Everything you need to know about your Real Estate Market Today!

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GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

SnapStats® BURNABY DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	10	1	10%
1,250,001 – 1,500,000	52	14	27%
1,500,001 – 1,750,000	56	13	23%
1,750,001 – 2,000,000	63	8	13%
2,000,001 – 2,250,000	40	7	18%
2,250,001 – 2,500,000	45	0	NA
2,500,001 – 2,750,000	26	2	8%
2,750,001 – 3,000,000	34	0	NA
3,000,001 – 3,500,000	19	0	NA
3,500,001 – 4,000,000	11	0	NA
4,000,001 & Greater	3	0	NA
TOTAL*	359	45	13%
2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	107	21	20%
5 to 6 Bedrooms	158	17	11%
7 Bedrooms & More	88	6	7%
TOTAL*	359	45	13%

SnapStats® *Median Data*	November	December	Variance
Inventory	471	359	-24%
Solds	76	45	-41%
Sale Price	$1,605,000	$1,585,000	-1%
Sale Price SQFT	$610	$647	6%
Sale to List Price Ratio	96%	90%	-6%
Days on Market	19	29	53%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	4	0	NA
Brentwood Park	9	3	33%
Buckingham Heights	5	1	20%
Burnaby Hospital	4	1	25%
Burnaby Lake	14	1	7%
Cariboo	0	0	NA
Capitol Hill	23	6	26%
Central	2	1	50%
Central Park	5	0	NA
Deer Lake	9	0	NA
Deer Lake Place	6	0	NA
East Burnaby	31	2	6%
Edmonds	16	0	NA
Forest Glen	16	1	6%
Forest Hills	1	0	NA
Garden Village	12	1	8%
Government Road	12	1	8%
Greentree Village	4	0	NA
Highgate	11	2	18%
Metrotown	11	4	36%
Montecito	16	3	19%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	15	4	27%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	4	0	NA
South Slope	27	2	7%
Sperling-Duthie	19	3	16%
Sullivan Heights	4	0	NA
Suncrest	5	0	NA
The Crest	16	1	6%
Upper Deer Lake	20	3	15%
Vancouver Heights	15	1	7%
Westridge	7	1	14%
Willingdon Heights	15	3	20%
TOTAL*	359	45	13%

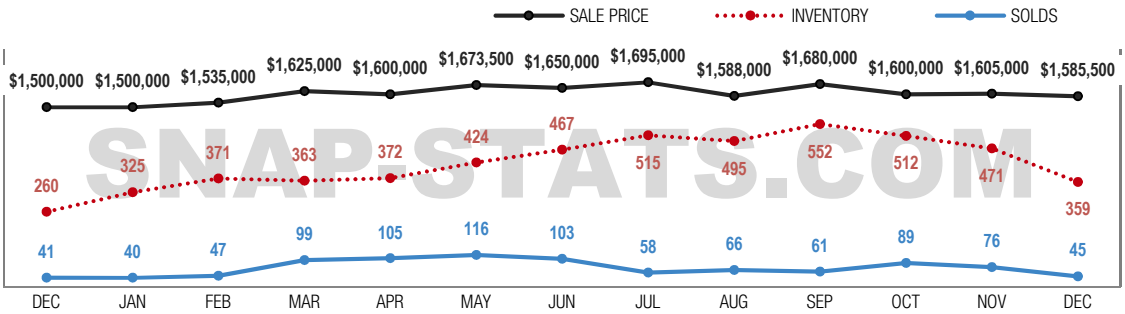
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **BURNABY DETACHED:** Balanced market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 10% below list price
- Most Active Price Band** $1.25 mil to $1.5 mil with average 27% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $2.5 mil to $2.75 mil, East Burnaby, Forest Glen, The Crest and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Metrotown and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instance*

13 Month Market Trend



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SnapStats® BURNABY

DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	4	10	250%*
400,001 – 500,000	21	43	205%*
500,001 – 600,000	34	39	115%*
600,001 – 700,000	43	38	88%
700,001 – 800,000	39	22	56%
800,001 – 900,000	30	10	33%
900,001 – 1,000,000	26	6	23%
1,000,001 – 1,250,000	13	7	54%
1,250,001 – 1,500,000	9	1	11%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	227	176	78%
0 to 1 Bedroom	30	52	173%*
2 Bedrooms	139	95	68%
3 Bedrooms	53	26	49%
4 Bedrooms & Greater	5	3	60%
TOTAL*	227	176	78%

SnapStats® *Median Data*	November	December	Variance
Inventory	328	227	-31%
Solds	234	176	-25%
Sale Price	$558,500	$590,750	6%
Sale Price SQFT	$643	$666	4%
Sale to List Price Ratio	102%	101%	-1%
Days on Market	9	10	11%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	33	25	76%
Buckingham Heights	0	0	NA
Burnaby Hospital	2	1	50%
Burnaby Lake	1	0	NA
Cariboo	3	5	167%*
Capitol Hill	3	3	100%
Central	5	3	60%
Central Park	4	5	125%*
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	0	NA
Edmonds	18	15	83%
Forest Glen	14	6	43%
Forest Hills	2	2	100%
Garden Village	0	0	NA
Government Road	5	7	140%*
Greentree Village	2	1	50%
Highgate	20	18	90%
Metrotown	72	48	67%
Montecito	3	0	NA
Oakdale	0	0	NA
Oaklands	2	3	150%*
Parkcrest	0	0	NA
Simon Fraser Hills	2	3	150%*
Simon Fraser University SFU	10	10	100%
South Slope	15	8	53%
Sperling-Duthie	2	0	NA
Sullivan Heights	0	9	NA*
Suncrest	0	0	NA
The Crest	0	1	NA*
Upper Deer Lake	0	0	NA
Vancouver Heights	3	1	33%
Westridge	0	0	NA
Willingdon Heights	5	2	40%
TOTAL*	227	176	78%

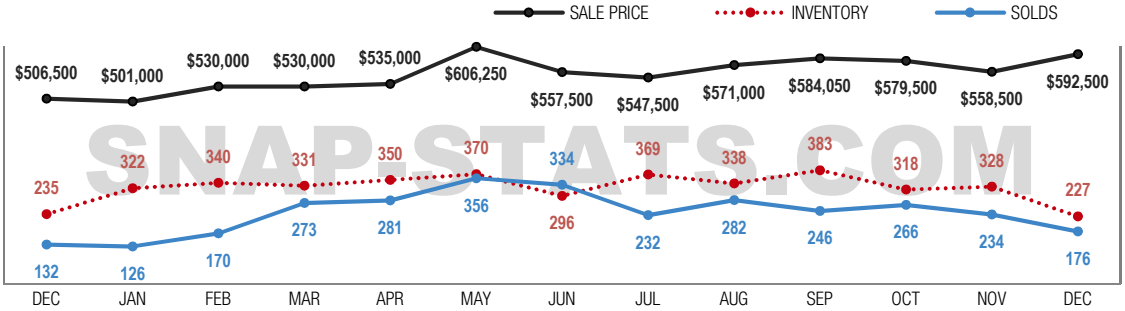
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **BURNABY ATTACHED:** Sellers market at 78% Sales Ratio average (7.8 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** $300,000 to $600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Forest Glen and 3 bedroom properties
- Sellers Best Bet** Selling homes in Highgate, SFU, Sullivan Heights and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	3	NA*
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	9	0	NA
1,000,001 – 1,250,000	11	6	55%
1,250,001 – 1,500,000	20	6	30%
1,500,001 – 1,750,000	10	2	20%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	65	17	26%
2 Bedrooms & Less	6	2	33%
3 to 4 Bedrooms	29	5	17%
5 to 6 Bedrooms	24	8	33%
7 Bedrooms & More	6	2	33%
TOTAL*	65	17	26%

SnapStats® *Median Data*	November	December	Variance
Inventory	79	65	-18%
Solds	25	17	-32%
Sale Price	$1,250,000	$1,115,000	-11%
Sale Price SQFT	$515	$405	-21%
Sale to List Price Ratio	100%	95%	-5%
Days on Market	24	31	29%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	3	0	NA
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	9	1	11%
Moody Park	3	0	NA
North Arm	0	1	NA*
Quay	0	0	NA
Queensborough	18	4	22%
Queens Park	1	0	NA
Sapperton	6	3	50%
The Heights	11	3	27%
Uptown	5	3	60%
West End	9	2	22%
TOTAL*	65	17	26%

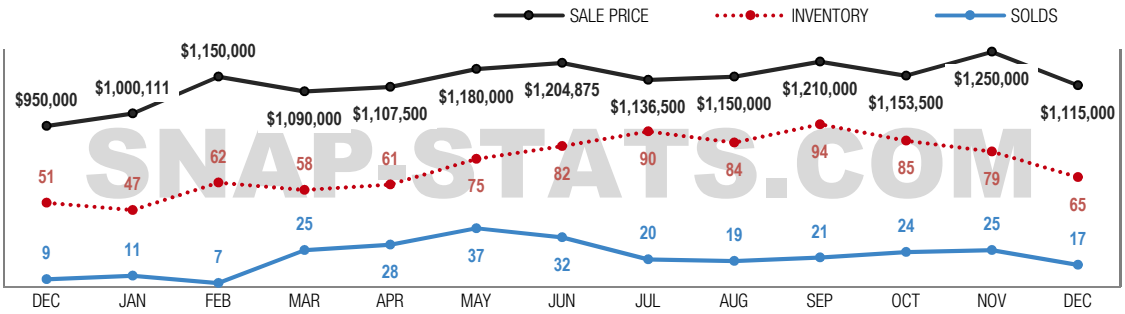
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED:** Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 55% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1.5 mil to $1.75 mil, GlenBrooke North and 3 to 4 bedroom properties
- Sellers Best Bet** Homes in The Heights and 5 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	2	50%
300,001 – 400,000	6	14	233%*
400,001 – 500,000	11	34	309%*
500,001 – 600,000	22	21	95%
600,001 – 700,000	12	13	108%*
700,001 – 800,000	10	7	70%
800,001 – 900,000	6	3	50%
900,001 – 1,000,000	2	3	150%*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	74	97	131%*
0 to 1 Bedroom	14	35	250%*
2 Bedrooms	46	52	113%*
3 Bedrooms	13	8	62%
4 Bedrooms & Greater	1	2	200%*
TOTAL*	74	97	131%*

SnapStats® *Median Data*	November	December	Variance
Inventory	126	74	-41%
Solds	141	97	-31%
Sale Price	$497,000	$500,000	1%
Sale Price SQFT	$540	$539	NA
Sale to List Price Ratio	100%	105%	5%
Days on Market	9	11	22%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	17	18	106%*
Fraserview	18	13	72%
GlenBrooke North	1	3	300%*
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	6	15	250%*
Queensborough	9	12	133%*
Queens Park	0	0	NA
Sapperton	3	6	200%*
The Heights	0	0	NA
Uptown	18	29	161%*
West End	0	1	NA*
TOTAL*	74	97	131%*

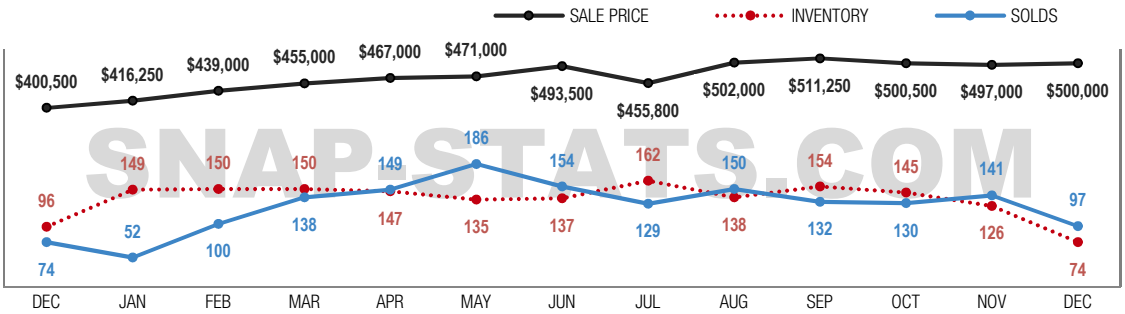
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** $300,000 to $700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $700,000 to $800,000, Fraserview and 3 bedroom properties
- Sellers Best Bet** Homes in Downtown, Quay, Queensborough, Uptown and up to 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	3	5	167%*
1,000,001 – 1,250,000	33	9	27%
1,250,001 – 1,500,000	71	11	15%
1,500,001 – 1,750,000	42	10	24%
1,750,001 – 2,000,000	22	2	9%
2,000,001 – 2,250,000	21	1	5%
2,250,001 – 2,500,000	20	3	15%
2,500,001 – 2,750,000	18	1	6%
2,750,001 – 3,000,000	10	0	NA
3,000,001 – 3,500,000	9	0	NA
3,500,001 – 4,000,000	7	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	259	44	17%
2 Bedrooms & Less	10	0	NA
3 to 4 Bedrooms	89	17	19%
5 to 6 Bedrooms	112	19	17%
7 Bedrooms & More	48	8	17%
TOTAL*	259	44	17%

SnapStats® *Median Data*	November	December	Variance
Inventory	349	259	-26%
Solds	78	44	-44%
Sale Price	$1,304,000	$1,395,500	7%
Sale Price SQFT	$475	$469	-1%
Sale to List Price Ratio	97%	100%	3%
Days on Market	20	24	20%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	52	6	12%
Canyon Springs	2	1	50%
Cape Horn	6	0	NA
Central Coquitlam	67	10	15%
Chineside	5	1	20%
Coquitlam East	16	3	19%
Coquitlam West	28	4	14%
Eagle Ridge	1	1	100%
Harbour Chines	9	1	11%
Harbour Place	6	1	17%
Hockaday	3	1	33%
Maillardville	14	2	14%
Meadow Brook	4	1	25%
New Horizons	8	3	38%
North Coquitlam	2	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	4	6	150%*
River Springs	0	0	NA
Scott Creek	0	1	NA*
Summitt View	1	0	NA
Upper Eagle Ridge	2	1	50%
Westwood Plateau	28	1	4%
Westwood Summit	0	0	NA
TOTAL*	259	44	17%

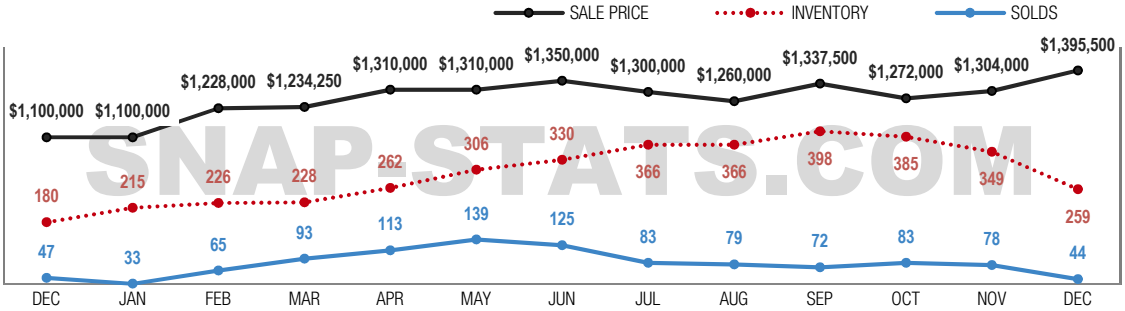
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **COQUITLAM DETACHED:** Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $1 mil to $1.25 mil with average 27% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $2 mil to $2.25 mil, Westwood Plateau and minimum 5 bedroom properties
- Sellers Best Bet** Selling homes in New Horizons and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	4	7	175%*
400,001 – 500,000	22	26	118%*
500,001 – 600,000	32	29	91%
600,001 – 700,000	22	20	91%
700,001 – 800,000	20	13	65%
800,001 – 900,000	6	7	117%*
900,001 – 1,000,000	5	4	80%
1,000,001 – 1,250,000	4	3	75%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	116	110	95%
0 to 1 Bedroom	20	26	130%*
2 Bedrooms	69	58	84%
3 Bedrooms	20	20	100%
4 Bedrooms & Greater	7	6	86%
TOTAL*	116	110	95%

SnapStats® *Median Data*	November	December	Variance
Inventory	162	116	-28%
Solds	146	110	-25%
Sale Price	$536,875	$576,500	7%
Sale Price SQFT	$597	$603	1%
Sale to List Price Ratio	102%	102%	NA
Days on Market	11	9	-18%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	4	7	175%*
Canyon Springs	4	6	150%*
Cape Horn	0	0	NA
Central Coquitlam	2	4	200%*
Chineside	0	0	NA
Coquitlam East	0	1	NA*
Coquitlam West	34	30	88%
Eagle Ridge	4	2	50%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	5	8	160%*
Meadow Brook	0	0	NA
New Horizons	12	1	8%
North Coquitlam	34	31	91%
Park Ridge Estates	0	0	NA
Ranch Park	0	0	NA
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	1	NA*
Westwood Plateau	17	19	112%*
Westwood Summit	0	0	NA
TOTAL*	116	110	95%

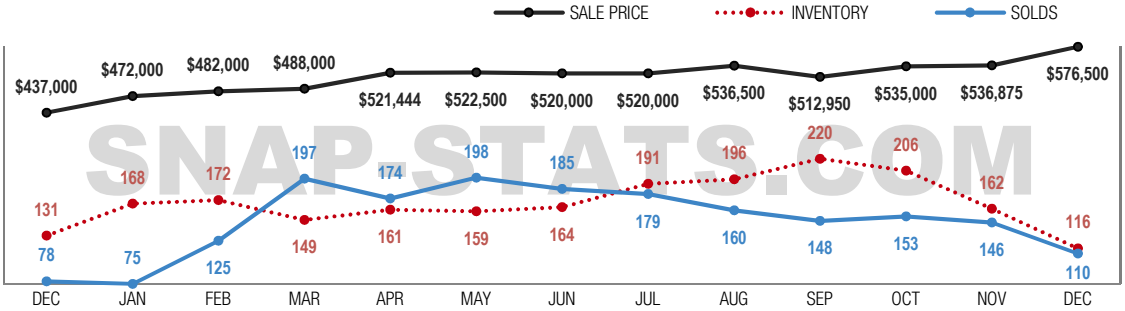
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **COQUITLAM ATTACHED:** Sellers market at 95% Sales Ratio average (9.5 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** $400,000 to $500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $700,000 to $800,000, New Horizons and 2 bedroom properties
- Sellers Best Bet** Selling homes in Maillardville, Westwood Plateau and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	4	2	50%
800,001 – 900,000	9	4	44%
900,001 – 1,000,000	19	6	32%
1,000,001 – 1,250,000	12	8	67%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	64	20	31%
2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	41	13	32%
5 to 6 Bedrooms	13	6	46%
7 Bedrooms & More	3	1	33%
TOTAL*	64	20	31%

SnapStats® *Median Data*	November	December	Variance
Inventory	84	64	-24%
Solds	27	20	-26%
Sale Price	$979,000	$948,700	-3%
Sale Price SQFT	$408	$425	4%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	8	12	50%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	11	0	NA
Citadel	11	2	18%
Glenwood	17	5	29%
Lincoln Park	6	5	83%
Lower Mary Hill	3	0	NA
Mary Hill	2	0	NA
Oxford Heights	6	4	67%
Riverwood	1	1	100%
Woodland Acres	7	3	43%
TOTAL*	64	20	31%

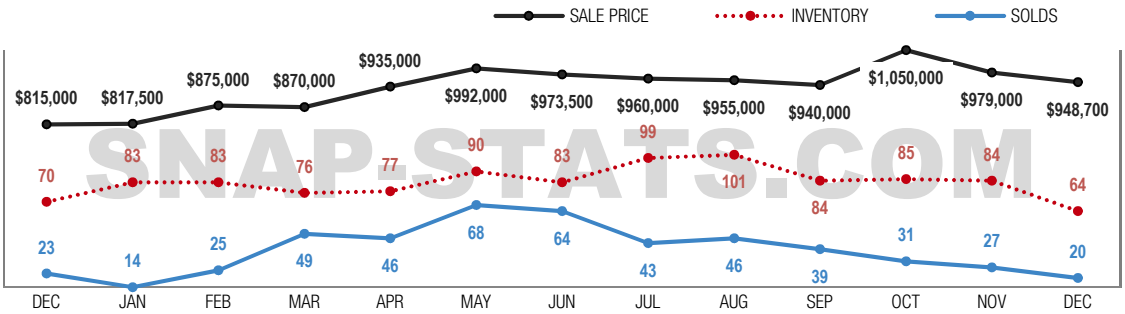
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED:** Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 67% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $900,000 to $1 mil, Citadel and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood and 5 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	1	2	200%*
200,001 – 300,000	1	5	500%*
300,001 – 400,000	5	8	160%*
400,001 – 500,000	11	7	64%
500,001 – 600,000	5	15	300%*
600,001 – 700,000	2	5	250%*
700,001 – 800,000	8	3	38%
800,001 – 900,000	5	4	80%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	38	49	129%*
0 to 1 Bedroom	9	13	144%*
2 Bedrooms	15	20	133%*
3 Bedrooms	11	13	118%*
4 Bedrooms & Greater	3	3	100%
TOTAL*	38	49	129%*

SnapStats® *Median Data*	November	December	Variance
Inventory	54	38	-30%
Solds	65	49	-25%
Sale Price	$449,900	$525,000	17%
Sale Price SQFT	$451	$522	16%
Sale to List Price Ratio	105%	105%	NA
Days on Market	8	8	NA

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	1	NA*
Central Port Coquitlam	18	22	122%*
Citadel	3	4	133%*
Glenwood	4	14	350%*
Lincoln Park	1	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	0	1	NA*
Oxford Heights	0	1	NA*
Riverwood	12	5	42%
Woodland Acres	0	1	NA*
TOTAL*	38	49	129%*

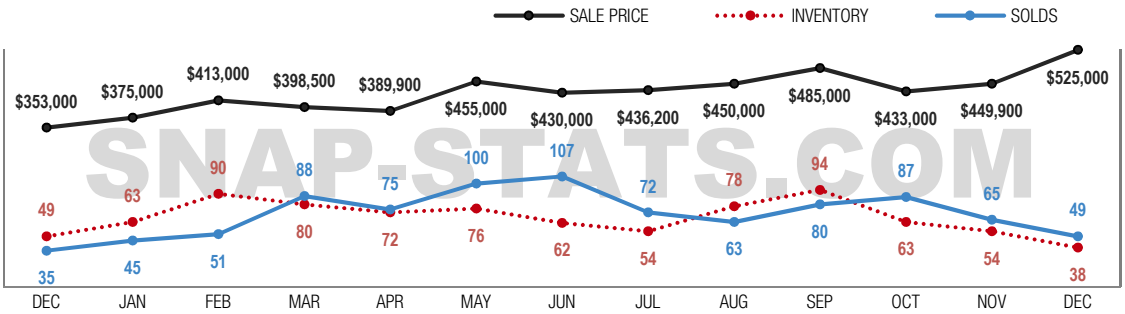
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** $500,000 to $600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $700,000 to $800,000 and Riverwood
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Glenwood and up to 3 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	3	3	100%
1,250,001 – 1,500,000	8	2	25%
1,500,001 – 1,750,000	7	1	14%
1,750,001 – 2,000,000	4	1	25%
2,000,001 – 2,250,000	3	2	67%
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	41	10	24%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	16	4	25%
5 to 6 Bedrooms	22	5	23%
7 Bedrooms & More	3	1	33%
TOTAL*	41	10	24%

SnapStats® *Median Data*	November	December	Variance
Inventory	65	41	-37%
Solds	17	10	-41%
Sale Price	$1,580,000	$1,358,950	-14%
Sale Price SQFT	$625	$409	-35%
Sale to List Price Ratio	94%	99%	5%
Days on Market	55	48	-13%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	15	1	7%
Barber Street	2	0	NA
Belcarra	1	1	100%
College Park	10	1	10%
Glenayre	0	2	NA*
Heritage Mountain	1	1	100%
Heritage Woods	5	1	20%
Ioco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	2	1	50%
Port Moody Centre	5	2	40%
Westwood Summit	0	0	NA
TOTAL*	41	10	24%

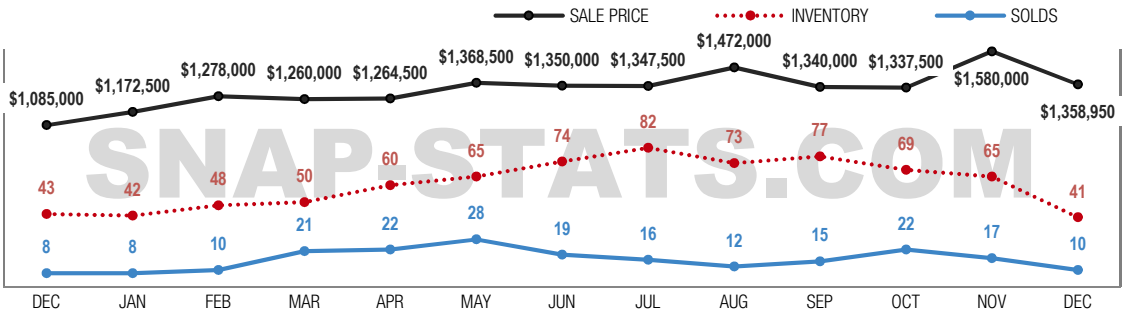
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PORT MOODY DETACHED:** Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $1.25 mil to $1.5 mil with average 25% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes in Anmore
- Sellers Best Bet** Selling homes in College Park and 3 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	2	NA*
400,001 – 500,000	0	2	NA*
500,001 – 600,000	9	5	56%
600,001 – 700,000	7	7	100%
700,001 – 800,000	12	6	50%
800,001 – 900,000	6	3	50%
900,001 – 1,000,000	5	0	NA
1,000,001 – 1,250,000	5	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	45	25	56%
0 to 1 Bedroom	1	3	300%*
2 Bedrooms	25	11	44%
3 Bedrooms	12	9	75%
4 Bedrooms & Greater	7	2	29%
TOTAL*	45	25	56%

SnapStats® *Median Data*	November	December	Variance
Inventory	55	45	-18%
Solds	54	25	-54%
Sale Price	$635,250	$630,000	-1%
Sale Price SQFT	$675	$563	-17%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	11	14	27%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	8	4	50%
Glenayre	0	0	NA
Heritage Mountain	1	1	100%
Heritage Woods	3	3	100%
Ioco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	10	5	50%
Port Moody Centre	23	12	52%
Westwood Summit	0	0	NA
TOTAL*	45	25	56%

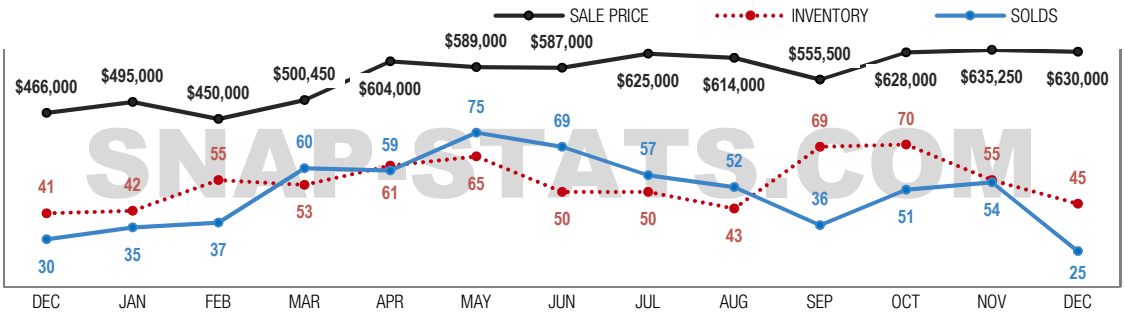
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED:** Sellers market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** $500,000 to $600,000 with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $700,000 to $800,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes with 3 bedrooms

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	0	NA
800,001 – 900,000	2	4	200%*
900,001 – 1,000,000	1	2	200%*
1,000,001 – 1,250,000	1	3	300%*
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	8	10	125%*
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	3	7	233%*
5 to 6 Bedrooms	3	3	100%
7 Bedrooms & More	0	0	NA
TOTAL*	8	10	125%*

SnapStats® *Median Data*	November	December	Variance
Inventory	18	8	-56%
Solds	9	10	11%
Sale Price	$937,500	$906,000	-3%
Sale Price SQFT	$401	$398	-1%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	6	28	367%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	1	5	500%*
Mid Meadows	3	2	67%
North Meadows	3	0	NA
South Meadows	1	3	300%*
West Meadows	0	0	NA
TOTAL*	8	10	125%*

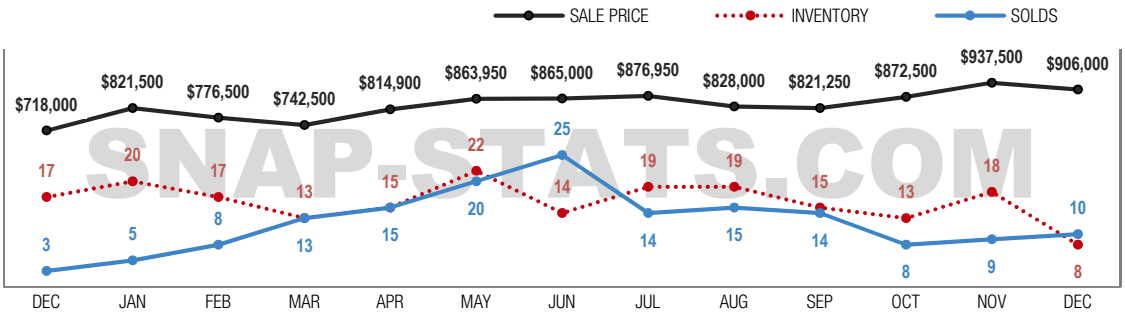
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** *Insufficient data but with 4 sales $800,000 to $900,000*
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** *Insufficient data*

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	9	900%*
400,001 – 500,000	6	7	117%*
500,001 – 600,000	6	4	67%
600,001 – 700,000	3	2	67%
700,001 – 800,000	0	1	NA*
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	17	25	147%*
0 to 1 Bedroom	0	4	NA*
2 Bedrooms	8	15	188%*
3 Bedrooms	8	5	63%
4 Bedrooms & Greater	1	1	100%
TOTAL*	17	25	147%*

SnapStats® *Median Data*	November	December	Variance
Inventory	30	17	-43%
Solds	23	25	9%
Sale Price	$448,500	$460,100	3%
Sale Price SQFT	$383	$386	1%
Sale to List Price Ratio	106%	100%	-6%
Days on Market	6	10	67%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	0	11	NA*
Mid Meadows	10	4	40%
North Meadows	2	4	200% *
South Meadows	5	6	120%*
West Meadows	0	0	NA
TOTAL*	17	25	147%*

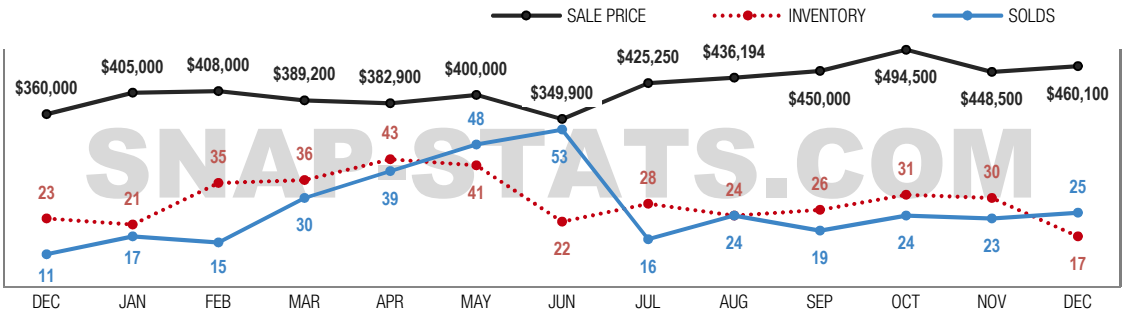
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $300,000 to $400,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes in Mid Meadows and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® MAPLE RIDGE DECEMBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	1	NA*
500,001 – 600,000	4	3	75%
600,001 – 700,000	9	6	67%
700,001 – 800,000	23	16	70%
800,001 – 900,000	22	13	59%
900,001 – 1,000,000	31	12	39%
1,000,001 – 1,250,000	22	5	23%
1,250,001 – 1,500,000	30	4	13%
1,500,001 – 1,750,000	11	1	9%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	159	61	38%
2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	89	38	43%
5 to 6 Bedrooms	50	21	42%
7 Bedrooms & More	10	0	NA
TOTAL*	159	61	38%

SnapStats® *Median Data*	November	December	Variance
Inventory	223	159	-29%
Solds	89	61	-31%
Sale Price	$860,000	$845,000	-2%
Sale Price SQFT	$343	$330	-4%
Sale to List Price Ratio	98%	99%	1%
Days on Market	21	16	-24%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Albion	25	13	52%
Cottonwood	14	10	71%
East Central	14	6	43%
North	0	0	NA
Northeast	1	0	NA
Northwest	16	8	50%
Silver Valley	17	4	24%
Southwest	20	8	40%
Thornhill	22	4	18%
Websters Corners	9	1	11%
West Central	18	7	39%
Whonnock	3	0	NA
TOTAL*	159	61	38%

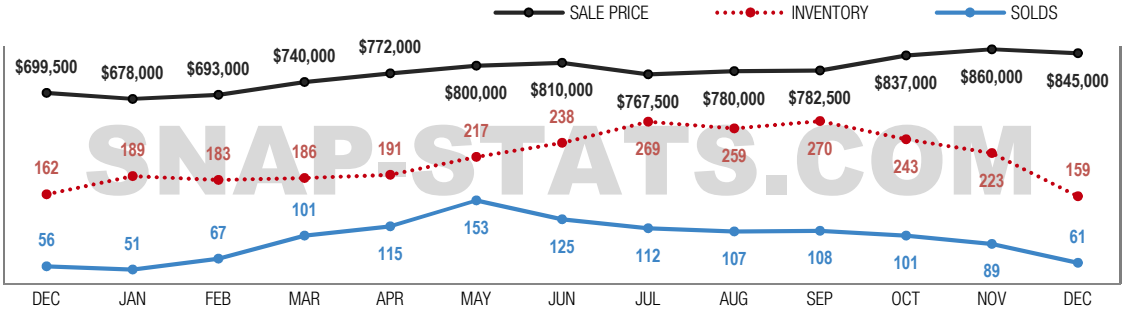
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED:** Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $700,000 to $800,000 with average 70% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1.5 mil to $1.75 mil, Thornhill, Websters Corners and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood, Northwest and 3 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® MAPLE RIDGE DECEMBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	7	14	200%*
300,001 – 400,000	39	13	33%
400,001 – 500,000	19	10	53%
500,001 – 600,000	10	12	120%*
600,001 – 700,000	23	4	17%
700,001 – 800,000	14	2	14%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	113	55	49%

0 to 1 Bedroom	14	14	100%
2 Bedrooms	50	14	28%
3 Bedrooms	43	21	49%
4 Bedrooms & Greater	6	6	100%
TOTAL*	113	55	49%

SnapStats® *Median Data*	November	December	Variance
Inventory	89	113	27%
Solds	73	55	-25%
Sale Price	$400,000	$415,000	4%
Sale Price SQFT	$347	$354	2%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	8	8	NA

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Albion	10	2	20%
Cottonwood	15	9	60%
East Central	14	22	157%*
North	0	0	NA
Northeast	0	0	NA
Northwest	2	2	100%
Silver Valley	14	7	50%
Southwest	4	4	100%
Thornhill	0	0	NA
Websters Corners	1	0	NA
West Central	53	9	17%
Whonnock	0	0	NA
TOTAL*	113	55	49%

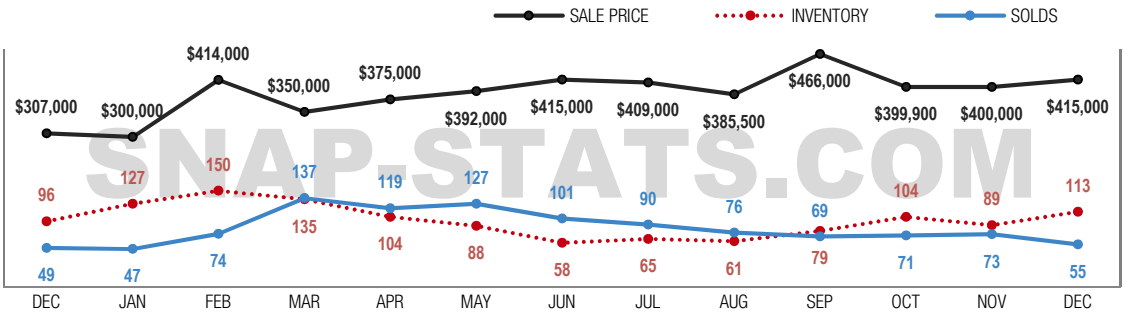
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED:** Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $200,000 to $300,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $700,000 to $800,000, Albion and 2 bedroom properties
- Sellers Best Bet** Selling homes in East Central and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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