Everything you need to know about your Real Estate Market Today!

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GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
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Maple Ridge

SnapStats® BURNABY

OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	15	8	53%
1,250,001 – 1,500,000	73	23	32%
1,500,001 – 1,750,000	79	30	38%
1,750,001 – 2,000,000	108	11	10%
2,000,001 – 2,250,000	47	8	17%
2,250,001 – 2,500,000	63	6	10%
2,500,001 – 2,750,000	37	0	NA
2,750,001 – 3,000,000	42	2	5%
3,000,001 – 3,500,000	25	0	NA
3,500,001 – 4,000,000	15	1	7%
4,000,001 & Greater	7	0	NA
TOTAL	**512**	**89**	**17%**

2 Bedrooms & Less	10	4	40%
3 to 4 Bedrooms	152	42	28%
5 to 6 Bedrooms	238	31	13%
7 Bedrooms & More	112	12	11%
TOTAL	**512**	**89**	**17%**

SnapStats® *Median Data*	September	October	Variance
Inventory	552	512	-7%
Solds	61	89	46%
Sale Price	$1,680,000	$1,600,000	-5%
Sale Price SQFT	$593	$643	8%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	35	22	-37%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	5	4	80%
Brentwood Park	14	1	7%
Buckingham Heights	14	1	7%
Burnaby Hospital	8	5	63%
Burnaby Lake	15	7	47%
Cariboo	0	0	NA
Capitol Hill	34	8	24%
Central	6	0	NA
Central Park	10	1	10%
Deer Lake	13	0	NA
Deer Lake Place	8	2	25%
East Burnaby	35	3	9%
Edmonds	21	2	10%
Forest Glen	26	2	8%
Forest Hills	2	0	NA
Garden Village	15	3	20%
Government Road	19	1	5%
Greentree Village	8	1	13%
Highgate	21	5	24%
Metrotown	19	4	21%
Montecito	24	1	4%
Oakdale	3	2	67%
Oaklands	0	0	NA
Parkcrest	23	3	13%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	9	1	11%
South Slope	36	6	17%
Sperling-Duthie	20	0	NA
Sullivan Heights	3	3	100%
Suncrest	10	2	20%
The Crest	17	0	NA
Upper Deer Lake	28	4	14%
Vancouver Heights	16	10	63%
Westridge	12	0	NA
Willingdon Heights	18	7	39%
TOTAL	**512**	**89**	**17%**

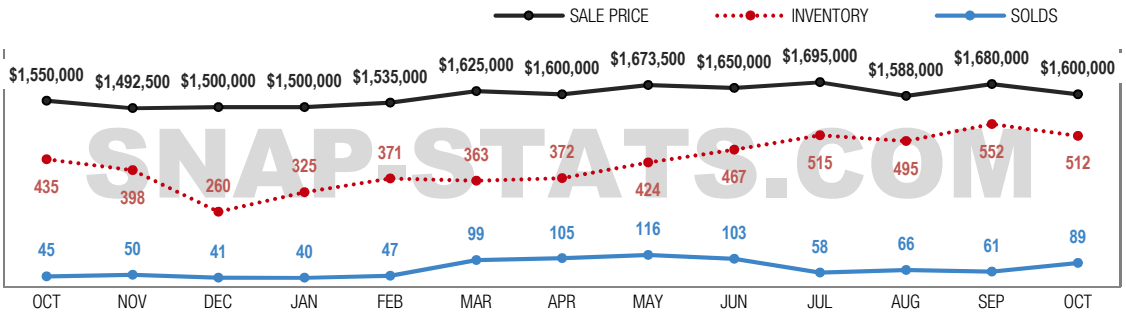
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY DETACHED:** Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $2.75 mil to $3 mil, Government Road, Montecito and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Burnaby Hospital, Vancouver Heights and up to 2 bedroom properties

** With a minimum inventory of 10 in most instance*

13 Month Market Trend



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SnapStats® BURNABY OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	5	250%*
300,001 – 400,000	22	22	100%
400,001 – 500,000	50	54	108%*
500,001 – 600,000	54	64	119%*
600,001 – 700,000	52	48	92%
700,001 – 800,000	53	27	51%
800,001 – 900,000	29	19	66%
900,001 – 1,000,000	21	16	76%
1,000,001 – 1,250,000	19	10	53%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	7	1	14%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	**318**	**266**	**84%**
0 to 1 Bedroom	61	73	120%*
2 Bedrooms	183	156	85%
3 Bedrooms	62	33	53%
4 Bedrooms & Greater	12	4	33%
TOTAL	**318**	**266**	**84%**

SnapStats® *Median Data*	September	October	Variance
Inventory	383	318	-17%
Solds	246	266	8%
Sale Price	$584,050	$579,500	-1%
Sale Price SQFT	$636	$645	1%
Sale to List Price Ratio	101%	102%	1%
Days on Market	10	12	20%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	1	0	NA
Brentwood Park	35	45	129%*
Buckingham Heights	0	0	NA
Burnaby Hospital	7	1	14%
Burnaby Lake	6	0	NA
Cariboo	5	3	60%
Capitol Hill	4	5	125%*
Central	11	2	18%
Central Park	12	11	92%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	0	NA
Edmonds	32	15	47%
Forest Glen	20	12	60%
Forest Hills	4	8	200%*
Garden Village	0	0	NA
Government Road	11	13	118%*
Greentree Village	1	2	200%*
Highgate	21	36	171%*
Metrotown	62	55	89%
Montecito	5	1	20%
Oakdale	0	0	NA
Oaklands	5	0	NA
Parkcrest	2	0	NA
Simon Fraser Hills	8	5	63%
Simon Fraser University SFU	20	15	75%
South Slope	17	16	94%
Sperling-Duthie	1	1	100%
Sullivan Heights	11	11	100%
Suncrest	0	0	NA
The Crest	2	1	50%
Upper Deer Lake	0	0	NA
Vancouver Heights	8	2	25%
Westridge	1	1	100%
Willingdon Heights	4	5	125%*
TOTAL	**318**	**266**	**84%**

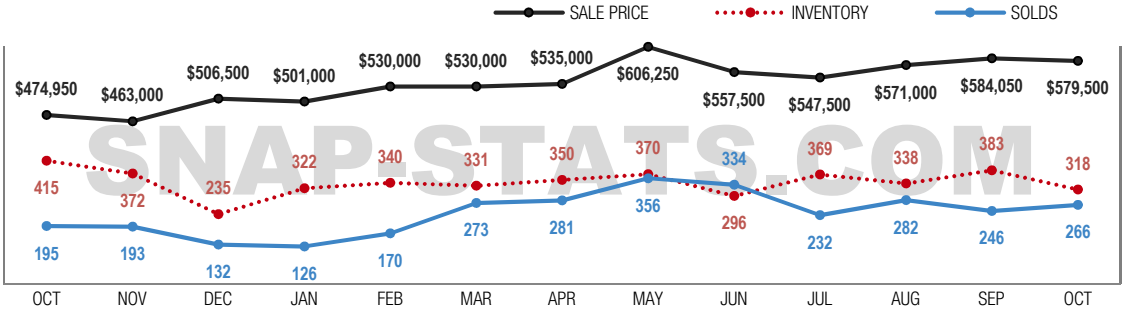
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY ATTACHED:** Sellers market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** $500,000 to $600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Central, Vancouver Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Forest Hills, Government Road, Highgate and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	10	2	20%
1,000,001 – 1,250,000	20	12	60%
1,250,001 – 1,500,000	21	3	14%
1,500,001 – 1,750,000	7	1	14%
1,750,001 – 2,000,000	10	3	30%
2,000,001 – 2,250,000	3	1	33%
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	**85**	**24**	**28%**

2 Bedrooms & Less	7	4	57%
3 to 4 Bedrooms	38	16	42%
5 to 6 Bedrooms	29	3	10%
7 Bedrooms & More	11	1	9%
TOTAL	**85**	**24**	**28%**

SnapStats® *Median Data*	September	October	Variance
Inventory	94	85	-10%
Solds	21	24	14%
Sale Price	$1,210,000	$1,153,500	-5%
Sale Price SQFT	$504	$507	1%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	13	23	77%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	5	1	20%
Downtown	0	2	NA*
Fraserview	0	0	NA
GlenBrooke North	10	5	50%
Moody Park	2	1	50%
North Arm	1	0	NA
Quay	0	0	NA
Queensborough	17	6	35%
Queens Park	7	1	14%
Sapperton	5	0	NA
The Heights	17	3	18%
Uptown	9	0	NA
West End	12	5	42%
TOTAL	**85**	**24**	**28%**

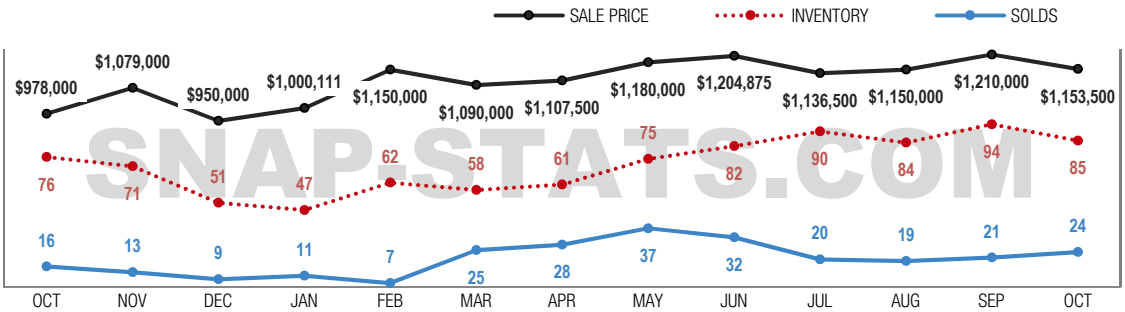
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED:** Sellers market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, The Heights and minimum 5 bedroom properties
- Sellers Best Bet** Homes in GlenBrooke North and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	7	3	43%
300,001 – 400,000	14	21	150%*
400,001 – 500,000	35	40	114%*
500,001 – 600,000	28	29	104%*
600,001 – 700,000	29	17	59%
700,001 – 800,000	16	16	100%
800,001 – 900,000	8	3	38%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	145	130	90%

0 to 1 Bedroom	36	41	114%*
2 Bedrooms	82	77	94%
3 Bedrooms	25	12	48%
4 Bedrooms & Greater	2	0	NA
TOTAL	145	130	90%

SnapStats® *Median Data*	September	October	Variance
Inventory	154	145	-6%
Solds	132	130	-2%
Sale Price	$511,250	$500,500	-2%
Sale Price SQFT	$527	$532	1%
Sale to List Price Ratio	102%	100%	-2%
Days on Market	9	9	NA

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	28	33	118%*
Fraserview	25	14	56%
GlenBrooke North	8	8	100%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	21	21	100%
Queensborough	25	7	28%
Queens Park	0	0	NA
Sapperton	5	7	140%*
The Heights	1	2	200%*
Uptown	31	38	123%*
West End	0	0	NA
TOTAL	145	130	90%

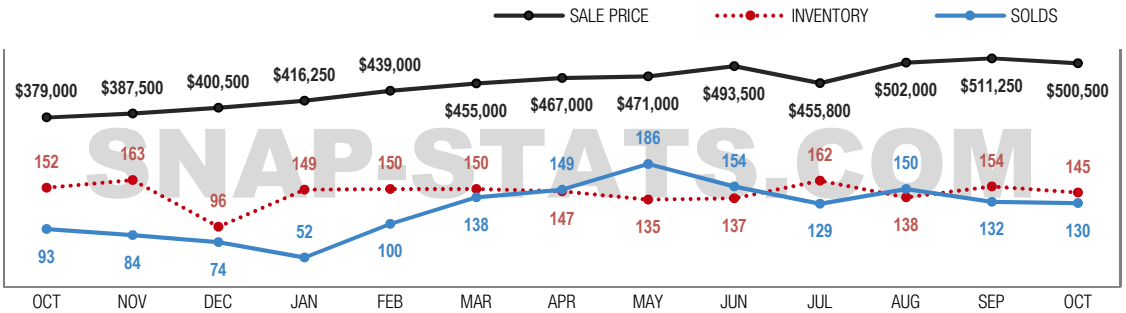
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED:** Sellers market at 90% Sales Ratio average (9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $300,000 to $400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $800,000 to $900,000, Queensborough and 3 bedroom properties
- Sellers Best Bet** Homes in Downtown, GlenBrooke North, Quay, Uptown and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM

OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	1	100%
700,001 – 800,000	1	0	NA
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	8	6	75%
1,000,001 – 1,250,000	51	29	57%
1,250,001 – 1,500,000	97	25	26%
1,500,001 – 1,750,000	75	8	11%
1,750,001 – 2,000,000	30	7	23%
2,000,001 – 2,250,000	25	1	4%
2,250,001 – 2,500,000	29	2	7%
2,500,001 – 2,750,000	31	2	6%
2,750,001 – 3,000,000	12	0	NA
3,000,001 – 3,500,000	9	0	NA
3,500,001 – 4,000,000	9	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	**385**	**83**	**22%**
2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	140	36	26%
5 to 6 Bedrooms	154	39	25%
7 Bedrooms & More	79	7	9%
TOTAL	**385**	**83**	**22%**

SnapStats® *Median Data*	September	October	Variance
Inventory	398	385	-3%
Solds	72	83	15%
Sale Price	$1,337,500	$1,272,000	-5%
Sale Price SQFT	$487	$452	-7%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	21	21	NA

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	47	13	28%
Canyon Springs	3	2	67%
Cape Horn	9	2	22%
Central Coquitlam	108	19	18%
Chineside	7	1	14%
Coquitlam East	21	6	29%
Coquitlam West	50	9	18%
Eagle Ridge	4	5	125%*
Harbour Chines	13	2	15%
Harbour Place	5	1	20%
Hockaday	4	0	NA
Maillardville	23	1	4%
Meadow Brook	5	1	20%
New Horizons	8	4	50%
North Coquitlam	1	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	12	1	8%
River Springs	2	2	100%
Scott Creek	4	0	NA
Summitt View	2	0	NA
Upper Eagle Ridge	6	2	33%
Westwood Plateau	49	12	24%
Westwood Summit	1	0	NA
TOTAL	**385**	**83**	**22%**

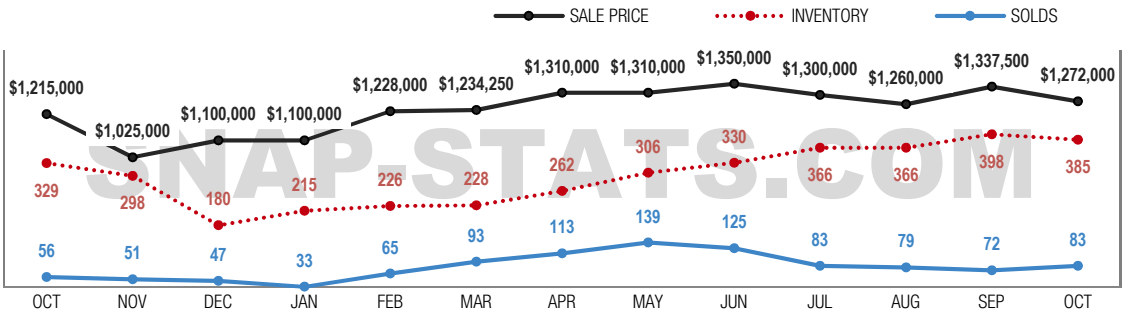
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM DETACHED:** Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** $900,000 to $1 mil with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $2 mil to $2.75 mil, Maillardville, Ranch Park and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in New Horizons and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM — OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	4	200%*
300,001 – 400,000	16	16	100%
400,001 – 500,000	35	49	140%*
500,001 – 600,000	53	31	58%
600,001 – 700,000	33	23	70%
700,001 – 800,000	28	11	39%
800,001 – 900,000	21	11	52%
900,001 – 1,000,000	1	4	400%*
1,000,001 – 1,250,000	13	3	23%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	2	1	50%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	206	153	74%
0 to 1 Bedroom	32	42	131%*
2 Bedrooms	115	79	69%
3 Bedrooms	47	25	53%
4 Bedrooms & Greater	12	7	58%
TOTAL	206	153	74%

SnapStats® *Median Data*	September	October	Variance
Inventory	220	206	-6%
Solds	148	153	3%
Sale Price	$512,950	$535,000	4%
Sale Price SQFT	$553	$567	3%
Sale to List Price Ratio	103%	99%	-4%
Days on Market	10	10	NA

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	13	10	77%
Canyon Springs	6	10	167%*
Cape Horn	0	0	NA
Central Coquitlam	5	4	80%
Chineside	1	0	NA
Coquitlam East	3	3	100%
Coquitlam West	46	39	85%
Eagle Ridge	8	3	38%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	9	17	189%*
Meadow Brook	0	0	NA
New Horizons	19	5	26%
North Coquitlam	64	44	69%
Park Ridge Estates	0	0	NA
Ranch Park	1	1	100%
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	2	NA*
Westwood Plateau	31	15	48%
Westwood Summit	0	0	NA
TOTAL	206	153	74%

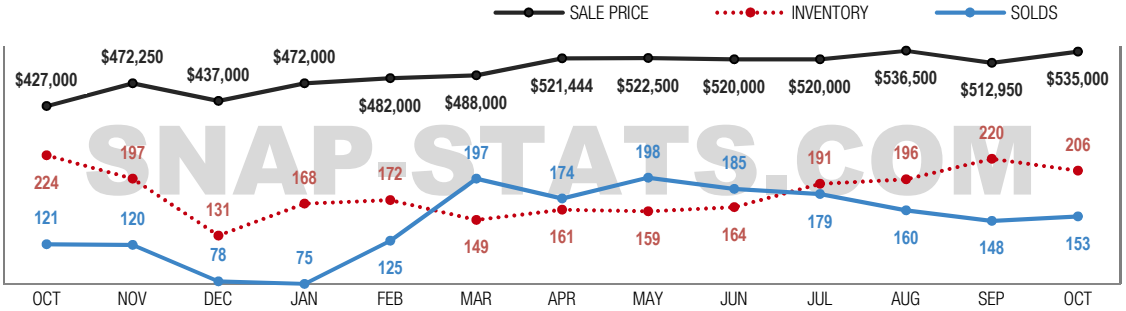
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM ATTACHED:** Sellers market at 74% Sales Ratio average (7.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $400,000 to $500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Eagle Ridge, New Horizons and 3 bedroom properties
- Sellers Best Bet** Selling homes in Canyon Springs, Maillardville and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	3	0	NA
800,001 – 900,000	10	7	70%
900,001 – 1,000,000	20	6	30%
1,000,001 – 1,250,000	26	13	50%
1,250,001 – 1,500,000	16	4	25%
1,500,001 – 1,750,000	6	1	17%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	**85**	**31**	**36%**

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	53	15	28%
5 to 6 Bedrooms	22	12	55%
7 Bedrooms & More	4	4	100%
TOTAL	**85**	**31**	**36%**

SnapStats® *Median Data*	September	October	Variance
Inventory	84	85	1%
Solds	39	31	-21%
Sale Price	$940,000	$1,050,000	12%
Sale Price SQFT	$448	$414	-8%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	14	21	50%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	0	0	NA
Central Port Coquitlam	12	1	8%
Citadel	11	3	27%
Glenwood	17	7	41%
Lincoln Park	9	4	44%
Lower Mary Hill	4	4	100%
Mary Hill	6	2	33%
Oxford Heights	7	9	129%*
Riverwood	7	1	14%
Woodland Acres	12	0	NA
TOTAL	**85**	**31**	**36%**

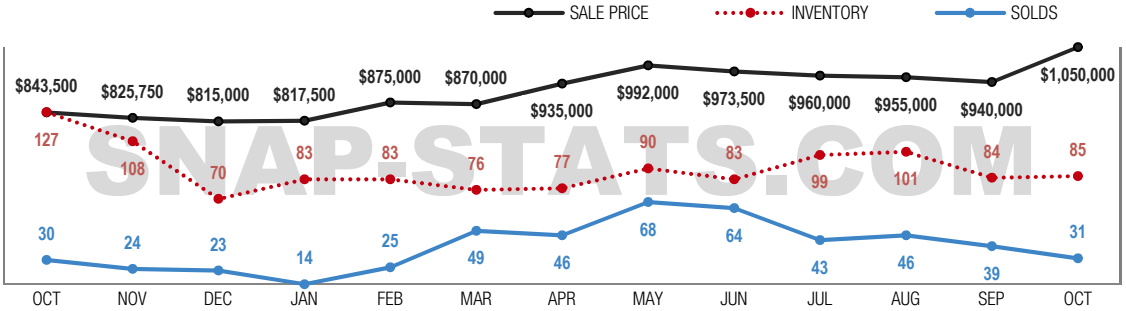
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM DETACHED:** Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** $800,000 to $900,000 with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Central Port Coquitlam and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Oxford Heights and 5 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	4	8	200%*
300,001 – 400,000	13	27	208%*
400,001 – 500,000	11	21	191%*
500,001 – 600,000	11	13	118%*
600,001 – 700,000	6	7	117%*
700,001 – 800,000	10	8	80%
800,001 – 900,000	6	2	33%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	63	87	138%*

0 to 1 Bedroom	13	25	192%*
2 Bedrooms	24	40	167%*
3 Bedrooms	21	20	95%
4 Bedrooms & Greater	5	2	40%
TOTAL	63	87	138%*

SnapStats® *Median Data*	September	October	Variance
Inventory	94	63	-33%
Solds	80	87	9%
Sale Price	$485,000	$433,000	-11%
Sale Price SQFT	$516	$477	-8%
Sale to List Price Ratio	99%	101%	2%
Days on Market	7	8	14%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	1	0	NA
Central Port Coquitlam	30	54	180%*
Citadel	5	6	120%*
Glenwood	14	12	86%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	2	1	50%
Oxford Heights	1	0	NA
Riverwood	9	14	156%*
Woodland Acres	1	0	NA
TOTAL	63	87	138%*

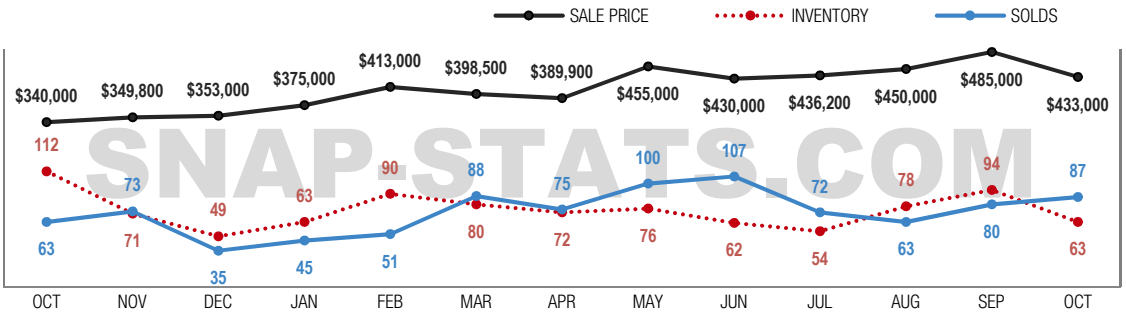
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** $300,000 to $400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $700,000 to $800,000, Glenwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Riverwood and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY — OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	6	8	133%*
1,250,001 – 1,500,000	13	7	54%
1,500,001 – 1,750,000	11	4	36%
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	4	1	25%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	5	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 & Greater	9	1	11%
TOTAL	**69**	**22**	**32%**

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	30	15	50%
5 to 6 Bedrooms	33	7	21%
7 Bedrooms & More	6	0	NA
TOTAL	**69**	**22**	**32%**

SnapStats® *Median Data*	September	October	Variance
Inventory	77	69	-10%
Solds	15	22	47%
Sale Price	$1,340,000	$1,337,500	NA
Sale Price SQFT	$472	$449	-5%
Sale to List Price Ratio	99%	100%	1%
Days on Market	26	24	-8%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	18	3	17%
Barber Street	2	1	50%
Belcarra	6	0	NA
College Park	12	5	42%
Glenayre	4	3	75%
Heritage Mountain	6	2	33%
Heritage Woods	10	6	60%
loco	0	0	NA
Mountain Meadows	0	2	NA*
North Shore	5	0	NA
Port Moody Centre	6	0	NA
Westwood Summit	0	0	NA
TOTAL	**69**	**22**	**32%**

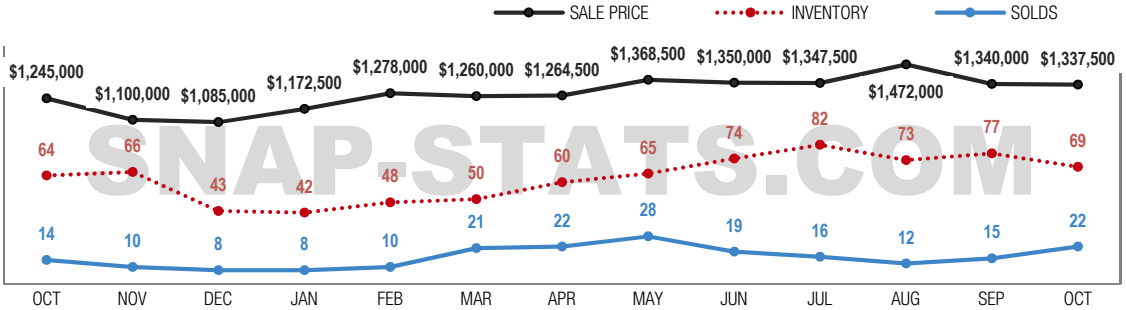
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY DETACHED:** Sellers market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $1 mil to $1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes $4 mil plus, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Heritage Woods and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	0	3	NA*
400,001 – 500,000	8	6	75%
500,001 – 600,000	10	13	130%*
600,001 – 700,000	21	15	71%
700,001 – 800,000	11	8	73%
800,001 – 900,000	10	2	20%
900,001 – 1,000,000	6	4	67%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	70	51	73%

0 to 1 Bedroom	5	6	120%*
2 Bedrooms	41	32	78%
3 Bedrooms	23	12	52%
4 Bedrooms & Greater	1	1	100%
TOTAL	70	51	73%

SnapStats® *Median Data*	September	October	Variance
Inventory	69	70	1%
Solds	36	51	42%
Sale Price	$555,500	$628,000	13%
Sale Price SQFT	$591	$625	6%
Sale to List Price Ratio	98%	100%	2%
Days on Market	8	11	38%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	7	3	43%
Glenayre	0	0	NA
Heritage Mountain	4	3	75%
Heritage Woods	3	3	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	13	6	46%
Port Moody Centre	43	36	84%
Westwood Summit	0	0	NA
TOTAL	70	51	73%

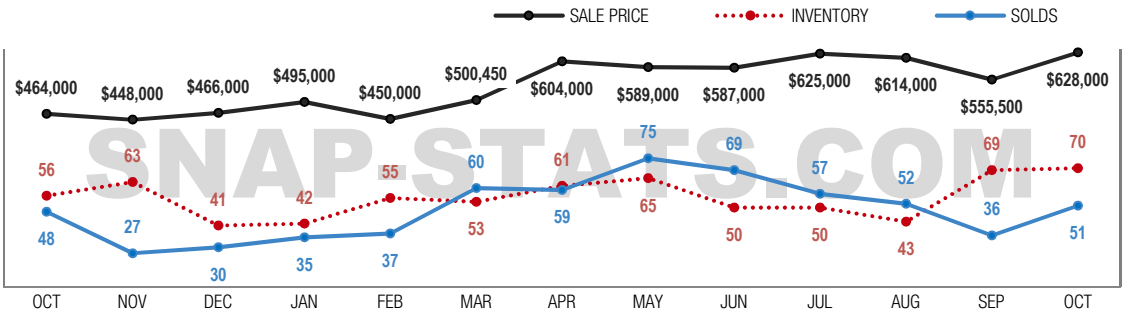
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY ATTACHED:** Sellers market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $500,000 to $600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $800,000 to $900,000, North Shore and 3 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100%
700,001 – 800,000	1	1	100%
800,001 – 900,000	2	4	200%*
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	3	1	33%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	13	8	62%

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	8	8	100%
5 to 6 Bedrooms	5	0	NA
7 Bedrooms & More	0	0	NA
TOTAL	13	8	62%

SnapStats® *Median Data*	September	October	Variance
Inventory	15	13	-13%
Solds	14	8	-43%
Sale Price	$821,250	$872,500	6%
Sale Price SQFT	$371	$410	11%
Sale to List Price Ratio	97%	99%	2%
Days on Market	17	13	-24%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	5	4	80%
Mid Meadows	3	1	33%
North Meadows	2	0	NA
South Meadows	3	3	100%
West Meadows	0	0	NA
TOTAL	13	8	62%

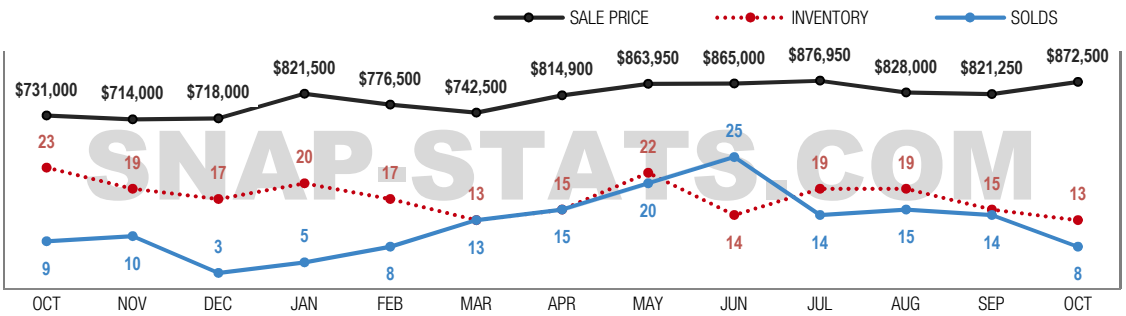
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS DETACHED:** Sellers market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** *Insufficient data but with 4 sales $800,000 to $900,000*
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** *Insufficient data but homes with 3 to 4 bedrooms*

** *With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	6	6	100%
400,001 – 500,000	13	6	46%
500,001 – 600,000	7	11	157%*
600,001 – 700,000	3	1	33%
700,001 – 800,000	1	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	31	24	77%

0 to 1 Bedroom	3	3	100%
2 Bedrooms	16	14	88%
3 Bedrooms	11	7	64%
4 Bedrooms & Greater	1	0	NA
TOTAL	31	24	77%

SnapStats® *Median Data*	September	October	Variance
Inventory	26	31	19%
Solds	19	24	26%
Sale Price	$450,000	$494,500	10%
Sale Price SQFT	$367	$458	25%
Sale to List Price Ratio	100%	100%	NA
Days on Market	8	7	-13%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	8	9	113%*
Mid Meadows	11	11	100%
North Meadows	9	0	NA
South Meadows	3	4	133%*
West Meadows	0	0	NA
TOTAL	31	24	77%

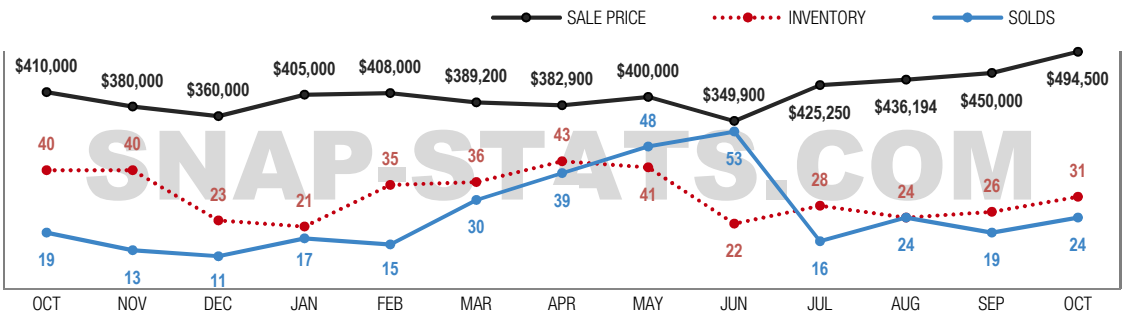
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS ATTACHED:** Sellers market at 77% Sales Ratio average (7.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $500,000 to $600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $400,000 to $500,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central / Mid / South Meadows and 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® MAPLE RIDGE — OCTOBER 2017

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	5	7	140%*
600,001 – 700,000	19	15	79%
700,001 – 800,000	33	24	73%
800,001 – 900,000	44	20	45%
900,001 – 1,000,000	43	13	30%
1,000,001 – 1,250,000	41	16	39%
1,250,001 – 1,500,000	38	5	13%
1,500,001 – 1,750,000	12	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	243	101	42%
2 Bedrooms & Less	18	7	39%
3 to 4 Bedrooms	124	57	46%
5 to 6 Bedrooms	86	36	42%
7 Bedrooms & More	15	1	7%
TOTAL	243	101	42%

SnapStats® *Median Data*	September	October	Variance
Inventory	270	243	-10%
Solds	108	101	-6%
Sale Price	$782,500	$837,000	7%
Sale Price SQFT	$332	$328	-1%
Sale to List Price Ratio	99%	101%	2%
Days on Market	12	15	25%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	32	16	50%
Cottonwood	19	9	47%
East Central	32	15	47%
North	0	3	NA*
Northeast	0	0	NA
Northwest	31	17	55%
Silver Valley	28	10	36%
Southwest	37	17	46%
Thornhill	27	0	NA
Websters Corners	13	4	31%
West Central	21	9	43%
Whonnock	3	1	33%
TOTAL	243	101	42%

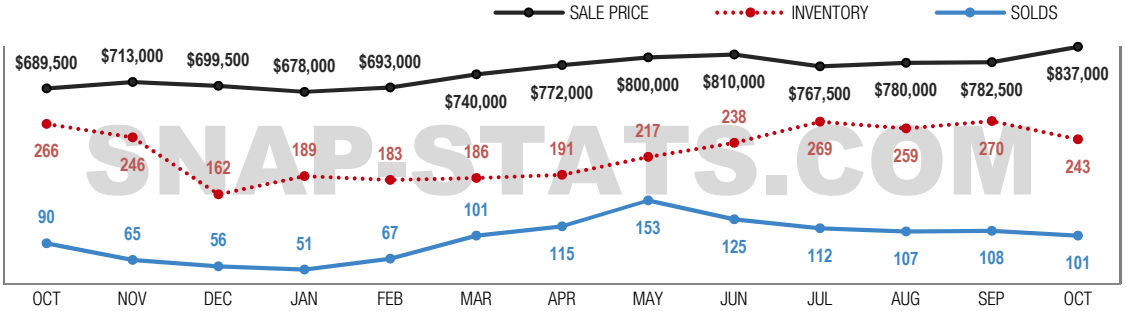
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE DETACHED:** Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** $600,000 to $700,000 with average 79% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Websters Corners and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Northwest and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® MAPLE RIDGE OCTOBER 2017

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	2	2	100%
200,001 – 300,000	13	15	115%*
300,001 – 400,000	17	20	118%*
400,001 – 500,000	12	15	125%*
500,001 – 600,000	21	14	67%
600,001 – 700,000	24	4	17%
700,001 – 800,000	15	1	7%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	104	71	68%

0 to 1 Bedroom	11	13	118%*
2 Bedrooms	29	27	93%
3 Bedrooms	58	30	52%
4 Bedrooms & Greater	6	1	17%
TOTAL	104	71	68%

SnapStats® *Median Data*	September	October	Variance
Inventory	79	104	32%
Solds	69	71	3%
Sale Price	$466,000	$399,900	-14%
Sale Price SQFT	$353	$331	-6%
Sale to List Price Ratio	101%	100%	-1%
Days on Market	8	14	75%

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	13	4	31%
Cottonwood	24	11	46%
East Central	21	24	114%*
North	0	1	NA*
Northeast	0	0	NA
Northwest	2	6	300%*
Silver Valley	20	4	20%
Southwest	1	5	500%*
Thornhill	0	0	NA
Websters Corners	0	0	NA
West Central	23	16	70%
Whonnock	0	0	NA
TOTAL	104	71	68%

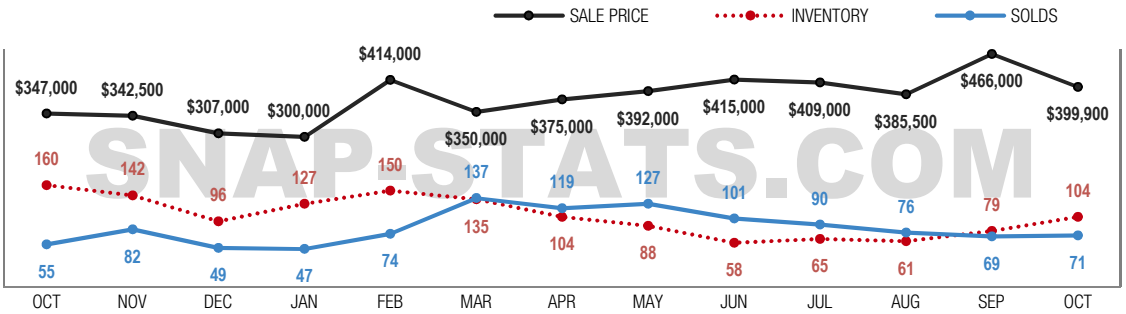
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED:** Sellers market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $400,000 to $500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $700,000 to $800,000, Albion, Cottonwood and 4 bedroom properties
- Sellers Best Bet** Selling homes in East / West Central and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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