\$425,000	\$463,500	9%
Sale Price SQFT	\$392	\$391	NA
Sale to List Price Ratio	97%	101%	4%
Days on Market	8	7	-13%

\*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

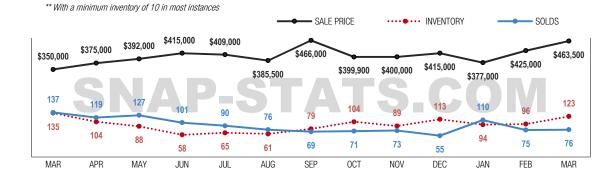
#### **Market Summary**

13 Month

**Market Trend** 

• Market Type Indicator MAPLE RIDGE ATTACHED: Sellers market at 62% Sales Ratio average (6.2 in 10 homes selling rate)

- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Silver Valley and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Central, West Central and up to 1 bedroom properties



Compliments of...

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