

Fraser Valley Edition Supplemental Report

For detailed stats by neighbourhood, price and style of home refer to the Monthly Report

Historic Annual Statistics
Past Year Monthly Statistics
Year-to-Date Monthly Statistics



SnapStats®

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YTD AND HISTORIC STATISTICS

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 1925 | 500,000 | 197 | 96 | 40 |
| 2009 | NA | NA | 2802 | 495,000 | 184 | 97 | 41 |
| 2010 | NA | NA | 2581 | 511,500 | 198 | 98 | 38 |
| 2011 | NA | NA | 2672 | 528,656 | 205 | 96 | 30 |
| 2012 | NA | NA | 2316 | 540,000 | 214 | 97 | 27 |
| 2013 | 14 | 14,862 | 2051 | 552,346 | 219 | 97 | 30 |
| 2014 | 17 | 14,461 | 2414 | 570,471 | 225 | 98 | 29 |
| 2015 | 38 | 10,040 | 3638 | 662,389 | 254 | 99 | 19 |
| 8 YR AVG | NA | NA | 2550 | \$545,045 | \$212 | 97% | 32 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January | 16 | 441 | 71 | 857,000 | 328 | 97 | 39 |
| February | 22 | 926 | 201 | 580,600 | 234 | 99 | 19 |
| March | 29 | 1001 | 293 | 611,500 | 236 | 99 | 17 |
| April | 31 | 1082 | 333 | 613,000 | 230 | 99 | 18 |
| May | 37 | 1055 | 392 | 616,000 | 233 | 99 | 12 |
| June | 43 | 1036 | 449 | 620,000 | 241 | 100 | 18 |
| July | 41 | 982 | 401 | 630,777 | 251 | 99 | 15 |
| August | 34 | 933 | 317 | 660,000 | 252 | 99 | 16 |
| September | 34 | 889 | 298 | 660,000 | 263 | 99 | 17 |
| October | 44 | 721 | 319 | 675,000 | 265 | 99 | 23 |
| November | 47 | 596 | 283 | 710,786 | 252 | 99 | 17 |
| December | 74 | 378 | 281 | 714,000 | 258 | 98 | 20 |
| ANNUAL AVG | 38% | 837 | 303 | \$662,389 | \$254 | 99% | 19 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 58 | 449 | 259 | 746,000 | 261 | 100 | 10 |
| February | 73 | 490 | 360 | 758,000 | 305 | 102 | 8 |
| March | 69 | 650 | 449 | 835,000 | 317 | 105 | 8 |
| April | 61 | 713 | 437 | 860,000 | 333 | 107 | 8 |
| May | 46 | 835 | 380 | 889,950 | 348 | 105 | 10 |
| June | 41 | 900 | 365 | 861,000 | 347 | 103 | 10 |
| July | 19 | 1040 | 201 | 850,800 | 352 | 101 | 13 |
| August | 14 | 1065 | 150 | 843,000 | 346 | 102 | 12 |
| September | 12 | 1064 | 129 | 825,000 | 323 | 97 | 24 |
| October | 13 | 991 | 126 | 800,000 | 338 | 97 | 20 |
| November | 15 | 893 | 137 | 790,000 | 322 | 99 | 33 |
| December | 19 | 573 | 110 | 845,450 | 343 | 99 | 35 |
| YTD AVG | 37% | 805 | 259 | \$825,350 | \$328 | 101% | 16 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 1911 | 262,000 | 221 | 97 | 31 |
| 2009 | NA | NA | 2093 | 255,000 | 207 | 96 | 41 |
| 2010 | NA | NA | 2001 | 254,200 | 217 | 98 | 37 |
| 2011 | NA | NA | 1857 | 260,000 | 217 | 96 | 38 |
| 2012 | NA | NA | 1726 | 263,000 | 214 | 97 | 42 |
| 2013 | 13 | 12,943 | 1705 | 263,859 | 208 | 97 | 45 |
| 2014 | 13 | 12,636 | 1792 | 249,335 | 213 | 97 | 40 |
| 2015 | 19 | 12,530 | 2282 | 280,521 | 218 | 97 | 39 |
| 8 YR AVG | NA | NA | 1921 | \$260,989 | \$214 | 97% | 39 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|-------------|------------|------------------|-----------------|------------|-----------|
| January | 9 | 993 | 90 | 266,500 | 220 | 97 | 61 |
| February | 13 | 1108 | 143 | 271,500 | 212 | 99 | 32 |
| March | 18 | 1154 | 207 | 270,000 | 212 | 96 | 35 |
| April | 17 | 1179 | 203 | 286,000 | 221 | 97 | 45 |
| May | 17 | 1218 | 207 | 280,000 | 216 | 97 | 39 |
| June | 20 | 1189 | 232 | 300,000 | 222 | 98 | 33 |
| July | 19 | 1134 | 220 | 290,000 | 221 | 98 | 33 |
| August | 17 | 1063 | 183 | 272,000 | 211 | 94 | 50 |
| September | 17 | 1037 | 174 | 278,500 | 222 | 97 | 46 |
| October | 22 | 949 | 206 | 290,500 | 219 | 99 | 27 |
| November | 25 | 878 | 217 | 290,000 | 221 | 97 | 33 |
| December | 32 | 628 | 200 | 271,250 | 224 | 97 | 29 |
| ANNUAL AVG | 19% | 1044 | 190 | \$280,521 | 218 | 97% | 39 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 23 | 749 | 170 | 300,000 | 232 | 98 | 26 |
| February | 37 | 748 | 278 | 304,500 | 229 | 98 | 16 |
| March | 47 | 752 | 355 | 292,500 | 251 | 98 | 15 |
| April | 51 | 703 | 357 | 313,000 | 253 | 99 | 14 |
| May | 54 | 678 | 366 | 304,450 | 263 | 102 | 13 |
| June | 66 | 582 | 383 | 300,000 | 269 | 101 | 12 |
| July | 49 | 620 | 306 | 314,500 | 275 | 105 | 11 |
| August | 54 | 584 | 313 | 316,800 | 275 | 106 | 10 |
| September | 41 | 577 | 238 | 315,000 | 279 | 100 | 15 |
| October | 57 | 488 | 279 | 320,000 | 281 | 97 | 17 |
| November | 43 | 456 | 198 | 301,000 | 275 | 97 | 24 |
| December | 63 | 287 | 180 | 297,000 | 277 | 98 | 24 |
| YTD AVG | 49% | 602 | 285 | \$306,563 | \$263 | 100% | 16 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 679 | 765,000 | 282 | 97 | 40 |
| 2009 | NA | NA | 1134 | 686,950 | 259 | 99 | 45 |
| 2010 | NA | NA | 1088 | 735,000 | 286 | 98 | 33 |
| 2011 | NA | NA | 1579 | 825,000 | 312 | 97 | 22 |
| 2012 | NA | NA | 981 | 835,000 | 326 | 97 | 35 |
| 2013 | 13 | 8053 | 1084 | 823,263 | 280 | 96 | 44 |
| 2014 | 20 | 6827 | 1339 | 873,196 | 300 | 97 | 34 |
| 2015 | 34 | 5448 | 1788 | 1,036,483 | 358 | 98 | 22 |
| 8 YR AVG | NA | NA | 1209 | \$822,487 | \$300 | 97% | 34 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|--------------------|-----------------|------------|-----------|
| January | 16 | 441 | 71 | 857,000 | 328 | 97 | 39 |
| February | 23 | 516 | 121 | 970,000 | 346 | 97 | 16 |
| March | 36 | 514 | 183 | 1,050,000 | 334 | 97 | 17 |
| April | 34 | 520 | 179 | 950,000 | 342 | 97 | 19 |
| May | 31 | 528 | 165 | 960,000 | 333 | 96 | 16 |
| June | 43 | 501 | 215 | 975,000 | 338 | 98 | 17 |
| July | 33 | 488 | 159 | 970,000 | 349 | 97 | 17 |
| August | 29 | 481 | 138 | 1,061,500 | 378 | 97 | 21 |
| September | 25 | 485 | 122 | 1,123,500 | 388 | 100 | 19 |
| October | 35 | 407 | 142 | 1,128,300 | 377 | 100 | 29 |
| November | 48 | 337 | 162 | 1,157,500 | 380 | 97 | 31 |
| December | 57 | 230 | 131 | 1,235,000 | 406 | 97 | 26 |
| ANNUAL AVG | 34% | 454 | 149 | \$1,036,483 | 358 | 98% | 22 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|--------------------|-----------------|------------|-----------|
| January | 46 | 305 | 140 | 1,200,500 | 411 | 101 | 13 |
| February | 64 | 346 | 223 | 1,340,000 | 452 | 103 | 9 |
| March | 66 | 376 | 249 | 1,390,000 | 463 | 104 | 9 |
| April | 57 | 390 | 224 | 1,454,400 | 535 | 104 | 11 |
| May | 48 | 424 | 205 | 1,498,000 | 535 | 103 | 11 |
| June | 35 | 455 | 161 | 1,425,000 | 495 | 98 | 12 |
| July | 23 | 506 | 118 | 1,393,750 | 487 | 100 | 13 |
| August | 12 | 534 | 66 | 1,495,000 | 488 | 95 | 21 |
| September | 8 | 551 | 42 | 1,358,400 | 535 | 99 | 27 |
| October | 12 | 527 | 64 | 1,379,250 | 521 | 96 | 24 |
| November | 13 | 466 | 62 | 1,390,000 | 474 | 93 | 43 |
| December | 15 | 323 | 47 | 1,380,952 | 462 | 95 | 46 |
| YTD AVG | 33% | 434 | 133 | \$1,392,104 | \$488 | 99% | 20 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 729 | 331,250 | 268 | 97 | 40 |
| 2009 | NA | NA | 983 | 327,000 | 250 | 96 | 43 |
| 2010 | NA | NA | 897 | 344,900 | 267 | 97 | 35 |
| 2011 | NA | NA | 929 | 349,000 | 269 | 97 | 41 |
| 2012 | NA | NA | 882 | 351,750 | 266 | 96 | 42 |
| 2013 | 13 | 7351 | 965 | 354,549 | 284 | 96 | 53 |
| 2014 | 16 | 7215 | 1159 | 357,652 | 290 | 97 | 41 |
| 2015 | 26 | 5880 | 1473 | 370,665 | 293 | 98 | 35 |
| 8 YR AVG | NA | NA | 1002 | \$348,346 | \$273 | 97% | 41 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January | 14 | 497 | 70 | 358,000 | 285 | 96 | 68 |
| February | 15 | 537 | 80 | 407,450 | 299 | 99 | 32 |
| March | 23 | 551 | 123 | 347,500 | 279 | 97 | 34 |
| April | 22 | 605 | 135 | 385,000 | 282 | 97 | 36 |
| May | 24 | 600 | 142 | 395,900 | 290 | 97 | 25 |
| June | 30 | 556 | 165 | 380,000 | 295 | 95 | 27 |
| July | 30 | 521 | 158 | 358,375 | 285 | 98 | 28 |
| August | 28 | 486 | 138 | 391,000 | 292 | 98 | 27 |
| September | 26 | 470 | 122 | 392,500 | 310 | 98 | 29 |
| October | 31 | 416 | 127 | 378,000 | 293 | 100 | 38 |
| November | 34 | 368 | 124 | 274,250 | 298 | 98 | 44 |
| December | 33 | 273 | 89 | 380,000 | 302 | 98 | 28 |
| ANNUAL AVG | 26% | 490 | 123 | \$370,665 | 293 | 98% | 35 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 26 | 367 | 94 | 377,750 | 285 | 97 | 35 |
| February | 67 | 327 | 218 | 404,000 | 318 | 98 | 15 |
| March | 75 | 301 | 226 | 420,000 | 337 | 101 | 12 |
| April | 97 | 258 | 249 | 408,500 | 319 | 102 | 10 |
| May | 107 | 214 | 230 | 433,500 | 344 | 101 | 10 |
| June | 98 | 194 | 190 | 449,500 | 394 | 106 | 9 |
| July | 60 | 232 | 140 | 394,950 | 376 | 100 | 9 |
| August | 48 | 233 | 112 | 456,950 | 414 | 102 | 11 |
| September | 35 | 291 | 103 | 440,000 | 365 | 98 | 11 |
| October | 35 | 305 | 107 | 435,000 | 397 | 99 | 18 |
| November | 44 | 269 | 118 | 452,750 | 376 | 99 | 19 |
| December | 52 | 166 | 87 | 469,000 | 364 | 98 | 22 |
| YTD AVG | 62% | 263 | 156 | \$428,492 | \$357 | 100% | 15 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 453 | 475,000 | 224 | 97 | 29 |
| 2009 | NA | NA | 540 | 455,000 | 213 | 97 | 27 |
| 2010 | NA | NA | 519 | 475,000 | 220 | 97 | 19 |
| 2011 | NA | NA | 596 | 507,750 | 228 | 98 | 15 |
| 2012 | NA | NA | 479 | 521,000 | 241 | 98 | 21 |
| 2013 | 20 | 2269 | 465 | 525,125 | 236 | 98 | 25 |
| 2014 | 29 | 2067 | 589 | 559,021 | 249 | 98 | 22 |
| 2015 | 65 | 1251 | 785 | 639,625 | 284 | 101 | 9 |
| 8 YR AVG | NA | NA | 553 | \$519,690 | \$237 | 98% | 21 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|-----------|------------------|-----------------|-------------|----------|
| January | 43 | 101 | 43 | 548,000 | 261 | 98 | 11 |
| February | 50 | 114 | 57 | 585,000 | 259 | 100 | 7 |
| March | 44 | 138 | 61 | 592,000 | 257 | 100 | 10 |
| April | 81 | 129 | 104 | 610,000 | 268 | 102 | 11 |
| May | 80 | 112 | 90 | 615,000 | 272 | 99 | 8 |
| June | 69 | 118 | 82 | 640,500 | 282 | 102 | 7 |
| July | 79 | 99 | 78 | 651,000 | 285 | 100 | 9 |
| August | 47 | 105 | 50 | 662,500 | 295 | 101 | 9 |
| September | 47 | 114 | 54 | 659,750 | 287 | 99 | 13 |
| October | 57 | 101 | 58 | 693,750 | 308 | 101 | 8 |
| November | 97 | 69 | 67 | 693,000 | 303 | 104 | 11 |
| December | 80 | 51 | 41 | 725,000 | 330 | 101 | 9 |
| ANNUAL AVG | 65% | 104 | 65 | \$639,625 | 284 | 101% | 9 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January | 82 | 56 | 46 | 755,000 | 334 | 101 | 8 |
| February | 90 | 82 | 74 | 808,250 | 346 | 106 | 8 |
| March | 94 | 104 | 98 | 837,500 | 370 | 106 | 7 |
| April | 68 | 160 | 108 | 893,050 | 381 | 110 | 8 |
| May | 54 | 171 | 93 | 900,000 | 401 | 106 | 8 |
| June | 66 | 158 | 105 | 900,000 | 391 | 101 | 11 |
| July | 24 | 195 | 47 | 850,000 | 386 | 101 | 14 |
| August | 15 | 203 | 30 | 849,450 | 365 | 100 | 15 |
| September | 13 | 214 | 28 | 853,000 | 390 | 96 | 22 |
| October | 14 | 208 | 30 | 791,500 | 363 | 95 | 19 |
| November | 16 | 184 | 29 | 822,000 | 382 | 97 | 21 |
| December | 16 | 123 | 20 | 813,000 | 340 | 95 | 34 |
| YTD AVG | 46% | 155 | 59 | \$839,396 | \$371 | 101% | 15 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 53 | 280,000 | 216 | 95 | 25 |
| 2009 | NA | NA | 95 | 284,000 | 206 | 95 | 36 |
| 2010 | NA | NA | 119 | 379,900 | 246 | 103 | 15 |
| 2011 | NA | NA | 112 | 296,450 | 231 | 96 | 32 |
| 2012 | NA | NA | 90 | 386,500 | 232 | 97 | 26 |
| 2013 | 19 | 664 | 120 | 362,879 | 246 | 98 | 40 |
| 2014 | 14 | 858 | 122 | 357,713 | 250 | 98 | 41 |
| 2015 | 28 | 717 | 188 | 396,729 | 280 | 99 | 24 |
| 8 YR AVG | NA | NA | 112 | \$343,021 | \$238 | 98% | 30 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January | 8 | 71 | 6 | 392,500 | 274 | 98 | 50 |
| February | 25 | 77 | 19 | 426,500 | 306 | 99 | 14 |
| March | 34 | 70 | 24 | 420,000 | 299 | 99 | 10 |
| April | 23 | 75 | 17 | 430,000 | 301 | 99 | 19 |
| May | 22 | 76 | 17 | 469,900 | 301 | 100 | 32 |
| June | 19 | 72 | 14 | 402,000 | 286 | 99 | 15 |
| July | 45 | 62 | 28 | 464,900 | 328 | 100 | 29 |
| August | 48 | 44 | 21 | 315,000 | 234 | 100 | 36 |
| September | 52 | 29 | 15 | 298,500 | 224 | 98 | 25 |
| October | 28 | 43 | 12 | 381,450 | 271 | 99 | 24 |
| November | 18 | 49 | 9 | 444,000 | 322 | 102 | 11 |
| December | 12 | 49 | 6 | 316,000 | 215 | 95 | 24 |
| ANNUAL AVG | 28% | 60 | 16 | \$396,729 | 280 | 99% | 24 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January | 32 | 38 | 12 | 451,500 | 252 | 101 | 64 |
| February | 37 | 35 | 13 | 219,500 | 176 | 95 | 71 |
| March | 58 | 59 | 34 | 349,150 | 339 | 99 | 8 |
| April | 112 | 43 | 48 | 361,400 | 434 | 102 | 7 |
| May | 49 | 51 | 25 | 361,900 | 441 | 102 | 6 |
| June | 106 | 51 | 54 | 388,400 | 473 | 100 | 7 |
| July | 116 | 31 | 36 | 390,900 | 476 | 100 | 13 |
| August | 38 | 55 | 21 | 425,000 | 504 | 104 | 12 |
| September | 40 | 47 | 19 | 350,000 | 361 | 100 | 18 |
| October | 64 | 36 | 23 | 434,900 | 530 | 101 | 51 |
| November | 22 | 36 | 8 | 414,950 | 466 | 98 | 30 |
| December | 58 | 19 | 11 | 490,000 | 471 | 108 | 48 |
| YTD AVG | 61% | 42 | 25 | \$386,467 | \$410 | 101% | 28 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 521 | 529,000 | 196 | 99 | 38 |
| 2009 | NA | NA | 848 | 515,000 | 187 | 99 | 29 |
| 2010 | NA | NA | 729 | 548,000 | 197 | 100 | 31 |
| 2011 | NA | NA | 722 | 545,758 | 196 | 97 | 33 |
| 2012 | NA | NA | 620 | 545,000 | 200 | 98 | 31 |
| 2013 | 21 | 2824 | 589 | 553,788 | 204 | 98 | 34 |
| 2014 | 29 | 2511 | 735 | 587,792 | 215 | 99 | 26 |
| 2015 | 57 | 1683 | 872 | 646,653 | 228 | 99 | 14 |
| 8 YR AVG | NA | NA | 705 | \$558,874 | \$203 | 99% | 30 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January | 20 | 136 | 27 | 650,000 | 198 | 98 | 21 |
| February | 32 | 156 | 50 | 629,000 | 211 | 98 | 26 |
| March | 43 | 168 | 72 | 633,750 | 210 | 100 | 18 |
| April | 52 | 163 | 84 | 622,200 | 240 | 99 | 11 |
| May | 36 | 187 | 67 | 650,000 | 217 | 98 | 11 |
| June | 58 | 172 | 100 | 645,000 | 215 | 99 | 14 |
| July | 72 | 149 | 107 | 640,000 | 219 | 99 | 11 |
| August | 55 | 150 | 82 | 648,000 | 231 | 99 | 9 |
| September | 53 | 141 | 75 | 640,884 | 248 | 99 | 11 |
| October | 64 | 129 | 82 | 674,000 | 235 | 99 | 11 |
| November | 89 | 87 | 77 | 665,000 | 249 | 99 | 11 |
| December | 109 | 45 | 49 | 662,000 | 259 | 102 | 9 |
| ANNUAL AVG | 57% | 140 | 73 | \$646,653 | 228 | 99% | 14 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January | 60 | 62 | 37 | 747,619 | 245 | 101 | 5 |
| February | 69 | 127 | 88 | 770,000 | 281 | 103 | 6 |
| March | 95 | 138 | 131 | 800,000 | 286 | 105 | 7 |
| April | 101 | 140 | 141 | 825,000 | 316 | 103 | 8 |
| May | 84 | 153 | 128 | 861,000 | 306 | 103 | 8 |
| June | 89 | 123 | 110 | 875,250 | 310 | 103 | 10 |
| July | 41 | 147 | 60 | 855,000 | 327 | 102 | 8 |
| August | 38 | 170 | 65 | 788,000 | 319 | 100 | 9 |
| September | 25 | 175 | 43 | 820,000 | 317 | 103 | 13 |
| October | 28 | 162 | 46 | 855,000 | 296 | 100 | 15 |
| November | 36 | 129 | 47 | 826,000 | 293 | 97 | 26 |
| December | 42 | 74 | 31 | 815,000 | 293 | 96 | 36 |
| YTD AVG | 59% | 133 | 77 | \$819,822 | \$299 | 101% | 13 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 456 | 327,250 | 231 | 98 | 32 |
| 2009 | NA | NA | 539 | 311,000 | 214 | 98 | 32 |
| 2010 | NA | NA | 495 | 324,000 | 233 | 100 | 30 |
| 2011 | NA | NA | 468 | 318,700 | 227 | 98 | 38 |
| 2012 | NA | NA | 479 | 312,250 | 223 | 98 | 42 |
| 2013 | 18 | 2632 | 466 | 300,995 | 222 | 97 | 49 |
| 2014 | 19 | 2800 | 521 | 319,223 | 225 | 98 | 40 |
| 2015 | 37 | 2179 | 761 | 324,241 | 231 | 99 | 29 |
| 8 YR AVG | NA | NA | 523 | \$317,207 | \$226 | 98% | 37 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January | 14 | 195 | 27 | 295,000 | 217 | 97 | 81 |
| February | 17 | 207 | 36 | 322,006 | 222 | 99 | 52 |
| March | 24 | 237 | 58 | 317,750 | 231 | 99 | 23 |
| April | 36 | 214 | 76 | 325,550 | 232 | 99 | 19 |
| May | 30 | 228 | 69 | 323,100 | 225 | 99 | 20 |
| June | 41 | 214 | 87 | 328,100 | 229 | 99 | 28 |
| July | 48 | 189 | 90 | 346,934 | 236 | 98 | 16 |
| August | 37 | 168 | 62 | 316,200 | 227 | 99 | 26 |
| September | 40 | 158 | 63 | 315,000 | 230 | 99 | 27 |
| October | 44 | 152 | 67 | 343,800 | 243 | 100 | 12 |
| November | 55 | 123 | 68 | 325,000 | 243 | 99 | 20 |
| December | 62 | 94 | 58 | 332,450 | 236 | 101 | 28 |
| ANNUAL AVG | 37% | 182 | 63 | \$324,241 | 231 | 99% | 29 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January | 44 | 93 | 41 | 338,000 | 258 | 100 | 15 |
| February | 84 | 114 | 96 | 350,500 | 250 | 103 | 10 |
| March | 106 | 109 | 115 | 382,000 | 278 | 106 | 7 |
| April | 99 | 124 | 123 | 390,000 | 278 | 103 | 8 |
| May | 124 | 104 | 129 | 401,000 | 295 | 106 | 9 |
| June | 184 | 76 | 140 | 410,000 | 312 | 107 | 7 |
| July | 91 | 91 | 83 | 401,000 | 314 | 103 | 8 |
| August | 101 | 86 | 87 | 415,000 | 305 | 104 | 9 |
| September | 65 | 102 | 66 | 400,750 | 335 | 100 | 10 |
| October | 103 | 77 | 79 | 403,000 | 302 | 101 | 9 |
| November | 75 | 76 | 57 | 386,000 | 331 | 97 | 13 |
| December | 81 | 54 | 44 | 372,600 | 338 | 101 | 12 |
| YTD AVG | 96% | 92 | 88 | \$387,488 | \$300 | 103% | 10 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 1098 | 524,900 | 209 | 99 | 38 |
| 2009 | NA | NA | 1389 | 500,000 | 199 | 98 | 34 |
| 2010 | NA | NA | 1006 | 525,000 | 216 | 98 | 30 |
| 2011 | NA | NA | 1236 | 540,000 | 215 | 98 | 29 |
| 2012 | NA | NA | 1225 | 554,800 | 215 | 98 | 31 |
| 2013 | 25 | 4640 | 1255 | 561,239 | 226 | 98 | 32 |
| 2014 | 30 | 4539 | 1359 | 593,075 | 236 | 98 | 22 |
| 2015 | 64 | 2852 | 1698 | 652,648 | 259 | 100 | 12 |
| 8 YR AVG | NA | NA | 1283 | \$556,458 | \$222 | 98% | 29 |

2015 MONTHLY STATISTICS⁹⁶

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 25 | 261 | 66 | 608,162 | 242 | 98 | 34 |
| February | 35 | 301 | 106 | 622,250 | 230 | 100 | 7 |
| March | 50 | 325 | 164 | 640,000 | 256 | 99 | 12 |
| April | 60 | 311 | 187 | 633,904 | 250 | 100 | 10 |
| May | 57 | 313 | 177 | 641,904 | 255 | 100 | 11 |
| June | 79 | 267 | 212 | 654,400 | 247 | 98 | 11 |
| July | 73 | 238 | 173 | 650,000 | 259 | 100 | 9 |
| August | 69 | 214 | 147 | 635,000 | 254 | 98 | 10 |
| September | 61 | 212 | 130 | 650,000 | 273 | 98 | 12 |
| October | 78 | 169 | 131 | 670,000 | 272 | 100 | 10 |
| November | 76 | 145 | 110 | 711,150 | 278 | 102 | 8 |
| December | 99 | 96 | 95 | 715,000 | 293 | 102 | 11 |
| ANNUAL AVG | 64% | 238 | 142 | \$652,648 | 259 | 100% | 12 |

2016 MONTHLY STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 58 | 142 | 82 | 736,250 | 315 | 105 | 6 |
| February | 105 | 194 | 204 | 865,250 | 326 | 104 | 6 |
| March | 117 | 223 | 260 | 832,500 | 323 | 104 | 7 |
| April | 118 | 208 | 245 | 851,000 | 350 | 106 | 8 |
| May | 110 | 200 | 222 | 854,500 | 364 | 107 | 8 |
| June | 105 | 192 | 202 | 861,000 | 347 | 108 | 8 |
| July | 55 | 243 | 133 | 870,000 | 352 | 100 | 9 |
| August | 46 | 268 | 124 | 860,000 | 340 | 99 | 11 |
| September | 28 | 320 | 91 | 868,000 | 347 | 99 | 21 |
| October | 29 | 305 | 87 | 770,000 | 309 | 98 | 17 |
| November | 32 | 260 | 82 | 785,000 | 364 | 98 | 24 |
| December | 36 | 171 | 62 | 812,450 | 303 | 99 | 28 |
| YTD AVG | 70% | 227 | 150 | \$830,496 | \$337 | 102% | 13 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 1082 | 270,000 | 228 | 98 | 27 |
| 2009 | NA | NA | 1239 | 265,000 | 213 | 98 | 36 |
| 2010 | NA | NA | 1018 | 274,000 | 221 | 98 | 33 |
| 2011 | NA | NA | 996 | 284,000 | 216 | 98 | 38 |
| 2012 | NA | NA | 1000 | 277,000 | 215 | 97 | 41 |
| 2013 | 18 | 5596 | 1015 | 267,444 | 214 | 98 | 42 |
| 2014 | 21 | 5932 | 1281 | 283,303 | 222 | 98 | 32 |
| 2015 | 37 | 4343 | 1516 | 292,075 | 236 | 99 | 29 |
| 8 YR AVG | NA | NA | 1143 | \$276,603 | \$221 | 98% | 35 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January | 15 | 420 | 63 | 315,000 | 242 | 99 | 55 |
| February | 28 | 443 | 122 | 270,000 | 221 | 99 | 35 |
| March | 33 | 461 | 153 | 302,000 | 241 | 99 | 27 |
| April | 35 | 441 | 155 | 297,000 | 234 | 99 | 24 |
| May | 31 | 439 | 136 | 284,500 | 243 | 98 | 37 |
| June | 41 | 397 | 163 | 312,500 | 238 | 99 | 28 |
| July | 39 | 368 | 144 | 302,000 | 233 | 97 | 25 |
| August | 38 | 349 | 133 | 299,000 | 233 | 100 | 20 |
| September | 38 | 316 | 120 | 260,200 | 210 | 99 | 28 |
| October | 32 | 303 | 96 | 291,750 | 229 | 98 | 21 |
| November | 55 | 244 | 133 | 292,000 | 242 | 98 | 33 |
| December | 60 | 162 | 98 | 278,950 | 262 | 98 | 18 |
| ANNUAL AVG | 37% | 362 | 126 | \$292,075 | 236 | 99% | 29 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 42 | 189 | 79 | 297,500 | 240 | 101 | 16 |
| February | 64 | 228 | 145 | 324,900 | 266 | 102 | 9 |
| March | 81 | 231 | 186 | 320,500 | 264 | 100 | 10 |
| April | 86 | 232 | 200 | 314,500 | 259 | 104 | 10 |
| May | 101 | 222 | 225 | 330,000 | 280 | 103 | 9 |
| June | 161 | 174 | 281 | 360,000 | 295 | 106 | 8 |
| July | 101 | 185 | 187 | 351,000 | 297 | 101 | 8 |
| August | 84 | 202 | 169 | 325,000 | 282 | 105 | 8 |
| September | 52 | 240 | 124 | 346,500 | 289 | 99 | 9 |
| October | 73 | 211 | 154 | 349,000 | 295 | 100 | 12 |
| November | 65 | 217 | 142 | 394,500 | 334 | 99 | 15 |
| December | 77 | 117 | 90 | 363,750 | 307 | 99 | 17 |
| YTD AVG | 82% | 204 | 165 | \$339,763 | \$284 | 102% | 11 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 1107 | 424,000 | 172 | 97 | 39 |
| 2009 | NA | NA | 1235 | 404,000 | 162 | 96 | 38 |
| 2010 | NA | NA | 1034 | 424,000 | 168 | 98 | 34 |
| 2011 | NA | NA | 965 | 424,000 | 165 | 97 | 39 |
| 2012 | NA | NA | 990 | 415,000 | 165 | 97 | 39 |
| 2013 | 16 | 5942 | 985 | 417,466 | 162 | 97 | 34 |
| 2014 | 22 | 5068 | 1117 | 428,271 | 168 | 98 | 28 |
| 2015 | 38 | 4099 | 1493 | 466,583 | 185 | 99 | 20 |
| 8 YR AVG | NA | NA | 1116 | \$425,415 | \$168 | 97% | 34 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January | 15 | 335 | 50 | 443,500 | 173 | 98 | 42 |
| February | 29 | 343 | 98 | 424,000 | 179 | 99 | 21 |
| March | 35 | 354 | 124 | 475,000 | 185 | 99 | 9 |
| April | 33 | 383 | 128 | 452,450 | 176 | 99 | 27 |
| May | 34 | 398 | 136 | 454,500 | 184 | 100 | 10 |
| June | 44 | 376 | 166 | 453,250 | 180 | 99 | 21 |
| July | 43 | 368 | 157 | 475,000 | 187 | 99 | 12 |
| August | 28 | 360 | 102 | 462,800 | 185 | 99 | 18 |
| September | 37 | 367 | 135 | 462,000 | 179 | 98 | 20 |
| October | 39 | 351 | 137 | 499,000 | 194 | 100 | 13 |
| November | 53 | 267 | 141 | 512,500 | 198 | 101 | 33 |
| December | 60 | 197 | 119 | 485,000 | 198 | 99 | 17 |
| ANNUAL AVG | 38% | 342 | 124 | \$466,583 | 185 | 99% | 20 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 49 | 213 | 105 | 570,000 | 204 | 100 | 22 |
| February | 95 | 222 | 210 | 547,350 | 211 | 101 | 8 |
| March | 106 | 263 | 278 | 536,000 | 225 | 103 | 7 |
| April | 76 | 322 | 244 | 610,000 | 234 | 107 | 6 |
| May | 74 | 327 | 241 | 625,000 | 257 | 106 | 8 |
| June | 62 | 343 | 214 | 642,500 | 261 | 107 | 8 |
| July | 54 | 323 | 174 | 652,500 | 258 | 109 | 10 |
| August | 36 | 332 | 118 | 621,500 | 249 | 104 | 10 |
| September | 28 | 380 | 105 | 620,000 | 263 | 103 | 10 |
| October | 29 | 354 | 101 | 610,000 | 260 | 100 | 13 |
| November | 26 | 313 | 80 | 643,750 | 249 | 99 | 26 |
| December | 20 | 224 | 45 | 649,900 | 253 | 100 | 26 |
| YTD AVG | 55% | 301 | 160 | \$610,708 | \$244 | 103% | 13 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 952 | 210,000 | 187 | 96 | 34 |
| 2009 | NA | NA | 971 | 198,000 | 165 | 97 | 44 |
| 2010 | NA | NA | 946 | 195,000 | 172 | 98 | 42 |
| 2011 | NA | NA | 867 | 199,619 | 165 | 97 | 49 |
| 2012 | NA | NA | 823 | 193,000 | 155 | 97 | 49 |
| 2013 | 14 | 5989 | 851 | 193,133 | 164 | 96 | 45 |
| 2014 | 16 | 5446 | 828 | 198,325 | 167 | 97 | 50 |
| 2015 | 23 | 4921 | 1096 | 206,813 | 173 | 97 | 37 |
| 8 YR AVG | NA | NA | 917 | \$199,236 | \$169 | 97% | 44 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January | 12 | 415 | 49 | 206,000 | 183 | 98 | 59 |
| February | 15 | 445 | 65 | 216,500 | 172 | 96 | 32 |
| March | 18 | 474 | 87 | 186,000 | 162 | 98 | 37 |
| April | 20 | 480 | 94 | 216,950 | 179 | 99 | 39 |
| May | 16 | 494 | 80 | 183,950 | 154 | 97 | 36 |
| June | 29 | 433 | 124 | 194,600 | 165 | 98 | 44 |
| July | 26 | 410 | 106 | 219,000 | 179 | 97 | 36 |
| August | 20 | 401 | 82 | 232,750 | 192 | 97 | 29 |
| September | 30 | 366 | 111 | 191,000 | 167 | 96 | 39 |
| October | 23 | 380 | 87 | 205,000 | 164 | 95 | 37 |
| November | 30 | 355 | 107 | 214,000 | 174 | 97 | 26 |
| December | 39 | 268 | 104 | 216,000 | 179 | 98 | 35 |
| ANNUAL AVG | 23% | 410 | 91 | \$206,813 | 173 | 97% | 37 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January | 22 | 303 | 67 | 215,000 | 183 | 98 | 45 |
| February | 52 | 288 | 149 | 260,000 | 204 | 100 | 15 |
| March | 66 | 246 | 162 | 240,000 | 199 | 98 | 17 |
| April | 71 | 237 | 168 | 235,800 | 202 | 100 | 12 |
| May | 79 | 228 | 180 | 221,000 | 190 | 99 | 12 |
| June | 86 | 226 | 194 | 245,000 | 204 | 102 | 8 |
| July | 68 | 214 | 146 | 220,000 | 202 | 104 | 9 |
| August | 72 | 211 | 152 | 230,000 | 221 | 104 | 12 |
| September | 44 | 252 | 111 | 245,000 | 213 | 98 | 9 |
| October | 59 | 228 | 134 | 231,750 | 215 | 97 | 16 |
| November | 50 | 214 | 106 | 207,250 | 213 | 99 | 16 |
| December | 61 | 142 | 87 | 222,500 | 214 | 99 | 18 |
| YTD AVG | 61% | 232 | 138 | \$231,108 | \$205 | 100% | 16 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 507 | 385,000 | 168 | 99 | 44 |
| 2009 | NA | NA | 575 | 368,000 | 154 | 98 | 49 |
| 2010 | NA | NA | 478 | 384,000 | 158 | 97 | 43 |
| 2011 | NA | NA | 492 | 360,300 | 159 | 97 | 50 |
| 2012 | NA | NA | 448 | 350,000 | 156 | 97 | 54 |
| 2013 | 15 | 3249 | 478 | 349,638 | 154 | 98 | 49 |
| 2014 | 18 | 3056 | 559 | 379,929 | 160 | 97 | 42 |
| 2015 | 33 | 2417 | 765 | 406,112 | 172 | 98 | 27 |
| 8 YR AVG | NA | NA | 538 | \$372,872 | \$160 | 98% | 45 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January | 12 | 235 | 29 | 387,000 | 151 | 97 | 51 |
| February | 20 | 229 | 46 | 379,450 | 176 | 99 | 31 |
| March | 22 | 240 | 53 | 405,000 | 166 | 98 | 33 |
| April | 33 | 240 | 78 | 386,500 | 159 | 98 | 28 |
| May | 26 | 234 | 60 | 350,500 | 150 | 97 | 18 |
| June | 36 | 230 | 83 | 410,000 | 167 | 96 | 32 |
| July | 51 | 205 | 105 | 412,187 | 176 | 98 | 17 |
| August | 29 | 198 | 58 | 439,500 | 183 | 100 | 19 |
| September | 39 | 182 | 71 | 382,500 | 174 | 99 | 22 |
| October | 40 | 172 | 68 | 418,500 | 188 | 98 | 16 |
| November | 47 | 141 | 66 | 435,000 | 188 | 99 | 19 |
| December | 43 | 111 | 48 | 467,202 | 187 | 96 | 40 |
| ANNUAL AVG | 33% | 201 | 64 | \$406,112 | 172 | 98% | 27 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January | 37 | 127 | 47 | 448,500 | 185 | 100 | 29 |
| February | 71 | 117 | 83 | 460,000 | 192 | 100 | 14 |
| March | 62 | 141 | 88 | 476,000 | 206 | 105 | 10 |
| April | 62 | 167 | 103 | 515,000 | 235 | 105 | 9 |
| May | 88 | 154 | 135 | 535,000 | 228 | 105 | 9 |
| June | 74 | 167 | 124 | 510,000 | 241 | 109 | 9 |
| July | 50 | 189 | 95 | 550,826 | 238 | 110 | 10 |
| August | 43 | 190 | 81 | 535,000 | 226 | 101 | 12 |
| September | 29 | 187 | 55 | 510,000 | 235 | 97 | 20 |
| October | 33 | 166 | 55 | 510,000 | 243 | 98 | 21 |
| November | 23 | 153 | 35 | 532,000 | 242 | 97 | 25 |
| December | 31 | 109 | 34 | 550,250 | 226 | 99 | 34 |
| YTD AVG | 50% | 156 | 78 | \$511,048 | \$225 | 102% | 17 |

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HISTORIC ANNUAL STATISTICS

| Year | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| 2005 | NA | NA | NA | NA | NA | NA | NA |
| 2006 | NA | NA | NA | NA | NA | NA | NA |
| 2007 | NA | NA | NA | NA | NA | NA | NA |
| 2008 | NA | NA | 70 | 239,450 | 195 | 96 | 41 |
| 2009 | NA | NA | 87 | 235,000 | 167 | 98 | 110 |
| 2010 | NA | NA | 95 | 218,000 | 171 | 97 | 74 |
| 2011 | NA | NA | 68 | 191,000 | 164 | 96 | 51 |
| 2012 | NA | NA | 49 | 185,000 | 169 | 97 | 58 |
| 2013 | 9 | 744 | 70 | 173,913 | 157 | 95 | 86 |
| 2014 | 7 | 742 | 54 | 181,408 | 155 | 89 | 101 |
| 2015 | 18 | 650 | 113 | 212,804 | 166 | 98 | 72 |
| 8 YR AVG | NA | NA | 76 | \$204,572 | \$168 | 96% | 74 |

2015 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|-------------------|----------------|-----------|----------|------------------|-----------------|------------|-----------|
| January | 5 | 65 | 3 | 233,000 | 158 | 99 | 171 |
| February | 11 | 70 | 8 | 170,000 | 162 | 98 | 107 |
| March | 20 | 60 | 12 | 204,000 | 175 | 97 | 91 |
| April | 25 | 53 | 13 | 189,900 | 153 | 100 | 35 |
| May | 10 | 52 | 5 | 209,000 | 128 | 98 | 63 |
| June | 21 | 52 | 11 | 197,500 | 163 | 99 | 50 |
| July | 15 | 52 | 8 | 210,000 | 160 | 97 | 71 |
| August | 22 | 51 | 11 | 224,000 | 195 | 97 | 49 |
| September | 21 | 53 | 11 | 200,000 | 182 | 95 | 60 |
| October | 27 | 51 | 14 | 250,500 | 180 | 99 | 34 |
| November | 13 | 54 | 7 | 220,000 | 153 | 98 | 68 |
| December | 27 | 37 | 10 | 245,750 | 179 | 99 | 65 |
| ANNUAL AVG | 18% | 54 | 9 | \$212,804 | 166 | 98% | 72 |

2016 MONTHLY STATISTICS

| Month | Sales Ratio %* | Inventory | Sales | Sale Price | Sale Price SQFT | SP/LP% | DOM |
|----------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January | 13 | 47 | 6 | 169,750 | 151 | 97 | 57 |
| February | 30 | 46 | 14 | 216,000 | 192 | 98 | 57 |
| March | 68 | 38 | 26 | 263,950 | 187 | 98 | 33 |
| April | 38 | 42 | 16 | 312,965 | 199 | 98 | 9 |
| May | 40 | 43 | 17 | 209,900 | 179 | 100 | 19 |
| June | 58 | 31 | 18 | 305,271 | 275 | 100 | 27 |
| July | 68 | 25 | 17 | 286,000 | 198 | 106 | 12 |
| August | 29 | 41 | 12 | 212,950 | 208 | 99 | 12 |
| September | 26 | 39 | 10 | 327,200 | 228 | 100 | 14 |
| October | 37 | 35 | 13 | 304,000 | 269 | 99 | 10 |
| November | 38 | 26 | 10 | 259,200 | 208 | 100 | 38 |
| December | 29 | 21 | 6 | 320,425 | 291 | 100 | 22 |
| YTD AVG | 40% | 36 | 14 | \$265,634 | \$215 | 100% | 26 |

*OFFICIAL MARKET TYPE BLUE: BUYERS MARKET: 0 -11 WHITE: BALANCED MARKET 12-20 SILVER: SELLERS MARKET: 21+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES