Everything you need to know about your Real Estate Market Today!

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604.229.0521
snapstatsinfo@gmail.com
www.snap-stats.com

SnapStats Publishing Company
2512 Yukon Street
Vancouver, BC V5Y 0H2

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info@snap-stats.com | www.snap-stats.com

GREATER VANCOUVER EDITION

SnapStats® BURNABY JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	1	50%
700,001 – 800,000	1	0	NA
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	4	2	50%
1,000,001 – 1,250,000	18	18	100%
1,250,001 – 1,500,000	41	28	68%
1,500,001 – 1,750,000	28	24	86%
1,750,001 – 2,000,000	28	10	36%
2,000,001 – 2,250,000	9	2	22%
2,250,001 – 2,500,000	20	5	25%
2,500,001 – 2,750,000	9	5	56%
2,750,001 – 3,000,000	11	0	NA
3,000,001 – 3,500,000	7	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	185	96	52%
2 Bedrooms & Less	15	6	40%
3 to 4 Bedrooms	40	38	95%
5 to 6 Bedrooms	83	33	40%
7 Bedrooms & More	47	19	40%
TOTAL	185	96	52%

SnapStats® *Median Data*	December	January	Variance
Inventory	143	185	29%
Solds	103	96	-7%
Sale Price	$1,485,714	$1,499,400	1%
Sale Price SQFT	$568	$610	7%
Sale to List Price Ratio	106%	107%	1%
Days on Market	24	11	-54%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	5	2	40%
Brentwood Park	4	5	125%**
Buckingham Heights	2	0	NA
Burnaby Hospital	3	3	100%
Burnaby Lake	8	6	75%
Cariboo	0	0	NA
Capitol Hill	10	7	70%
Central	2	0	NA
Central Park	4	2	50%
Deer Lake	2	2	100%
Deer Lake Place	2	2	100%
East Burnaby	15	7	47%
Edmonds	11	3	27%
Forest Glen	9	5	56%
Forest Hills	1	0	NA
Garden Village	0	2	NA**
Government Road	11	4	36%
Greentree Village	1	2	200%**
Highgate	7	3	43%
Metrotown	14	4	29%
Montecito	12	2	17%
Oakdale	3	0	NA
Oaklands	0	0	NA
Parkcrest	6	7	117%**
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	4	1	25%
South Slope	15	7	47%
Sperling-Duthie	8	7	88%
Sullivan Heights	3	1	33%
Suncrest	3	1	33%
The Crest	1	3	300%**
Upper Deer Lake	3	1	33%
Vancouver Heights	6	4	67%
Westridge	5	2	40%
Willingdon Heights	5	1	20%
TOTAL	185	96	52%

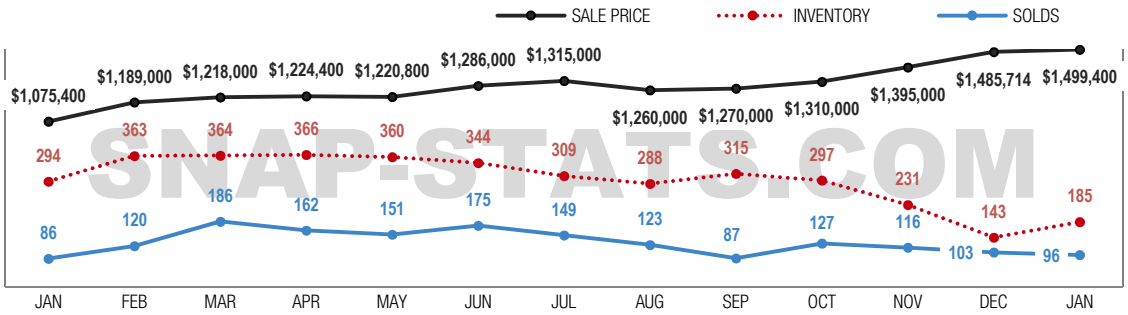
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **BURNABY DETACHED:** Sellers market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band*: $1 mil to $1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $2 mil to $2.25 mil, Edmonds, Montecito and all but 3 to 4 bedroom properties
- Sellers Best Bet*: Selling homes in Burnaby Lake, Capitol Hill, Sperling-Duthie and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instance*

13 Month Market Trend



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SnapStats® BURNABY JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	10	8	80%
200,001 – 300,000	65	29	45%
300,001 – 400,000	118	69	58%
400,001 – 500,000	110	48	44%
500,001 – 600,000	48	34	71%
600,001 – 700,000	23	10	43%
700,001 – 800,000	23	5	22%
800,001 – 900,000	12	6	50%
900,001 – 1,000,000	5	1	20%
1,000,001 – 1,250,000	8	0	NA
1,250,001 – 1,500,000	5	1	20%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	**431**	**211**	**49%**
0 to 1 Bedroom	129	55	43%
2 Bedrooms	262	131	50%
3 Bedrooms	36	23	64%
4 Bedrooms & Greater	4	2	50%
TOTAL	**431**	**211**	**49%**

SnapStats® *Median Data*	December	January	Variance
Inventory	399	431	8%
Solds	260	211	-19%
Sale Price	$407,450	$400,000	-2%
Sale Price SQFT	$458	$450	-2%
Sale to List Price Ratio	100%	100%	NA
Days on Market	30	27	-10%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	0	0	NA
Brentwood Park	32	37	116%**
Buckingham Heights	0	0	NA
Burnaby Hospital	3	0	NA
Burnaby Lake	0	1	NA**
Cariboo	5	2	40%
Capitol Hill	2	2	100%
Central	13	3	23%
Central Park	15	5	33%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	5	3	60%
Edmonds	23	12	52%
Forest Glen	26	9	35%
Forest Hills	1	5	500%**
Garden Village	0	0	NA
Government Road	9	5	56%
Greentree Village	1	0	NA
Highgate	47	21	45%
Metrotown	123	56	46%
Montecito	4	3	75%
Oakdale	0	0	NA
Oaklands	1	0	NA
Parkcrest	0	1	NA**
Simon Fraser Hills	9	3	33%
Simon Fraser University SFU	49	8	16%
South Slope	27	16	59%
Sperling-Duthie	3	0	NA
Sullivan Heights	20	13	65%
Suncrest	0	0	NA
The Crest	1	4	400%**
Upper Deer Lake	2	0	NA
Vancouver Heights	8	1	13%
Westridge	0	1	NA**
Willingdon Heights	2	0	NA
TOTAL	**431**	**211**	**49%**

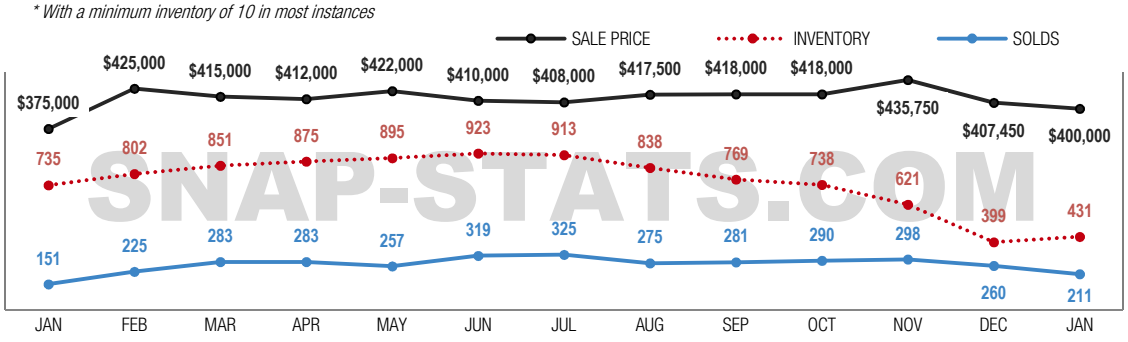
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **BURNABY ATTACHED:** Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: $100,000 to $200,000 with average 80% Sales Ratio (Sellers market)
- Buyers Best Bet:* Homes between $700,000 to $800,000, Central, SFU, Vancouver Heights and up to 1 bedroom properties
- Sellers Best Bet:* Selling homes in Brentwood Park, Sullivan Heights and 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	4	1	25%
700,001 – 800,000	3	3	100%
800,001 – 900,000	8	4	50%
900,001 – 1,000,000	4	3	75%
1,000,001 – 1,250,000	4	8	200%**
1,250,001 – 1,500,000	5	1	20%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	1	NA**
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	34	22	65%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	18	12	67%
5 to 6 Bedrooms	9	9	100%
7 Bedrooms & More	4	1	25%
TOTAL	34	22	65%

SnapStats® *Median Data*	December	January	Variance
Inventory	28	34	21%
Solds	24	22	-8%
Sale Price	$962,500	$991,500	3%
Sale Price SQFT	$366	$442	21%
Sale to List Price Ratio	105%	110%	5%
Days on Market	13	9	-31%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	2	0	NA
Downtown	2	0	NA
Fraserview	0	0	NA
GlenBrooke North	3	3	100%
Moody Park	3	1	33%
North Arm	1	0	NA
Quay	0	0	NA
Queensborough	9	7	78%
Queens Park	2	1	50%
Sapperton	3	2	67%
The Heights	1	2	200%**
Uptown	3	3	100%
West End	5	3	60%
TOTAL	34	22	65%

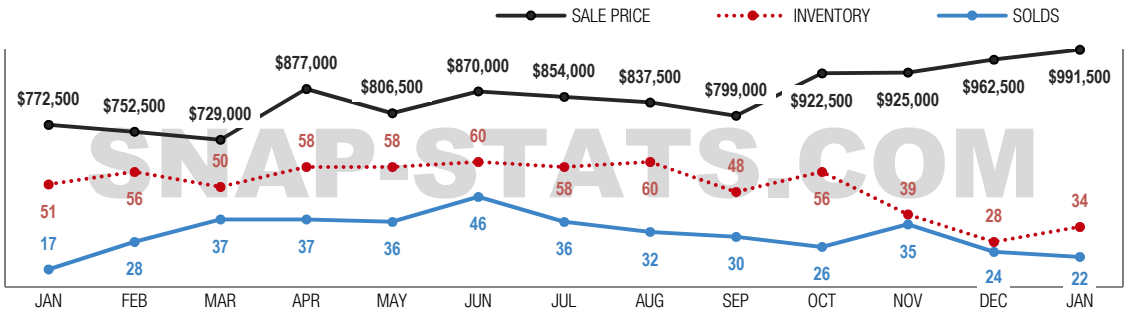
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED:** Sellers market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band*: $1 mil to $1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $800,000 to $900,000 and 3 to 4 bedroom properties (both Sellers markets)
- Sellers Best Bet*: Homes in Queensborough and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NEW WESTMINSTER JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	1	0	NA
100,001 – 200,000	35	7	20%
200,001 – 300,000	59	17	29%
300,001 – 400,000	32	15	47%
400,001 – 500,000	16	20	125%**
500,001 – 600,000	12	5	42%
600,001 – 700,000	8	1	13%
700,001 – 800,000	1	1	100%
800,001 – 900,000	0	1	NA**
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	166	67	40%

0 to 1 Bedroom	78	16	21%
2 Bedrooms	73	40	55%
3 Bedrooms	15	10	67%
4 Bedrooms & Greater	0	1	NA
TOTAL	166	67	40%

SnapStats® *Median Data*	December	January	Variance
Inventory	154	166	8%
Solds	76	67	-12%
Sale Price	$335,500	$365,900	9%
Sale Price SQFT	$382	$393	3%
Sale to List Price Ratio	97%	101%	4%
Days on Market	32	27	-16%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	25	21	84%
Fraserview	25	14	56%
GlenBrooke North	8	2	25%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	15	6	40%
Queensborough	13	5	38%
Queens Park	0	0	NA
Sapperton	13	5	38%
The Heights	2	0	NA
Uptown	63	13	21%
West End	1	1	100%
TOTAL	166	67	40%

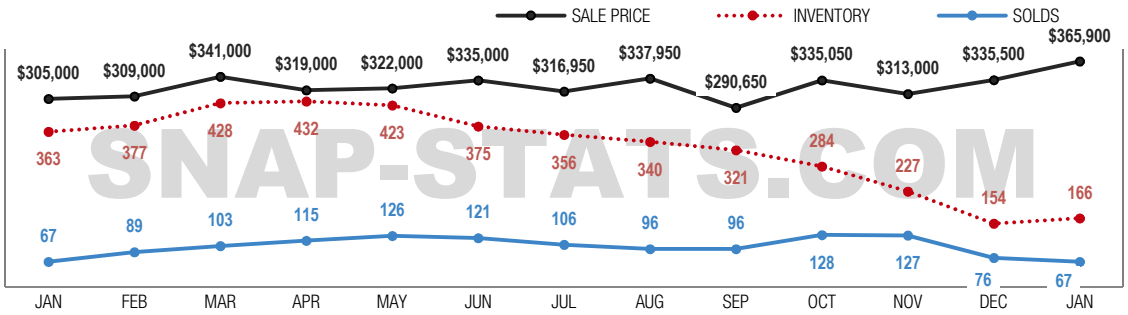
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED:** Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band*: $400,000 to $500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $100,000 to $200,000, GlenBrooke North, Uptown and up to 1 bedroom properties
- Sellers Best Bet*: Homes in Downtown, Fraserview and 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM

JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	1	NA**
600,001 – 700,000	2	3	150%**
700,001 – 800,000	2	3	150%**
800,001 – 900,000	10	10	100%
900,001 – 1,000,000	20	9	45%
1,000,001 – 1,250,000	33	30	91%
1,250,001 – 1,500,000	43	24	56%
1,500,001 – 1,750,000	8	11	138%**
1,750,001 – 2,000,000	8	4	50%
2,000,001 – 2,250,000	7	2	29%
2,250,001 – 2,500,000	5	2	40%
2,500,001 – 2,750,000	4	1	25%
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	0	1	NA**
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	149	101	68%
2 Bedrooms & Less	6	2	33%
3 to 4 Bedrooms	41	48	117%**
5 to 6 Bedrooms	74	37	50%
7 Bedrooms & More	28	14	50%
TOTAL	149	101	68%

SnapStats® *Median Data*	December	January	Variance
Inventory	100	149	49%
Solds	120	101	-16%
Sale Price	$1,171,500	$1,188,000	1%
Sale Price SQFT	$368	$444	21%
Sale to List Price Ratio	107%	109%	2%
Days on Market	11	7	-36%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	41	15	37%
Canyon Springs	2	2	100%
Cape Horn	5	3	60%
Central Coquitlam	21	24	114%**
Chineside	5	2	40%
Coquitlam East	6	4	67%
Coquitlam West	18	20	111%**
Eagle Ridge	1	0	NA
Harbour Chines	8	3	38%
Harbour Place	1	1	100%
Hockaday	1	1	100%
Maillardville	4	4	100%
Meadow Brook	1	4	400%**
New Horizons	2	3	150%**
North Coquitlam	0	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	6	5	83%
River Springs	0	1	NA**
Scott Creek	0	1	NA**
Summitt View	0	0	NA**
Upper Eagle Ridge	1	0	NA
Westwood Plateau	25	7	28%
Westwood Summit	0	1	NA**
TOTAL	149	101	68%

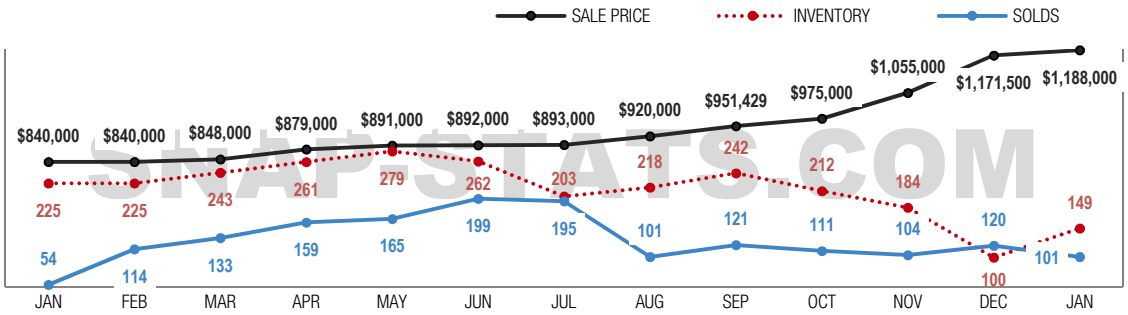
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **COQUITLAM DETACHED:** Sellers market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band*: $800,000 to $900,000; $1.5 mil to $1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $900,000 to $1 mil, Burke Mountain, Westwood Plateau and minimum 5 bedroom properties
- Sellers Best Bet*: Selling homes in Central Coquitlam, Coquitlam West and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® COQUITLAM

JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	17	6	35%
200,001 – 300,000	45	29	64%
300,001 – 400,000	56	43	77%
400,001 – 500,000	49	17	35%
500,001 – 600,000	18	11	61%
600,001 – 700,000	11	7	64%
700,001 – 800,000	8	6	75%
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	**210**	**121**	**58%**
0 to 1 Bedroom	67	35	52%
2 Bedrooms	109	58	53%
3 Bedrooms	26	20	77%
4 Bedrooms & Greater	8	8	100%
TOTAL	**210**	**121**	**58%**

SnapStats® *Median Data*	December	January	Variance
Inventory	187	210	12%
Solds	117	121	3%
Sale Price	$375,000	$350,900	-6%
Sale Price SQFT	$387	$369	-5%
Sale to List Price Ratio	100%	100%	NA
Days on Market	18	16	-11%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	14	9	64%
Canyon Springs	3	6	200%**
Cape Horn	0	0	NA
Central Coquitlam	13	3	23%
Chineside	0	0	NA
Coquitlam East	5	3	60%
Coquitlam West	58	28	48%
Eagle Ridge	2	1	50%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	13	9	69%
Meadow Brook	0	0	NA
New Horizons	8	6	75%
North Coquitlam	74	39	53%
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA**
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	2	0	NA
Westwood Plateau	18	16	89%
Westwood Summit	0	0	NA
TOTAL	**210**	**121**	**58%**

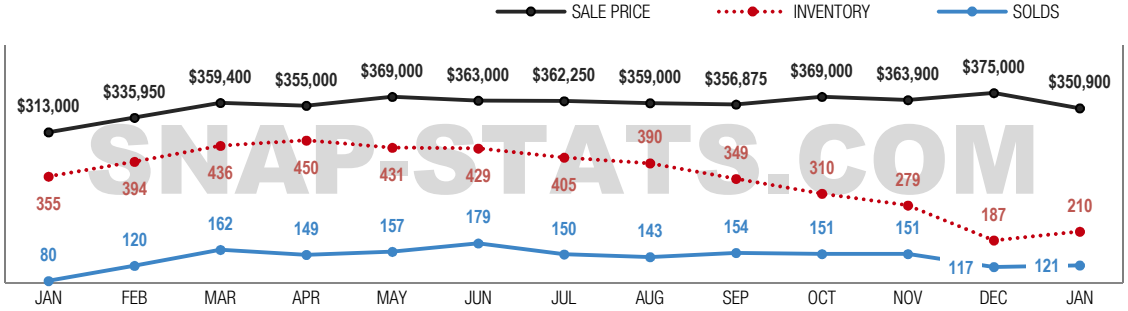
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **COQUITLAM ATTACHED:** Sellers market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: $300,000 to $400,000 with average 77% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $100,000 to $200,000, Central Coquitlam and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in New Horizons, Westwood Plateau and minimum 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	0	NA
600,001 – 700,000	10	4	40%
700,001 – 800,000	16	9	56%
800,001 – 900,000	5	9	180%**
900,001 – 1,000,000	3	2	67%
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	44	25	57%

2 Bedrooms & Less	3	1	33%
3 to 4 Bedrooms	26	16	62%
5 to 6 Bedrooms	14	8	57%
7 Bedrooms & More	1	0	NA
TOTAL	44	25	57%

SnapStats® *Median Data*	December	January	Variance
Inventory	19	44	132%
Solds	33	25	-24%
Sale Price	$775,000	$781,000	1%
Sale Price SQFT	$361	$340	-6%
Sale to List Price Ratio	108%	107%	-1%
Days on Market	7	7	NA

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	2	1	50%
Central Port Coquitlam	5	2	40%
Citadel	3	1	33%
Glenwood	13	7	54%
Lincoln Park	5	3	60%
Lower Mary Hill	7	2	29%
Mary Hill	2	6	300%**
Oxford Heights	2	1	50%
Riverwood	2	1	50%
Woodland Acres	3	1	33%
TOTAL	44	25	57%

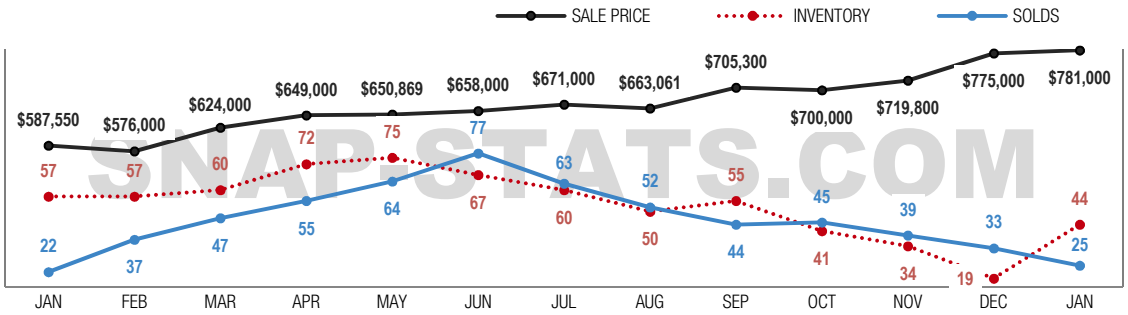
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **PORT COQUITLAM DETACHED:** Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band*: $800,000 to $900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $600,000 to $700,000 (Sellers market)
- Sellers Best Bet*: Selling homes in Glenwood and 3 to 6 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT COQUITLAM JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	22	7	32%
200,001 – 300,000	61	27	44%
300,001 – 400,000	19	7	37%
400,001 – 500,000	9	11	122%**
500,001 – 600,000	5	4	80%
600,001 – 700,000	2	3	150%**
700,001 – 800,000	0	2	NA**
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	118	61	52%

0 to 1 Bedroom	51	15	29%
2 Bedrooms	54	31	57%
3 Bedrooms	12	11	92%
4 Bedrooms & Greater	1	4	400%**
TOTAL	118	61	52%

SnapStats® *Median Data*	December	January	Variance
Inventory	84	118	40%
Solds	61	61	NA
Sale Price	$320,000	$293,000	-8%
Sale Price SQFT	$323	$295	-9%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	9	10	11%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	0	1	NA**
Central Port Coquitlam	84	40	48%
Citadel	4	4	100%
Glenwood	21	9	43%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	1	0	NA
Oxford Heights	1	0	NA
Riverwood	7	7	100%
Woodland Acres	0	0	NA
TOTAL	118	61	52%

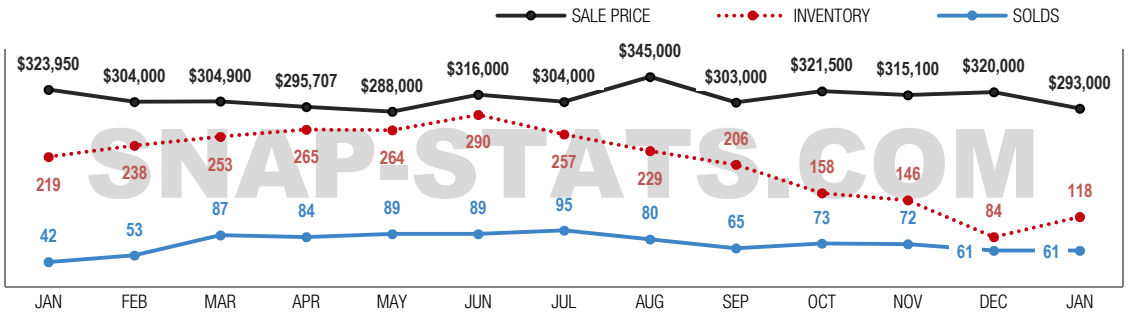
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED:** Sellers market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: $400,000 to $500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $100,000 to $200,000 and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Central Port Coquitlam, Glenwood and 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA**
800,001 – 900,000	1	2	200%**
900,001 – 1,000,000	5	3	60%
1,000,001 – 1,250,000	6	2	33%
1,250,001 – 1,500,000	3	7	233%**
1,500,001 – 1,750,000	2	3	150%**
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	1	50%
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	4	0	NA
TOTAL	29	20	69%

2 Bedrooms & Less	2	2	100%
3 to 4 Bedrooms	14	8	57%
5 to 6 Bedrooms	11	9	82%
7 Bedrooms & More	2	1	50%
TOTAL	29	20	69%

SnapStats® *Median Data*	December	January	Variance
Inventory	26	29	12%
Solds	15	20	33%
Sale Price	$1,210,000	$1,379,000	14%
Sale Price SQFT	$335	$388	16%
Sale to List Price Ratio	96%	99%	3%
Days on Market	72	18	-75%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	10	6	60%
Barber Street	0	0	NA
Belcarra	4	2	50%
College Park	2	3	150%**
Glenayre	1	0	NA
Heritage Mountain	1	1	100%
Heritage Woods	1	3	300%**
Ioco	1	0	NA
Mountain Meadows	0	0	NA
North Shore	4	3	75%
Port Moody Centre	5	2	40%
Westwood Summit	0	0	NA
TOTAL	29	20	69%

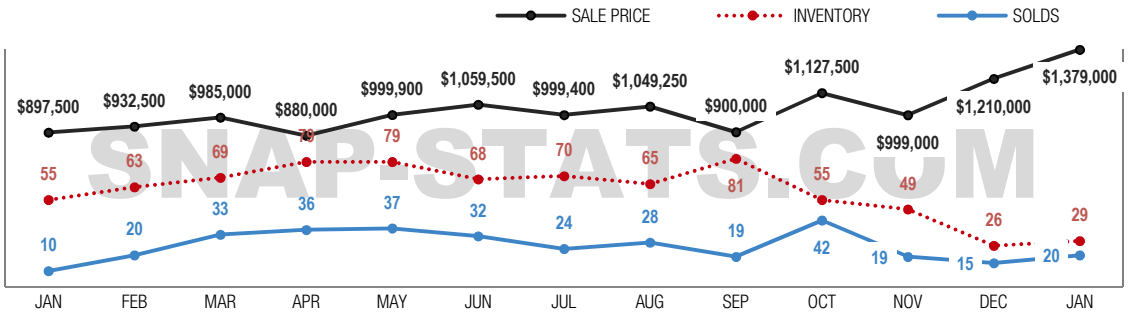
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **PORT MOODY DETACHED:** Sellers market at 69% Sales Ratio average (6.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: $1.25 mil to $1.5 mil based on number of sales (7)
- Buyers Best Bet*: Homes with 3 to 4 bedrooms (Sellers market)
- Sellers Best Bet*: Selling homes in Anmore and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PORT MOODY JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	9	2	22%
300,001 – 400,000	10	6	60%
400,001 – 500,000	14	8	57%
500,001 – 600,000	3	6	200%**
600,001 – 700,000	1	2	200%**
700,001 – 800,000	1	4	400%**
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	41	29	71%
0 to 1 Bedroom	9	3	33%
2 Bedrooms	27	16	59%
3 Bedrooms	5	8	160%**
4 Bedrooms & Greater	0	2	NA**
TOTAL	41	29	71%

SnapStats® *Median Data*	December	January	Variance
Inventory	36	41	14%
Solds	34	29	-15%
Sale Price	$461,500	$445,000	-4%
Sale Price SQFT	$421	$401	-5%
Sale to List Price Ratio	99%	99%	NA
Days on Market	11	11	NA

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	2	5	250%**
Glenayre	0	0	NA
Heritage Mountain	3	2	67%
Heritage Woods	0	3	NA**
Ioco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	10	6	60%
Port Moody Centre	26	13	50%
Westwood Summit	0	0	NA
TOTAL	41	29	71%

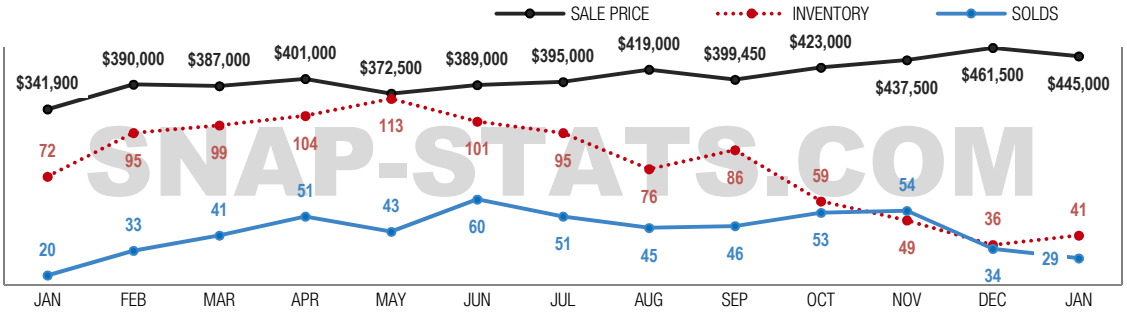
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **PORT MOODY ATTACHED:** Sellers market at 71% Sales ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: $300,000 to $500,000 with average 59% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $200,000 to $300,000 and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in North Shore, Port Moody Centre and 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	1	NA**
500,001 – 600,000	0	4	NA**
600,001 – 700,000	4	1	25%
700,001 – 800,000	4	4	100%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	11	10	91%

2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	6	9	150%**
5 to 6 Bedrooms	4	1	25%
7 Bedrooms & More	0	0	NA
TOTAL	11	10	91%

SnapStats® *Median Data*	December	January	Variance
Inventory	4	11	175%
Solds	17	10	-41%
Sale Price	$645,000	$623,750	-3%
Sale Price SQFT	$284	$299	5%
Sale to List Price Ratio	102%	108%	6%
Days on Market	14	7	-50%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	1	1	100%
Mid Meadows	2	3	150%**
North Meadows	3	0	NA
South Meadows	5	6	120%**
West Meadows	0	0	NA
TOTAL	11	10	91%

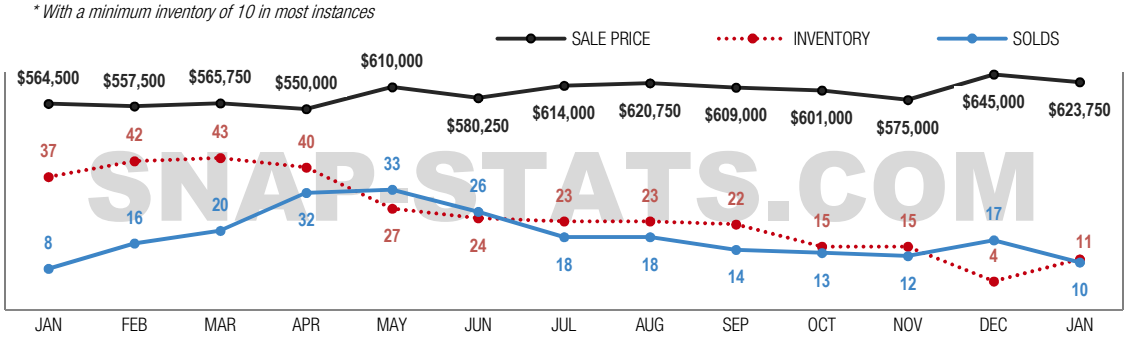
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **PITT MEADOWS DETACHED:** Sellers market at 91% Sales Ratio average (9.1 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band*: *Insufficient Data**
- Buyers Best Bet*: *Insufficient Data**
- Sellers Best Bet*: Selling homes with 3 to 4 bedrooms

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® PITT MEADOWS JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	2	1	50%
200,001 – 300,000	14	1	7%
300,001 – 400,000	8	1	13%
400,001 – 500,000	1	1	100%
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	28	4	14%

0 to 1 Bedroom	6	1	17%
2 Bedrooms	18	1	6%
3 Bedrooms	3	2	67%
4 Bedrooms & Greater	1	0	NA
TOTAL	28	4	14%

SnapStats® *Median Data*	December	January	Variance
Inventory	18	28	56%
Solds	10	4	-60%
Sale Price	$268,250	$341,250	27%
Sale Price SQFT	$233	$292	25%
Sale to List Price Ratio	100%	102%	2%
Days on Market	34	17	-50%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

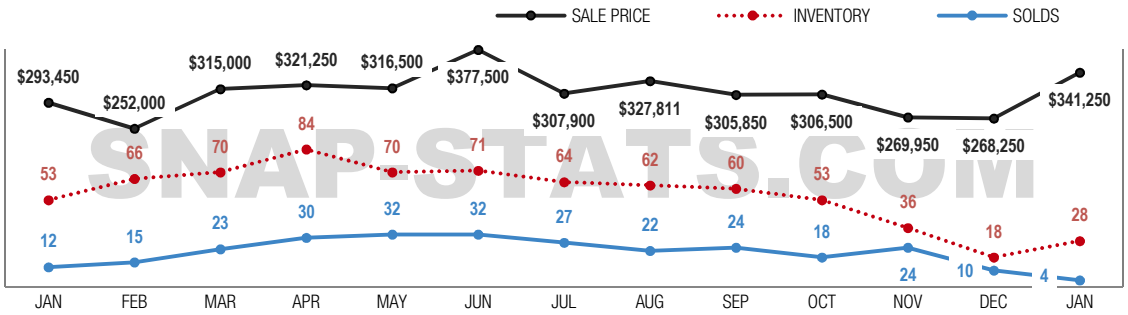
SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	10	2	20%
Mid Meadows	9	1	11%
North Meadows	6	1	17%
South Meadows	3	0	NA
West Meadows	0	0	NA
TOTAL	28	4	14%

Market Summary

- Official Market Type **PITT MEADOWS ATTACHED:** Buyers market at 14% Sales Ratio average (15% is a Balanced market)
- Homes are selling on average 2% above list price
- Most Active Price Band*: $300,000 to $400,000 with average 13% Sales Ratio (Buyers market)
- Buyers Best Bet*: Homes between $200,000 to $300,000, Mid Meadows and 2 bedroom properties
- Sellers Best Bet*: Selling homes in Central Meadows

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® MAPLE RIDGE JANUARY 2016

Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	7	5	71%
400,001 – 500,000	19	11	58%
500,001 – 600,000	29	15	52%
600,001 – 700,000	27	17	63%
700,001 – 800,000	24	26	108%**
800,001 – 900,000	12	4	33%
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	1	1	100%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	126	80	63%

2 Bedrooms & Less	10	5	50%
3 to 4 Bedrooms	71	51	72%
5 to 6 Bedrooms	41	20	49%
7 Bedrooms & More	4	4	100%
TOTAL	126	80	63%

SnapStats® *Median Data*	December	January	Variance
Inventory	92	126	37%
Solds	80	80	NA
Sale Price	$583,950	$659,000	13%
Sale Price SQFT	$253	$248	-2%
Sale to List Price Ratio	105%	105%	NA
Days on Market	9	7	-22%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	22	19	86%
Cottonwood	18	8	44%
East Central	27	10	37%
North	0	0	NA
Northeast	2	1	50%
Northwest	4	9	225%**
Silver Valley	17	9	53%
Southwest	13	10	77%
Thornhill	0	1	NA**
Websters Corners	4	0	NA
West Central	19	13	68%
Whonnock	0	0	NA
TOTAL	126	80	63%

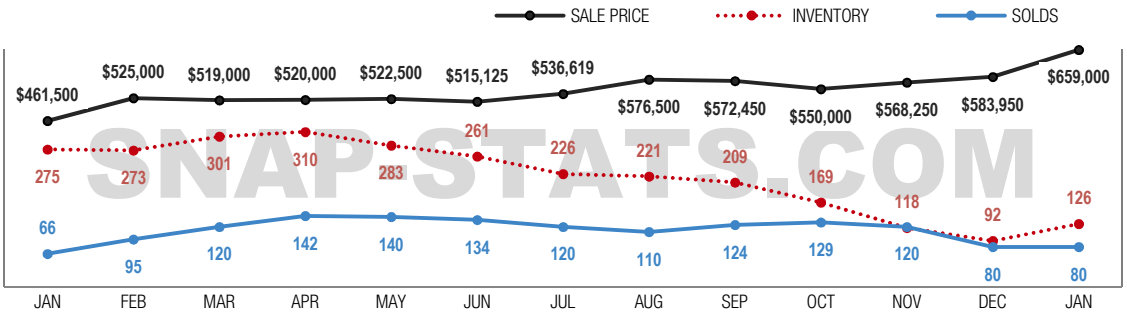
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **MAPLE RIDGE DETACHED:** Sellers market at 63% Sales Ratio average (6.3 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band*: $700,000 to $800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $800,000 to $900,000, Cottonwood, East Central and up to 2 bedrooms / 5 to 6 bedrooms
- Sellers Best Bet*: Selling homes in Albion, Northwest, Southwest, West Central and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats
SnapStats Publishing Company
604.229.0521

www.snap-stats.com
snapstatsinfo@gmail.com

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SnapStats® MAPLE RIDGE JANUARY 2016

Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
$0 – 100,000	3	1	33%
100,001 – 200,000	77	13	17%
200,001 – 300,000	110	25	23%
300,001 – 400,000	43	12	28%
400,001 – 500,000	16	5	31%
500,001 – 600,000	2	2	100%
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	251	58	23%

0 to 1 Bedroom	84	10	12%
2 Bedrooms	96	24	25%
3 Bedrooms	67	21	31%
4 Bedrooms & Greater	4	3	75%
TOTAL	251	58	23%

SnapStats® *Median Data*	December	January	Variance
Inventory	212	251	18%
Solds	64	58	-9%
Sale Price	$290,000	$276,175	-5%
Sale Price SQFT	$228	$246	8%
Sale to List Price Ratio	99%	99%	NA
Days on Market	51	44	-14%

**Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.*

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	15	10	67%
Cottonwood	16	8	50%
East Central	144	18	13%
North	0	0	NA
Northeast	0	0	NA
Northwest	11	2	18%
Silver Valley	11	3	27%
Southwest	4	2	50%
Thornhill	0	2	NA**
Websters Corners	0	0	NA
West Central	50	13	26%
Whonnock	0	0	NA
TOTAL	251	58	23%

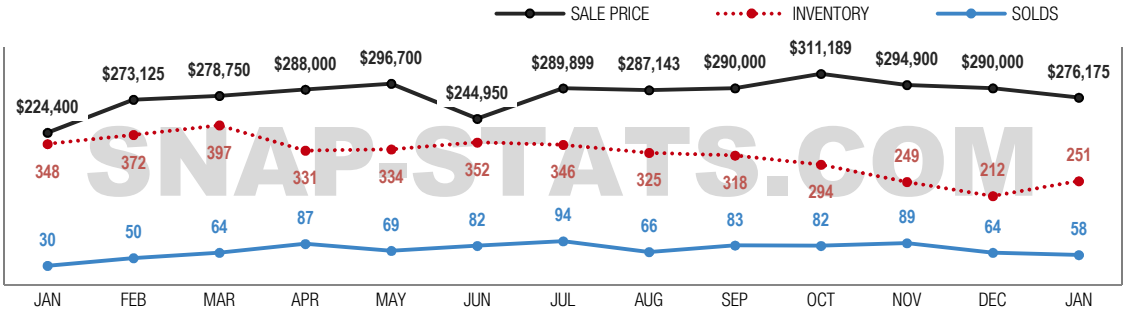
***MLS® data on Feb 1 reported previous month's sales exceeded current inventory count.*

Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED:** Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average at 1% below list price
- Most Active Price Band*: $400,000 to $500,000 with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between $100,000 to $200,000, North, Northwest and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Albion, Cottonwood and 3 bedroom properties

** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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www.snap-stats.com
snapstatsinfo@gmail.com

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